



Leading Franchise, Robust Balance Sheet



March 2009



Disclaimer

This presentation may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, availability of real estate properties, competition from other companies and venues for the sale/distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward looking statements, which are based on current view of management on future events.



Contents

- **FY08 Results Overview**
- **Rights Issue**
- **China Updates**

FY08 Results Overview



Above S\$1 Billion Net Profit For Third Consecutive Year

(S\$ million)	FY 2006	FY 2007	FY 2008
PATMI	1,012.7	2,759.3 ¹	1,260.1 ²

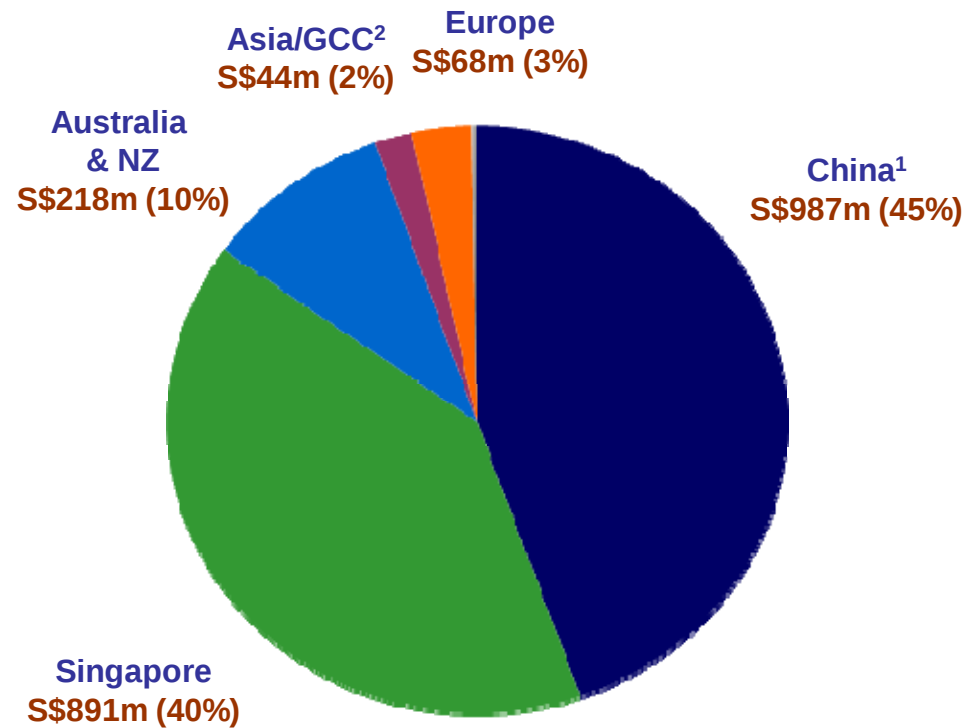
¹ Includes unrealised fair value gains of S\$1,052.2m

² Includes unrealised fair value gains of S\$220.5m and provision for foreseeable losses on development projects in Australia of S\$22.8m



Overseas Operations Accounted for 60% EBIT

FY08 Group EBIT: S\$2.2b



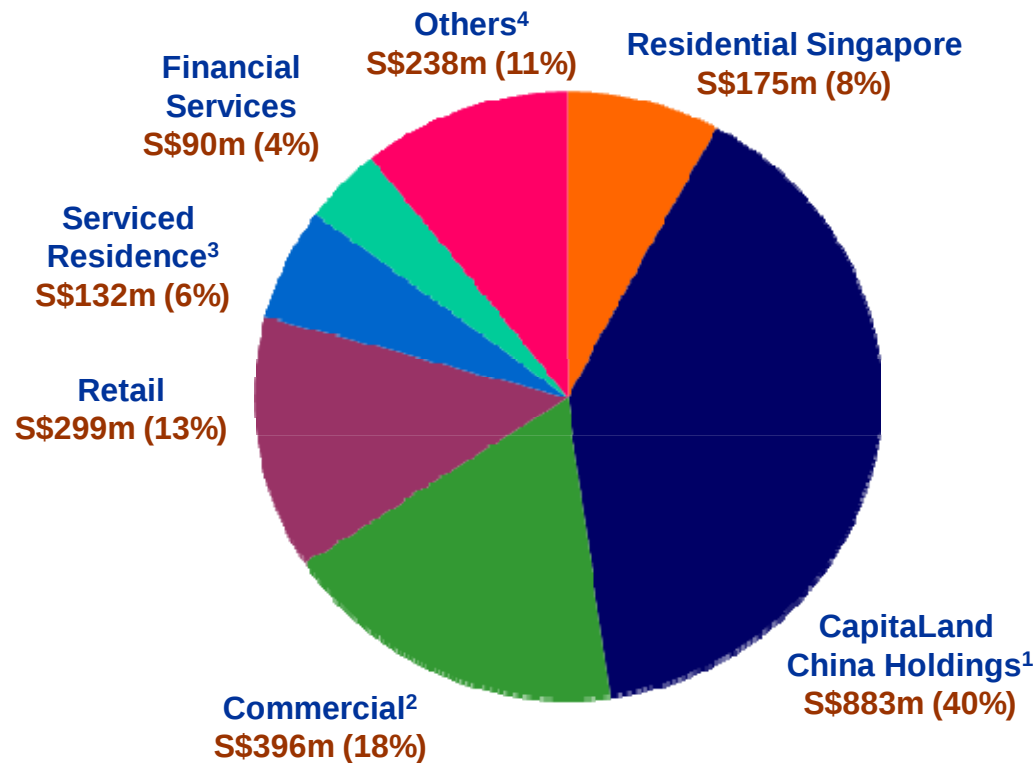
¹ China including Macau and Hong Kong

² Excludes Singapore and China



Record EBIT from CapitaLand China Holdings

CCH FY08 EBIT: S\$883m (40% of Group's FY08 EBIT)



¹ Excludes Retail and Serviced Residences in China

² Includes residential projects in India, Malaysia, Thailand and Vietnam

³ Includes all holdings in Ascott Residence Trust

⁴ Includes Corporate office, Australand and others



Monetized S\$3.3b Assets for Gains of S\$607m

Divestments in 2008	Gross Proceeds (S\$ Million)	CL's PATMI (S\$ Million)
Capital Tower Beijing, China	498	187
Hitachi Tower, Singapore ¹	403	111
Raffles City integrated devts, China ²	774	224
Somerset Orchard, Singapore	100	43
One George Street, Singapore	1,165	38
Xizhimen Mall, Beijing, China	341	4
TOTAL	3,281	607

¹ Figures quoted for CapitaLand's stake only

² Figures quoted for CapitaLand's stake in Raffles City Shanghai, Raffles City Beijing and Raffles City Chengdu only.
PATMI includes S\$131m fair value gain for Raffles City Shanghai



Growth in Fund Management Business

- AUM  by S\$8.2b to S\$25.9b
- Fund & Property Management Fees  35% to S\$413m
- REIT Distributions  18% to S\$131m

5 REITS
& 17
Private
Funds

 Singapore (2)

- CapitaMall Trust
- CapitaCommercial Trust

 Malaysia (3)

- Quill Capita Trust
- Mezzo Capital
- Malaysia Commercial Devt Fund

 GCC (1)

- Raffles City Bahrain Fund

Pan-Asian (3)

- Ascott Residence Trust
- IP Property Fund
- CapitaLand AIF

 China (10)

- Created 3 new funds in 2008:
- CITIC CapitaLand Business Park Fund
- Raffles City China Fund
- CapitaLand China Devt Fund II
- CapitaRetail China Trust
- CapitaRetail China Devt Fund
- CapitaRetail China Devt Fund II
- CapitaRetail China Incubator Fund
- CapitaLand China Devt Fund
- CapitaLand China Residential Fund
- Ascott China Fund

 India (1)

- CapitaRetail India Devt Fund

 Japan (2)

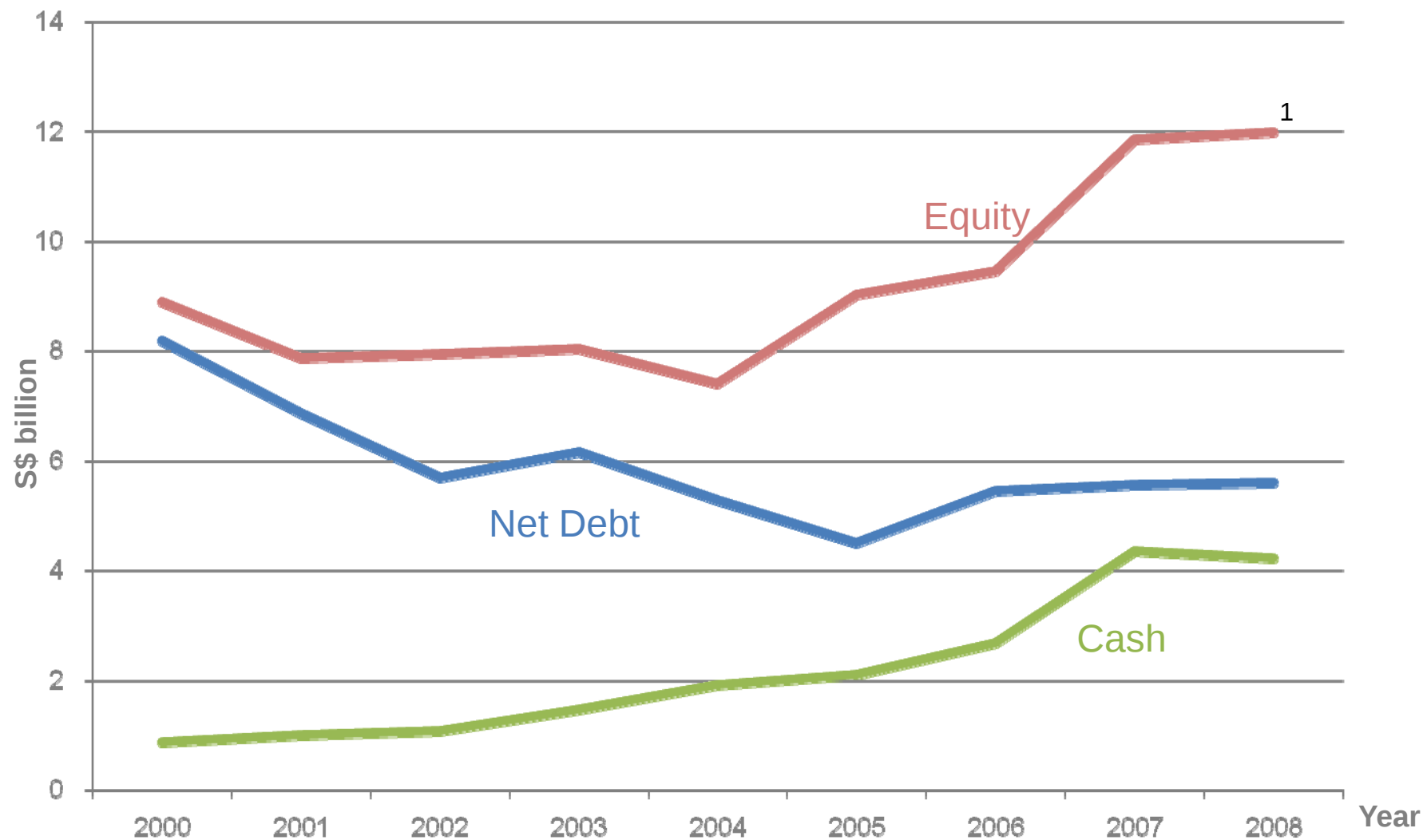
- CapitaRetail Japan Fund
- Arc-CapitaLand Residences Japan

