



Leading Franchise, Robust Balance Sheet



May 2009



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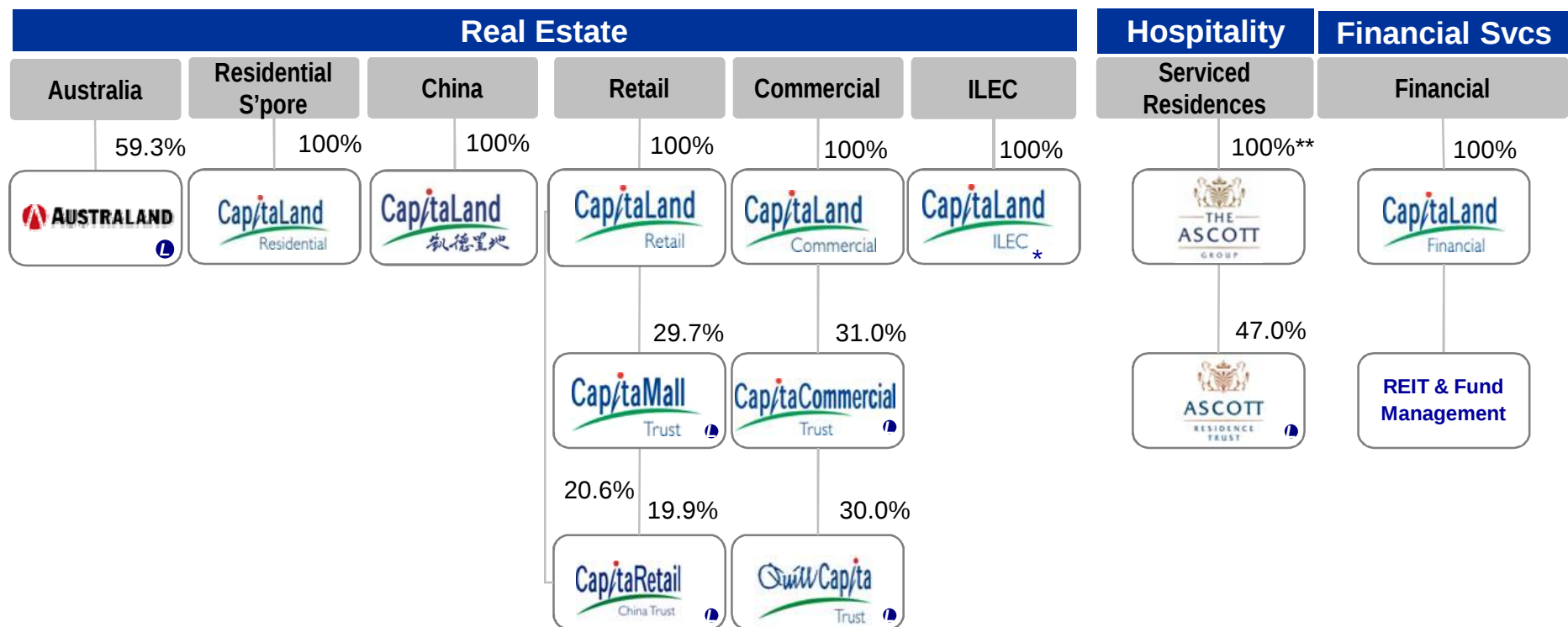
Different But Proven Business Model





Corporate Structure - Multi-Sector Skill Sets

- Strong core skill sets in real estate development and management across the residential, commercial, retail and serviced residences segments
- Value added financial services arm



Other Listed Entities

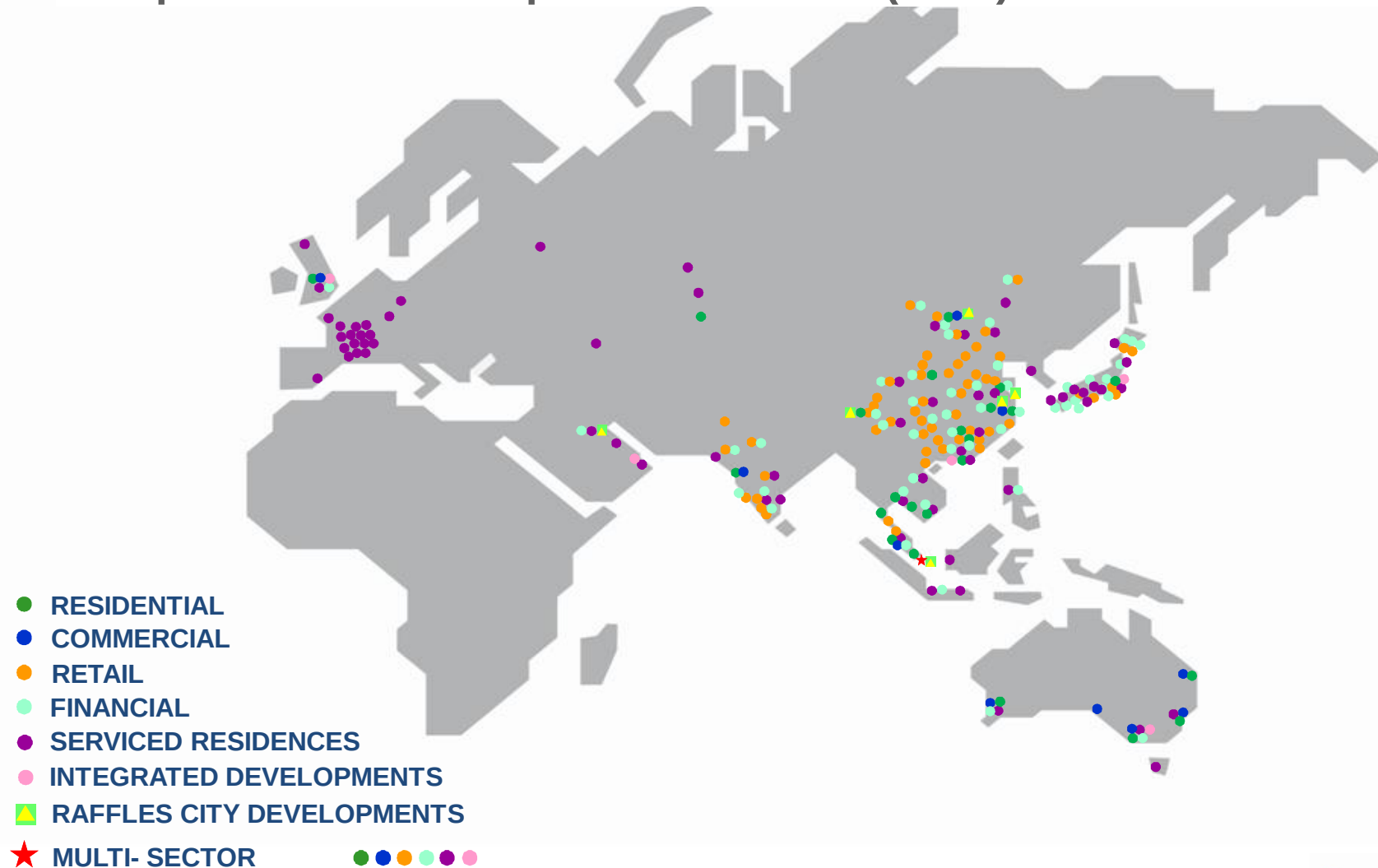
* Integrated, Leisure, Entertainment & Conventions

