

[Print this page](#)[QUILL CAPITA TRUST - 4TH QUARTER 2009 FINANCIAL RESULTS](#) \* FINANCIAL STATEMENT AND RELATED ANNOUNCEMENT*\* Asterisks denote mandatory information*

|                                             |                                                                                  |
|---------------------------------------------|----------------------------------------------------------------------------------|
| Name of Announcer *                         | CAPITACOMMERCIAL TRUST                                                           |
| Company Registration No.                    | N.A.                                                                             |
| Announcement submitted on behalf of         | CAPITACOMMERCIAL TRUST ("CCT")                                                   |
| Announcement is submitted with respect to * | CAPITACOMMERCIAL TRUST                                                           |
| Announcement is submitted by *              | Michelle Koh                                                                     |
| Designation *                               | Company Secretary, CapitaCommercial Trust Management Limited (As manager of CCT) |
| Date & Time of Broadcast                    | 21-Jan-2010 18:01:35                                                             |
| Announcement No.                            | 00103                                                                            |

>> [ANNOUNCEMENT DETAILS](#)*The details of the announcement start here ...*

|                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| For the Financial Period Ended * | 31-12-2009                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Description                      | <p>Announcements by Quill Capita Trust ("QCT") - (1) 4th Quarter 2009 Financial Results (2) News Release on QCT's Full Year 2009 EPU Increases by 10.2% - Due to income contribution from its ten assets (3) Corporate Presentation Slides dated 21 January 2010, issued by Quill Capita Management Sdn Bhd, as manager of QCT, to the Bursa Malaysia Securities Berhad, are attached for information.</p> <p>CCT is a substantial unitholder of QCT.</p> |

## Attachments

[QCT\\_NewsRelease.pdf](#)  
[QCT\\_CorpPresentationSlides.pdf](#)  
[QCT\\_4Q09FinancialResults.pdf](#)  
Total size = **1660K**  
(2048K size limit recommended)

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## General Announcement

Initiated by QUILL CAPITA TRUST on 28/12/2009 02:33:06 PM  
 Submitted by QUILL CAPITA TRUST on 21/01/2010 05:03:01 PM  
 Reference No QC-091228-52386  
 Form Version V3.0

**Submitted**

### Company Information

Main Market Company

New Announcement

Submitting Investment Bank/Advisor  
(if applicable)

Submitting Secretarial Firm (if  
applicable)

|                  |                        |
|------------------|------------------------|
| * Company name   | QUILL CAPITA TRUST     |
| * Stock name     | QCAPITA                |
| * Stock code     | 5123                   |
| * Contact person | Corinne Tan            |
| * Designation    | Vice President         |
| * Contact number | 03-23806288            |
| E-mail address   | corinne.tan@qct.com.my |

Type \*

Announcement

Subject \*:

News release: Quill Capita Trust's Full Year 2009 EPU increases by 10.2% - Due to income contribution from its ten assets

**Note:** If the announcement is a long announcement, please summarize the announcement in the contents and enter the details of the announcement in the Announcement Details or attached the full details of the announcement as attachment.

#### Contents \*:-

*(This field is to be used for the summary of the announcement)*

Kuala Lumpur, 21 January 2010: Quill Capita Management Sdn Bhd (QCM), the manager of Quill Capita Trust (QCT), a real estate investment trust (REIT), today announced it has achieved an income after taxation (excluding revaluation surplus) of RM32.42 million, which translates to a full year 2009 ("FY2009") Earnings Per Unit ("EPU") of 8.31 sen which has exceeded the FY 2008 EPU of 7.54 sen by 10.2%. For further details of the news release, please refer to file attached.

#### Announcement Details :-

*(This field is for the details of the announcement, if applicable)*

Attachment(s):- (please attach the attachments here)

News\_Release\_QCT\_4Q2009\_Results - For Bursa.pdf

**Tables Section - This section is to be used to create and insert tables. Please make the appropriate reference to the table(s) in the Contents of the Announcement:**



## NEWS RELEASE

### Quill Capita Trust's Full Year 2009 EPU increases by 10.2%

- Due to income contribution from its ten assets

**Kuala Lumpur, 21, January 2010:** Quill Capita Management Sdn Bhd (QCM), the manager of Quill Capita Trust (QCT), a real estate investment trust (REIT), today announced it has achieved an income after taxation (excluding revaluation surplus) of RM32.42 million, which translates to a full year 2009 ("FY2009") Earnings Per Unit ("EPU") of 8.31 sen which has exceeded the FY2008 EPU of 7.54 sen by 10.2%. The manager has proposed a full year distribution per unit (DPU) of 7.68 sen which exceeded its FY2008 DPU of 7.51 sen by 2.3%. QCT's distribution yield is 7.1% based on the closing price of RM1.08 per unit on 31 December 2009.

An interim distribution of 3.78 sen has been paid on 28 August 2009, while the proposed final distribution of 3.90 sen is expected to be paid on or about 25 February 2010.

The excellent set of results for FY2009 is due to the recognition of gross revenue and income contribution from its portfolio of ten assets as compared to six assets in 2008.

### Summary of QCT's Financial Year 2009 Results

|                              | (unaudited)<br>FYE 31 Dec 2009<br>(RM '000) | (audited)<br>FYE 31 Dec 2008<br>(RM '000) | Variance<br>% |
|------------------------------|---------------------------------------------|-------------------------------------------|---------------|
| Gross Revenue                | 67,380                                      | 54,443                                    | +23.8         |
| Net Property Income          | 52,038                                      | 42,388                                    | +22.8         |
| <b>Distributable Income*</b> | <b>32,415</b>                               | <b>29,416</b>                             | <b>+10.2</b>  |
| <b>Earnings Per Unit</b>     | <b>8.31 sen</b>                             | <b>7.54 sen</b>                           | <b>+10.2</b>  |
| <b>Distribution Per Unit</b> | <b>7.68 sen</b>                             | <b>7.51 sen</b>                           | <b>+2.3</b>   |

Note:

\* Income after taxation (excluding revaluation surplus)

Dato' Mohammed Hussein, Chairman of QCM, said: "Despite tough economic climates, QCT has shown a better set of results with an EPU of 8.31 sen as compared to the same period last year of 7.54 sen. This good set of results is attributable to our prudent cost management and active asset management strategies. Our active asset management strategies have provided income stability through signing renewals with creditworthy international and local tenants ahead of their lease expiry dates in 2009. Also, additional income is generated through the creation of more nett lettable area arising from the completion of asset enhancement works at our property last year. "

"In terms of capital management, we successfully refinanced all our debt maturing in 2009, replacing them with longer term financing. In addition, 96% of our borrowings are on fixed interest rates, which reduces our exposure to interest rate fluctuations in the market." said Mr. Chan Say Yeong, Chief Executive Officer of QCM.

Looking ahead, with the expected recovery of the economy; QCT will maintain its focus on tenant retention, capital management and cost efficiency measures in the coming year to achieve sustainable income distribution.

End –

## **About Quill Capita Trust**

Quill Capita Trust is a commercial Real Estate Investment Trust (REIT), established through a trust deed dated 9 October 2006. Managed by Quill Capita Management Sdn Bhd (QCM), the main thrust of Quill Capita Trust's activities include acquiring and investing in commercial properties in Malaysia to provide unit holders with long-term and sustainable distribution of income as well as capital growth potential. Currently, Quill Capita Trust owns ten buildings comprising five in Cyberjaya, two in Kuala Lumpur, one each in Shah Alam and Petaling Jaya and one in Penang.

QCM is owned by Quill Resources Holding Sdn Bhd (30%); CapitaLand RECM Pte Ltd (40%), a wholly-owned subsidiary of CapitaLand Financial Limited, the financial services arm of CapitaLand Limited; and Coast Capital Sdn Bhd (30%).

### **Issued by Quill Capita Management Sdn Bhd**

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Email: [celine.lau@qct.com.my](mailto:celine.lau@qct.com.my) / [yong.sulin@qct.com.my](mailto:yong.sulin@qct.com.my)

## **IMPORTANT NOTICE**

The past performance of Quill Capita Trust ("QCT") is not indicative of the future performance of QCT. Similarly, the past performance of QCT Manager is not indicative of the future performance of the QCT Manager.

The value of units in QCT ("QCT Units") and the income derived from them may fall as well as rise. The QCT Units are not obligations of, deposits in, or guaranteed by, the QCT Manager. An investment in the QCT Units is subject to investment risks, including the possible loss of the principal amount invested. Investors have no right to request that the QCT Manager redeem or purchase their QCT Units while the QCT Units are listed. It is intended that holders of the QCT Units may only deal in their QCT Units through trading on Bursa Malaysia Securities Berhad ("Bursa Malaysia"). Listing of the QCT Units on the Bursa Malaysia does not guarantee a liquid market for the QCT Units.

This release may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other developments or companies, shifts in expected levels of occupancy rate, property rental income, charge out collections, changes in operating expenses (including employee wages, benefits and training costs), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business.

You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of the QCT Manager on future events.



## General Announcement

Initiated by QUILL CAPITA TRUST on 28/12/2009 02:34:07 PM  
 Submitted by QUILL CAPITA TRUST on 21/01/2010 05:03:00 PM  
 Reference No QC-091228-52447  
 Form Version V3.0

**Submitted**

|                                                       |                        |
|-------------------------------------------------------|------------------------|
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| New Announcement                                      |                        |
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| Submitting Secretarial Firm (if<br>applicable)        |                        |
| * Company name                                        | QUILL CAPITA TRUST     |
| * Stock name                                          | QCAPITA                |
| * Stock code                                          | 5123                   |
| * Contact person                                      | Corinne Tan            |
| * Designation                                         | Vice President         |
| * Contact number                                      | 03-23806288            |
| E-mail address                                        | corinne.tan@qct.com.my |

Type \*

Announcement

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Corporate Presentation Slides dated 21 January 2010

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**Attachment(s):-** (please attach the attachments here)

[Corporate Presentation\\_4Q 2009 Results-For Bursa.pdf](#)

**Tables Section - This section is to be used to create and insert tables. Please make the appropriate reference to the table(s) in the Contents of the Announcement:**

## 4th QUARTER 2009 FINANCIAL RESULTS



**21 January 2010**

# Contents

- **2009 Achievements at a Glance**
- **Financial Highlights - FY 2009**
- **Portfolio Update**
  - **KLCA & Cyberjaya Office Market Outlook & Penang Retail Market Outlook**
- **QCT's Strategy**



# Important Notice

*This Presentation shall be read in conjunction with the QCT Group Forecast & Projections Statement announced on 21 April 2008 and all such other relevant announcements released by QCT to the Bursa Malaysia Securities Berhad.*

*This presentation is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for units in QCT. The past performance of QCT is not necessarily indicative of the future performance of QCT.*

*This presentation may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitations) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income and occupancy, changes in operating expenses including employee wages, benefits and training, property expenses and governmental and public policy changes. You are cautioned not to place undue reliance on these forward-looking statements which are based on the manager's current view of future events.*

*The value of units in QCT (Units") and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the manager or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested. Investors have no right to request the manager to redeem their Units while the Units are listed. It is intended that unitholders may only deal in their Units through trading on the Main Board of Bursa Malaysia Securities Berhad. Listing of the Units on the Bursa Securities does not guarantee a liquid market for the Units.*

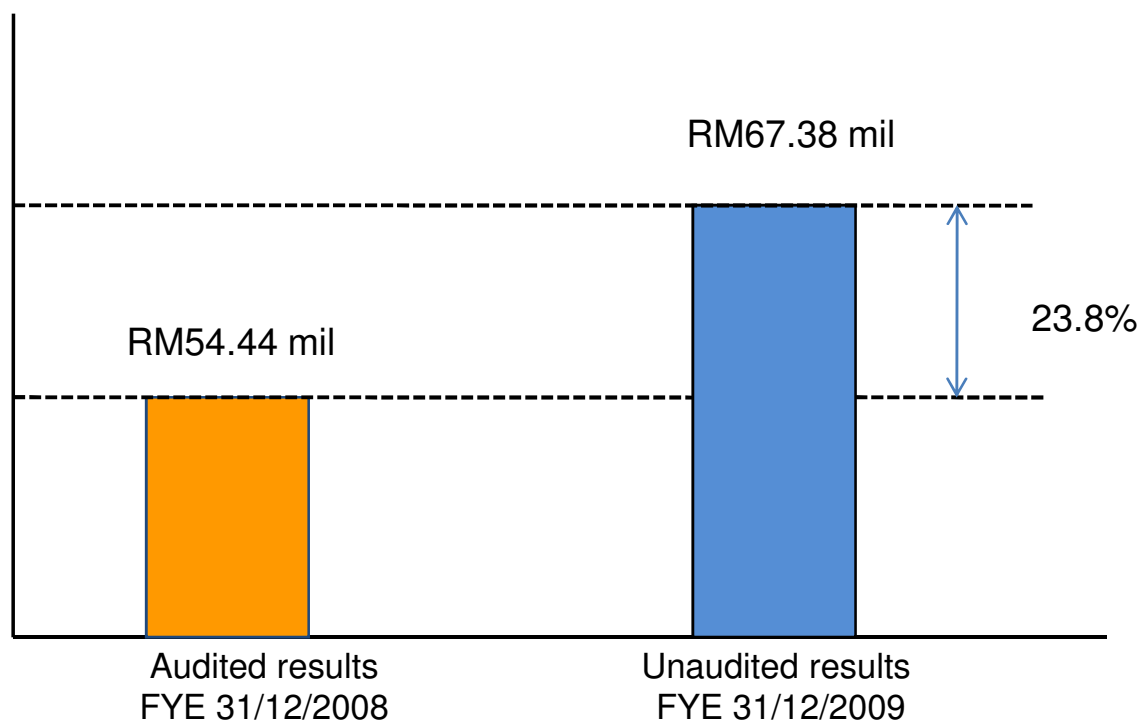
*The information in this Announcement must not be published outside Malaysia.*