- REIT
- PE Fund
- Newly created PE Fund





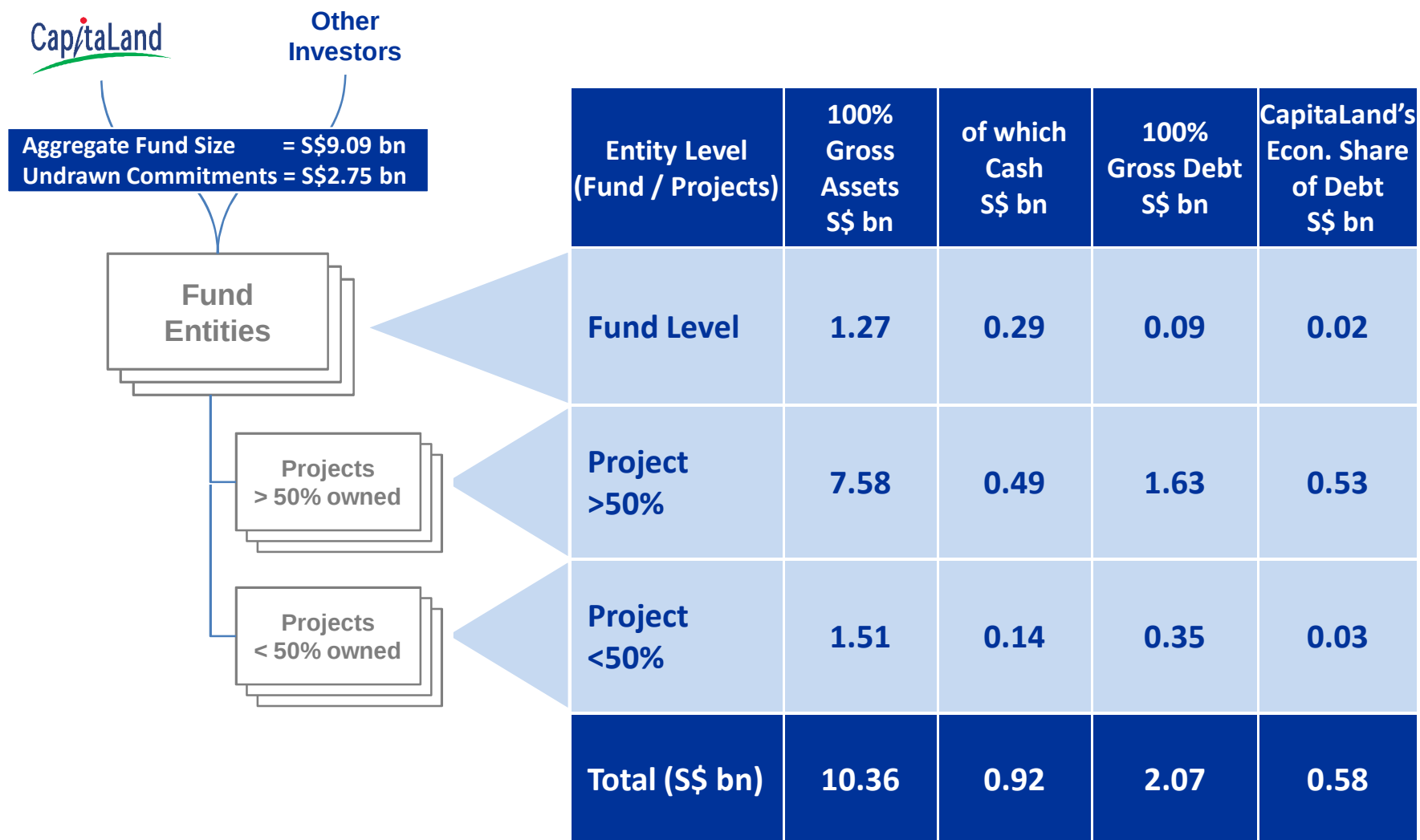
Proactive Capital Management



¹ Cumulative unrealised fair value gains attributable to shareholders is approximately S\$1.1 billion (8%)



RE Fund Debt – Aggregate of 17 Funds





2000 to 2008 Transformation of the Business

Metric	2000	2008
Revenue Under Management	S\$2.9b	S\$5.9b
EBIT	S\$754m	S\$2,214m
Overseas EBIT Contribution	23% = S\$173m	60% = S\$1,323m
PATMI (excl. unrealized revaluation)	-S\$73m	S\$1,040m
PATMI	-S\$287m	S\$1,260m
No. of Cities	33	123
Listed REITs & RE Funds	1	22
Assets Under Management	S\$265m	S\$25.9b
No. of Retail Malls	7	95
Units of Serviced Residences	~6,000	~25,000
ROE	1.5%	12.2%
Cash	S\$879m	S\$4.2b
Net Debt / Equity	0.92x	0.47x
Interest Cover Ratio	1.8	5.0



Growing Our Real Estate Franchise



Rights Issue



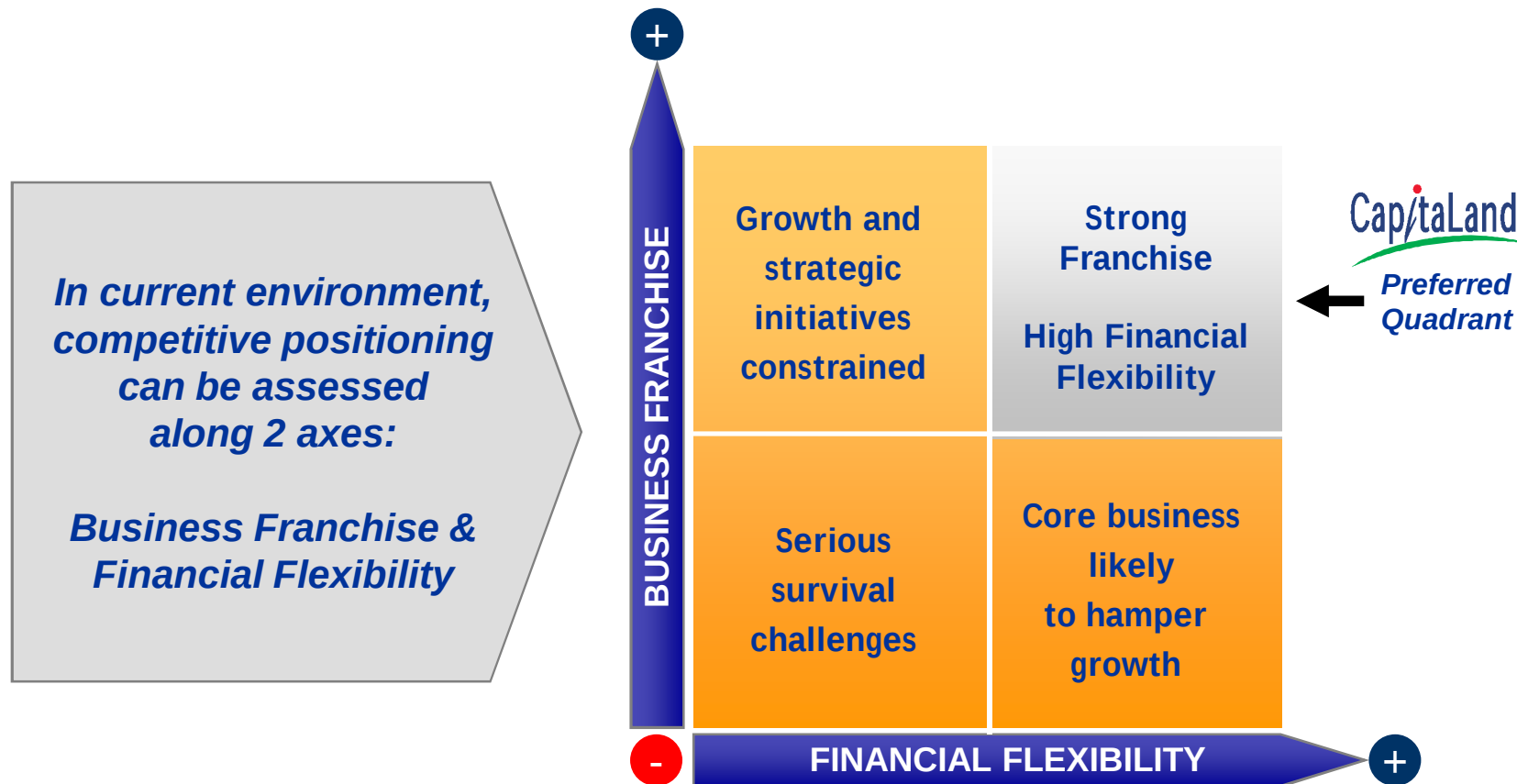


Successful Rights Issue - Proceeds of S\$1.84b

- **Rights issue 122% subscribed**
- **Cash increased to S\$6b**
- **Net D/E ratio of 0.28x one of the lowest amongst Asian RE Cos.**
- **Share price trading above TERP of S\$2.01**
- **Positioned for next phase of growth...**