** CL completed compulsory acquisition of The Ascott Group on 28 April 2008



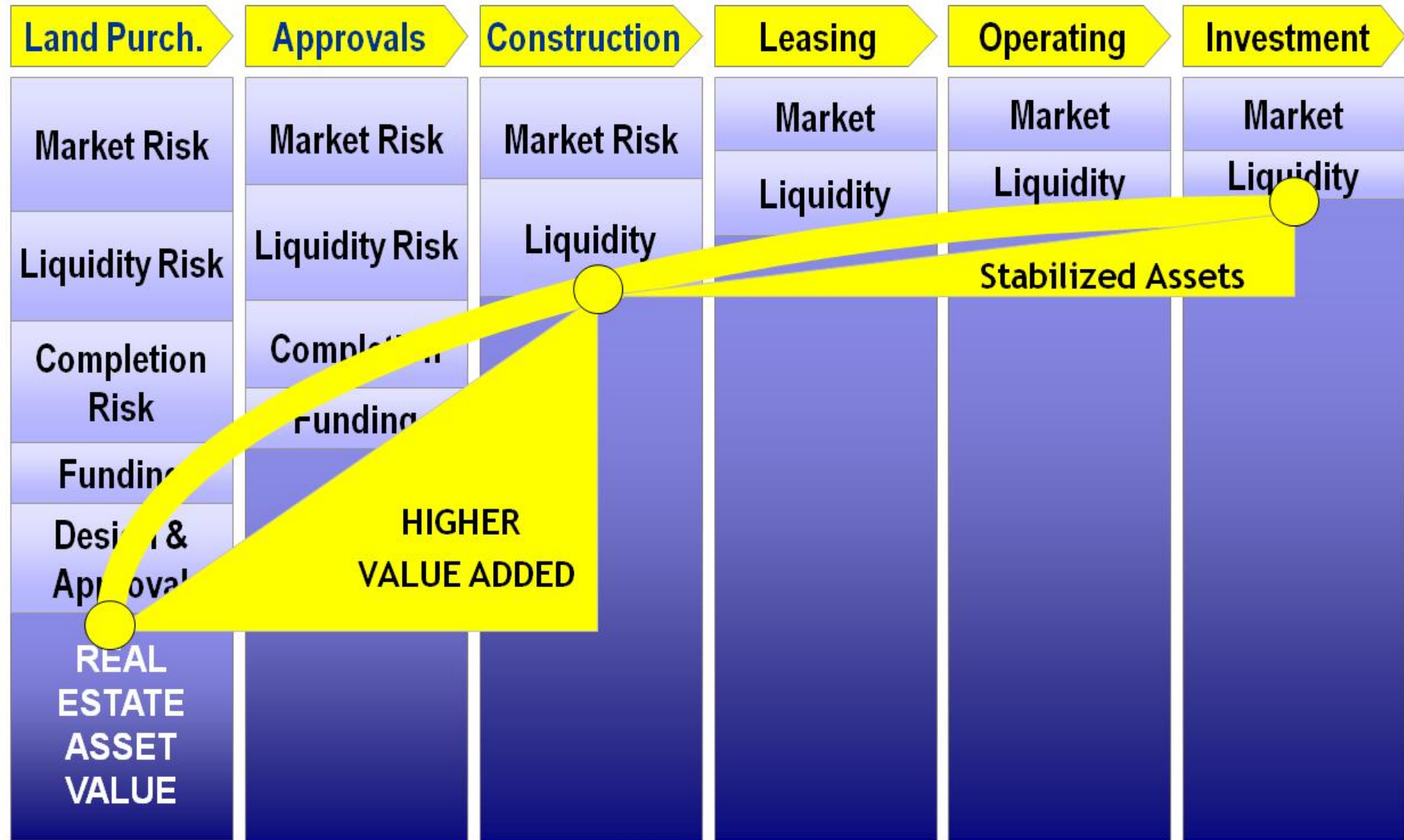
A Multi-Sector & Multi-Geographical Franchise

About 120 cities in over 20 countries, across Asia Pacific, Europe & the Gulf Cooperation Council (GCC) countries