# 2009 Financial at a Glance



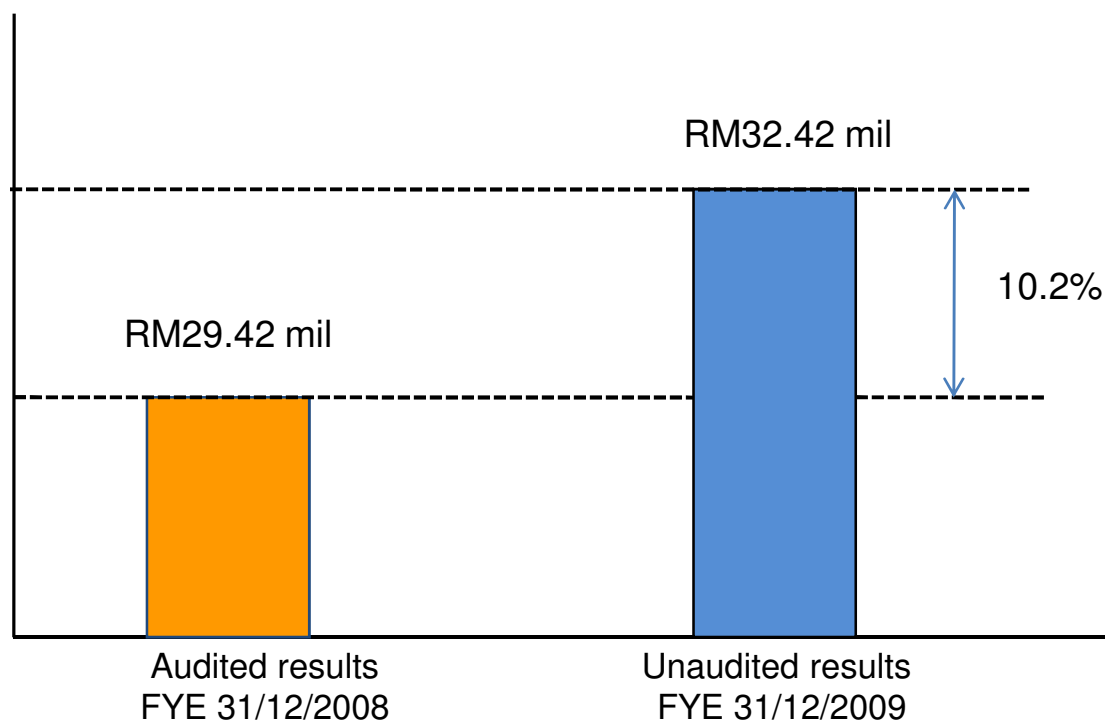
## 2009 Achievements - at a glance

- ✓ YoY Gross Revenue increased by 23.8%



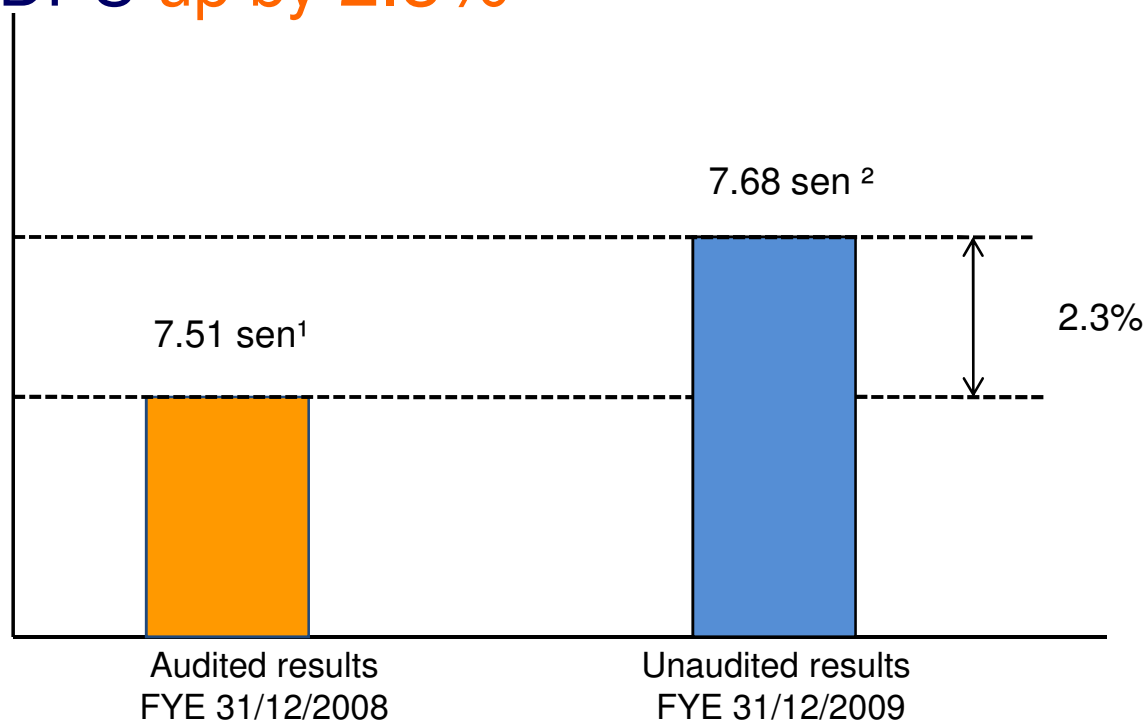
## 2009 Achievements - at a glance

- ✓ YoY Income After Taxation (excluding revaluation surplus) increased by 10.2%



# 2009 Achievements - at a glance

✓ YoY DPU up by 2.3%

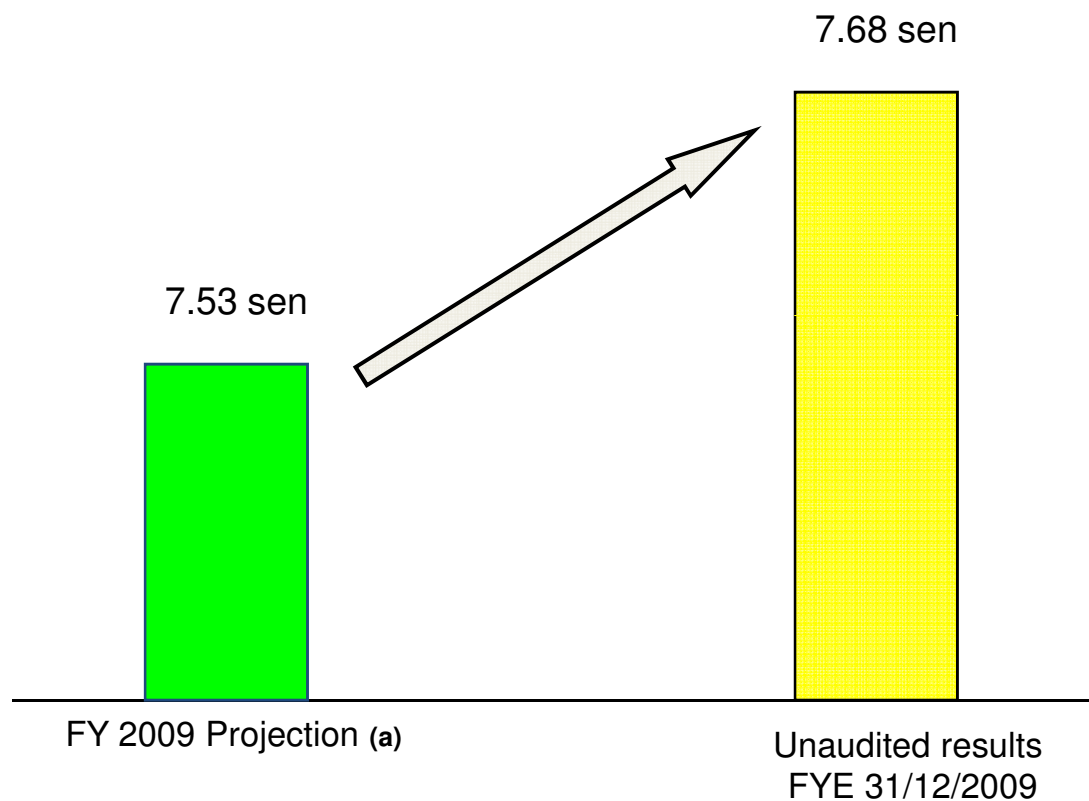


<sup>1</sup> DPU of 7.51 sen is 99.6 % of EPU of 7.54 sen for FY 08.

<sup>2</sup> DPU of 7.68 sen is 92.4 % of EPU of 8.31 sen for FY 09.

## 2009 Achievements - at a glance

- ✓ DPU exceeded FY 2009 Projection by 2.0%



(a) FY 2009 Projection refers to QCT's projected DPU for FY 2009 announced on 21 April 2008

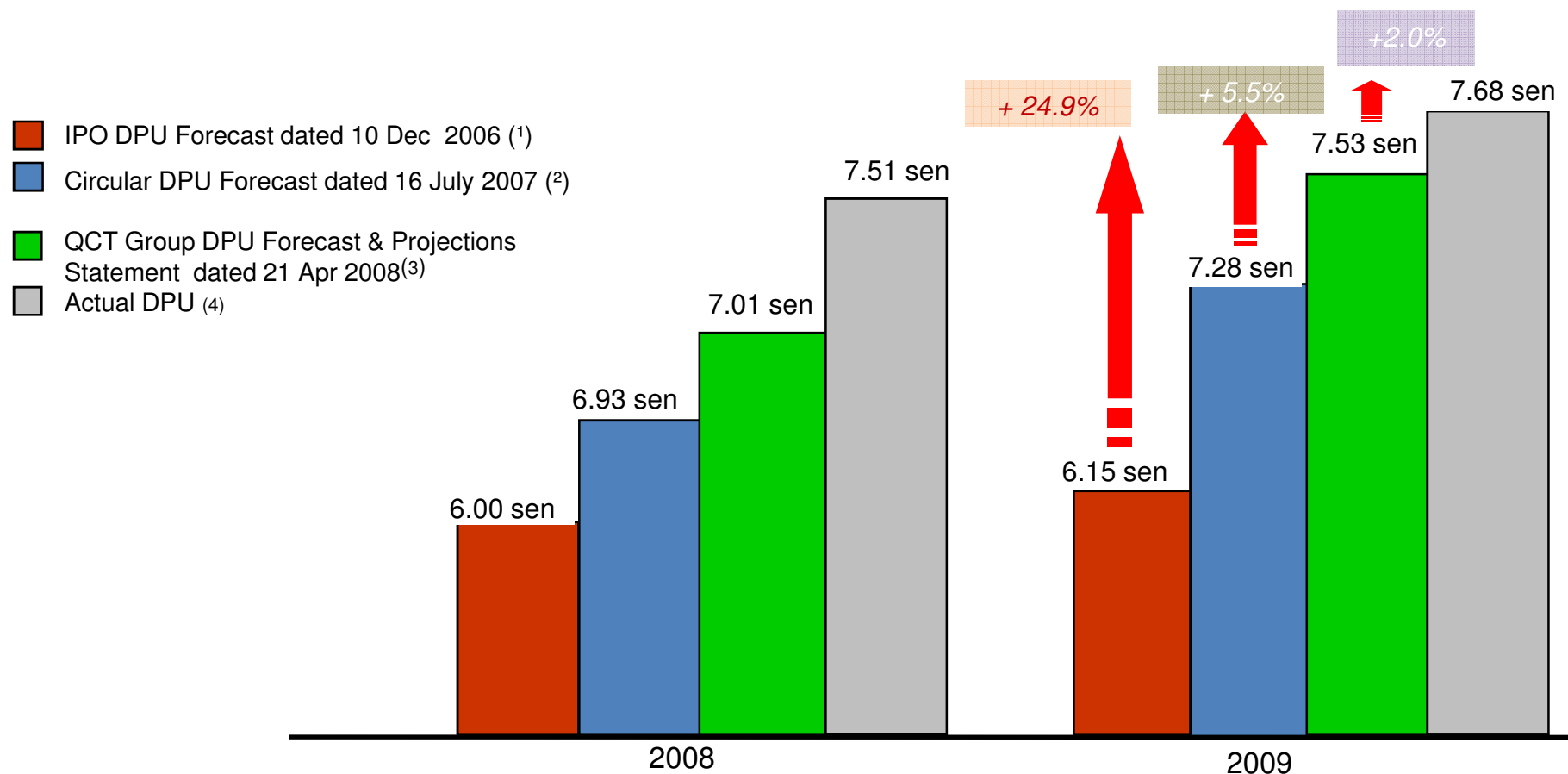
## DPU - Actual FY 2009 vs Projection FY 2009 & FY 2008

|                 | Actual (Unaudited)<br>FY 2009<br>(sen) | Projection<br>FY 2009 <sup>(a)</sup><br>(sen) | Actual<br>(Audited)<br>FY 2008 |
|-----------------|----------------------------------------|-----------------------------------------------|--------------------------------|
| <b>DPU</b>      | <b>7.68</b> <sup>(b)</sup>             | <b>7.53</b>                                   | <b>7.51</b>                    |
| <b>Variance</b> |                                        | <b>+2.0%</b>                                  | <b>+2.3%</b>                   |

a) Projection FY2009 refers to QCT's projected DPU for FY 2009 announced on 21 April 2008

b) An interim DPU of 3.78 sen being distributable income for the period 1 January 2009 to 30 June 2009 was paid on 28 August 2009 and final DPU of 3.90 sen being distributable income for the period 1 July 2009 to 31 December 2009 will be payable on or about 25 February 2010.