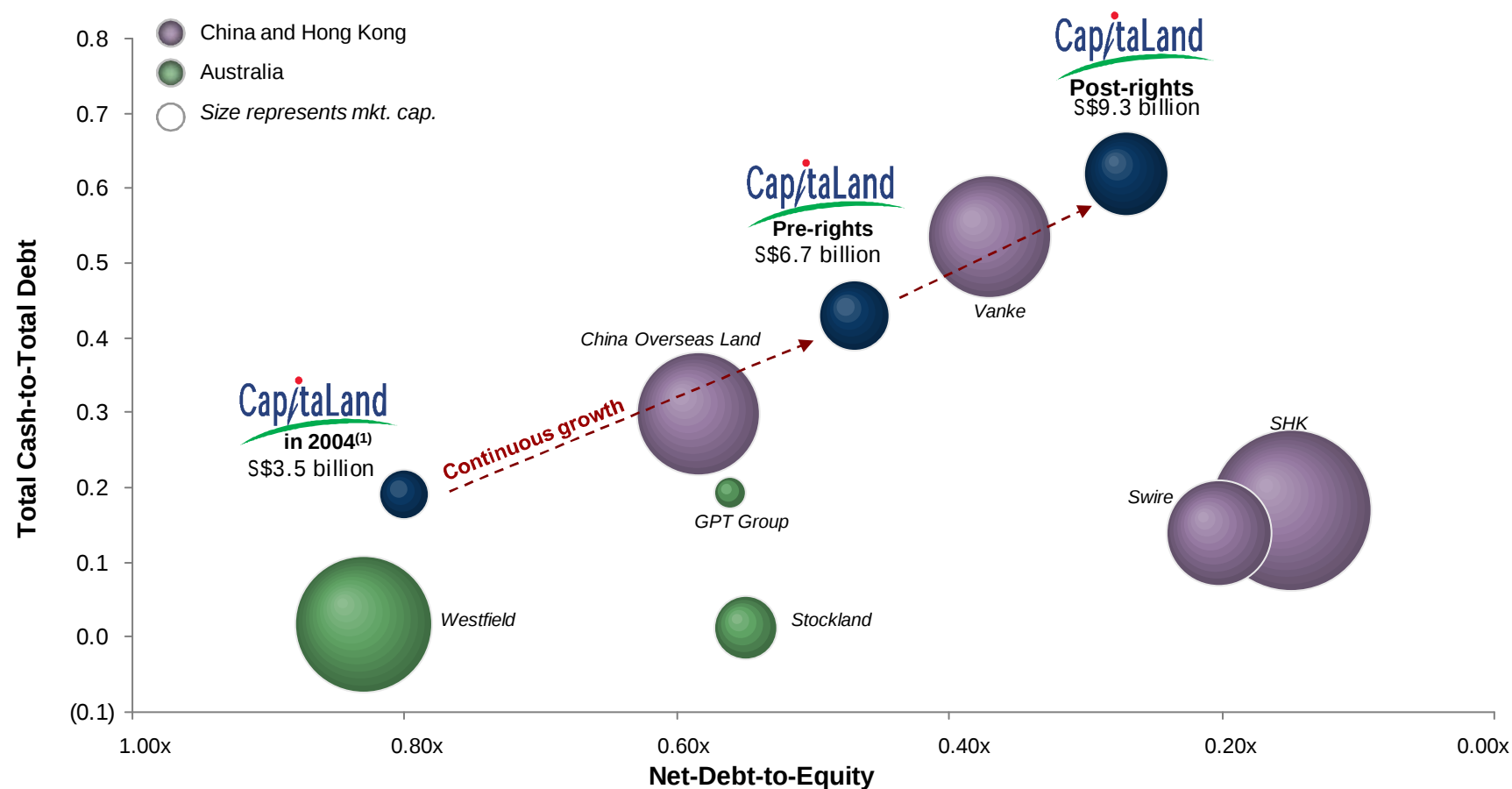
Financial Flexibility now a Strategic Differentiator





Enhanced Financial Flexibility and Capacity

Comparison with Top Property Companies by Market Capitalisation in Asia-Pacific



(1) CapitaLand post distribution in specie of CCT in June 2004

Source: Based on latest publicly available company financials of companies listed above; exchange rates applied are S\$/HK\$: 5.112 and S\$/A\$: 0.9617 (Bloomberg as at 23 March 2009)

Peer group based on top listed companies in China, Hong Kong and Australia as at February 6, 2009; market capitalization numbers in billions



Positioned for Next Phase of Growth

- **Continue to focus on core markets**
 - Singapore; China; Australia
- **Extend leadership position in core businesses**
 - Residential, commercial, retail, serviced residences, integrated developments and real estate financial services
- **Further enhance financial flexibility**
 - Environment presents unique opportunity to extend market leadership
 - Take advantage of market opportunities
- **Leverage on financial services expertise**
 - Capitalise on dislocation and distressed situation in real estate markets
- **Improve efficiency and build human capital**
 - Review operational & administrative costs and nurture human capital

China Updates





Record FY08 Profit from China

- **Realised asset value**
 - Divested Capital Tower Beijing for S\$187m gain
 - Sold 4 Raffles City properties to RCCF¹ for S\$224m gain²
- **Residential launches in 2008**
 - Shanghai, Hangzhou, Ningbo, Beijing and Chengdu
- **Positive underlying market fundamentals**
 - Favourable demographics and urbanisation
 - New supportive government measures:
 - Interest rate cuts
 - Relaxed home financing regulations

¹ Raffles City China Fund

² Gain includes Raffles City Shanghai (inclusive of S\$131m fair value), Raffles City Beijing and Raffles City Chengdu only.

Raffles City Hangzhou transaction expected to be completed in 2009



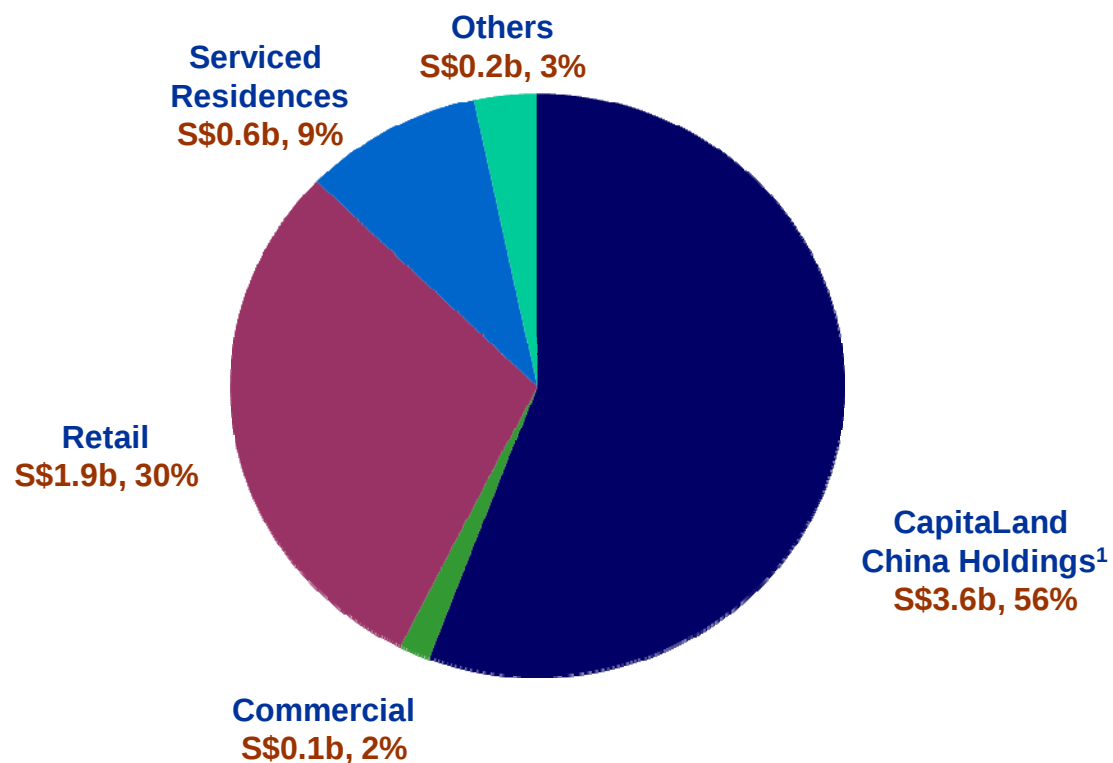
Raffles City Hangzhou



The Pines Beijing



Assets in China by Strategic Business Units



¹ Residential development business and Raffles City China Fund

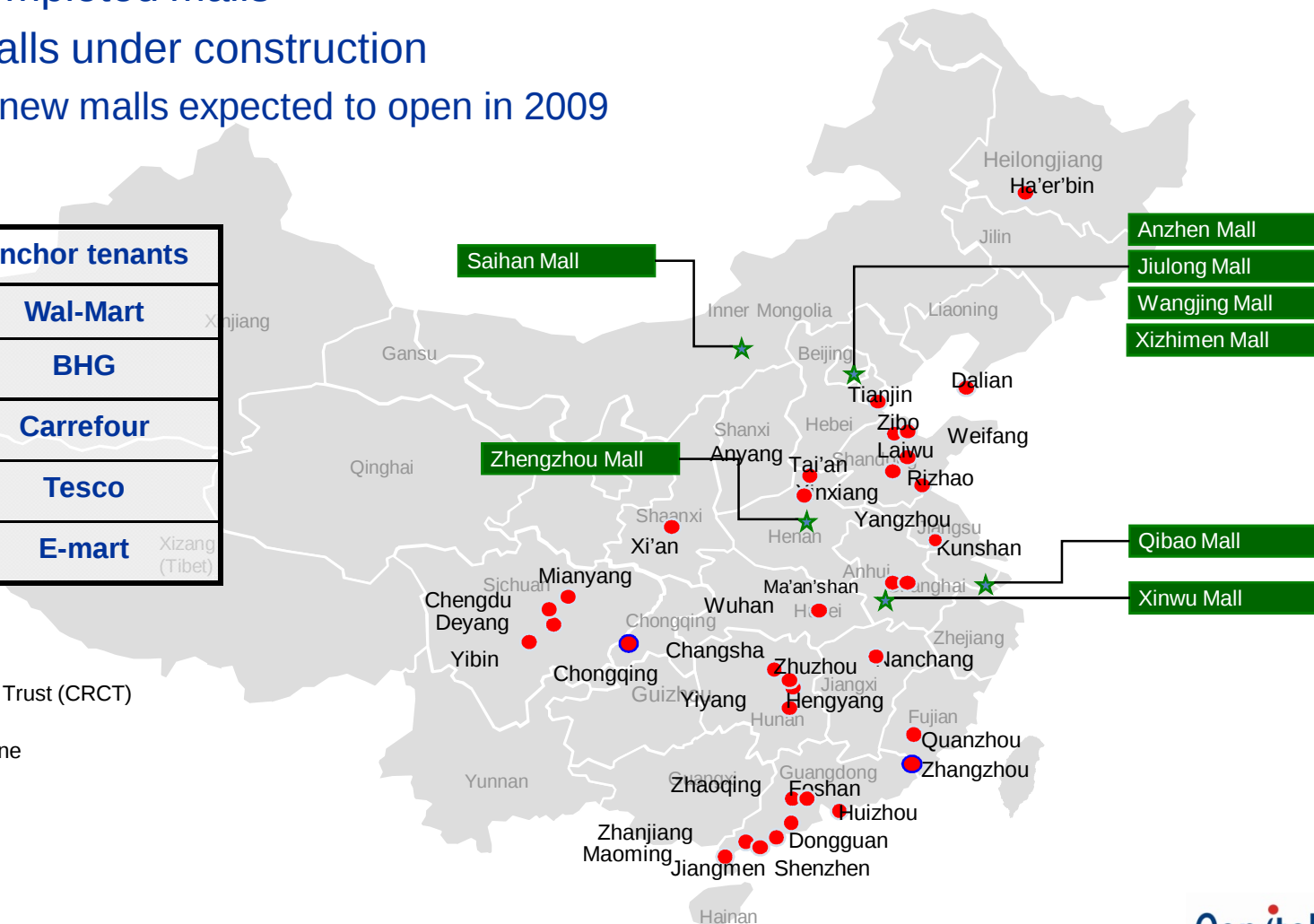
Large Retail Footprint in China

- 58 malls in the pipeline across 40 cities in China
 - 28 completed malls
 - 30 malls under construction
 - 10 new malls expected to open in 2009