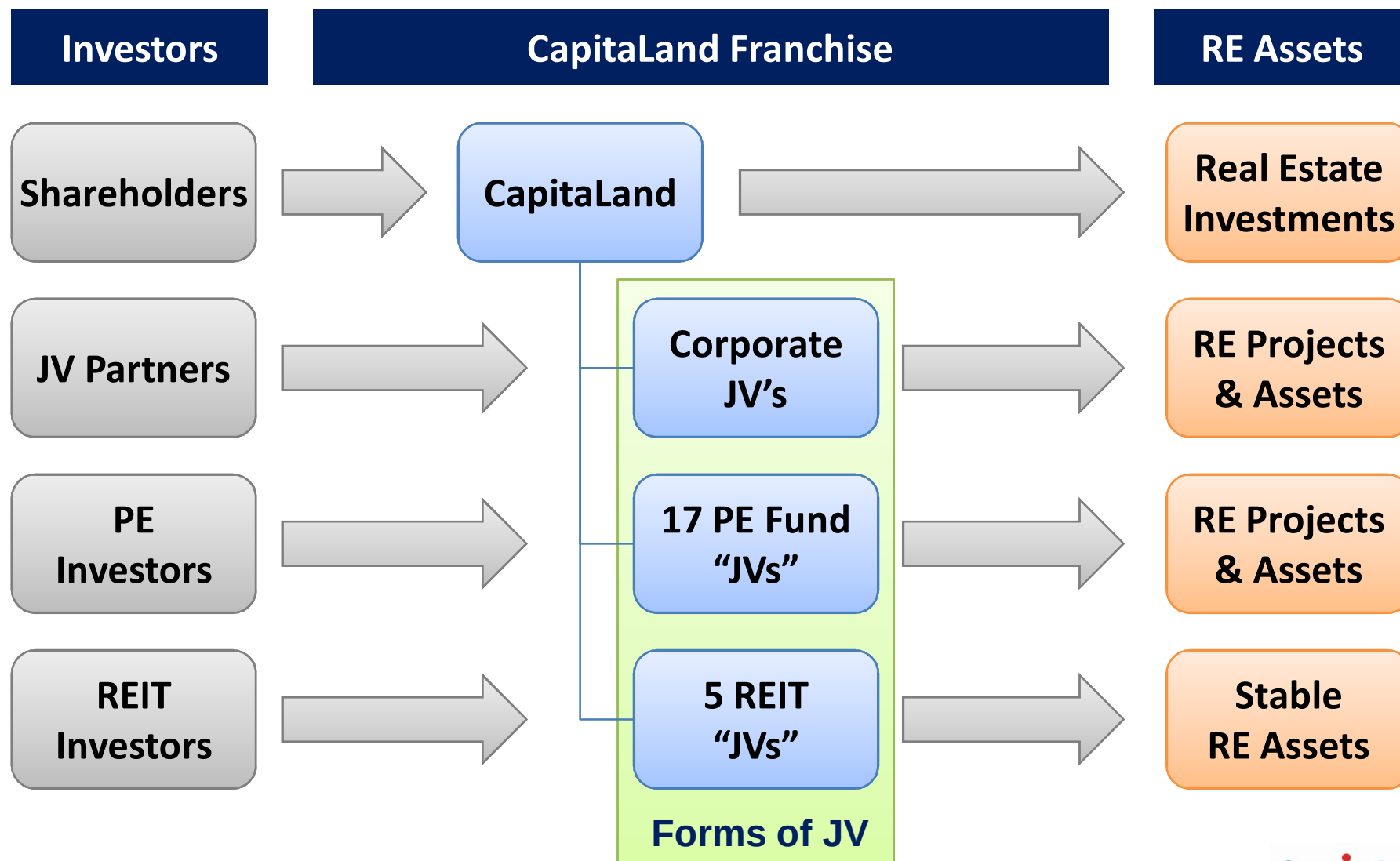


Business Model Focuses on Capital Productivity



Capital Management Framework

Trusted Intermediary – Matching Capital & Risk





2000 to 2008: Business Transformation

Metric	2000	2008
Revenue Under Management	S\$2.9b	S\$5.9b
Overseas EBIT Contribution	23% = S\$173m	60% = S\$1,323m
No. of Cities	33	123
Listed REITs & RE Funds	1	22
Assets Under Management	S\$265m	S\$25.9b
No. of Retail Malls (Optg+Pipeline)	7 (7+0)	95 (54+41)
Units of Serviced Residences	about 6,000	about 25,000



2000 to 2008: Financial Strength

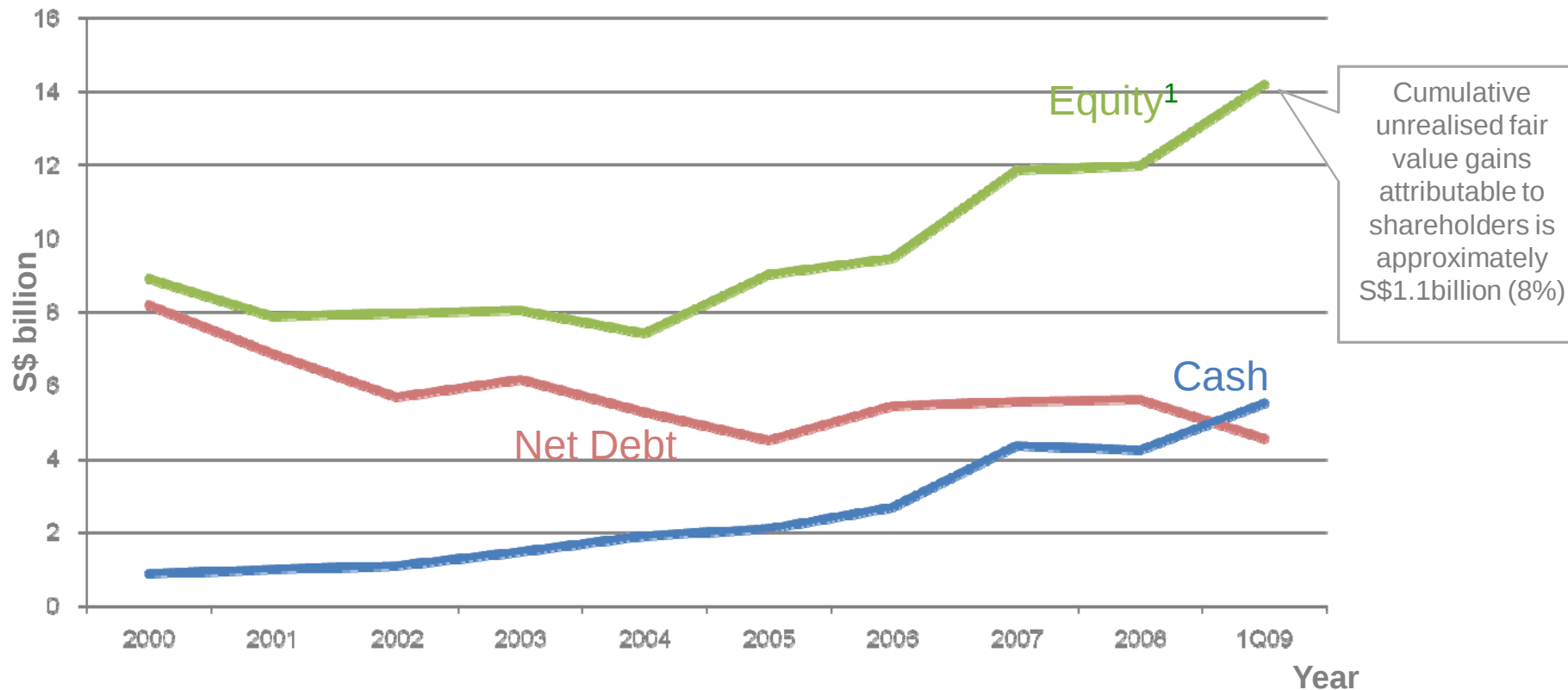
Metric	2000	2008
EBIT	S\$754m	S\$2,214m
PATMI	-S\$287m	S\$1,260m
ROE	1.5%	12.2%
Cash	S\$879m	S\$4.2b
Net Debt / Equity	0.92x	0.47x
Interest Cover Ratio	1.8	5.0

Total Profits After Tax and Minorities (2000 to 2008) = S\$5.9 billion



Progression of Financial Standing

- Grown shareholders' equity, improved liquidity and reduced leverage
- Strong position in the current downturn



¹ Dividend payout including distribution in specie totaled S\$2.4bn since merger in Nov 2000 against Rights issue of S\$1.8bn in 1Q09



8 Year Journey to Leading Franchise



Strong Financial Standing





Strong Balance Sheet

	FY 2008	1Q 2009	Change
Equity (S\$ billion)	12.0	14.2	18.4%
Cash (S\$ billion)	4.2	5.5	30.3%
Net Debt (S\$ billion)	5.6	4.6	-17.9%
Net Debt / Equity	0.47	0.32	Improved
% Fixed Rate Debt	75%	71%	Stable
Avg Debt Maturity (Yr)¹	4.4	4.2	Stable

¹ Based on final maturity date of the convertible bonds.

If all convertible bonds are redeemed on their respective put option dates, the average debt maturity of the Group will then be 3.3 years as at 1Q09.