# QCT Group DPU Forecast & Projection Statement Dated 21 April 2008



**Important Notice :** Please read the above in conjunction with the principal bases and assumptions in the QCT Group Forecast and Projections Statement announced on 21 April 2008

- 1) The IPO DPU Forecast refers to the DPU forecast in the IPO Prospectus dated 10 Dec 2006
- 2) The Circular DPU Forecast refers to the DPU forecast in the Circular dated 16 July 2007
- 3) QCT Group DPU Forecast & Projections Statement includes Quill Building 1-DHL1, Quill Building 2-HSBC, Quill Building 3-BMW, Quill Building 4-DHL2, part of Plaza Mont' Kiara, Wisma Technip, Quill Building 5 -IBM, Quill Building 8-DHL (XPJ) & Quill Building 10-HSBC (Section 13) and has been verified by an external auditor
- 4) Actual DPU refers to the Total Distribution for the financial year ended 31 Dec 2008 & 31 Dec 2009



# FINANCIAL HIGHLIGHTS – FY 2009



# Summary of Profit & Loss

| (RM'000)                             | (Unaudited)<br>4Q 2009 | (Unaudited)<br>Full Year ended<br>31 December<br>2009 |
|--------------------------------------|------------------------|-------------------------------------------------------|
| <b>Total Gross Revenue</b>           | <b>16,986</b>          | <b>67,380</b>                                         |
| Total Operating Expenses             | (3,726)                | (15,342)                                              |
| <b>Net Property Income</b>           | <b>13,260</b>          | <b>52,038</b>                                         |
| Interest Income                      | 90                     | 396                                                   |
| <b>Net Investment Income</b>         | <b>13,350</b>          | <b>52,434</b>                                         |
| Interest and Other Expenses          | (4,465)                | (20,015)                                              |
| Income Before Taxation & Revaluation | 8,884                  | 32,419                                                |
| Surplus on Revaluation               | 692                    | 692                                                   |
| Income Before Taxation               | 9,576                  | 33,110                                                |
| Taxation                             | (0)                    | (3)                                                   |
| <b>Income After Taxation</b>         | <b>9,576</b>           | <b>33,107</b>                                         |

# FY 2009 EPU Up 10.2% Year-on-Year

| (RM'000)                                          | (Audited)<br>FY 2008 | (Unaudited)<br>FY 2009 | Variance |
|---------------------------------------------------|----------------------|------------------------|----------|
| <b>Gross Revenue</b>                              | 54,443               | 67,380                 | +23.8%   |
| <b>NPI<sup>1</sup></b>                            | 42,387               | 52,038                 | +22.8 %  |
| <b>Total Income for Distributions<sup>2</sup></b> | 29,416               | 32,415                 | +10.2 %  |
| <b>EPU<sup>3</sup></b>                            | 7.54 sen             | 8.31 sen               | +10.2 %  |
| <b>DPU<sup>4</sup></b>                            | 7.51 sen             | 7.68sen                | +2.3 %   |

<sup>1</sup> NPI refers to Net Property Income

<sup>2</sup> Total Income for Distributions refers to realised income after taxation (exclude revaluation surplus)

<sup>3</sup> EPU refers to Earning Per Unit

<sup>4</sup> DPU refers to Distribution Per Unit

# FY2009 EPU 10.2% above FY 2009 Projection

| (RM'000)                                              | FY 2009<br>Projection <sup>(5)</sup> | (Unaudited)<br>FY 2009 | Variance |
|-------------------------------------------------------|--------------------------------------|------------------------|----------|
| <b>Gross Revenue</b>                                  | 53,841                               | 67,380                 | +25.1%   |
| <b>NPI<sup>1</sup></b>                                | 42,754                               | 52,038                 | +21.7 %  |
| <b>Total Income for<br/>Distributions<sup>2</sup></b> | 29,379                               | 32,415                 | +10.3 %  |
| <b>EPU<sup>3</sup></b>                                | 7.53 sen                             | 8.31 sen               | +10.3 %  |
| <b>DPU<sup>4</sup></b>                                | 7.53 sen                             | 7.68sen                | +2.0 %   |

<sup>1</sup> NPI refers to Net Property Income

<sup>2</sup> Total Income for Distributions refers to realised income after taxation (exclude revaluation surplus)

<sup>3</sup> EPU refers to Earning Per Unit

<sup>4</sup> DPU refers to Distribution Per Unit

<sup>5</sup> FY 2009 Projection refers to QCT's projected financial results for FY 2009 announced on 21 April 2008

# Total Assets - RM818.165 million

## NAV per unit - RM1.2175

|                          | (Unaudited)           | (Unaudited)           | (Unaudited)            | (Unaudited)            |
|--------------------------|-----------------------|-----------------------|------------------------|------------------------|
|                          | as at                 | as at                 | as at                  | as at                  |
|                          | 31-Mar-09<br>(RM'000) | 30-Jun-09<br>(RM'000) | 30-Sept-09<br>(RM'000) | 31-Dec -09<br>(RM'000) |
| Non Current Assets       | 783,717               | 786,776               | 787,763                | 788,405                |
| Current Assets           | 22,617                | 30,927                | 19,730                 | 29,760                 |
| <b>Total Assets</b>      | <b>806,334</b>        | <b>817,703</b>        | <b>807,493</b>         | <b>818,165</b>         |
| Current Liabilities      | 211,313               | 217,336               | 207,057                | 140,116                |
| Non Current Liabilities  | 123,177               | 127,830               | 127,899                | 203,060                |
| Net Assets               | 471,844               | 472,537               | 472,537                | 474,989                |
| No of Units              | 390,131               | 390,131               | 390,131                | 390,131                |
| <b>NAV per Unit (RM)</b> | <b>1.2094</b>         | <b>1.2112</b>         | <b>1.2112</b>          | <b>1.2175</b>          |

# Market Valuation as at 31 December 2009

| Name of Properties                               | Net Book Value as at 31 Dec 2009 <sup>(a)</sup><br>(prior to Proposed Revaluation)<br>(RM'000) | Net Book Value as at 31 Dec 2009 <sup>(b)</sup> (after Revaluation)<br>(RM'000) | Surplus / (Deficit) incorporated into fund<br>(RM'000) | % increase / (decrease) |
|--------------------------------------------------|------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|--------------------------------------------------------|-------------------------|
| Quill Building 1- DHL1 & Quill Building 4- DHL 2 | RM120,000                                                                                      | RM121,000                                                                       | RM1,000                                                | 0.8%                    |
| Quill Building 2- HSBC                           | RM117,500                                                                                      | RM114,350                                                                       | (RM3,150)                                              | (2.7%)                  |
| Quill Building 3- BMW                            | RM 66,900                                                                                      | RM 70,000                                                                       | RM3,100                                                | 4.6%                    |
| Wisma Technip                                    | RM145,008                                                                                      | RM146,500                                                                       | RM1,492                                                | 1.0%                    |
| Part of Plaza Mont' Kiara                        | RM105,000                                                                                      | RM106,000                                                                       | RM1,000                                                | 0.9%                    |
| Quill Building 5 – IBM                           | RM44,000                                                                                       | RM42,700                                                                        | (RM1,300)                                              | (2.9%)                  |
| Quill Building 8 – DHL (XPJ)                     | RM29,000                                                                                       | RM27,500                                                                        | (RM1,500)                                              | (5.2%)                  |
| Quill Building 10 – HSBC Section 13              | RM26,800                                                                                       | RM25,850                                                                        | (RM950)                                                | (3.5%)                  |
| Tesco Building, Penang                           | RM133,500                                                                                      | RM134,500                                                                       | RM1,000                                                | 0.7%                    |
| <b>Total</b>                                     | <b>RM787,708</b>                                                                               | <b>RM788,400</b>                                                                | <b>RM 692</b>                                          | <b>0.1%</b>             |

(a) The Net Book Value as at 31 December 2009 (prior to the Proposed Revaluation) for Quill Building 1 -DHL 1 & Quill Building 4- DHL 2, Quill Building 2-HSBC, Quill Building 3-BMW, part of Plaza Mont' Kiara, Wisma Technip ,Quill Building 5 - IBM, Quill Building 8- DHL (XPJ), Quill Building 10-HSBC (Section 13) & TESCO Building comprise of the brought forward net book value as at 31 December 2008 together with asset enhancement related costs incurred during the year.

(b) The Properties were valued by CH Williams Talhar & Wong, an independent firm of professional valuer, registered with the Board of Valuers, Appraisers & Estate Agents Malaysia.

# Strong Financial Ratios

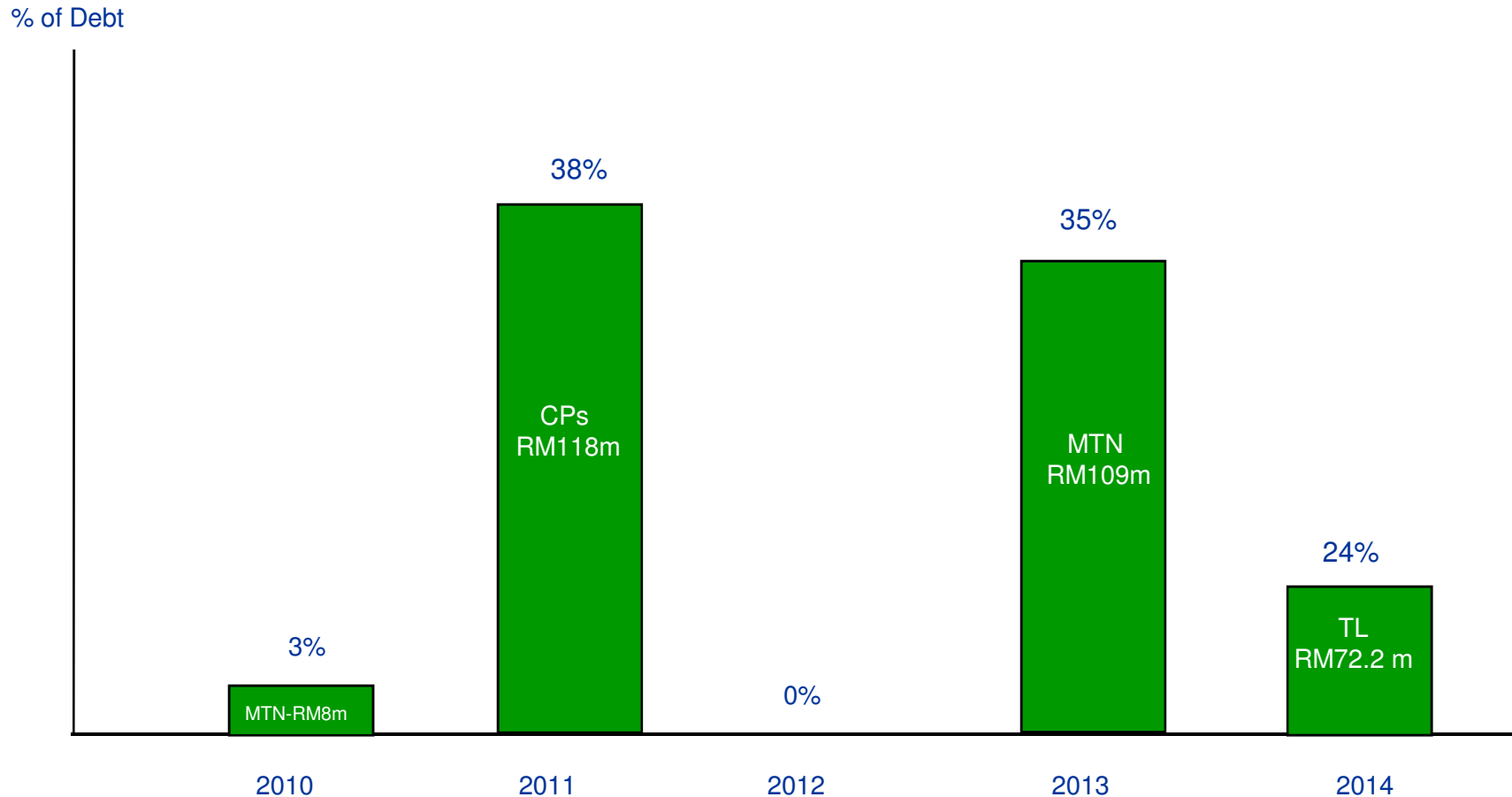
|                                                                | (Unaudited)           | (Unaudited)           | (Unaudited)             | (Unaudited)            |
|----------------------------------------------------------------|-----------------------|-----------------------|-------------------------|------------------------|
|                                                                | as at                 | as at                 | as at                   | as at                  |
|                                                                | 31-Mar-09<br>(RM'000) | 30-Jun-09<br>(RM'000) | 30-Sept -09<br>(RM'000) | 31 Dec -09<br>(RM'000) |
| Total Debts                                                    | 304,616               | 304,264               | 305,066                 | 304,647                |
| <b>Gearing Ratio<sup>1</sup></b>                               | <b>0.38x</b>          | <b>0.37x</b>          | <b>0.38x</b>            | <b>0.37x</b>           |
| Interest Service Cover Ratio<br>(for the quarter) <sup>2</sup> | 3.07x                 | 3.50x                 | 3.51x                   | 3.65x                  |
| <b>Average Cost of Debt (p.a) <sup>3</sup></b>                 | <b>4.58%</b>          | <b>4.58%</b>          | <b>4.46%</b>            | <b>4.46%</b>           |

<sup>1</sup> Gearing Ratio refers to Total Debts over Total Assets

<sup>2</sup> Interest Service Cover Ratio is calculated based on profit before taxation (exclude revaluation surplus) and interest expenses over interest expenses (excluding transaction cost and recurring credit facility fee)

