

**WELCOME REMARKS BY AYLWIN TAN, CHIEF CUSTOMER SOLUTIONS
OFFICER OF CAPITALAND INVESTMENT
AT THE LAUNCH OF CROSS-INDUSTRY COLLABORATIONS BY
CHANGI GENERAL HOSPITAL AND CAPITALAND INVESTMENT
ON 28 MAY 2022**

Deputy Prime Minister and Coordinating Minister for Economic Policies Heng Swee Keat

East Coast Advisers

Mr Cheng Wai Keung,
Chairman, SingHealth

Prof Ng Wai Hoe,
CEO, Changi General Hospital

Ladies and Gentlemen,

1. Good morning and a warm welcome to the Launch of Cross-Industry Collaborations by Changi General Hospital (CGH) and CapitaLand Investment (CLI).
2. When the Infocomm Media Development Authority (IMDA) and my team first seeded the idea of the Smart Urban Co-Innovation Lab (the Lab) in late 2018, it was to build on the call for innovative solutions for smart estates programme. The objective then was to encourage partnerships among Singapore-based technology companies, building developers and facility management companies to develop and trial innovative solutions that can be validated commercially, for eventual deployment locally and overseas.

3. Throughout 2019, we focused on refining the value propositions, and programme development for the Lab. We consulted many of our customers and government agencies. We wanted to know where the industry gaps are; how to best complement the work of companies and institutions; and where we can play a meaningful yet differentiated role to drive innovation and adoption within the industry.
4. The CLI-led Smart Urban Co-Innovation Lab, in East Coast and at Singapore Science Park 2, is now Southeast Asia's first industry-for-industry, platform agnostic, multi-disciplinary, resource integrator for smart cities solutions. The Lab aims to solve challenges in sustainability, productivity, wellness, and digitalisation.
5. It has been one and a half years since we opened the Lab with the support of IMDA and Enterprise Singapore. Despite Covid-19, we have engaged more than 700 companies across a wide range of industries to identify and co-create solutions for smart sustainable cities. We now drive four programmes: (a) provide testbeds for technologies to be trialled, experienced and commercialised; (b) catalyse new opportunities and activities like urban agriculture; (c) pivot technologies for alternative commercialisation; and most recently (d) develop new market segments.
6. Being a key partner of Vibrant@East Coast gives us new avenues to enhance our programmes. For instance, what types of smart cities solutions can be extended to the community; how technologies can enhance quality of lives and create jobs for residents; and where new cross-industry collaborations with partners such as CGH and KONE can be formed.
7. Today marks a new chapter on our contributions to Vibrant@East Coast. The launch promises to create impact not only for East Coast, but to the rest of Singapore and beyond. This collaboration with CGH and KONE allows us to further advance innovation by bringing partners from our global network to testbed cutting-edge robotics solutions for the built environment industry.

8. On behalf of CLI, I would like to thank DPM Heng, East Coast Advisers, Mr Philip Yeo, People's Association, Grassroot Organisations, various government agencies, as well as our customers and partners, for the trust, support and guidance. And last but not least, our team, for working tirelessly to make this happen. I look forward to a productive and successful partnership!

(496 words, 5 minutes)