No. of malls	Anchor tenants
33	Wal-Mart
18	BHG
5	Carrefour
1	Tesco
1	E-mart

★ CapitaRetail China Trust (CRCT)

● Assets in the pipeline

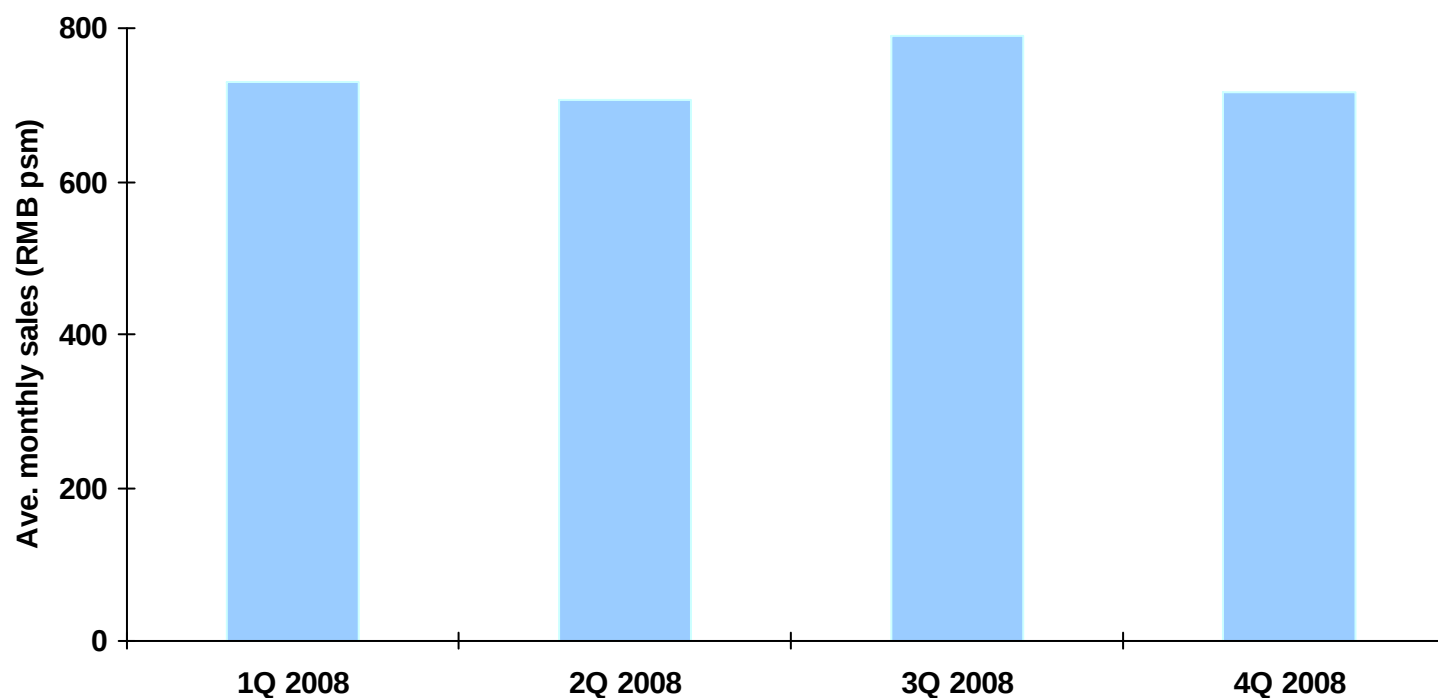




China Retail

Resilience of Retail Business in China

CRCT's¹ Portfolio Gross Turnover in 2008



¹ Includes only specialty tenants with complete gross turnover (GTO) information at Wangjing Mall, Qibao Mall and Xinwu Mall. Excludes Xizhimen Mall which was acquired on 5 Feb 2008 and Saihan Mall Phase 1 which reopened on 12 Sep 2008.



Long-term growth potential of China's Retail Market

- **RMB4 trillion stimulus measures in Nov 08 will boost domestic consumption**
- **Retail sales for Jan and Feb 09: 15.2% y-o-y growth**
 - Resilience in consumption and domestic demand
- **Credit growth in Feb 09: 24.2% y-o-y (Jan 09: 21.3% y-o-y)**
- **Consensus forecast for 2009 GDP at 7.0%**

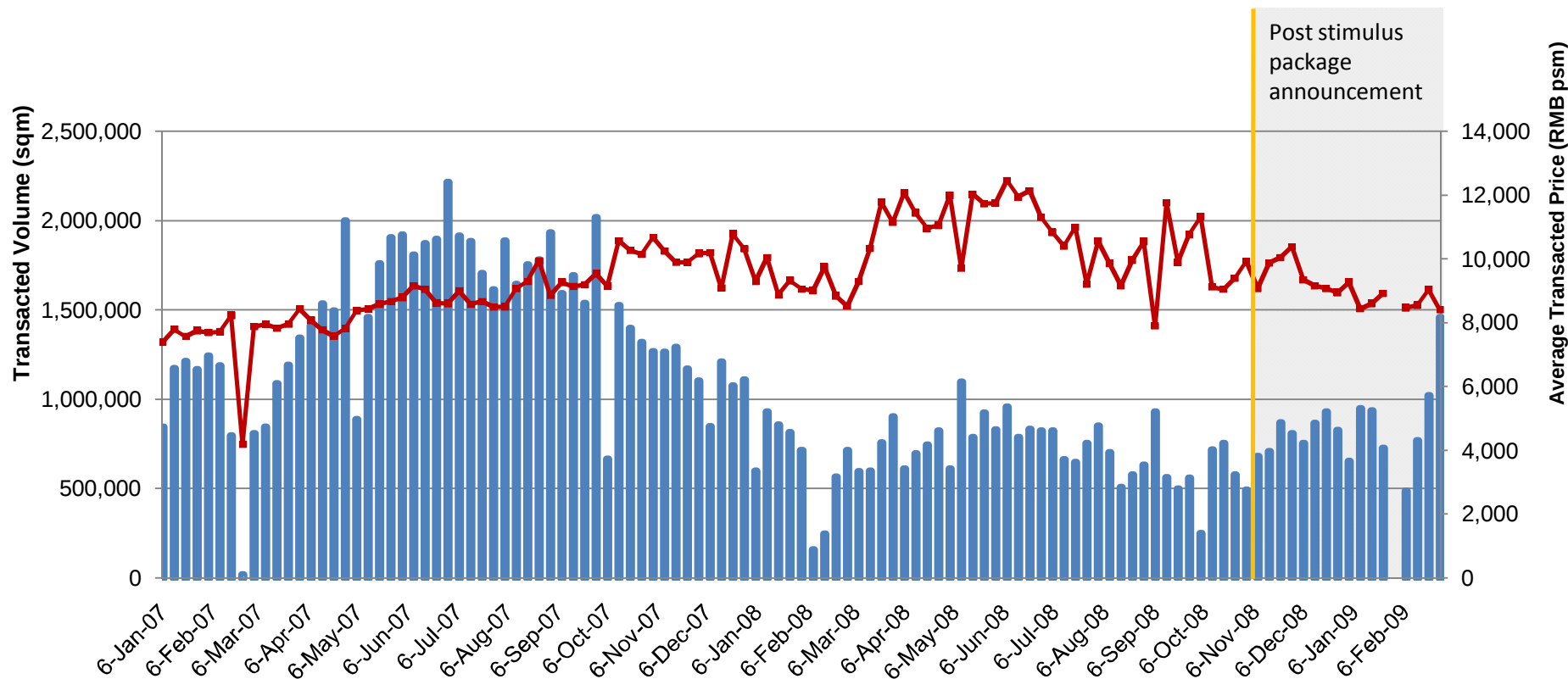
China Residential Sales Sentiment Improving

- **Early signs of improvement in key markets due to stimulus package**
 - Volume has picked up
 - Price corrections were not alarming
- **Real Estate market appears to be recovering**
 - Improving affordability
 - Broadening credit support from banks
 - Lending quotas lifted
 - Government encouraging lending
 - Strong support from the government
 - Temporary abortion of foreign ownership restrictions
 - Preferable interest rates
 - Incentives for 2nd home transactions
 - Government buy back program
 - Tax incentives
 - Waiver of the 70/90 rule
 - Streamlining tax policies to welcome foreign investments



Market Reacted Favorably to Strong Government Support

Aggregate of CCH's primary markets (BJ, SH, HZ, NB, GZ, CD)¹



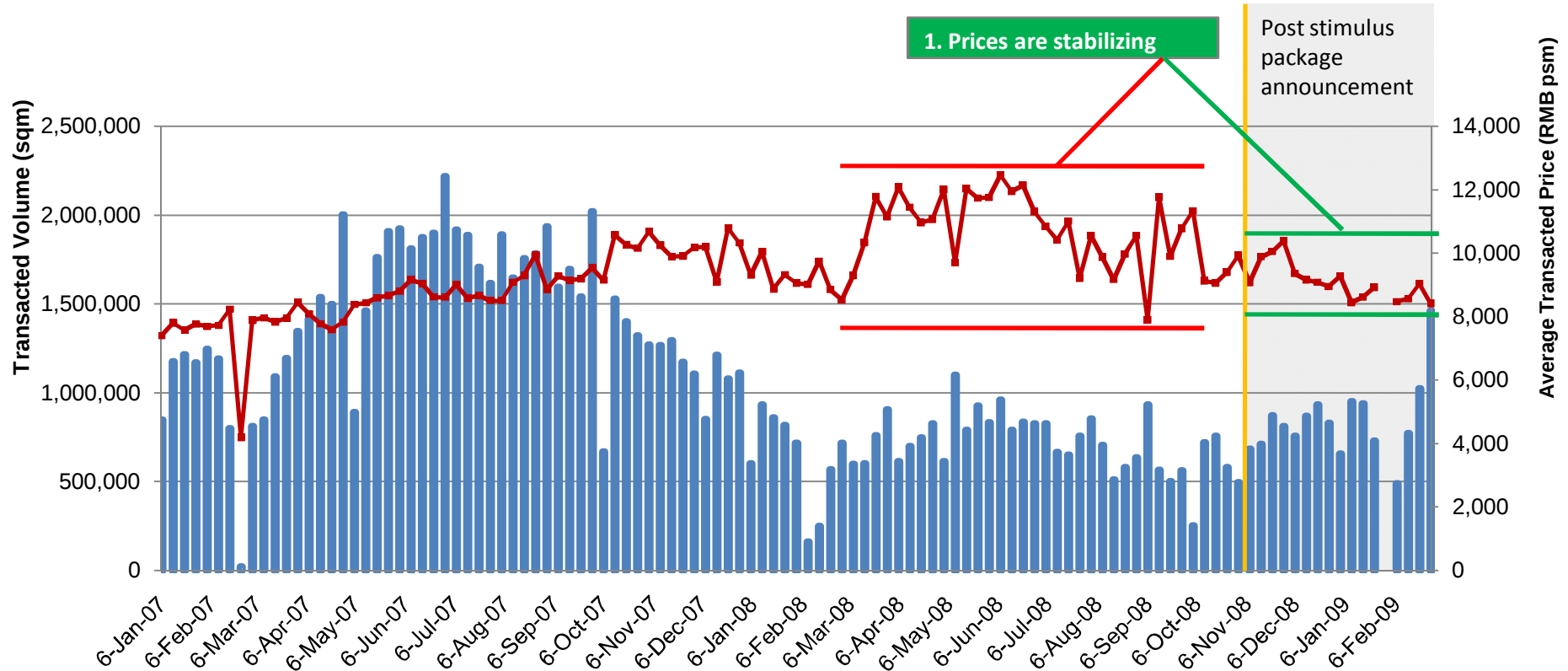
Figures include only commodity normal housing and villa. Excludes all forms of social, economic, relocation and related housing