<sup>3</sup> Average Cost of Debt is calculated based on interest rates applicable during the period

# Debt Maturity Profile – Successfully Refinanced RM80 million Ahead of Maturity

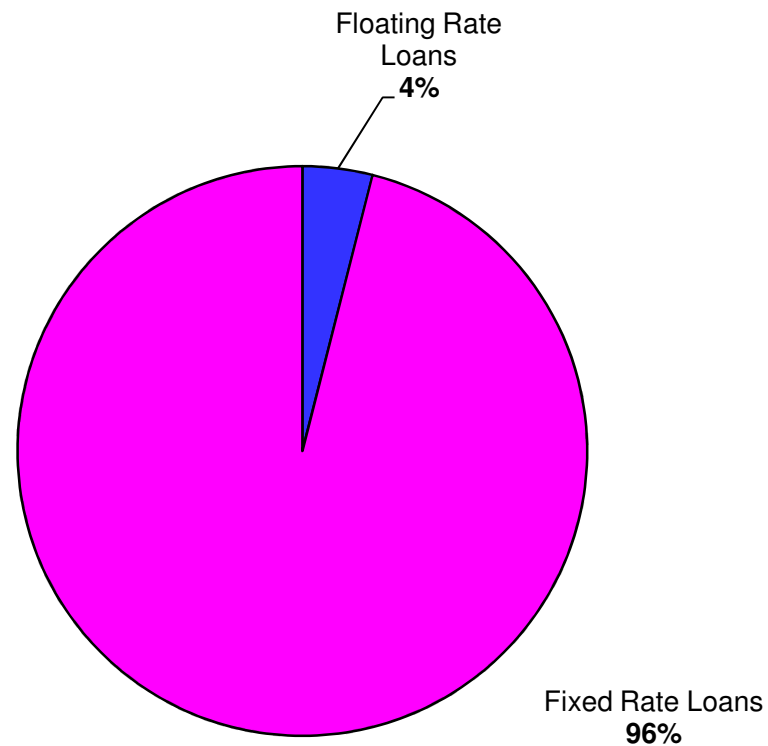


- 1) As at 31 December 2009, total debt of RM307.2 million (principal) comprises of RM118 million Commercial Paper (CPs), RM117 million of Medium Term Notes (MTNs) and RM72.2 million term loan (TL).
- 2) The TL facility was drawdown on 6 Nov 2009.



## Low Interest Rate Risk

- 96% of the borrowings are on fixed rate



# Portfolio Update



# Portfolio of Quality Assets

Quill Building 1 - DHL 1



Quill Building 4 - DHL 2



Quill Building 2 - HSBC



Quill Building 3 - BMW



Quill Building 5 - IBM



Part of Plaza Mon't Kiara



Wisma Technip



Quill Building 10-HSBC (S13)



Quill Building 8-DHL (XPJ)



TESCO Building Penang



**10 Properties worth  
RM788.4 million with  
NLA of 1,288,149 sq ft**  
\*Excluding car park area

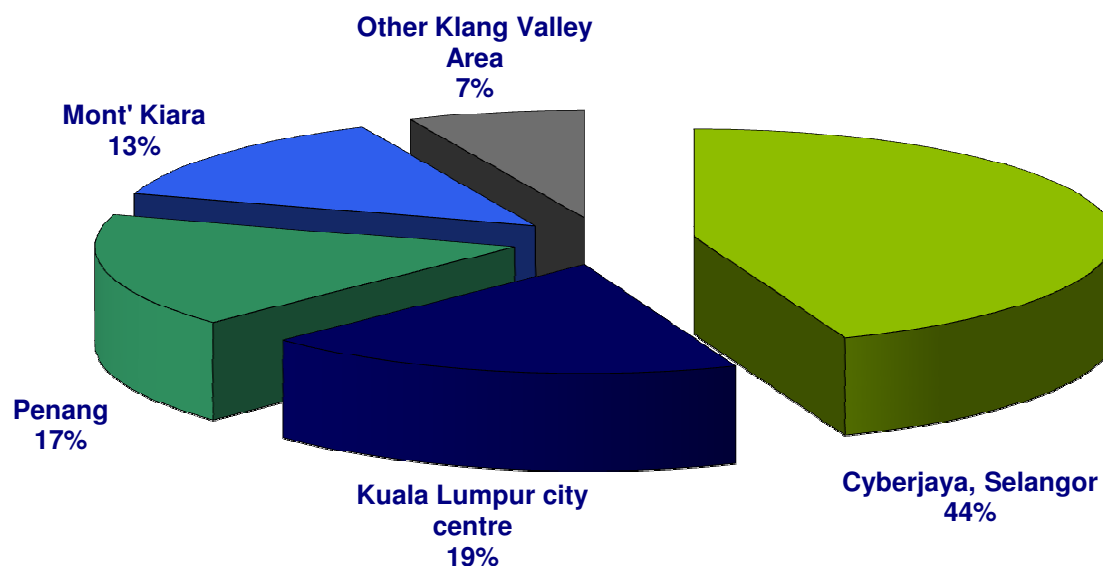
Note: The current market value of the respective buildings were valued by CH Williams Talhar & Wong on 31 December 2009.

# Geographical Diversification

By Valuation

10 properties well spread over Cyberjaya, Kuala Lumpur, Selangor and Penang.

|                     |            |
|---------------------|------------|
| <b>Klang Valley</b> | <b>39%</b> |
| <b>Cyberjaya</b>    | <b>44%</b> |
| <b>Penang</b>       | <b>17%</b> |

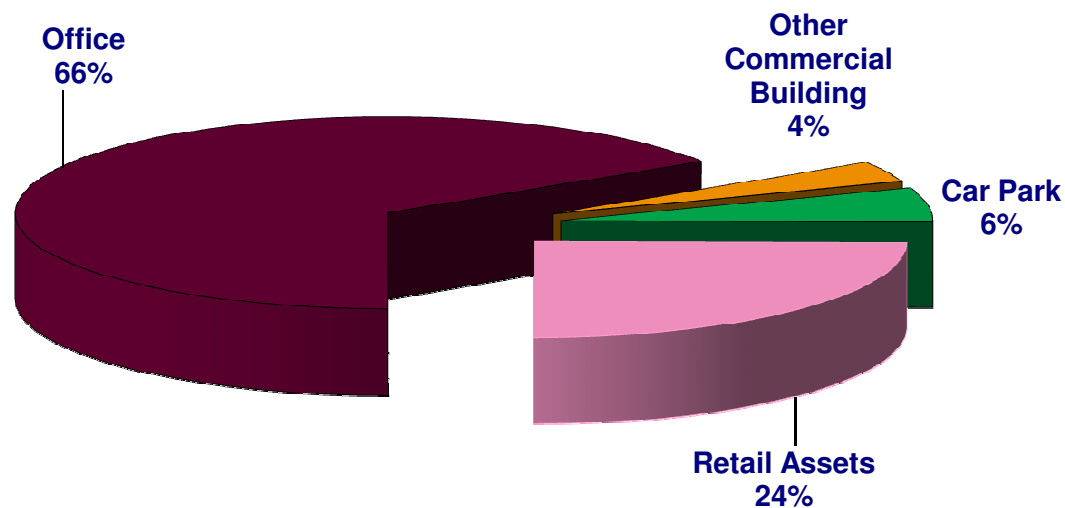


Notes:

- (1) Other Klang Valley Area refers to Klang Valley generally excluding KL city centre and Mont' Kiara
- (2) As at 31 December 2009, the real estate portfolio comprises 10 properties . The current market value of all 10 properties were valued by C H Williams Talhar & Wong on 31 December 2009

# Diversified Segmental Contributions

By Valuation

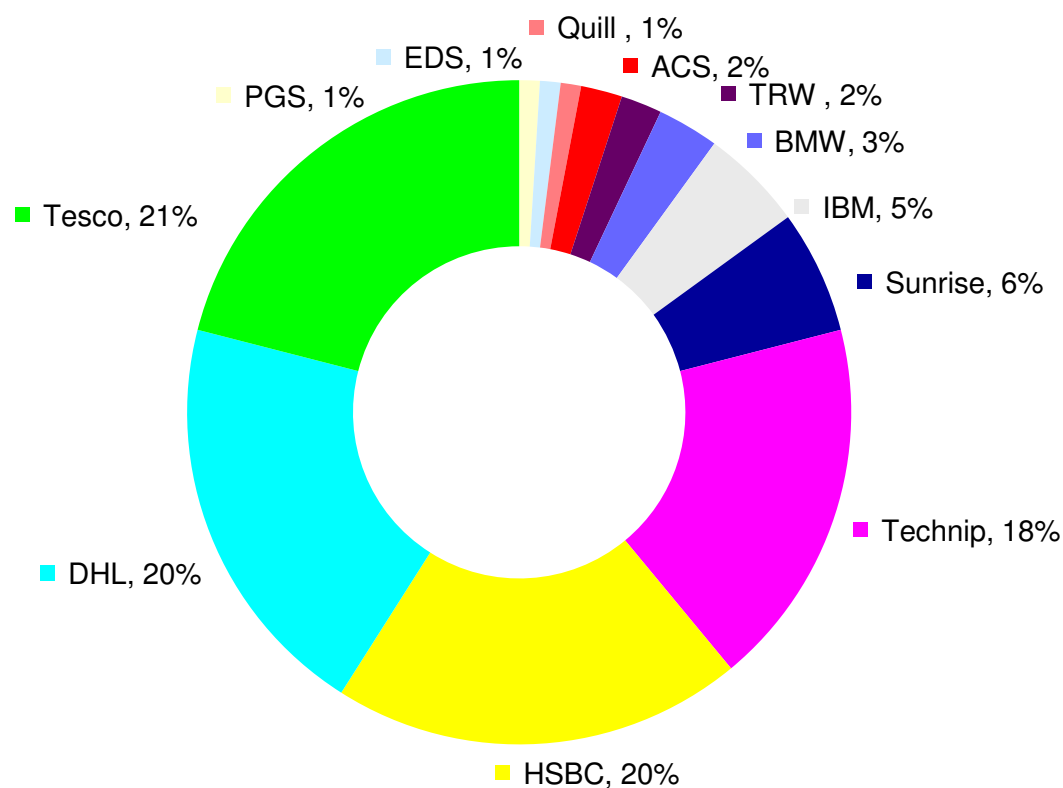


## Notes:

- (1) Office comprises Quill Buildings (excluding Quill Building 8-DHL (XPJ) at Glenmarie, Shah Alam) and Wisma Technip
- (2) Retail Assets refers to retail portion of Plaza Mont' Kiara & TESCO Building Penang
- (3) Car Park refers to car parking bays in Plaza Mont' Kiara
- (4) Other commercial building refers to Quill- Building 8- DHL (XPJ) at Glenmarie, Shah Alam
- (5) Based on valuation dated 31 Dec ember 2009

