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## MISCELLANEOUS

*\* Asterisks denote mandatory information*

|                                             |                          |
|---------------------------------------------|--------------------------|
| Name of Announcer *                         | CAPITAMALLS ASIA LIMITED |
| Company Registration No.                    | 200413169H               |
| Announcement submitted on behalf of         | CAPITAMALLS ASIA LIMITED |
| Announcement is submitted with respect to * | CAPITAMALLS ASIA LIMITED |
| Announcement is submitted by *              | Kannan Malini            |
| Designation *                               | Company Secretary        |
| Date & Time of Broadcast                    | 27-Sep-2010 18:00:40     |
| Announcement No.                            | 00118                    |

## &gt;&gt; ANNOUNCEMENT DETAILS

*The details of the announcement start here ...*

|                      |                                                                                                                                                                                                                                                                                                                                                |
|----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Announcement Title * | CapitaMall Trust - "Presentation Slides for Bank of America Merrill Lynch Global Real Estate Conference in US, 28 - 29 September 2010"                                                                                                                                                                                                         |
| Description          | <p>CapitaMalls Asia Limited's subsidiary, CapitaMall Trust Management Limited, the manager of CapitaMall Trust, has today issued an announcement on the above matter, as attached for information.</p> <p>The initial public offering of CapitaMalls Asia Limited's shares was sponsored by J.P. Morgan (S.E.A.) Limited and DBS Bank Ltd.</p> |
| Attachments          | <p> <a href="#">CMT_Slides-Merrill_Lynch_Global_Real_Estate_Conference_US_28-29Sept2010.pdf</a></p> <p>Total size = <b>2647K</b><br/>(2048K size limit recommended)<br/><b>Total attachment size has exceeded the recommended value</b></p>                 |

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# **CAPITAMALL TRUST**

## ***Singapore's First & Largest REIT***



**Bank of America Merrill Lynch**  
**Global Real Estate Conference**  
**28 - 29 Sep 2010**



# Disclaimer

This presentation may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes. You are cautioned not to place undue reliance on these forward-looking statements, which are based on CapitaMall Trust Management Limited's (the manager of CapitaMall Trust ("CMT", and the manager of CMT, the "Manager")) current view of future events.

The value of units in CMT ("Units") and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.

The past performance of CMT is not necessarily indicative of the future performance of CMT.