¹ Legend: BJ – Beijing, SH – Shanghai, HZ – Hangzhou, NB – Ningbo, GZ – Guangzhou, CD - Chengdu

Source: E-house, CCH Corporate Planning

China Residential **Prices have stabilized...**

Aggregate of CCH's primary markets (BJ, SH, HZ, NB, GZ, CD)¹



Figures include only commodity normal housing and villa. Excludes all forms of social, economic, relocation and related housing

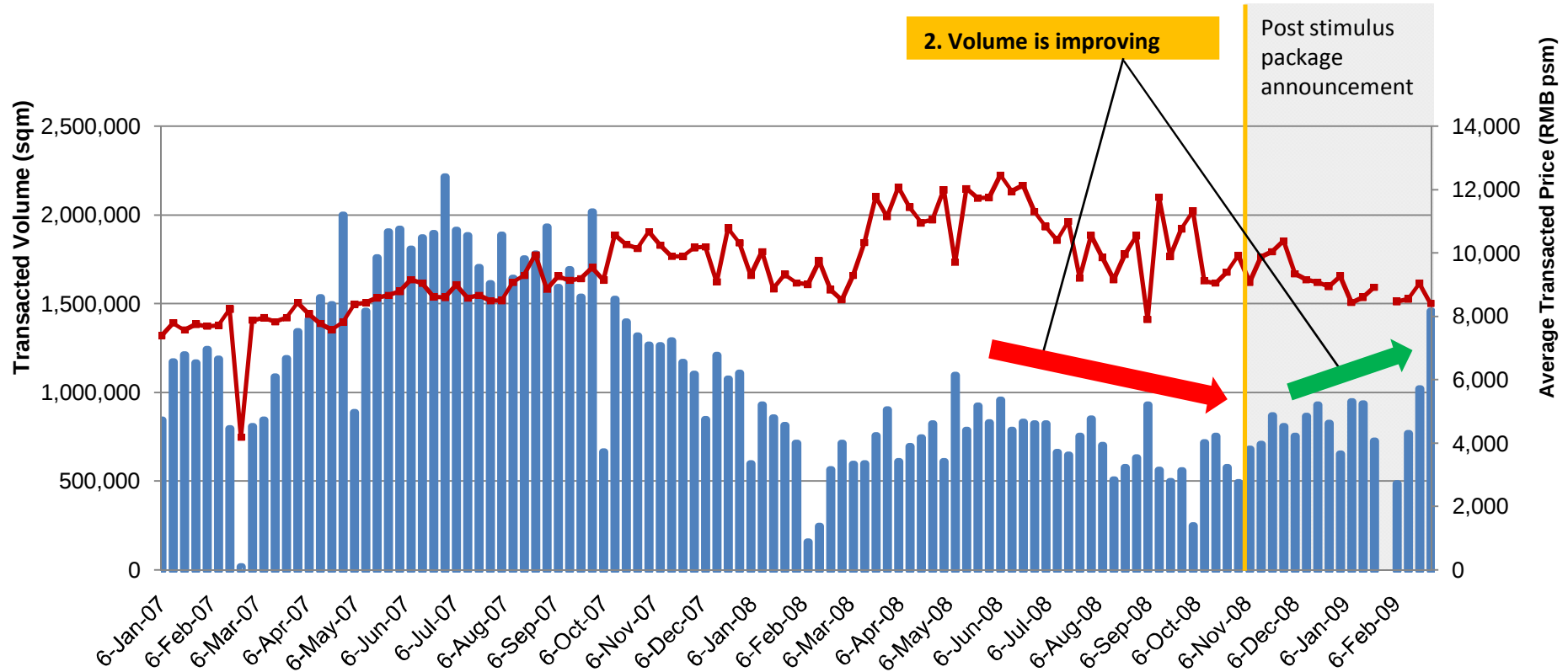
¹ Legend: BJ – Beijing, SH – Shanghai, HZ – Hangzhou, NB – Ningbo, GZ – Guangzhou, CD - Chengdu

Source: E-house, CCH Corporate Planning



And volume has improved...

Aggregate of CCH's primary markets (BJ, SH, HZ, NB, GZ, CD)¹



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¹ Legend: BJ – Beijing, SH – Shanghai, HZ – Hangzhou, NB – Ningbo, GZ – Guangzhou, CD - Chengdu

Source: E-house, CCH Corporate Planning

China Residential
 Positive Take-up YTD¹

New
Launches
in Mar 09

Name of project	Av. SP psm	% of Launch To Date ²	No. of units ² (YTD ¹)
La Capitale	¥ 24,636	15%	18
The Pines	¥ 25,448	38%	24
Summit Residences P4	¥ 19,602	33%	5
I-World	¥ 14,086	87%	22
The Riviera	¥ 10,949	52%	32
Riverside Ville	¥ 6,626	97%	58
Beau Residences	¥ 5,303	96%	138
The Loft	¥ 6,640	36%	93

¹ Year-To-Date (22nd March 2009)

² Based on options issued

China Residential

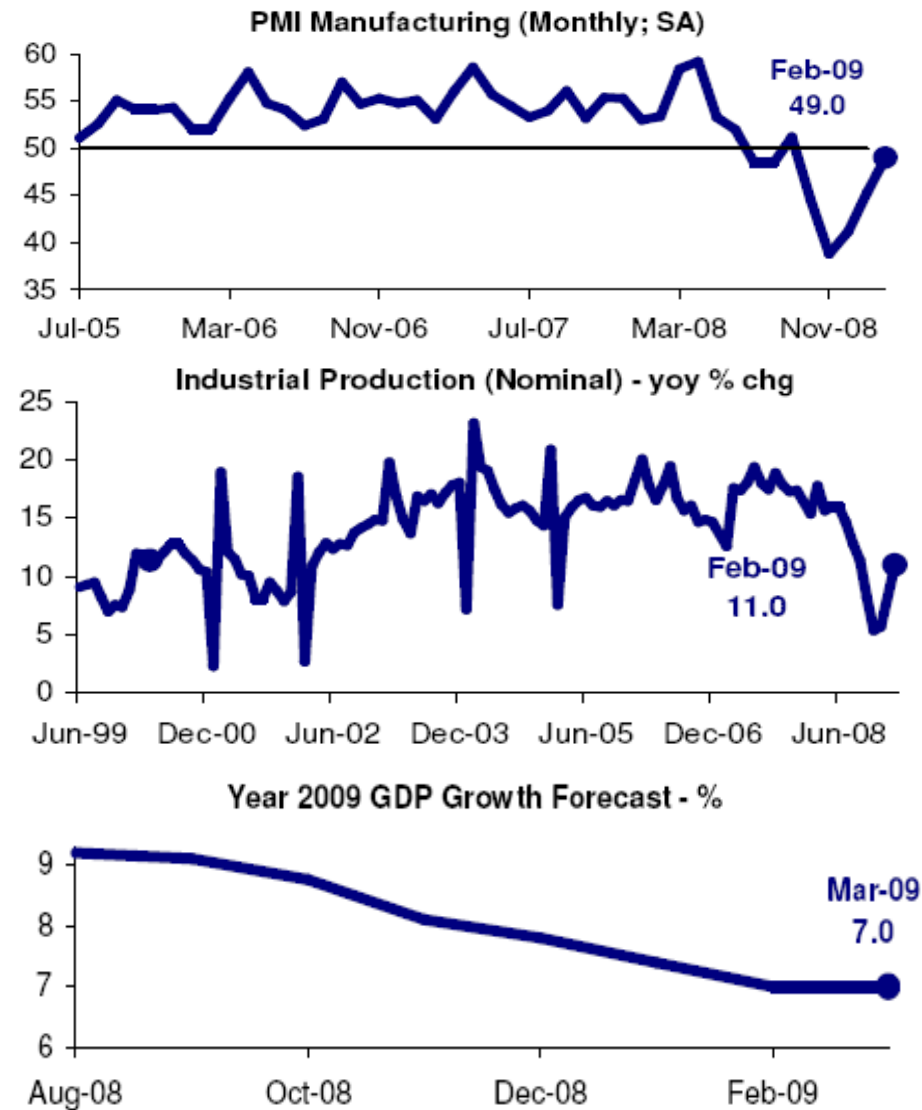
The Riviera - Foshan

- **52% of units launched sold**



China To Sustain Economic Growth

- **China able to sustain economic growth**
 - Impact of exports slowdown smaller than commonly believed
 - Effective government intervention
 - Investments and consumption trends remain healthy
- **Economic indicators showing potential recovery**
- **Consensus forecast for 2009 GDP maintained at 7%**