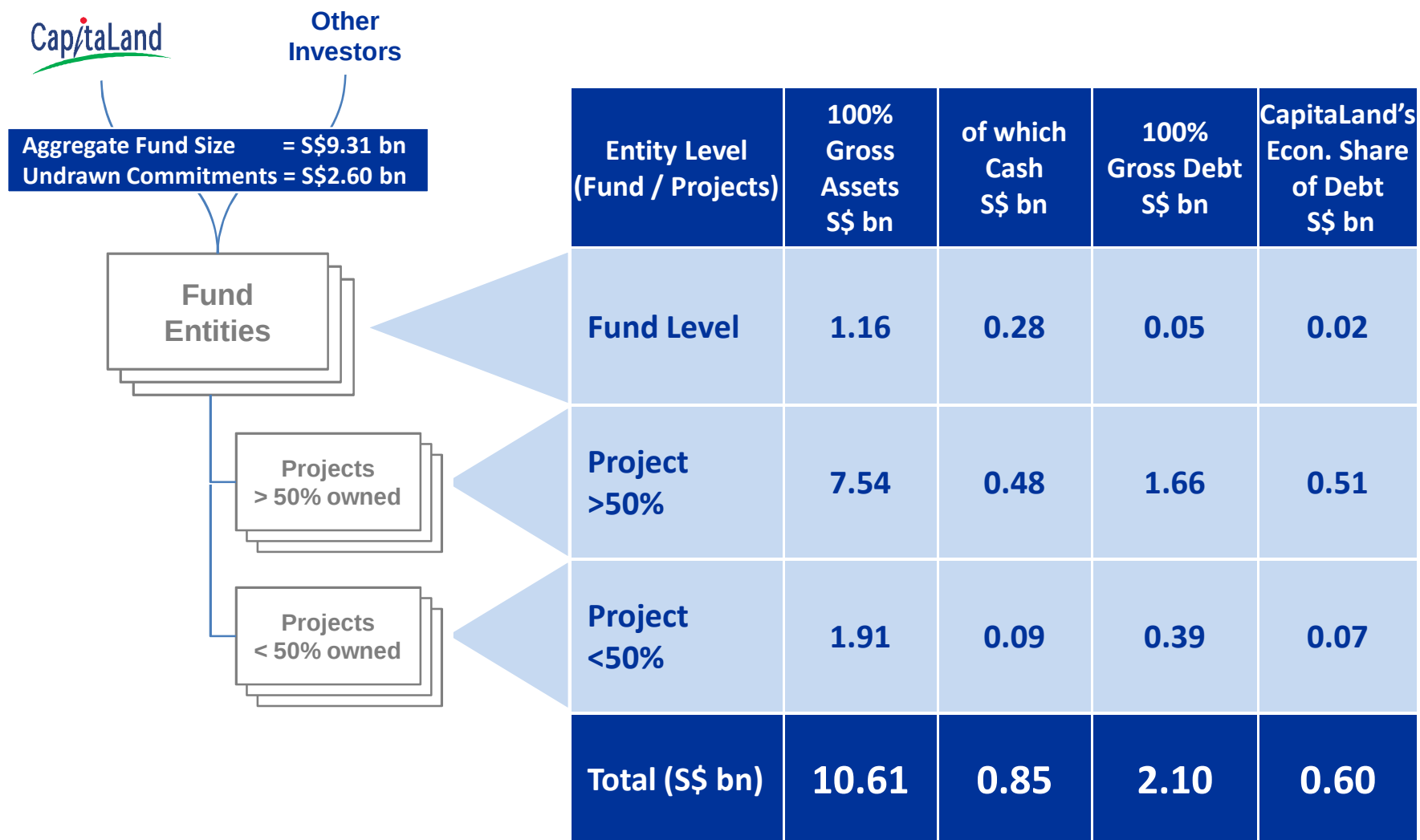
Strong CL Corporate Treasury Liquidity

As at 1Q09

Item	S\$ Millions	Remarks
Cash at CL Corporate Treasury	4,011	73% of Group conso. cash of S\$5.5 billion
ST Debt Facilities Undrawn	877	S\$1.0 billion Facilities with S\$143 million drawn down
Medium Term Note Programme (Untapped Programme Capacity)	2,240	S\$3 billion programme with S\$760 million issued & outstanding
TOTAL	7,128	



PE Funds' Conservative Gross Debt/Assets at 0.2x



Operations Update





Sentiment Improving in Singapore

- **Residential sales volume up**
 - YTD April, developers sold 3,852 homes representing 90% of FY2008's total
 - Resale volume rose 30% MoM in April to ~470 units
- **The Wharf Residence:** strong take-up
 - Sold 109 units over 3-days
 - Price between S\$1,300 to S\$1,600 psf:
inclusive of stamp duty absorption and interest absorption scheme
 - 80% of the 173 apartments sold
 - 80% of the buyers are locals
- **RiverGate:** successful payment collection
 - Sales receivables securitized in 2007
 - Securitization notes expected to be fully redeemed by expected maturity date in June 2009



The Wharf Residence



RiverGate

CapitaLand China Holdings (CCH)

China Residential Turnaround

- **Sales volume recovering**
 - Government economic stimulus:
 - RMB 4 trillion package
 - Interest rate cuts; reduced reserve requirement for banks; remove banks' lending quota
 - Affordability improving
 - Activities in secondary market has revived
- **Sales momentum sustained**
 - Sold¹ ~460 homes in 1Q09
 - Healthy take-up of CL's first earthquake resistant homes in Chengdu
- **Focus on residential segment in core cities**
 - Seeking to replenish land sites in Shanghai
 - Continue to target domestic demand

¹ Options issued





CapitaLand Commercial (CCL)

Commercial Portfolio Remains Resilient

- **Singapore**
 - Office and industrial rentals generally face downward pressure in tandem with current economic downturn
 - However, CapitaLand's commercial portfolio is expected to remain resilient, given positive rental reversions, good location and high occupancy of its properties



CapitaLand Commercial (CCL)
New Markets – Vietnam

- Existing pipeline of over 3,000 homes under development
 - 2 sites in prime District 2, Ho Chi Minh City (The Vista currently under construction) and 1 site in Hanoi
- To explore expanding the pipeline



The Vista, Ho Chi Minh City



The Vista, Ho Chi Minh City

- **Singapore**

- Retail sales stable
 - Retail sales¹ in March rose by a seasonally adjusted 3.3% from February
- ION Orchard target to soft open in July 2009
 - Achieved targeted rental rates
 - >80% occupancy achieved

- **China**

- Domestic demand strong on government's stimulus plan
 - National retail sales in the first four months of this year rose 15% to CNY 3.874 trillion
 - Urban retail sales in April rose 13.9% whilst rural areas recorded growth of 16.7%
- Opened Yibin Mall in April
 - Currently 29 malls are operational
 - On track to complete 9 malls in 2009

¹ Singapore Dept of Statistics (data excludes motor vehicles sales)