# Good Spread of International and Local Tenants

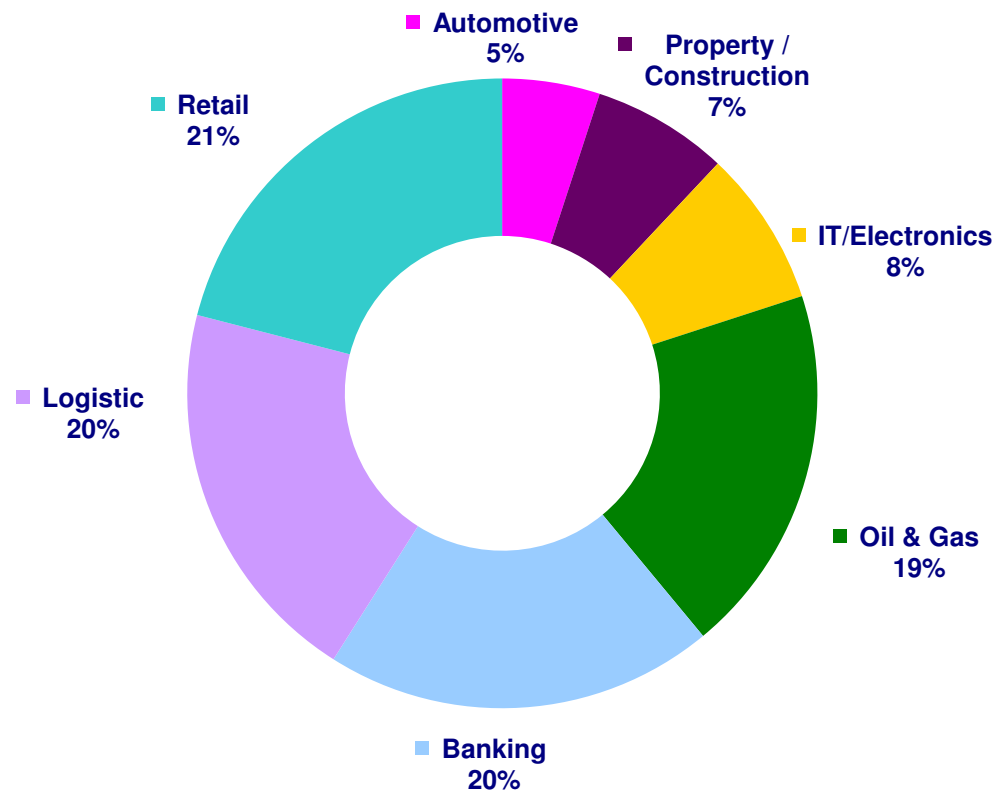
By NLA



Note : The above tenancy mix is calculated based on NLA

# Well Balanced Tenancy Mix

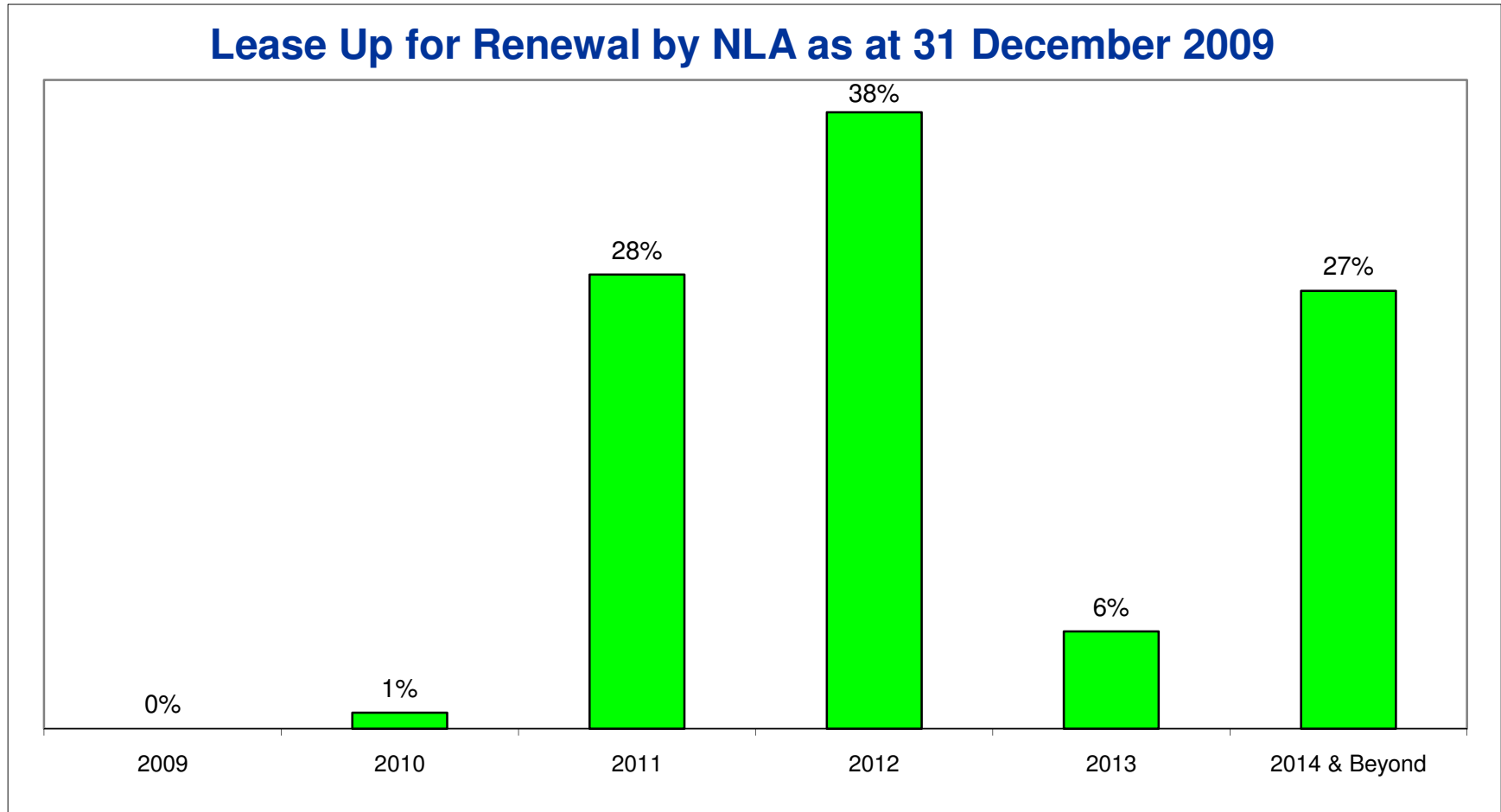
By NLA



Note : The above tenancy mix is calculated based on NLA

# 100% of leases expiring in 2009 have been renewed

- no tenancy due for renewal until 4Q 2010





# KLCA & Cyberjaya Office Market Outlook & Penang Retail Market Outlook



# KLCA & Cyberjaya Office Market Outlook

## ❑ Capital values of prime office buildings remain stable in short term

(extracted from the report prepared by CH Williams Talhar & Wong Sdn Bhd dated Jan 2010)

- The overall occupancy of office space in the Klang Valley in 2009 was 86.1% compared to 89.3% in 2008. The occupancy rate during the 1Q 09 registered at 88.3% and declined to 86.5% in 2Q 09. The situation continued to decline with 3Q 09 and 4Q 09 registering at 85.0% and 84.5% respectively.
- Demand for office space in KLCA also declined with overall occupancy registering at 90.8% in 2009 compared to 91.9% in 2008. The occupancy of office space in 2Q 09 was 90.4%, a decline of 2.3% from 1Q 09. The occupancy continued to decline marginally to 90.1% in 3Q 09 but remained stable at 4Q 09.
- Asking rentals in the KLCA currently range between RM5.80 and RM9.00 per sq ft while concluded rentals are lower by 5% - 10%. However it is expected that prime office rentals will remain stable over the next six to twelve months.
- Positive signs of economic recovery, ample liquidity and low interest rate have spurred more office transaction activities in the 2Q 09 and are expected to continue in the short term. However, with the impending large supply of office space by end 2010 and stable absorption rate of office space, will see vacancy rate increasing and rentals softening. Capital values of prime office buildings however are expected to remain stable in the short term.

# KLCA & Cyberjaya Office Market Outlook

## ❑ Cyberjaya office market remained stable

(extracted from the report prepared by CH Williams Talhar & Wong Sdn Bhd dated Jan 2010)

- The overall occupancy of office space in Cyberjaya / Putrajaya registered 85.1% in 2009 compared to 77.9% in 2008, with the bulk of the demand for office space from the government sector. The occupancy rate during the 1Q 09 registered at 81.2% and improved marginally by 0.1% in 2Q 09. The situation continued to improve with 3Q 09 and 4Q 09 registering at 88.9% respectively.
- Looking forward, the outlook for office sector in Cyberjaya / Putrajaya within the next six to twelve months is expected to remain stable due to marginally tight supply of office buildings.

# Penang Retail Market Outlook

❑ **Short term outlook for hypermarket is anticipated to hold well**  
(extracted from the report prepared by CH Williams Talhar & Wong Sdn Bhd dated Jan 2010)

- The overall occupancy rate of retail complexes in Penang State stood at approximately 69% as at 3Q 09.
- The short term outlook within the next one year is expected to be stable with some positive upside. The State's recently launched campaign for Visit Penang Year 2010 - 2012 will be a major catalyst for the retail sector by promoting Penang as a preferred tourist destination. The coupled with improving global market sentiments as well as an improving domestic economy will help to maintain if not expand the retail sector further.
- Investors of retail accommodation however can expect to face increasing competition for tenants when new space comes into the market in the 2Q to 3Q quarter of 2010.
- The existing free standing hypermarkets in Penang are anticipated to hold well in the short term as they are generally enjoying full occupancy and there is no new supply expected in the short term.

# QCT's Strategy



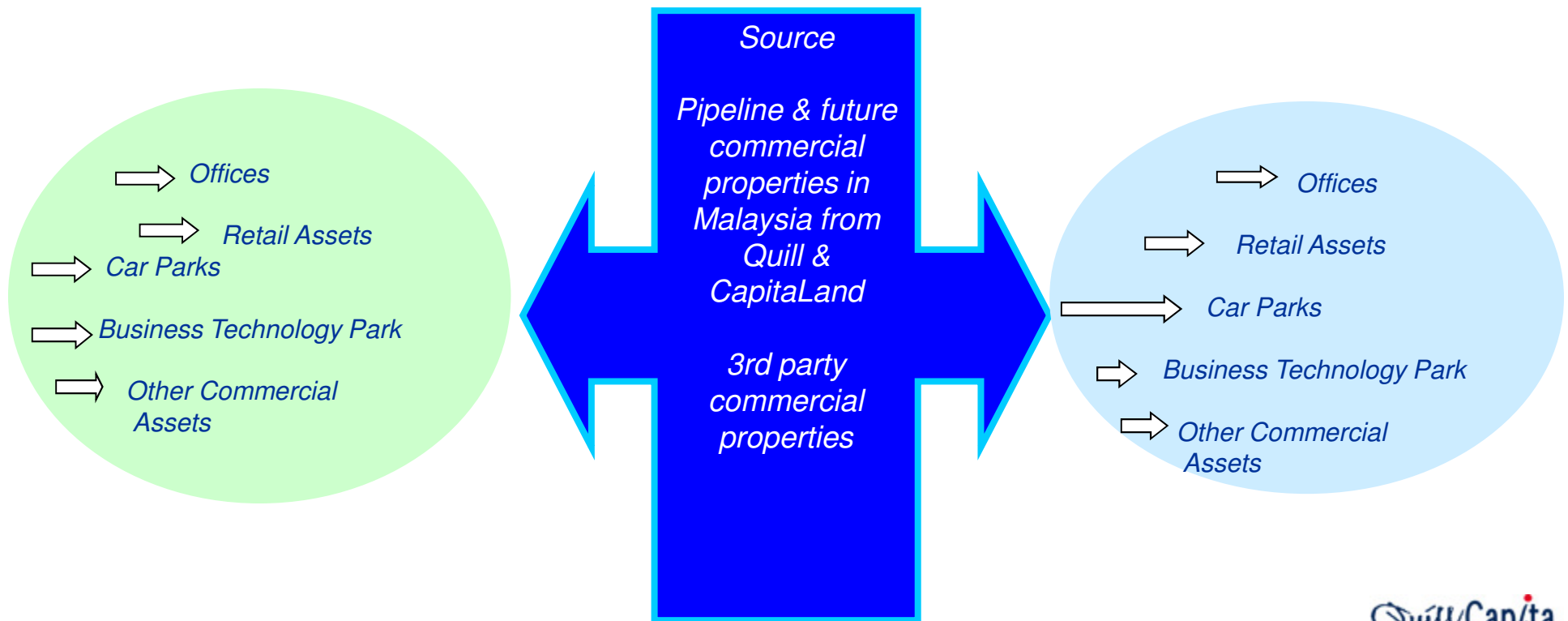
# Long Term Sectoral & Geographical Growth

QCT

*Klang Valley  
(70%-80% of portfolio)*

*Premier Properties*

*Other States  
(20%-30% of portfolio)*



# Pipelines

## *QCT's pipelines ...*

Pipeline of commercial properties from Quill's and CapitaLand's existing portfolio in Malaysia

✓ New HSBC HQ ('10\*)

✓ Quill 7, KL Sentral ('11\*)



Future vehicles or property funds created by Quill or CapitaLand in Malaysia

✓ USD 270M  
(approx RM1B)  
Malaysia  
Commercial  
Development  
Fund



Third party commercial properties

*\* Projected injection and/or development completion dates*

# Thank You

**For enquires, please contact:**

***Mr Chan Say Yeong***

***Ms Corinne Tan***

***Ms Yong Su-Lin***

***Ms Celine Lau***

***(General Line: 603-2380 6288)***

***(Fax : 603-23806288)***





## Financial Results

Initiated by QUILL CAPITA TRUST on 28/12/2009 02:28:48 PM  
 Submitted by QUILL CAPITA TRUST on 21/01/2010 05:03:01 PM  
 Reference No QC-091228-52128  
 Form Version V3.0

**Submitted**

### Company Information

Main Market Company

New Announcement

Submitting Investment Bank/Advisor  
(if applicable)

Submitting Secretarial Firm (if  
applicable)

|                  |                        |
|------------------|------------------------|
| * Company name   | QUILL CAPITA TRUST     |
| * Stock name     | QCAPITA                |
| * Stock code     | 5123                   |
| * Contact person | Corinne Tan            |
| * Designation    | Vice President         |
| * Contact number | 03-23806288            |
| E-mail address   | corinne.tan@qct.com.my |

### Part A : To be filled by Public Listed Company

|                                                      |                       |
|------------------------------------------------------|-----------------------|
| * Financial Year End                                 | 31/12/2009            |
| * Quarter                                            | 4 Qtr                 |
| * Quarterly report for the financial<br>period ended | 31/12/2009            |
| * The figures                                        | have not been audited |

Please attach the full Quarterly Report here

[QCT 4Q 09 Financials \( Bursa \).pdf](#)

Remarks

- DEFAULT CURRENCY
- OTHER CURRENCY

Currency Malaysian Ringgit (MYR)

### Part A2 : SUMMARY OF KEY FINANCIAL INFORMATION

Summary of Key Financial Information for the financial period ended  
 \* 31/12/2009

| INDIVIDUAL QUARTER        |                                            | CUMULATIVE QUARTER        |                                              |
|---------------------------|--------------------------------------------|---------------------------|----------------------------------------------|
| CURRENT YEAR<br>QUARTER * | PRECEDING YEAR<br>CORRESPONDING<br>QUARTER | CURRENT YEAR TO<br>DATE * | PRECEDING<br>YEAR<br>CORRESPONDING<br>PERIOD |

|                                                                                      | 31/12/2009                    | 31/12/2008               | 31/12/2009                            | 31/12/2008               |
|--------------------------------------------------------------------------------------|-------------------------------|--------------------------|---------------------------------------|--------------------------|
|                                                                                      | [dd/mm/yyyy]<br>\$\$'000      | [dd/mm/yyyy]<br>\$\$'000 | [dd/mm/yyyy]<br>\$\$'000              | [dd/mm/yyyy]<br>\$\$'000 |
| 1. Revenue                                                                           | 16,986                        | 15,600                   | 67,380                                | 54,443                   |
| 2. Profit/(loss) before tax                                                          | 9,576                         | 11,530                   | 33,110                                | 32,216                   |
| 3. Profit/(loss) for the period                                                      | 9,576                         | 11,530                   | 33,107                                | 32,216                   |
| 4. Profit/(loss) attributable to ordinary equity holders of the parent               | 8,884                         | 8,730                    | 32,415                                | 29,416                   |
| 5. Basic earnings/(loss) per share (Subunit)                                         | 2.28                          | 2.24                     | 8.31                                  | 7.54                     |
| 6. Proposed/Declared dividend per share (Subunit)                                    | 3.90                          | 4.15                     | 7.68                                  | 7.51                     |
|                                                                                      | AS AT END OF CURRENT QUARTER* |                          | AS AT PRECEDING FINANCIAL YEAR<br>END |                          |
| 7. Net assets per share attributable to ordinary equity holders of the parent (\$\$) |                               | 1.2175                   |                                       | 1.2094                   |
| Remarks :                                                                            |                               |                          |                                       |                          |