Strategy for Moving Ahead

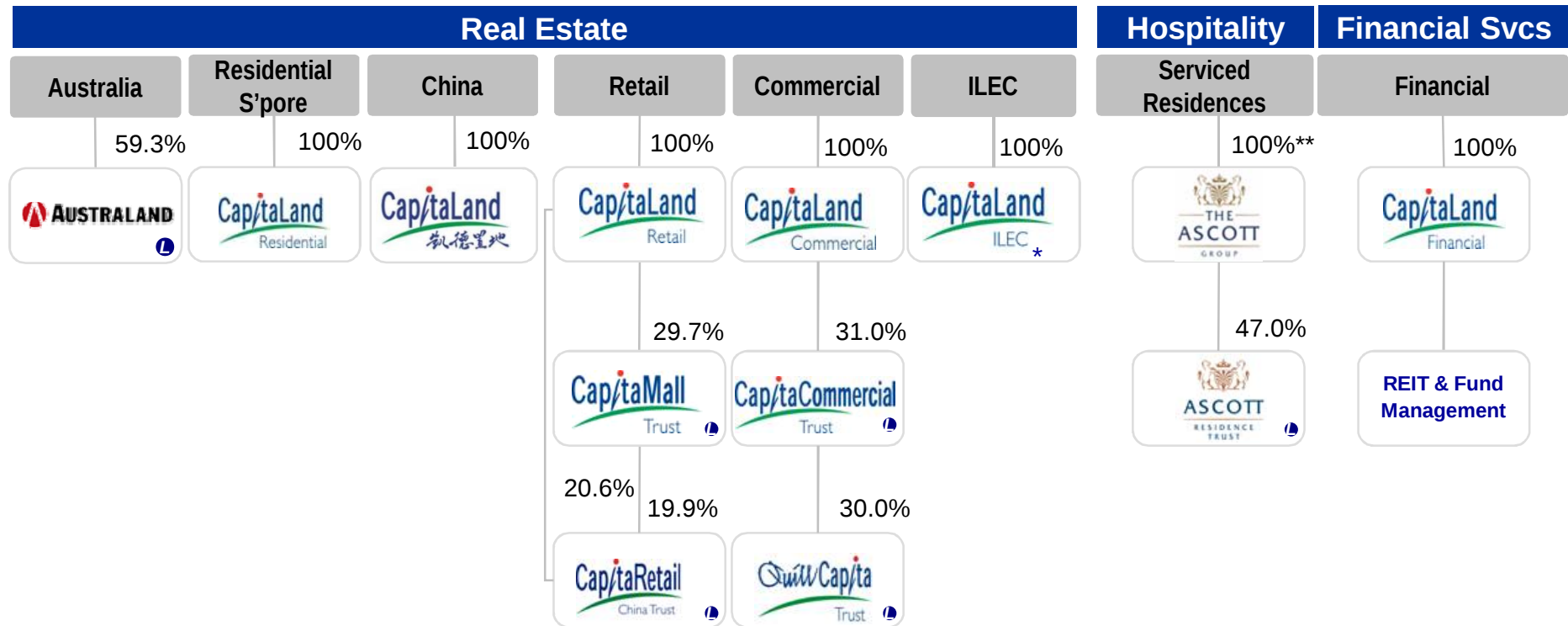
- **Focus on markets with strong on ground execution capabilities**
 - Business Development and Project Teams based in Beijing, Shanghai, Guangzhou and Chengdu
 - Local knowledge of market dynamics and jurisdiction
- **Access to bank credit is a competitive edge**
 - Benefit from flight to quality
 - Strong support from Big 4 local banks
 - Tap on capital markets when the opportunity arises
- **Capitalise on multi-sector real estate skill-sets**

Thank You



Q&A





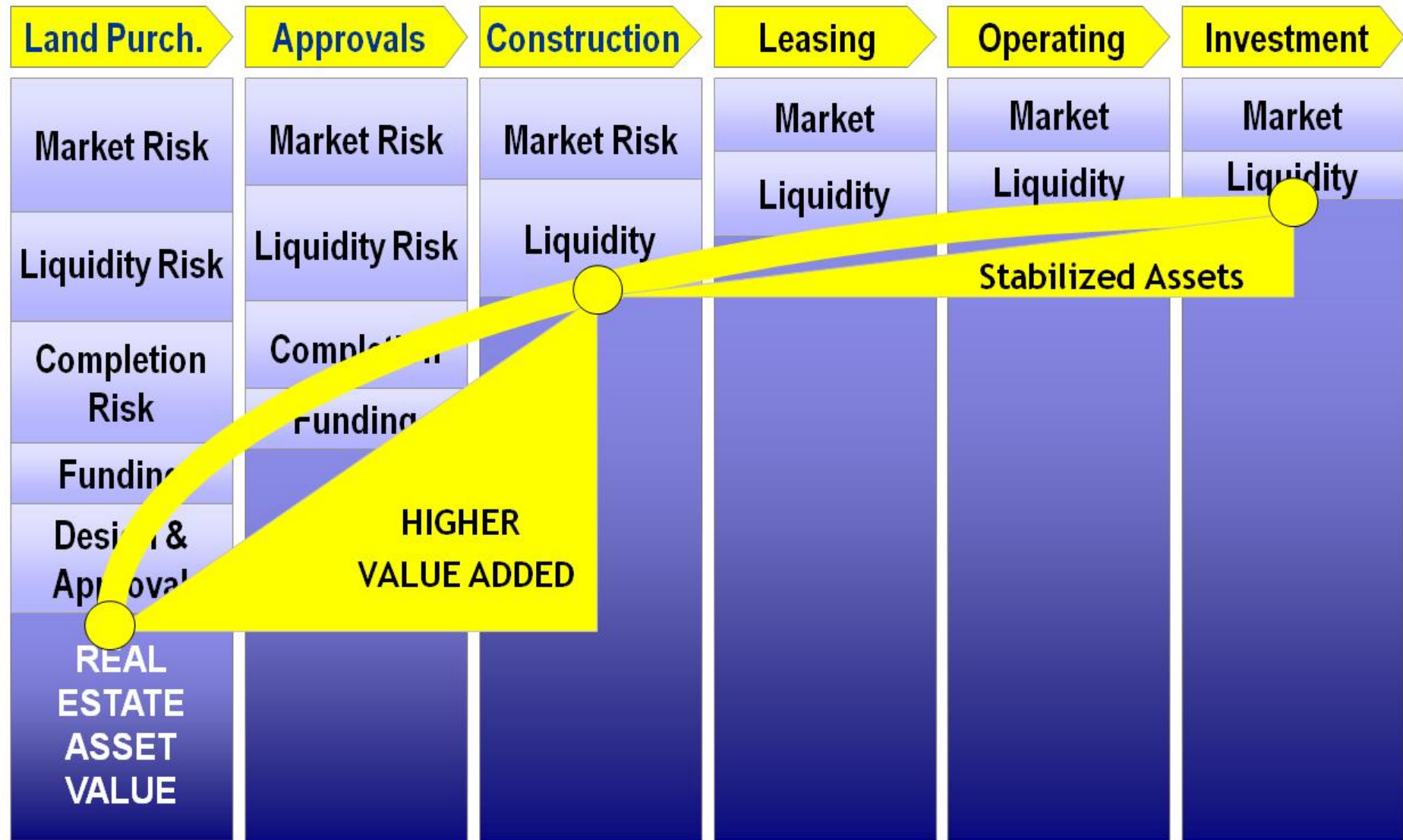
CapitaLand Group comprises 7 listed Companies with total Market Capitalisation of S\$15.7 billion (23 Mar 09)

Other Listed Entities * Integrated, Leisure, Entertainment & Conventions

** CL completed compulsory acquisition of The Ascott Group on 28 April 2008



Business Model Focuses on Capital Productivity





Asset Matrix – Diversified Portfolio

As at 31 December 2008

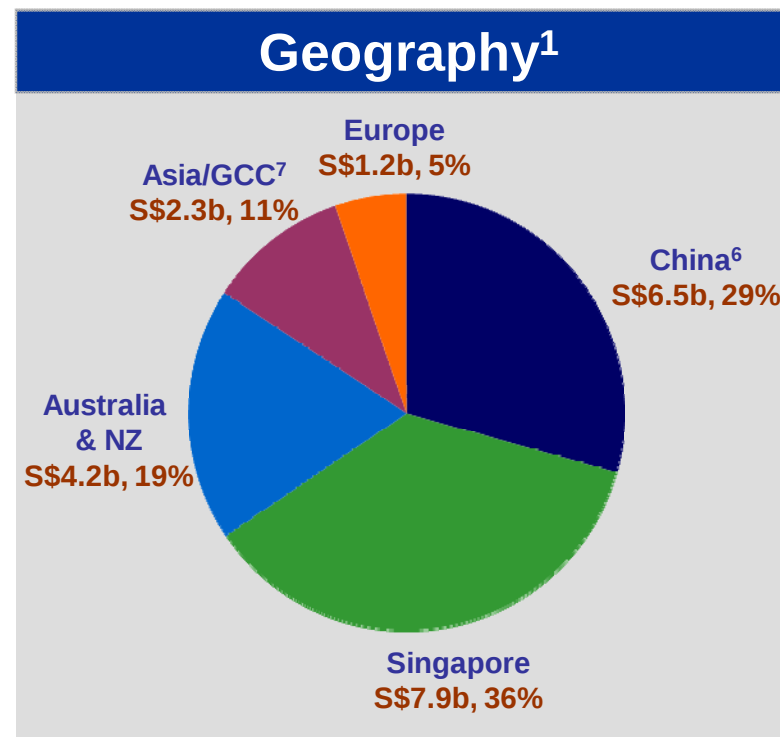
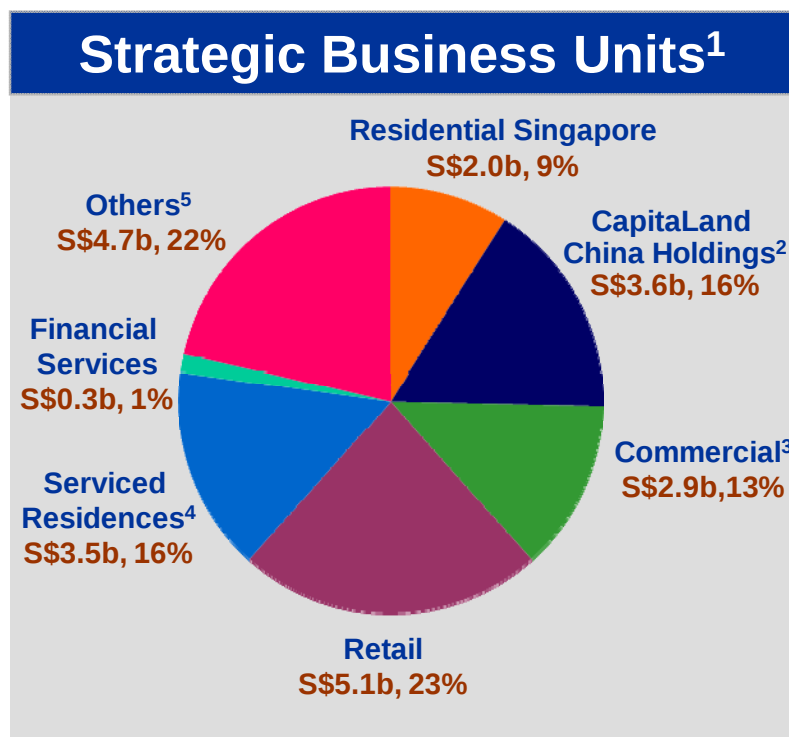
Excludes cash