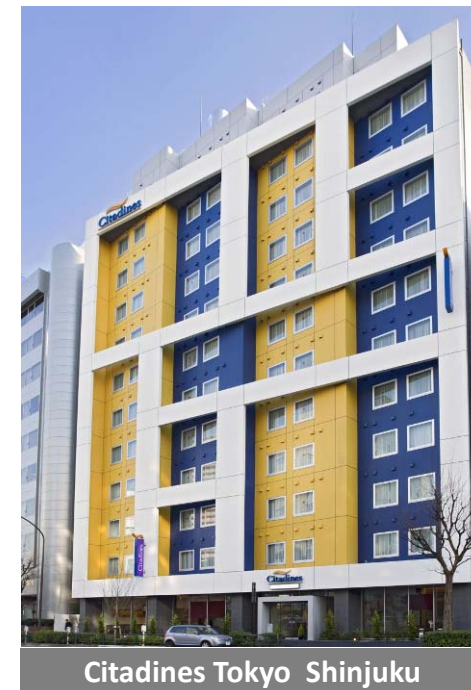




The Ascott Group (Ascott)

Staying ahead of the pack

- **Hospitality sector impacted by downturn**
 - Impact on Ascott mitigated by resilience of extended stay business and geographical diversification
 - Performance in Vietnam, Philippines, Malaysia, Indonesia and Korea remains relatively stable
 - Cost control without sacrificing service and product quality
- **Focus for 2009**
 - Ascott Hospitality
 - To grow fee-based income through securing new management contracts
 - Ascott Real Estate
 - To optimise returns through divestments and selective investments



Citadines Tokyo Shinjuku



Citadines Singapore Mt Sophia

Going Forward





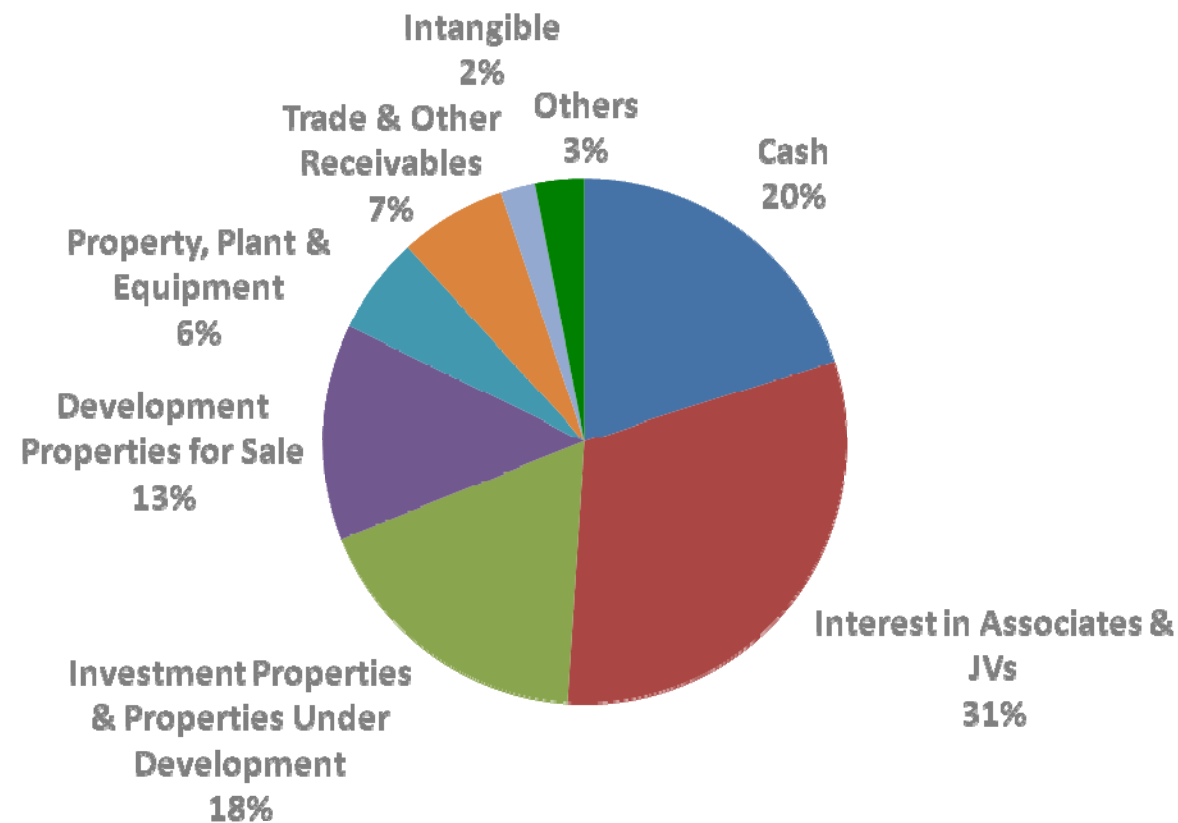
Positioned for Next Phase of Growth

- **Continue to focus on core markets**
 - Singapore; China; Australia
- **Extend leadership position in core businesses**
 - Residential, commercial, retail, serviced residences, integrated developments and real estate financial services
- **Further enhance financial flexibility**
 - Environment presents unique opportunity to extend market leadership
 - Take advantage of market opportunities
- **Leverage on financial services expertise**
 - Capitalise on dislocation and distressed situation in real estate markets
- **Improve efficiency and build human capital**
 - Review operational & administrative costs and nurture human capital



Group Assets Breakdown

- **Capacity to quickly deploy liquid resources when opportunity arises**
 - Cash made up 20% of assets in 1Q09



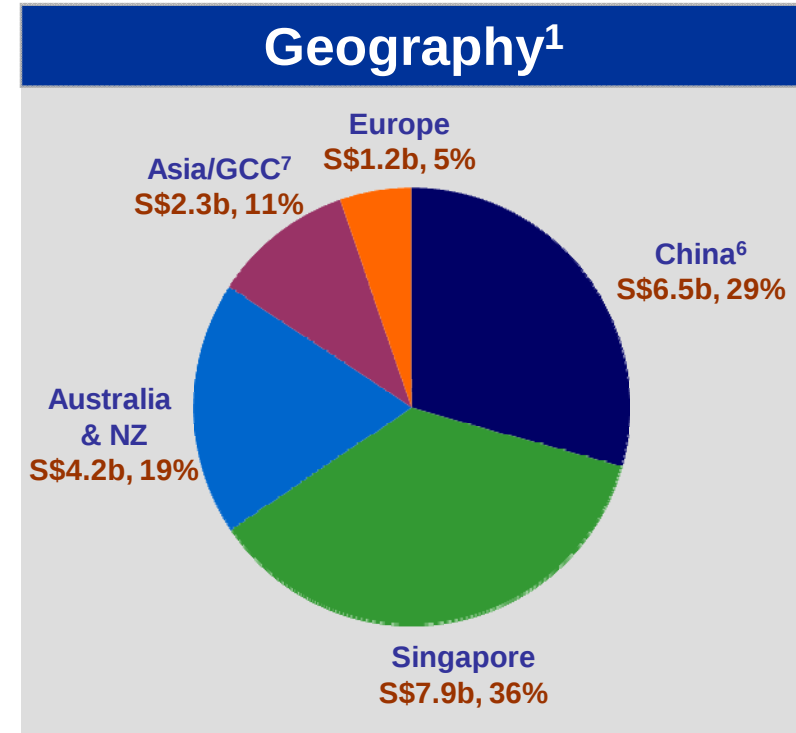
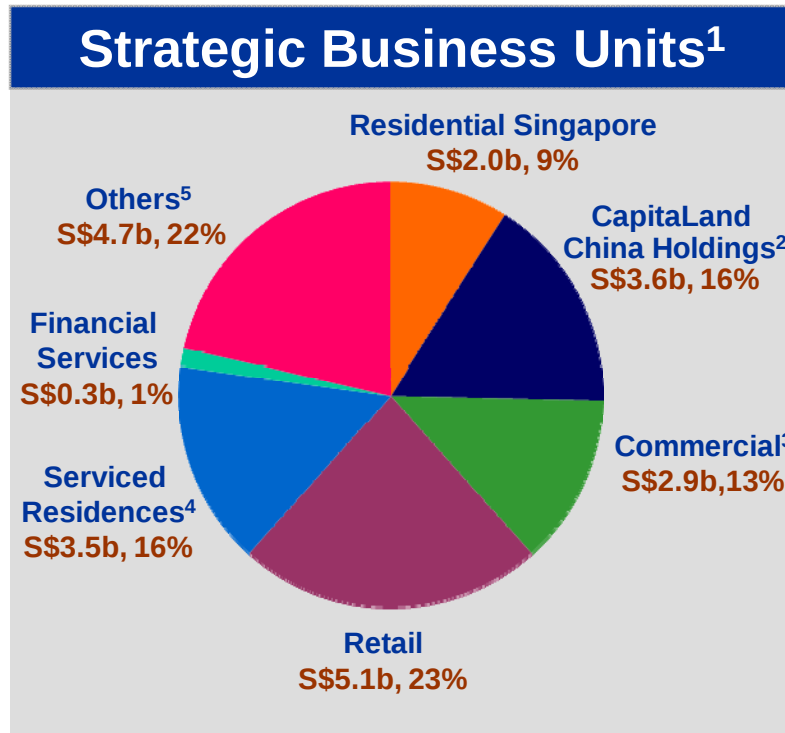
Supplementary