**Definition of Subunit:**

In a currency system, there is usually a main unit (base) and subunit that is a fraction amount of the main unit.  
Example for the subunit as follows:

| Country        | Base Unit | Subunit |
|----------------|-----------|---------|
| Malaysia       | Ringgit   | Sen     |
| United States  | Dollar    | Cent    |
| United Kingdom | Pound     | Pence   |

**QUILL CAPITA TRUST**  
**CONDENSED CONSOLIDATED INCOME STATEMENT**  
**FOR THE QUARTER ENDED 31 DECEMBER 2009 (UNAUDITED)**

|                                                    | INDIVIDUAL QUARTER |                    | CUMULATIVE QUARTER  |                     |
|----------------------------------------------------|--------------------|--------------------|---------------------|---------------------|
|                                                    | Current Year       | Preceding Year     | Current Year        | Preceding Year      |
|                                                    | Quarter            | Corresponding      | Quarter             | Corresponding       |
|                                                    | 31.12.2009         | 31.12.2008         | To Date             | To Date             |
|                                                    | RM                 | RM                 | RM                  | RM                  |
| <b>TOTAL INCOME</b>                                |                    |                    |                     |                     |
| Gross revenue                                      | 16,986,369         | 15,599,972         | 67,380,139          | 54,443,360          |
| Property operating expenses                        | (3,726,501)        | (2,709,893)        | (15,341,927)        | (12,055,629)        |
| Net property income                                | 13,259,868         | 12,890,079         | 52,038,212          | 42,387,731          |
| Interest income                                    | 89,954             | 123,342            | 395,666             | 454,676             |
|                                                    | <u>13,349,822</u>  | <u>13,013,421</u>  | <u>52,433,878</u>   | <u>42,842,407</u>   |
| <b>TOTAL EXPENDITURE</b>                           |                    |                    |                     |                     |
| Manager's fee                                      | (1,262,961)        | (1,242,325)        | (5,080,549)         | (4,220,185)         |
| Trustee's fee                                      | (60,953)           | (40,907)           | (243,985)           | (143,850)           |
| Borrowing costs                                    | (3,560,658)        | (3,100,781)        | (14,102,440)        | (8,151,289)         |
| Valuation fees                                     | 51,000             | 218,000            | (276,500)           | (210,000)           |
| Auditors' remuneration                             | (34,900)           | (31,850)           | (122,200)           | (89,200)            |
| Tax agent's fee                                    | (5,145)            | (5,145)            | (16,555)            | (8,240)             |
| Administrative expenses                            | 408,339            | (80,246)           | (172,853)           | (604,033)           |
|                                                    | <u>(4,465,278)</u> | <u>(4,283,254)</u> | <u>(20,015,082)</u> | <u>(13,426,797)</u> |
| <b>Income before tax and revaluation surplus</b>   | <b>8,884,544</b>   | <b>8,730,167</b>   | <b>32,418,796</b>   | <b>29,415,610</b>   |
| Surplus on revaluation of investment properties    | 691,653            | 2,799,893          | 691,653             | 2,799,893           |
| <b>INCOME BEFORE TAX</b>                           | <b>9,576,197</b>   | <b>11,530,060</b>  | <b>33,110,449</b>   | <b>32,215,503</b>   |
| <b>TAXATION</b>                                    | <b>-</b>           | <b>-</b>           | <b>(2,801)</b>      | <b>-</b>            |
| <b>INCOME AFTER TAXATION</b>                       | <b>9,576,197</b>   | <b>11,530,060</b>  | <b>33,107,648</b>   | <b>32,215,503</b>   |
| Income After Taxation is made up of the following: |                    |                    |                     |                     |
| Realised                                           | 8,884,544          | 8,730,167          | 32,415,995          | 29,415,610          |
| Unrealised                                         | 691,653            | 2,799,893          | 691,653             | 2,799,893           |
| <b>EARNINGS PER UNIT (a)</b>                       |                    |                    |                     |                     |
| - after manager's fees (sen)                       | 2.28               | 2.24               | 8.31                | 7.54                |
| - before manager's fees (sen)                      | 2.60               | 2.56               | 9.61                | 8.62                |
| <b>INCOME DISTRIBUTION</b>                         |                    |                    |                     |                     |
| -Interim distribution of income                    | -                  | -                  | (14,746,952)        | (13,108,402)        |
| -Provision for final distribution of income        | (15,215,110)       | (16,190,436)       | (15,215,110)        | (16,190,436)        |
| <b>Income distribution per unit</b>                |                    |                    |                     |                     |
| Gross (sen)                                        |                    |                    |                     |                     |
| -Interim distribution of income                    | -                  | -                  | 3.78                | 3.36                |
| -Provision for final distribution of income        | 3.90 b(i)          | 4.15               | 3.90 b(i)           | 4.15                |
|                                                    | <u>3.90</u>        | <u>4.15</u>        | <u>7.68 b(ii)</u>   | <u>7.51</u>         |

(a) Earnings Per Unit for the current year quarter, preceding year quarter, current year cumulative quarter and preceding year cumulative quarter are computed based on Realised Income After Taxation for the respective periods divided by 390,131,000 units in circulation.

(b) (i) Final distribution of 3.90 sen being the distributable income for the period 1 July 2009 to 31 December 2009 will be payable on or about 25 February 2010 to all unitholders as at book closure date. Please refer Note B15 for details of the distribution.

(ii) The total distribution for the year is 7.68 sen per unit, of which an interim distribution of 3.78 sen being distributable income for the period 1 January 2009 to 30 June 2009 was paid on 28 August 2009.

Income distribution to resident individuals, non-resident individuals, resident institutional investors, non-resident institutional investors and non-resident companies are subject to withholding tax.

The Condensed Income Statement should be read in conjunction with the audited financial statements for the year ended 31 December 2008 and the accompanying explanatory notes attached to the financial statements.

**QUILL CAPITA TRUST**  
**CONDENSED CONSOLIDATED BALANCE SHEET**  
**FOR THE QUARTER ENDED 31 DECEMBER 2009 (UNAUDITED)**

|                                                                       | AS AT END OF<br>CURRENT<br>QUARTER<br><br>31.12.2009<br>UNAUDITED<br>RM | AS AT<br>PRECEDING<br>FINANCIAL<br>YEAR END<br><br>31.12.2008<br>AUDITED<br>RM |
|-----------------------------------------------------------------------|-------------------------------------------------------------------------|--------------------------------------------------------------------------------|
| <b>NON-CURRENT ASSETS</b>                                             |                                                                         |                                                                                |
| Property, plant and equipment                                         | 5,163                                                                   | 12,519                                                                         |
| Investment properties                                                 | 788,400,000                                                             | 783,700,000                                                                    |
|                                                                       | <u>788,405,163</u>                                                      | <u>783,712,519</u>                                                             |
| <b>CURRENT ASSETS</b>                                                 |                                                                         |                                                                                |
| Trade and other receivables                                           | 3,716,683                                                               | 3,865,026                                                                      |
| Deposits with licensed financial institution                          | 18,011,421                                                              | 21,374,330                                                                     |
| Cash and bank balances                                                | 8,032,466                                                               | 7,061,593                                                                      |
|                                                                       | <u>29,760,570</u>                                                       | <u>32,300,949</u>                                                              |
| <b>CURRENT LIABILITIES</b>                                            |                                                                         |                                                                                |
| Provision for income distribution                                     | 15,215,110                                                              | 16,190,436                                                                     |
| Trade and other payables                                              | 8,407,161                                                               | 9,783,427                                                                      |
| Borrowings                                                            | 116,422,680                                                             | 187,715,080                                                                    |
| Security deposits                                                     | 71,018                                                                  | 7,376,293                                                                      |
|                                                                       | <u>140,115,969</u>                                                      | <u>221,065,236</u>                                                             |
| <b>NET CURRENT LIABILITIES</b>                                        | <b>(110,355,399)</b>                                                    | <b>(188,764,287)</b>                                                           |
| <b>NON-CURRENT LIABILITIES</b>                                        |                                                                         |                                                                                |
| Borrowings                                                            | 188,224,309                                                             | 115,739,489                                                                    |
| Security deposits                                                     | 14,836,159                                                              | 7,365,033                                                                      |
|                                                                       | <u>203,060,468</u>                                                      | <u>123,104,522</u>                                                             |
| <b>NET ASSETS</b>                                                     | <b>474,989,296</b>                                                      | <b>471,843,710</b>                                                             |
| Represented by:                                                       |                                                                         |                                                                                |
| <b>UNITHOLDERS' FUND</b>                                              |                                                                         |                                                                                |
| Unitholders' capital                                                  | 411,712,067                                                             | 411,712,067                                                                    |
| Undistributed and non-distributable income                            | 63,277,229                                                              | 60,131,643                                                                     |
|                                                                       | <u>474,989,296</u>                                                      | <u>471,843,710</u>                                                             |
| <b>NET ASSET VALUE PER UNIT ( before provision for distribution )</b> | <b>1.2565</b>                                                           | <b>1.2509</b>                                                                  |
| <b>NET ASSET VALUE PER UNIT ( after provision for distribution )</b>  | <b>1.2175</b>                                                           | <b>1.2094</b>                                                                  |
| <b>NUMBER OF UNITS IN CIRCULATION</b>                                 | <b>390,131,000</b>                                                      | <b>390,131,000</b>                                                             |

The Condensed Balance Sheet should be read in conjunction with the audited financial statements for the year ended 31 December 2008 and the accompanying explanatory notes attached to the financial statements.

**QUILL CAPITA TRUST**  
**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN NET ASSET VALUE**  
**FOR THE QUARTER ENDED 31 DECEMBER 2009 (UNAUDITED)**

|                                     | Unitholders' Capital | Distributable Income | Non distributable<br>Income | Total              |
|-------------------------------------|----------------------|----------------------|-----------------------------|--------------------|
|                                     | RM                   | RM                   | RM                          | RM                 |
| As at 1 January 2009                | 411,712,067          | 225,462              | 59,906,181                  | 471,843,710        |
| Net income for the period           | -                    | 32,415,995           | 691,653                     | 33,107,648         |
| Distribution paid on 28 August 2009 | -                    | (14,746,952)         | -                           | (14,746,952)       |
| Provision for distribution          | -                    | (15,215,110)         | -                           | (15,215,110)       |
| As at 31 December 2009              | <u>411,712,067</u>   | <u>2,679,395</u>     | <u>60,597,834</u>           | <u>474,989,296</u> |

The Condensed Consolidated Statement of Changes in Net Asset Value should be read in conjunction with the audited financial statements for the year ended 31 December 2008 and the accompanying explanatory notes attached to the financial statements.

**QUILL CAPITA TRUST**  
**CONDENSED CONSOLIDATED CASH FLOW STATEMENT**  
**FOR THE QUARTER ENDED 31 DECEMBER 2009 (UNAUDITED)**

|                                                              | <b>CURRENT YEAR<br/>TO DATE<br/>31.12.2009<br/>RM</b> | <b>PRECEDING YEAR<br/>TO DATE<br/>31.12.2008<br/>RM</b> |
|--------------------------------------------------------------|-------------------------------------------------------|---------------------------------------------------------|
| <b>CASH FLOW FROM OPERATING ACTIVITIES</b>                   |                                                       |                                                         |
| Income before tax                                            | 33,110,449                                            | 32,215,503                                              |
| Adjustments for:                                             |                                                       |                                                         |
| Interest expenses                                            | 13,365,202                                            | 7,547,192                                               |
| Transaction costs & credit facility costs                    | 737,238                                               | 604,097                                                 |
| Fair value adjustments                                       | (691,653)                                             | (2,799,893)                                             |
| Depreciation                                                 | 7,356                                                 | 7,465                                                   |
| Interest income                                              | (395,666)                                             | (454,676)                                               |
| Operating income before working capital changes              | 46,132,926                                            | 37,119,688                                              |
| Receivables                                                  | 437,234                                               | (920,764)                                               |
| Payables                                                     | (2,306,837)                                           | 3,191,248                                               |
| Cash generated from operating activities                     | 44,263,323                                            | 39,390,172                                              |
| Income tax paid                                              | (2,801)                                               | -                                                       |
| Net cash generated from operating activities                 | 44,260,522                                            | 39,390,172                                              |
| <b>CASH FLOW FROM INVESTING ACTIVITIES</b>                   |                                                       |                                                         |
| Additions to investment properties                           | (4,008,347)                                           | (229,399,236)                                           |
| Purchase of property, plant & equipments                     | -                                                     | (9,172)                                                 |
| Interest received                                            | 407,873                                               | 477,180                                                 |
| Net cash used in investing activities                        | (3,600,474)                                           | (228,931,228)                                           |
| <b>CASH FLOW FROM FINANCING ACTIVITIES</b>                   |                                                       |                                                         |
| Distribution to unitholders                                  | (30,937,388)                                          | (22,744,638)                                            |
| Finance costs paid                                           | (12,324,778)                                          | (7,944,401)                                             |
| Proceeds from borrowings                                     | 72,210,082                                            | 282,225,546                                             |
| Repayment of borrowings                                      | (72,000,000)                                          | (67,240,000)                                            |
| Net cash (used in) /generated from financing activities      | (43,052,084)                                          | 184,296,507                                             |
| <b>NET MOVEMENT IN CASH AND CASH EQUIVALENTS</b>             | (2,392,036)                                           | (5,244,549)                                             |
| <b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>      | 28,435,923                                            | 33,680,472                                              |
| <b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>            | 26,043,887                                            | 28,435,923                                              |
| <b>Cash and cash equivalents at end of period comprises:</b> |                                                       |                                                         |
| Deposits with licensed financial institutions                | 18,011,421                                            | 21,374,330                                              |
| Cash and bank balances                                       | 8,032,466                                             | 7,061,593                                               |
|                                                              | 26,043,887                                            | 28,435,923                                              |

The Condensed Cash Flow Statement should be read in conjunction with the audited financial statements for the year ended 31 December 2008 and the accompanying explanatory notes to the financial statements.