S\$ Million	S'pore	China	Aus/NZ	Other Asia /GCC	Europe & Others	TOTAL
CL Residential S'pore	1,926	-	-	-	-	1,926
CL China	-	3,296	-	-	-	3,296
CL Commercial	2,009	103	-	591	36	2,739
CL Retail	1,980	1,876	-	1,110	-	4,966
The Ascott Group	1,282	446	57	251	1,034	3,070
CL Financial	124	22	-	30	107	283
Corp / Others¹	310	181	3,950	135	-	4,576
TOTAL	7,631	5,924	4,007	2,117	1,177	20,856

¹ Includes Australand and new start up business



Assets by SBU and Geography



¹ Excludes cash at Treasury of S\$2.96b

² Excludes Retail and Serviced Residences in China

³ Includes residential projects in India, Malaysia, Thailand and Vietnam

⁴ Includes all holdings in Ascott Residence Trust

⁵ Includes Corporate office, Australand and others

⁶ China including Macau and Hong Kong

⁷ Excludes Singapore and China



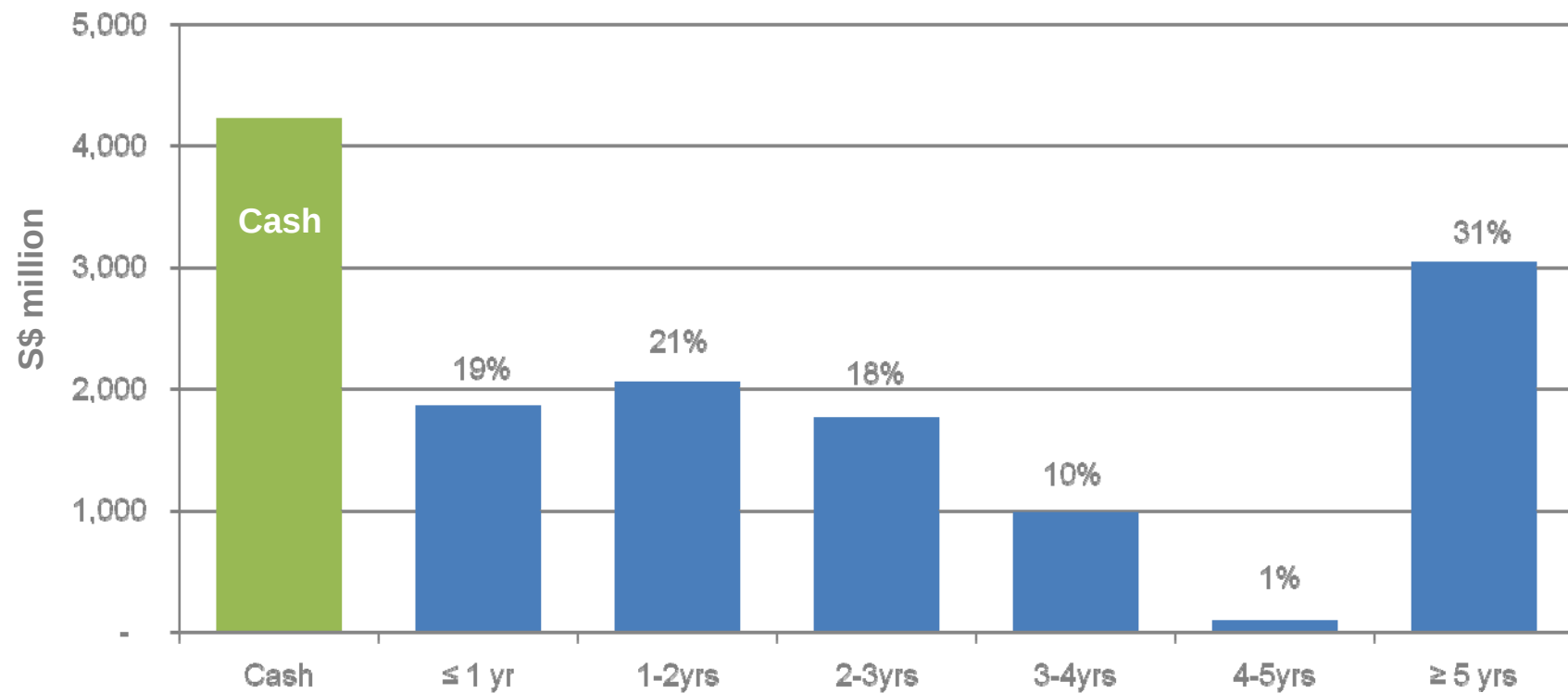
CL Corporate Treasury Liquidity

As at 31 December 2008

Item	S\$ Millions	Remarks
Cash at CL Corporate Treasury	2,958	70% of Group conso. cash of S\$4.2b
ST Debt Facilities Undrawn	708	S\$1b Facilities: S\$292m utilised
Medium Term Note Programme (Unused Programme Capacity)	2,240	S\$3b programme: S\$760m utilised
TOTAL	5,906	

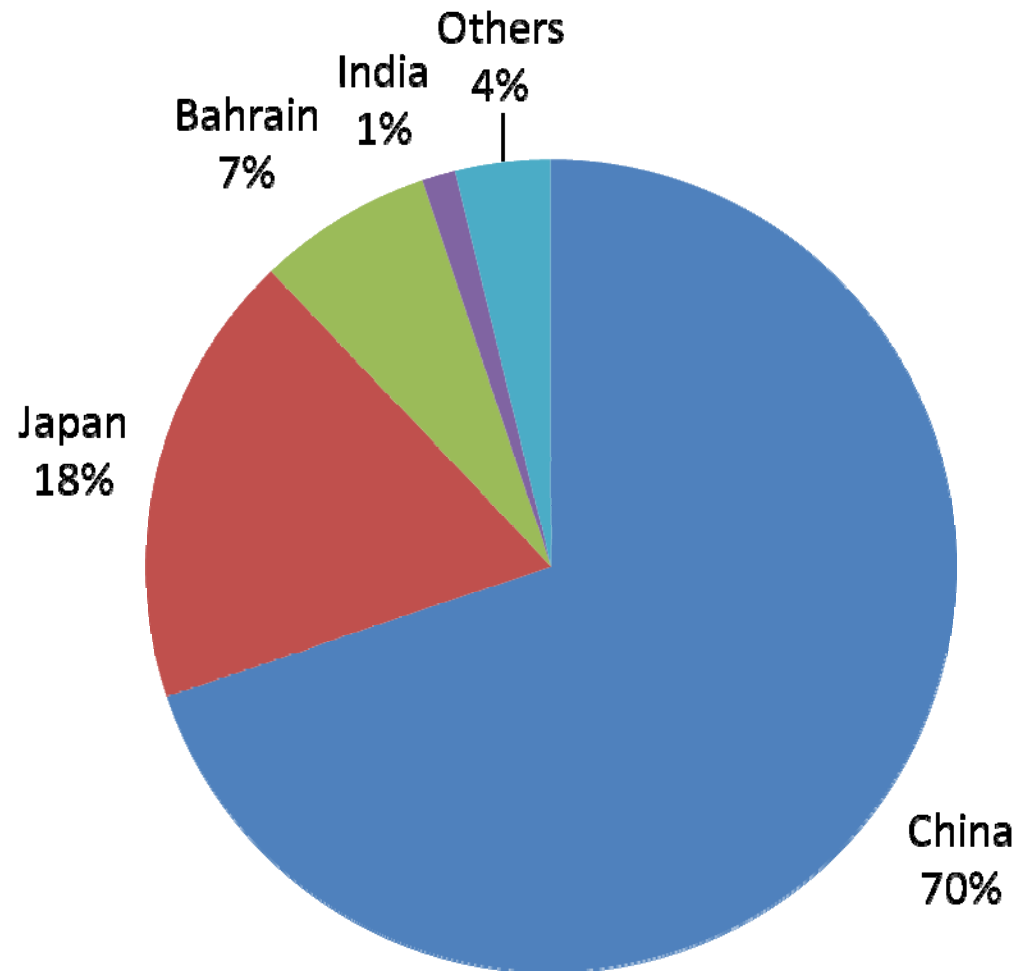


Well Spread Debt Maturity





Geographical Breakdown of AUM Equity Commitment in PE Funds





Real Estate Private Equity Funds



CapitaLand China Residential Fund

AUM	S\$142.5m (Dec 08)
Sector	Mid to high-end residential properties
Stake	33.6%
Status	Closed in Apr 2004



CapitaLand China Development Fund

AUM	S\$689.9m (Dec 08)
Sector	Residential, office & mixed developments
Stake	37.5%
Status	Closed in Oct 2005



CapitaRetail China Incubator Fund

AUM	S\$1036.9m (Dec 08)
Sector	Retail properties with potential for asset enhancement
Stake	30%
Status	Closed in Jun 2006



Real Estate Private Equity Funds



CapitaRetail China
Development Fund

AUM	S\$1073.1m (Dec 08)
Sector	Retail mall development projects
Stake	45%
Status	Closed in Jun 2006



CapitaRetail China
Development Fund II

AUM	S\$1128.6m (Dec 08)
Sector	Retail development malls.
Stake	45%
Status	Closed in Sep 2007



Real Estate Private Equity Funds



Ascott China Fund

AUM	S\$301.9m (Dec 08)
Sector	Properties with potential for conversion into serviced residence
Stake	33%
Status	Closed in Jun 2007



CITIC CapitaLand Business Park Fund (new)

AUM	- (Dec 08)
Sector	High growth Business Park
Stake	50%
Status	Closed in Jun 2008



Raffles City China Fund (new)

AUM	S\$1379.0m (Dec 08)
Sector	Prime mixed-use commercial properties; Raffles City developments
Stake	50%
Status	Closed in Dec 2008



CapitaLand China Development Fund II (new)

AUM	S\$23.2m (Dec 08)
Sector	Residential Development projects
Stake	0%
Status	Closed in Jul 2008



Real Estate Private Equity Funds



**ARC-CapitaLand
Residences Japan Fund**

AUM	S\$598.6m (Dec 08)
Sector	Rental apartments
Stake	18.9%
Status	Closed in Sep 2005



**CapitaRetail
Japan Fund**

AUM	S\$896.5m (Dec 08)
Sector	Retail properties
Stake	26.3%
Status	Closed in Apr 2005



Real Estate Private Equity Funds



I.P Property Fund



Raffles City Bahrain Fund



CapitaLand AIF

AUM	- (Dec 08)	AUM	S\$578.4m (Dec 08)	AUM	S\$153.2m (Dec 08)
Sector	Opportunistic investments in SE Asia and HK	Sector	Invest in integrated residential, serviced residence & retail development on the prime Bahrain Bay waterfront.	Sector	Invest in publicly listed and unlisted real estate related securities
Stake	20%	Stake	37.14%	Stake	44.4%
Status	Closed in Dec 1998	Status	Closed in Apr 2007	Status	Closed in Jun 2007