Assets Allocation by SBU and Geography

- Residential business made up only ~25% of total assets
- China currently accounts for 29% of the balance sheet



¹ Excludes cash at Treasury of S\$2.96b

² Excludes Retail and Serviced Residences in China

³ Includes residential projects in India, Malaysia, Thailand and Vietnam

⁴ Includes all holdings in Ascott Residence Trust

⁵ Includes Corporate office, Australand and others

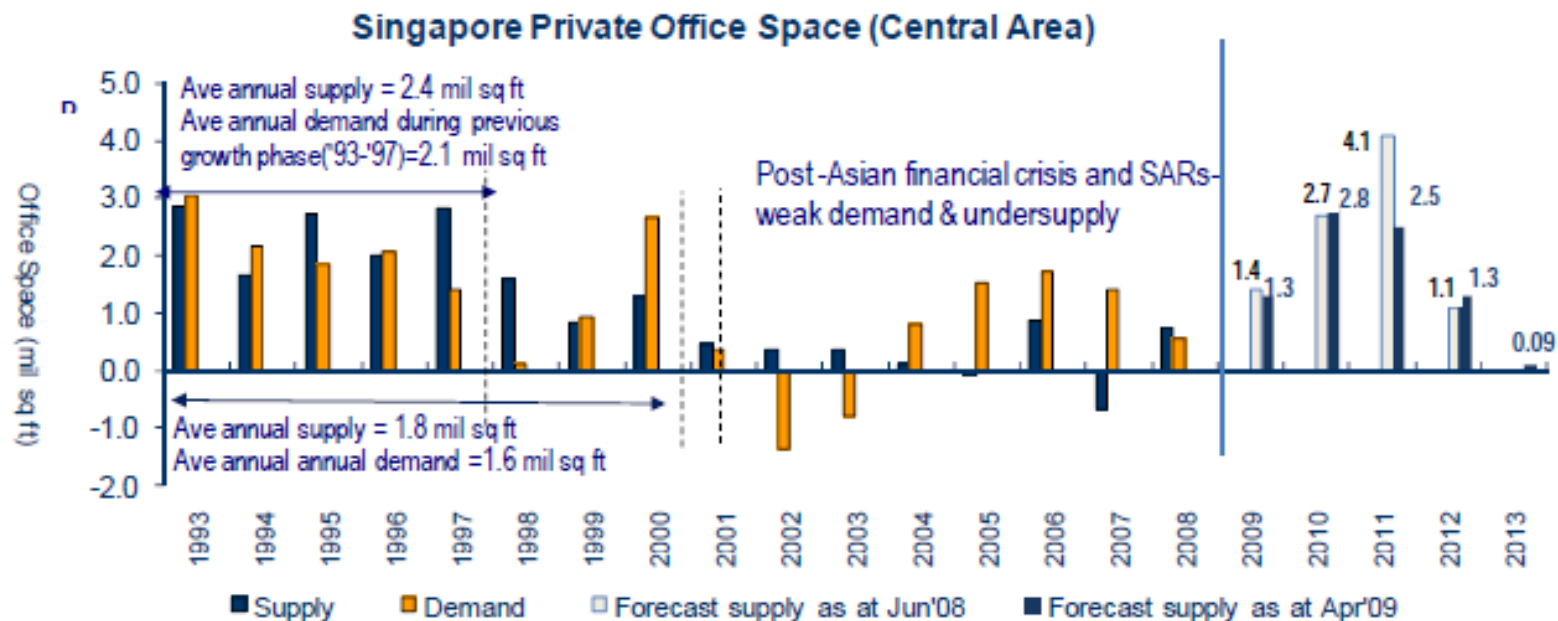
⁶ China including Macau and Hong Kong

⁷ Excludes Singapore and China



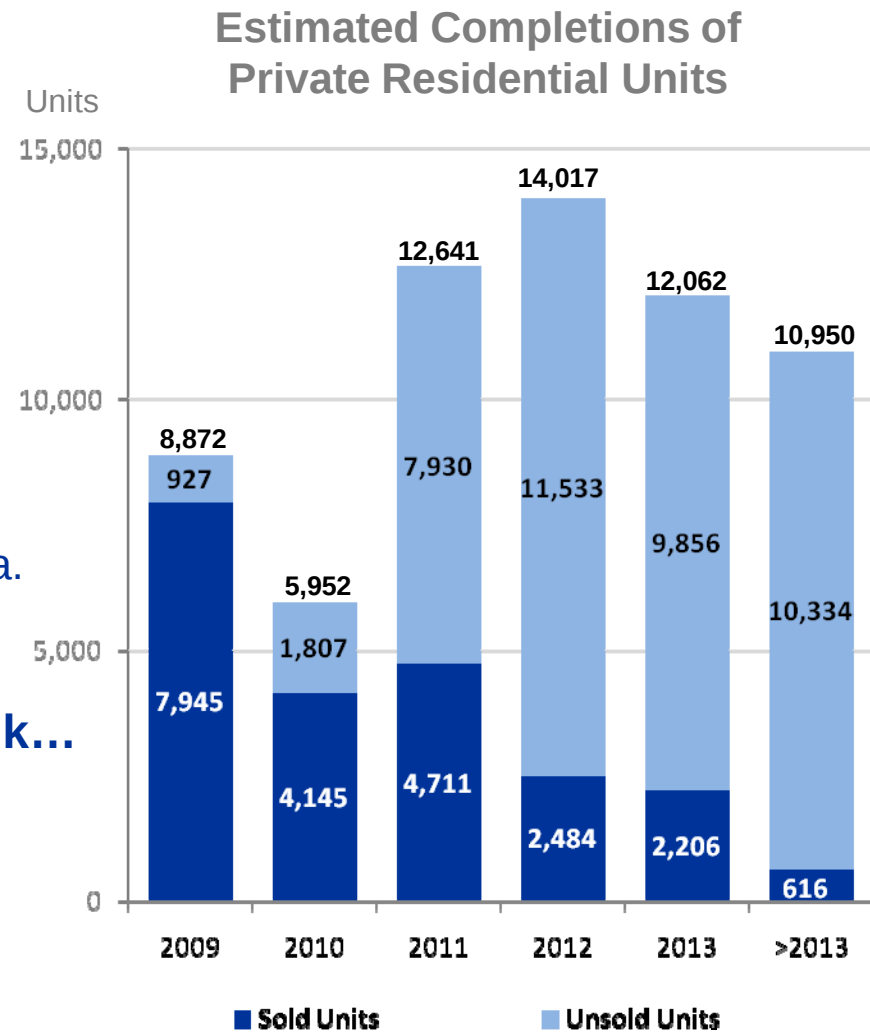
Office Supply from 2011 Onwards Uncertain

- Expected 3-yr supply reduced from ~8.2m sqft to ~6.6m sqft
 - Average of 2.2m sqft p.a.
- Approximately 1.9m sqft in 2010 & 2012 already pre-committed



Note: Central Area comprises "The Downtown Core", "Orchard" and "Rest of Central Area".