**QUILL CAPITA TRUST**  
**EXPLANATORY NOTES FOR QUARTER ENDED 31 DECEMBER 2009**

**A1 BASIS OF PREPARATION**

The financial statements have been prepared under the historical cost convention except for investment properties which are stated at fair value.

The financial statements comply with the applicable Financial Reporting Standards in Malaysia, provisions of the Trust Deed and the Securities Commission's Guidelines on Real Estate Investment Trusts.

**A2 BASIS OF CONSOLIDATION**

The consolidated financial statements include the financial statements of QCT and its special purpose entities ("SPEs"). The SPEs were established for the specific purpose of raising financing on behalf of QCT for the acquisition of real estate properties and single-purpose companies. QCT does not have any shareholding in these entities. A SPE is consolidated if, based on an evaluation of the substance of its relationship with QCT and the SPE's risks and rewards, QCT concludes that it controls the SPE. SPEs controlled by QCT were established under terms that impose strict limitations on the decision-making powers of the SPE's management resulting in QCT receiving all of the benefits related to the SPE's operations and net assets.

**A3 AUDIT REPORT OF PRECEDING FINANCIAL YEAR ENDED 31 DECEMBER 2008**

The audit report of the financial statements for the preceding year ended 31 December 2008 was not qualified.

**A4 SEASONALITY OR CYCLICALITY OF OPERATIONS**

The business operations of QCT may be affected by seasonal or cyclical factors, including but not limited to changes in rental demand and supply of properties which depend on market conditions, economic cycle, financial performance of its tenants, availability of credit facilities and interest rate environment.

**A5 UNUSUAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE**

During the current quarter under review, there were no unusual items due to their nature, size or incidence that affects the assets, liabilities, equity, net income or cash flows of QCT.

**A6 CHANGES IN ESTIMATES OF AMOUNTS REPORTED**

There were no changes in the estimates of amounts reported during the current quarter.

**A7 CHANGES IN DEBT AND EQUITY**

Save as disclosed in note B12, there were no repurchase, resale and repayment of debt and equity instruments for the current quarter and period to date.

**A8 INCOME DISTRIBUTION POLICY**

In line with the Trust Deed dated 9 October 2006, effective from financial year 2009, QCT intends to distribute at least 90% of its distributable income at least semi-annually or at such other intervals as the manager may determine.

## **A9 SEGMENT REPORTING**

No segment information is prepared as QCT's activities are predominantly in one industry segment and situated predominantly in Malaysia.

## **A10 VALUATION OF INVESTMENT PROPERTIES**

The investment properties are valued by independent registered valuers and the differences between the valuations and the book values of the respective properties are charged or credited to the Income Statement.

For the quarter and financial year ended 31 December 2009, the investment properties were valued based on valuations performed by independent registered valuers on 31 December 2009. A surplus on revaluation of RM0.69 million was credited to the income statement.

## **A11 SIGNIFICANT EVENTS DURING THE QUARTER ENDED 31 DECEMBER 2009**

There were no significant events during the quarter ended 31 December 2009.

## **A12 SIGNIFICANT EVENTS SUBSEQUENT TO THE QUARTER ENDED 31 DECEMBER 2009**

There were no significant events subsequent to the quarter ended 31 December 2009.

## **A13 CHANGES IN CONTINGENT LIABILITIES**

There are no contingent liabilities to be disclosed.

## **A14 CAPITAL COMMITMENTS**

The amount of capital commitment not provided for in the financial statements as at 31 December 2009 are as follows:

|                                                            | As at 31 December 2009<br>RM |
|------------------------------------------------------------|------------------------------|
| Approved and contracted for :<br>Investment properties     | 28,707                       |
| Approved and not contracted for :<br>Investment properties | 279,760                      |

## **B1 REVIEW OF PERFORMANCE**

### **Quarter results**

QCT recorded total revenue of RM16.99 million and property operating expenses of RM 3.73 million respectively for the current quarter ended 31 December 2009. Income after taxation of RM9.58 million was achieved, which included a surplus on revaluation of investment properties of RM0.69 million. Borrowing costs of RM3.56 million and manager' s fee of RM1.26 million were incurred during the quarter.

There were no material variations in income before tax as compared with the immediate preceding quarter save for the surplus on revaluation of investment properties.

As compared with the preceding year corresponding quarter, the revenue is slightly higher due mainly to full contribution from an additional asset acquired in the preceding year, and increased rentals from some tenants. The income before and after tax is lower due mainly to the lower surplus on revaluation achieved.



## **B1 REVIEW OF PERFORMANCE (cont'd)**

### **Year to-date results**

QCT recorded a total revenue of RM67.4 million and property operating expenses of RM15.34 million respectively for the financial year ended 31 December 2009. Income after taxation of RM33.11 million was achieved, of which RM32.42 million is realised and RM0.691 million being surplus on revaluation of investment properties is unrealised.

Borrowing costs of RM14.10 million and manager's fee of RM5.08 million were incurred. Other expenses including auditor's fee, trustee's fee, valuation fees and other administrative expenses incurred amounted to RM0.832 million.

As compared with the preceding year, excluding the effect of the lower surplus in revaluation of investment properties, the revenue and income before tax are higher due mainly to full contributions from the additional assets acquired in the preceding year. The resulting Earnings Per Unit (EPU) for the year is 8.31 sen as compared with 7.54 sen achieved for the preceding year, representing an increase of 10.21%.

An interim distribution of 3.78 sen per unit or RM14,756,952 being distributable income for the period 1 January 2009 to 30 June 2009 was paid in August 2009.

A provision for final gross income distribution of RM15,215,110 or 3.90 sen per unit, has been made and will be payable on 25 February 2010.

Total gross income distribution for the financial year ended 31 December 2009 is 7.68 sen per unit, or RM29,962,062, being approximately 92.4% of the realised income after taxation for the financial year.

The performance of QCT for the quarter and financial year ended 31 December 2009 is in line with the investment objective of QCT.

## **B2 INVESTMENT OBJECTIVES AND STRATEGIES**

The investment objective of QCT is to acquire and invest in commercial properties primarily in Malaysia with a view to provide long-term growth and sustainable distribution of income to unitholders and to achieve long-term growth in the net asset value per unit. There has been no change in the investment objective of QCT since the date of QCT's Annual Report 2008.

The Manager will continue to focus on its portfolio management and acquisition growth strategy, active asset management strategy and capital management strategy to achieve the investment objective of QCT. There has been no change in the strategies employed by the Manager since the date of QCT's Annual Report 2008 as they still remain relevant in the current market conditions.

## **B3 PROSPECTS**

With DPU of 7.68 sen, QCT has achieved better than the forecast DPU for FY 2009 of 7.53 sen. Despite the challenging economic environment in 2009, QCT has managed to renew all tenancies expired in 2009 and to meet all of QCT's financing requirements in 2009. With the economy expected to recover, QCT will continue to focus on tenant retention, capital management and cost efficiency measures in the coming year in order to achieve sustainable income distribution.

## **B4 REVENUE RECOGNITION**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to QCT and the revenue can be reliably measured.

Revenues from the rental of investment properties, service charges, car park income and utilities recovery are recognised on an accrual basis.

**B5 PROFIT FORECAST / PROFIT GUARANTEE VARIANCE****a) Profit forecast**

The unaudited results for the quarter and for the year ended 31 December 2009 is in line with the forecast for FY 2009, save for surplus on revaluation of RM0.69 million and contributions from additional asset acquired.

**b) Profit guarantee**

QCT is not involved in any arrangement whereby it provides profit guarantee.

**B6 TAXATION**

Previously, undistributed income of a REIT would be subject to income tax whereas the income distributed would be exempt from tax. With the amendment to Section 61A of the Income Tax Act 1967, effective from Year of Assessment 2007, the undistributed income of a REIT will also be exempt from income tax provided that the REIT distributes 90% or more of its total income for the year. If the REIT is unable to meet the 90% distribution criteria, the entire taxable income of the REIT for the year would be subject to income tax.

As QCT intends to distribute at least 90% of its total income for the year to its unitholders, no provision for tax has been made in the current quarter.

A reconciliation of the income tax expense applicable to income before taxation at the statutory income tax rate to income tax expense at the effective income tax rate of QCT is as follows:

|                                                 | Current Quarter<br>RM | Year to date<br>RM |
|-------------------------------------------------|-----------------------|--------------------|
| Income before taxation                          | 8,884,544             | 32,418,796         |
| Taxation at Malaysian statutory tax rate of 25% | 2,221,136             | 8,104,699          |
| Expenses not deductible for tax purposes        | -                     | -                  |
| Income exempted from tax                        | (2,221,136)           | (8,104,699)        |
| Underprovision of prior year tax                | -                     | (2,801)            |
| Write-back of over provision                    | -                     | -                  |
| Tax expense for the period                      | -                     | (2,801)            |

**B7 PROFIT ON SALE OF INVESTMENTS IN UNQUOTED SECURITIES /PROPERTIES**

There was no disposal of investments in unquoted securities during the current quarter and the period to date.

**B8 PARTICULARS OF PURCHASE OR DISPOSAL OF INVESTMENT IN QUOTED SECURITIES**

There was no purchase or disposal of investments in quoted securities during the current quarter and the period to date.

**B9 STATUS OF CORPORATE PROPOSALS**

There were no corporate proposals during the current quarter and period to date.

**B10 UTILISATION OF PROCEEDS RAISED FROM ANY NEW ISSUANCE**

There were no issuance of new units during the quarter and year to-date.

## B11 COMPOSITION OF INVESTMENT PORTFOLIO AS AT 31 DECEMBER 2009

As at 31 December 2009, QCT's portfolio comprised of ten commercial buildings as follows:

| Investment properties       | Cost of Investment<br>RM | Market value as at 31<br>December 2009<br>RM | Market value as % of<br>NAV |
|-----------------------------|--------------------------|----------------------------------------------|-----------------------------|
| 1 QB1 -DHL 1 & QB 4-DHL2    | 109,100,000              | 121,000,000                                  | 25.47%                      |
| 2 QB 2- HSBC                | 107,500,000              | 114,350,000                                  | 24.07%                      |
| 3 QB 3- BMW                 | 59,400,000               | 70,000,000                                   | 14.74%                      |
| 4 Wisma Technip             | 122,606,299              | 146,500,000                                  | 30.84%                      |
| 5 Part of Plaza Mont' Kiara | 90,000,000               | 106,000,000                                  | 22.32%                      |
| 6 QB5- IBM                  | 43,000,000               | 42,700,000                                   | 8.99%                       |
| 7 QB 8 -DHL XPJ             | 28,800,000               | 27,500,000                                   | 5.79%                       |
| 8 QB10-HSBC Section 13      | 26,740,000               | 25,850,000                                   | 5.44%                       |
| 9 Tesco Building Penang     | 132,000,000              | 134,500,000                                  | 28.32%                      |
|                             | <u>719,146,299</u>       | <u>788,400,000</u>                           |                             |

There were no changes to the total number of commercial buildings held by QCT since the preceding financial year ended 31 December 2008.

There were no major capital expenditure incurred during the quarter save for the extension of additional space to QB 10- HSBC Section 13 for RM4 million. Maintenance costs were normal expenses incurred for the upkeep of the buildings.

## B12 BORROWINGS AND DEBT SECURITIES

### Current liabilities :

As at end of current  
quarter ended 31  
December 2009

#### CPs

|                                                     |                    |
|-----------------------------------------------------|--------------------|
|                                                     | RM                 |
| Face value of CPs issued                            | 118,000,000        |
| Discount on CPs                                     | (1,435,656)        |
| Cash proceeds                                       | <u>116,564,344</u> |
| Accretion of interest expense on CPs                | <u>218,363</u>     |
|                                                     | 116,782,707        |
| Transaction costs c/f                               | (452,564)          |
| Amortisation of transaction costs during the period | <u>92,537</u>      |
|                                                     | <u>116,422,680</u> |

### Non- current liabilities:

#### MTNs

|                                                     |                    |
|-----------------------------------------------------|--------------------|
| Face value of MTNs issued                           | 117,000,000        |
| Transaction costs c/f                               | (1,260,511)        |
|                                                     | <u>115,739,489</u> |
| Amortisation of transaction costs during the period | <u>274,738</u>     |
|                                                     | <u>116,014,227</u> |

|                                                             |                    |
|-------------------------------------------------------------|--------------------|
| Loan drawdown from 5-year RM80 million Financing Facilities | 72,210,082         |
|                                                             | <u>188,224,309</u> |

## **B12 BORROWINGS AND DEBT SECURITIES (cont'd)**

### **a Commercial Papers ("CPs") / Medium Term Notes ("MTNs") Programmes ("CPs/MTNs Programme")**

#### **(i) CP/MTN Programme of up to RM118 million ( RM118 million Programme")**

On 3 November 2006, QCT has through its SPE, Gandalf Capital Sdn. Bhd., established a 7 year RM118 million CPs/MTNs Programme ("RM118 million Programme") to raise funds from the private debt securities market to part finance acquisitions of its investment properties.