Real Estate Private Equity Funds



**Mezzo
Capital Fund**



**Malaysia Commercial
Development Fund**



**CapitaRetail India
Development Fund**

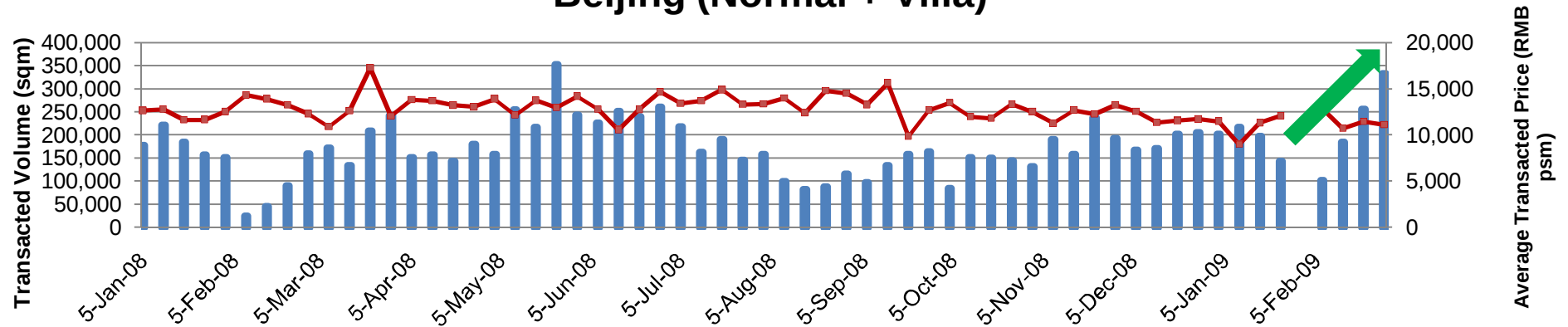
AUM	S\$5.1m (Dec 08)	AUM	S\$155.5m (Dec 08)	AUM	S\$110.4m (Dec 08)
Sector	Commercial/ Residential/ Svc Residence projects	Sector	Real estate development properties	Sector	Retail development malls in India.
Stake	19.7%	Stake	20.7%	Stake	45%
Status	Closed in Oct 2004	Status	Closed in Mar 2007	Status	Closed in Nov 2007



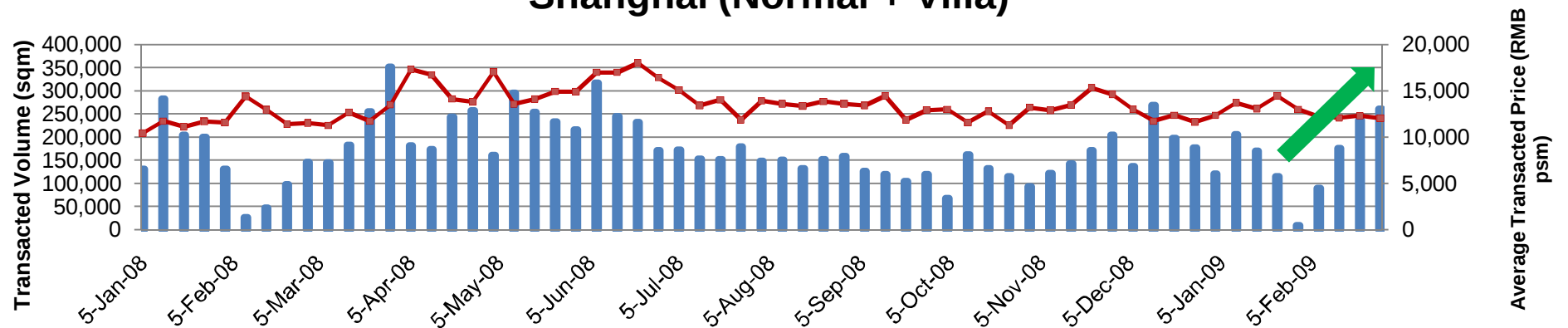
Recent Increase In Transaction Volume

China's Commodity Housing Market

Beijing (Normal + Villa)



Shanghai (Normal + Villa)



* Figures include only commodity normal housing and villa. Excludes all forms of social, economic, relocation and related housing

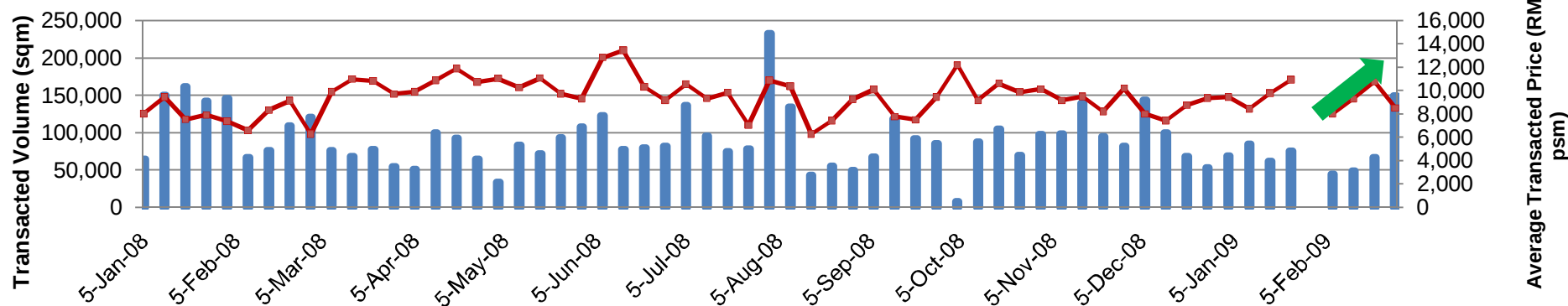
Source: E-house, CCH Corporate Planning



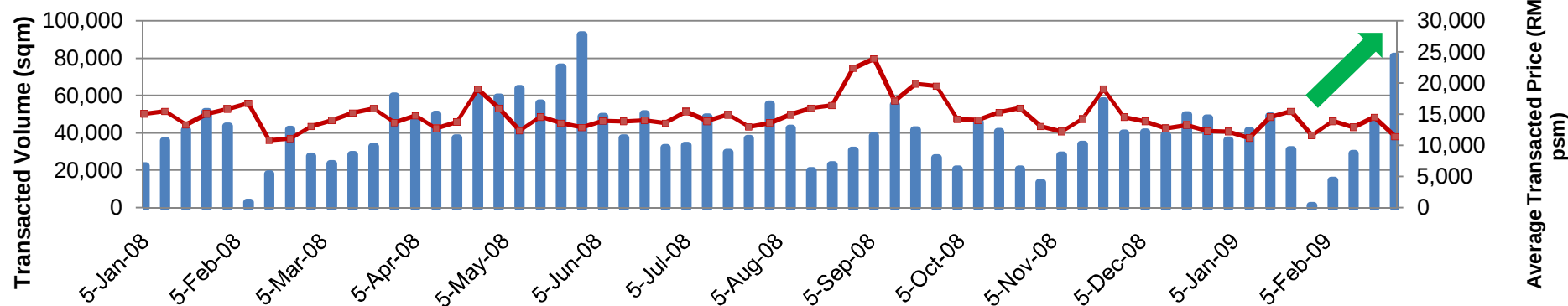
Recent Increase In Transaction Volume

China's Commodity Housing Market

Guangzhou (Normal + Villa)



Hangzhou (Normal + Villa)



* Figures include only commodity normal housing and villa. Excludes all forms of social, economic, relocation and related housing

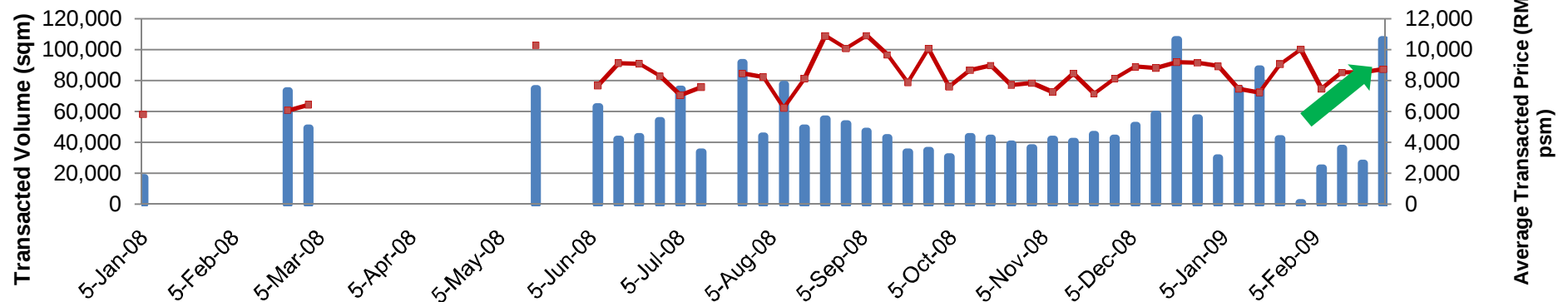
Source: E-house, CCH Corporate Planning



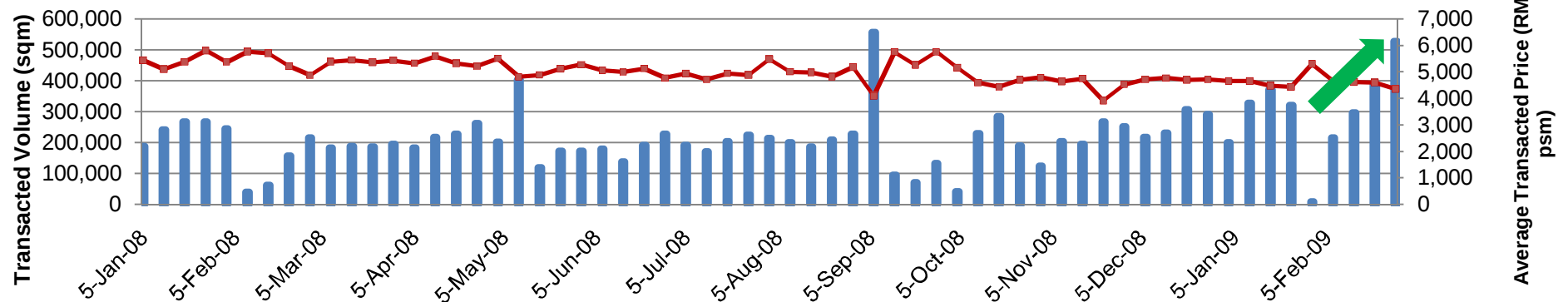
Recent Increase In Transaction Volume

China's Commodity Housing Market

Ningbo (Normal + Villa)



Chengdu (Normal + Villa)



* Figures include only commodity normal housing and villa. Excludes all forms of social, economic, relocation and related housing

Source: E-house, CCH Corporate Planning