Source: Consensus Compiled from CBRE & JLL (Apr 09)

- **For 2009, only 927 units remain unsold**
 - 90% of estimated completions sold
- **For 2010, only 1,807 units remain unsold**
- **Main unsold supply will come after 2010**
 - Average unsold units 2009-2013 is 7,300 p.a.
 - Below 10-year average take-up 8,000 p.a.
- **But some supply could revert to landbank...**

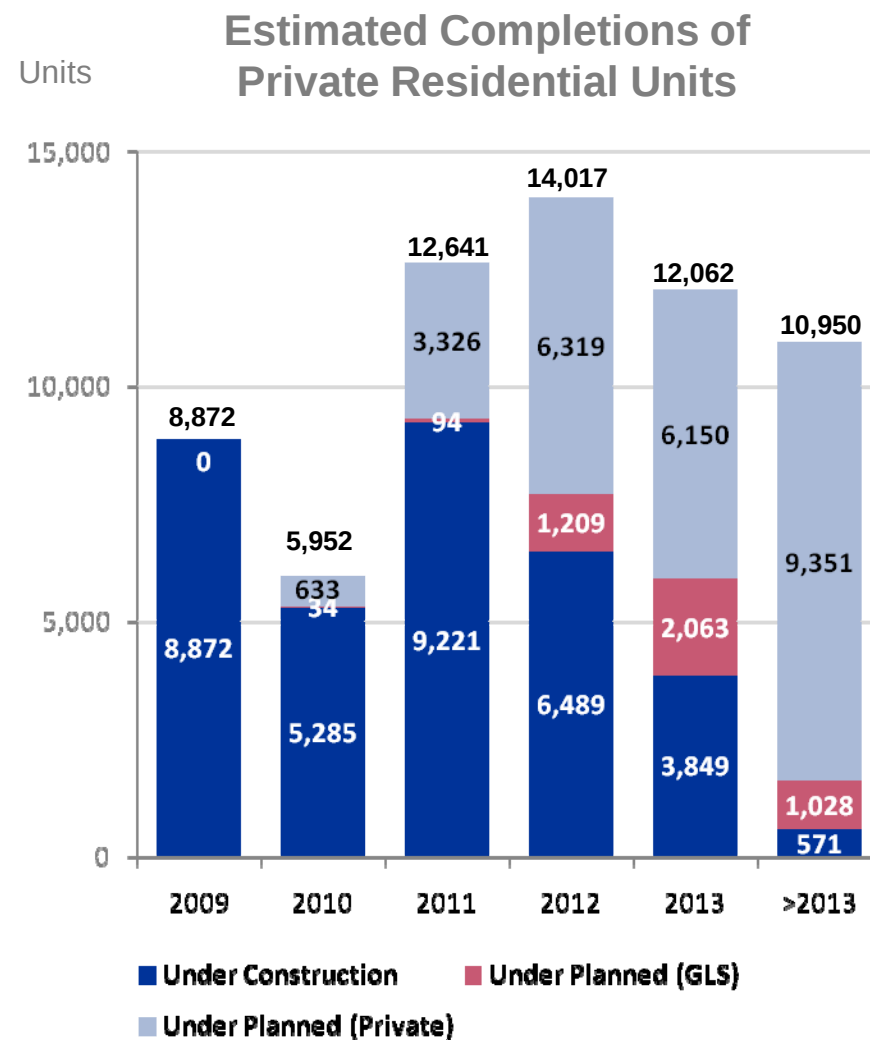


Source: URA (1Q09)



Mainstream Supply After 2010

- ...only 53% of estimated completions are currently under construction
- Over 60% of estimated completions after 2010 have not commenced construction
- Government budget 2009 has provided developers greater flexibility to delay projects:
 - Postpone construction and launch
 - Reduce holding cost
- In summary
 - Not an over supply issue