Todate, the full RM118 million Programme has been issued, as follows:

- On 1 December 2006, CPs of nominal value of RM91.9 million were issued. The effective interest rate on the CPs is 3.995 % p.a until 30 November 2011, resulting from the IRS arrangement as disclosed in Note B13.
- On 14 March 2008, CPs of nominal value of RM24 million were issued. The effective interest rate is 4.14% p.a from 15 December 2008 to 30 November 2011 due to the IRS arrangement as disclosed in Note B13.
- On 15 December 2008, CPs of nominal value of RM2.1 million were issued. The effective interest rate is 4.14% p.a due to the IRS arrangement as disclosed in Note B13.

#### **(ii) CP/MTN Programme of up to RM134 million ( RM134 million Programme")**

On 30 July 2008, QCT through its SPE, Boromir Capital Sdn Bhd ("Boromir"), established a 7 year CP/MTN Programme of up to RM134 million ("RM134 million Programme").

In 2008, MTNs totalling RM117 million were issued to finance certain investment properties of QCT, as follows:

- On 15 September 2008, RM64 million of the MTNs were issued at interest rate of 5.2% p.a for 5 years till year 2013. The effective interest rate is 4.36 % p.a due to the IRS arrangements as disclosed in note B13.
- On 7 November 2008, MTNs of RM45 million were issued for 5 years to 2013 at interest rate of 5.2% p.a.
- On 9 December 2008, RM8 million of MTNs were issued for 2 years to 2010 at interest rate of 5% p.a.

There were no issuance of MTNs in the current quarter and period to date.

### **b Loan Facilities**

#### **(i) RM80 million Loan Facilities from HDBS and MBB ("RM80 million Loan Facilities")**

On 16 October 2008, QCT obtained loan facilities totalling RM80 million ("RM80 million Loan Facilities ") with RM40 million each from HwangDBS Investment Bank Berhad ( "HDBS") and Maybank Investment Bank Berhad (formerly known as Aseambankers Malaysia Berhad).

The average interest rate on the Loan Facilities is 4.25 % p.a.

The said facilities matured in November 2009 and were repaid by the 5-year RM80 million Financing Facilities as disclosed in b (ii) below.

#### **(ii) RM80 million 5-year financing facilities from Great Eastern Life Assurance (Malaysia) Berhad ("GE") and Alliance Bank Berhad ("Alliance") ("5-year RM80 million Financing Facilities")**

On 29 June 2009, QCT through its SPE, Samwise Capital Sdn. Bhd., entered into a facility agreement with GE and Alliance for financing facilities of RM80 million for five years.

The facilities, which include fixed and floating rate tranches, were drawdown to repay the RM80 million Loan Facilities which matured in November 2009 as disclosed in b (i) above.

The average interest rate for the facilities is 4.83 % p.a.

### **B13 OFF BALANCE SHEET FINANCIAL INSTRUMENTS**

Other than as disclosed below, QCT has no financial instruments with off balance sheet risks as at the date of issuance of this report that may materially affect the position or business of QCT.

As part of the active interest rate management strategy of QCT, the following Interest Rate Swap ("IRS") arrangements have been entered into :

- (i) On 18 April 2007, an IRS arrangement swapping floating rate for fixed rate for a notional amount of RM90 million ("IRS No.1") was entered into in relation to the RM91.9 million nominal values CPs issued by the Manager with a financial institution (the "Bank"). Pursuant to IRS No. 1, QCT will pay a fixed rate of 3.745% p.a to the Bank whilst the Bank will pay a floating rate to QCT. IRS No. 1 commenced on 31 May 2007 and will mature on 30 November 2011.
- (ii) On 15 September 2008, an IRS arrangement swapping fixed rate for floating rate for RM64 million ("IRS No.2") was entered into in relation to the RM64 million nominal value MTNs issued by the Manager with the Bank. Pursuant to IRS No. 2, QCT will pay a floating rate to the Bank whilst the Bank will pay a fixed rate of 5.2% p.a to QCT. IRS No.2 commenced on 15 September 2008 and will mature on 30 September 2013.
- (iii) On 10 October 2008, an IRS arrangement swapping floating rate for fixed rate for RM25.5 million ("IRS No.3") was entered into in relation to the RM26.1 million nominal value CPs issued by the Manager with the Bank. Pursuant to IRS No. 3, QCT will pay a fixed rate of 3.89% p.a to the Bank whilst the Bank will pay a floating rate to QCT. IRS No.3 commenced on 15 December 2008 and will mature on 30 November 2011.
- (iv) On 5 November 2008, an IRS arrangement swapping floating rate for fixed rate for RM64 million nominal value MTNs issued was entered into by the Manager whereby QCT will pay a fixed rate of 4.36% p.a to the Bank whilst the Bank will pay a floating rate to QCT ("IRS No.4"). IRS No. 4 commenced on 16 March 2009 and will mature on 16 September 2013.

The differences between the floating rate and the fixed rate of the respective IRSs will be settled between QCT and the Bank semi-annually, and are charged or credited to the income statement.

### **B14 CHANGES IN MATERIAL LITIGATION**

There is no pending material litigation as at the date of issuance of this report.

### **B15 INCOME DISTRIBUTION**

The distribution policy of QCT is to distribute at least 90% of its distributable income at least semi-annually or at such other intervals as the Manager may determine.

An interim distribution of RM14,746,952 or 3.78 sen per unit , being the income distribution relating to the period from 1 January 2009 to 30 June 2009, had been paid on 28 August 2009.

A provision for final income distribution of RM15,215,110 or 3.90 sen per unit, being income distribution relating to the period 1 July 2009 to 31 December 2009 has been made and will be payable on or about 25 February 2010.

The total gross distribution relating to the financial year ended 31 December 2009 amounted to RM 29,962,062 or 7.68 sen per unit, being approximately 92.4% of the realised income after taxation of QCT for the financial year 31 December 2009.

**B15 INCOME DISTRIBUTION (cont'd)**

The distributions are from the following sources:

|                                                                     | 01.01.2009<br>to<br>31.12.2009 |
|---------------------------------------------------------------------|--------------------------------|
|                                                                     | RM                             |
| Gross revenue                                                       | 67,380,139                     |
| Interest income                                                     | 395,666                        |
| Expenses & tax                                                      | (35,359,810)                   |
|                                                                     | <u>32,415,995</u>              |
| Interim distribution of 3.78 sen per unit paid on<br>28 August 2009 | (14,746,952)                   |
| Undistributed & non-distributable income                            | <u>(2,453,933)</u>             |
| Balance for final income distribution                               | <u>15,215,110</u>              |
| No. of units in circulation                                         | 390,131,000                    |
| Final DPU (sen), of which:                                          | 3.90                           |
| - taxable distribution of income (sen)                              | 3.84                           |
| - tax exempt distribution of income (sen)                           | 0.06                           |

Distribution per unit (DPU) is arrived at by dividing the amount for distribution by the number of units in circulation.

Income distribution to resident individuals, non-resident individuals, resident institutional investors, non-resident institutional investors and non-resident companies are subject to withholding tax as follows:

|                                                   |     |
|---------------------------------------------------|-----|
| Resident and non-resident individuals             | 10% |
| Resident and non-resident institutional investors | 10% |
| Resident companies (flow through)                 | 0%  |
| Non -resident companies                           | 25% |

**B16 CHANGES IN NAV AND MARKET PRICE SINCE THE LAST REPORTING DATE**

|                                         | As at 31 December<br>2009 | As at 30 September<br>2009 |
|-----------------------------------------|---------------------------|----------------------------|
| NAV (RM)                                | 474,989,296               | 472,537,249                |
| Number of units in circulation ( unit ) | 390,131,000               | 390,131,000                |
| NAV per unit (RM)                       | 1.2175                    | 1.2122                     |
| ( after provision for distribution)     |                           |                            |
| Market price (RM)                       | 1.08                      | 1.03                       |

NAV per unit is arrived at by dividing the NAV with the number of units in circulation as at the date of reporting.

The increase in NAV is due mainly to increase in undistributed and non-distributable income.

The Manager believes that the movement in market price is due mainly to changes in market sentiment.

#### B17 MANAGER'S FEE AND SOFT COMMISSION

Pursuant to the Trust Deed, the Manager is entitled to receive from QCT the following fees:

- (i) Base fee of 0.4% per annum of the gross asset value, payable monthly in arrears;
- (ii) Performance fee of 3% per annum on the net investment income, payable semi-annually in arrears. However, for the first five years after the date of listing 8 January 2007, no performance fee shall be payable in the event that QCT fails to achieve a minimum annualised distributable income per unit of 6 sen (after deducting performance fee);
- (iii) Acquisition fee of 1% of the acquisition value of any asset, being authorised investments, acquired by QCT; and
- (iv) Divestment fee of 0.5% of the disposal value of any asset divested by QCT.

Total fees paid to the Manager ( inclusive of 5% service tax) for the financial year ended 31 December 2009 are :

|                     |                  |
|---------------------|------------------|
|                     | RM               |
| Base management fee | 3,415,465        |
| Performance fee     | 1,665,084        |
|                     | <u>5,080,549</u> |

There were no other fees paid to the Manager save as disclosed above.

During the quarter and the year ended 31 December 2009, the Manager did not receive any soft commission from its brokers/dealers by virtue of transactions conducted for QCT.

#### B18 TRUSTEE'S FEE

Trustee's fee is payable to Mayban Trustees Berhad ("Trustee"), which is computed at 0.03% per annum on the first RM2.5 billion gross asset value and 0.02% per annum on the gross asset value in excess of RM2.5 billion, payable monthly in

Trustee's fee (inclusive of 5% service tax) paid to the Trustee for the year ended 31 December 2009 amounted to RM243,985.

#### B19 UNITHOLDINGS BY THE MANAGER

As at 31 December 2009, the Manager did not hold any units in QCT.

#### B20 UNITHOLDINGS BY PARTIES RELATED TO THE MANAGER

|                                         | No. of units       | Percentage of total units | Market value<br>as at 31 December 2009<br>RM |
|-----------------------------------------|--------------------|---------------------------|----------------------------------------------|
| HDM Nominees (Tempatan) Sdn. Bhd. for : |                    |                           |                                              |
| -Quill Properties Sdn. Bhd.             | 45,997,000         | 11.79%                    | 49,676,760                                   |
| -Quill Land Sdn. Bhd.                   | 48,767,000         | 12.50%                    | 52,668,360                                   |
| -Quill Estates Sdn. Bhd.                | 22,276,000         | 5.71%                     | 24,058,080                                   |
| HSBC Nominees (Asing) Sdn. Bhd. for     |                    |                           |                                              |
| CapitaCommercial Trust                  | 117,040,000        | 30.00%                    | 126,403,200                                  |
|                                         | <u>234,080,000</u> | <u>60.00%</u>             | <u>252,806,400</u>                           |

**B20 UNITHOLDINGS BY PARTIES RELATED TO THE MANAGER (cont'd)**

The Manager's directors' direct unitholding in QCT:

|                                    | No. of units | Percentage of total units | Market value<br>as at 31 December 2009<br>RM |
|------------------------------------|--------------|---------------------------|----------------------------------------------|
| Dato' Low Moi Ing, J.P             | 50,000       | 0.01%                     | 54,000                                       |
| Dato' Michael Ong Leng Chun        | 50,000       | 0.01%                     | 54,000                                       |
| Datuk Hj Abdul Karim Bin Abu Bakar | 1,000        | 0.00%                     | 1,080                                        |
| Datuk Dr. Mohamed Arif Bin Nun     | 50,000       | 0.01%                     | 54,000                                       |
| Aw Hong Boo                        | 50,000       | 0.01%                     | 54,000                                       |

The Manager's directors' indirect unitholding in QCT:

|                             | No. of units    | Percentage of total units | Market value<br>as at 31 December 2009<br>RM |
|-----------------------------|-----------------|---------------------------|----------------------------------------------|
| Dato' Low Moi Ing, J.P      | 117,040,000 (a) | 30.00%                    | 126,403,200                                  |
| Dato' Michael Ong Leng Chun | 117,050,000 (b) | 30.00%                    | 126,414,000                                  |

- (a) Deemed interested by virtue of her direct shareholding in Quill Properties Sdn. Bhd., Quill Land Sdn. Bhd. and Quill Estates Sdn. Bhd.
- (b) Deemed interested by virtue of his direct shareholding in Quill Properties Sdn. Bhd., Quill Land Sdn. Bhd., Quill Estates Sdn. Bhd., and units held by his parent pursuant to Section 6(A) of the Companies Act, 1965.

**B21 RESPONSIBILITY STATEMENT AND STATEMENT BY THE DIRECTORS OF THE MANAGER**

The Manager is responsible for the preparation of the quarterly report.

In the opinion of the directors of the Manager, the quarterly report has been prepared in accordance with FRS 134: Interim Financial reporting and Paragraph 9.44 of the Main Market Listing Requirements of the Bursa Malaysia Securities Berhad so as to give a true and fair view of the financial position of QCT as at 31 December 2009 and of its financial performance and cash flows for the quarter/period ended on that date and duly authorised for release by the Board of the Manager on 18 January 2010.

**BY ORDER OF THE BOARD**

**LEE FONG YONG**  
**COMPANY SECRETARY (MAICSA No. 7005956)**  
 Quill Capita Management Sdn Bhd  
 (Company No: 737252-X)  
 (As Manager of Quill Capita Trust)  
 Kuala Lumpur

Dated : 21 January 2010