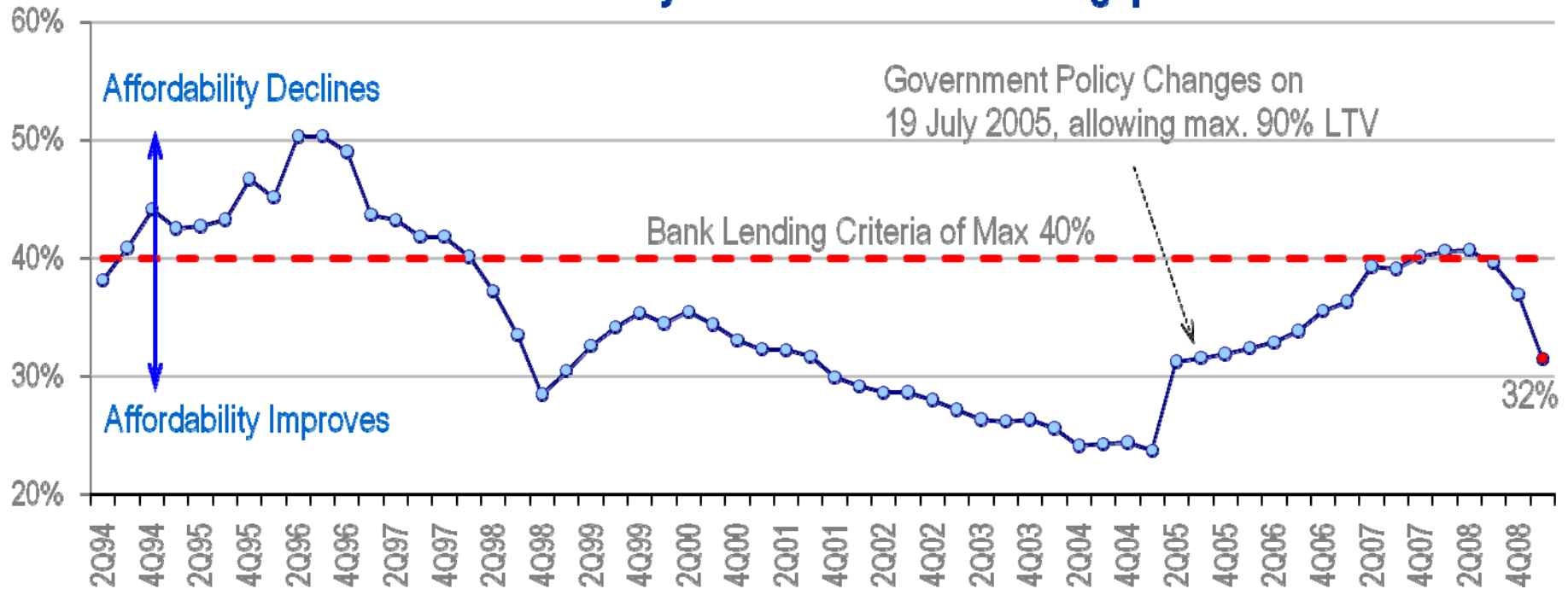


Source: URA (1Q09)

Singapore Residential **Affordability Improved**

Debt Service Ratio

Affordability of Private Homes in Singapore



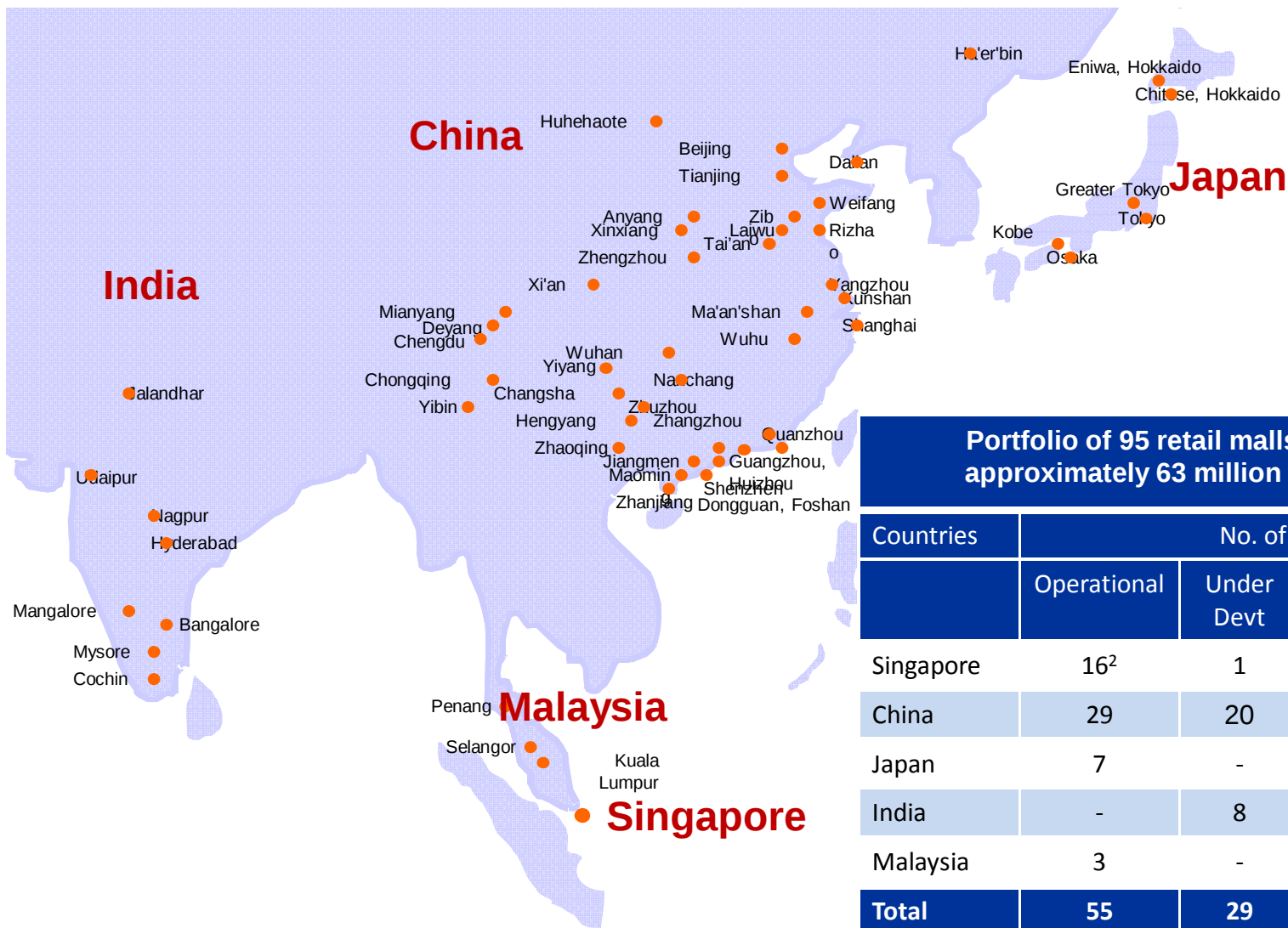
Source: MAS, URA, Department of Statistics & CapitaLand Research

Assumptions: (1) Low-end condominium (75% of median prices); (2) Typical unit size of 110 sqm;
 (3) Loan term of 25 years; (4) Loan to value ratio of 0.9; (5) Potential buyers are households belonging to the 2nd top decile income group (General Household Survey 2005)

*Debt services ratio is calculated by dividing monthly mortgage installment by monthly household income, a lower figure denotes better housing affordability



CapitaLand Retail's Footprint in Asia



¹ Based on GFA for all countries except China which is based on GRA

² Includes Vivocity which is not owned by CL directly or indirectly but managed by CRTL

Asset Matrix – Diversified Portfolio

As at 1Q2009

Excludes cash

S\$ Million	S'pore	China	Aus/NZ	Other Asia /GCC	Europe & Others	TOTAL
CapitaLand Residential Singapore	1,955	-	-	-	-	1,955
CapitaLand China	-	3,640	-	-	-	3,640
CapitaLand Commercial	2,000	-	-	680	32	2,712
CapitaLand Retail	2,357	1,929	-	1,120	-	5,406
Ascott	1,303	413	64	257	1,033	3,070
CapitaLand Financial	151	13	-	29	108	301
Others*	483	178	3,945	186	(15)	4,777
TOTAL	8,249	6,173	4,009	2,272	1,158	21,861

¹ Includes Australand and new start up business