# Overview of Singapore

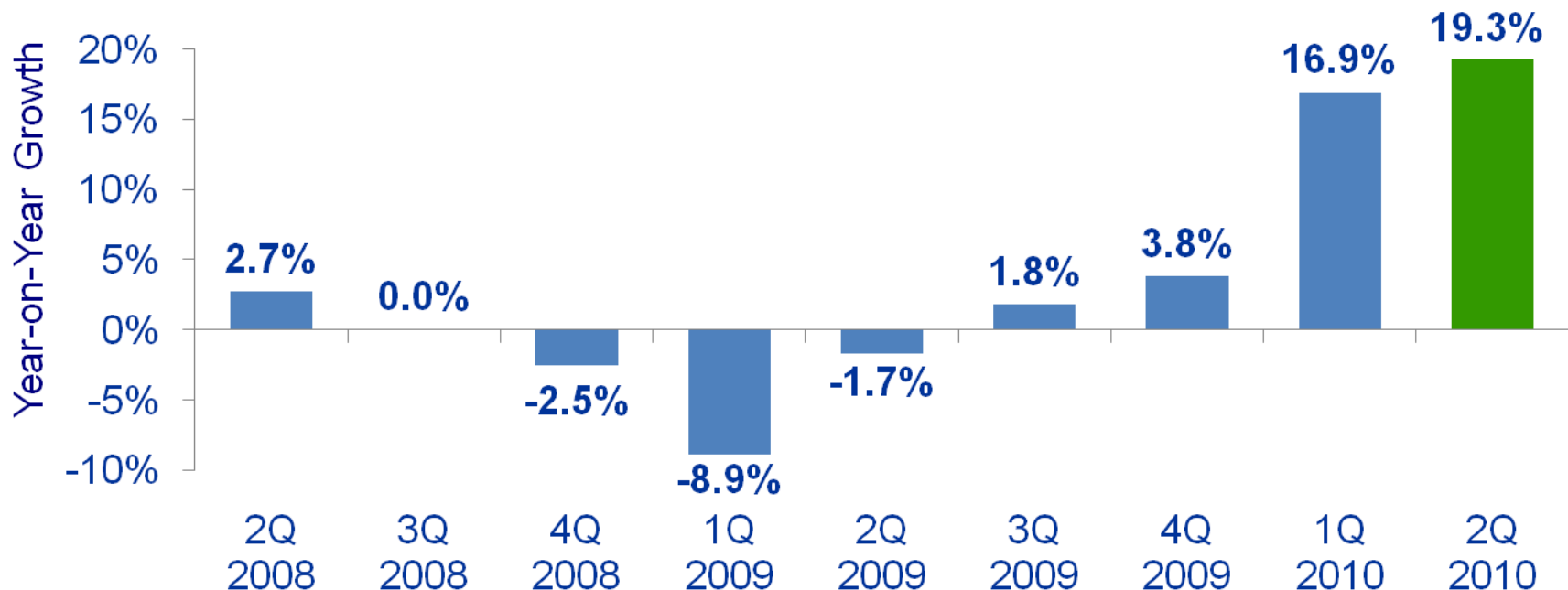




# Recovery in Singapore's GDP Growth

Economic Recovery Buys Job Market and Consumer Sentiment

## Quarterly GDP Growth Y-o-Y Change



Source: CapitaLand Research and Bloomberg



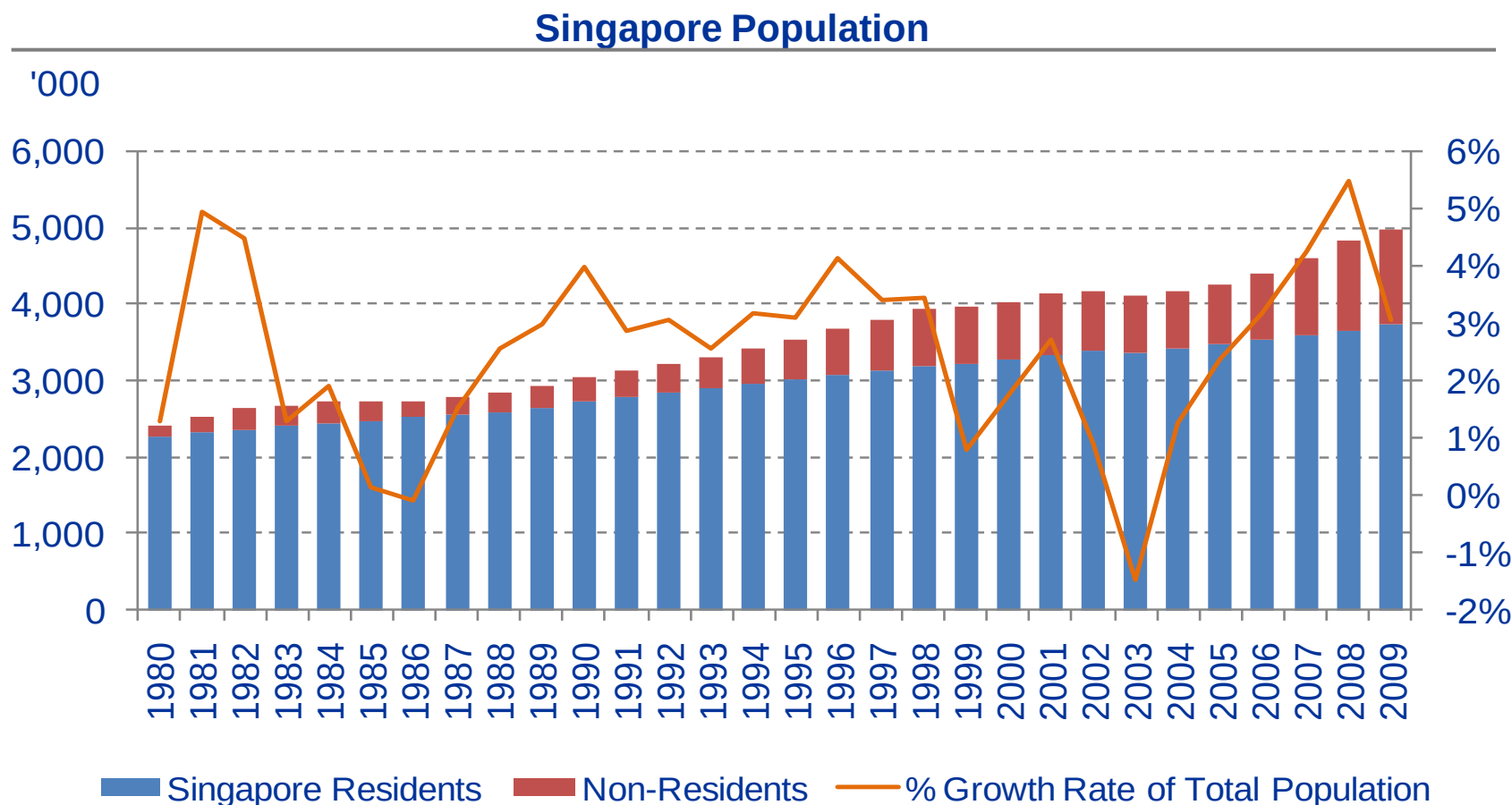
# Improving Singapore's Attractiveness

| Initiative/Event                                      | Highlights                                                                                                                                                           |
|-------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Two Integrated Resorts                                | <ul style="list-style-type: none"><li>• About 35,000 jobs were created</li><li>• Completed in 1H 2010</li></ul>                                                      |
| Youth Olympics 2010                                   | <ul style="list-style-type: none"><li>• The game welcomed up to 3,200 athletes and 800 officials in August 2010</li></ul>                                            |
| Rejuvenation of Premier Shopping Street, Orchard Road | <ul style="list-style-type: none"><li>• Attracts more than 7 million visitors each year</li><li>• S\$40 million makeover completed in 2009</li></ul>                 |
| Education Hub                                         | <ul style="list-style-type: none"><li>• Home to Chicago Grad School, INSEAD &amp; ESSEC</li><li>• Aim to up internat'l students count fr 50,000 to 150,000</li></ul> |
| Medical Hub                                           | <ul style="list-style-type: none"><li>• Target 1 million foreign patients annually by 2012</li></ul>                                                                 |
| Tourism Hotspot                                       | <ul style="list-style-type: none"><li>• Aims to have 17 million visitor arrivals and S\$30 billion tourism receipts by 2015</li></ul>                                |
| Encouraging Immigration                               | <ul style="list-style-type: none"><li>• Target for 6.5 million total population</li></ul>                                                                            |



# Population Growth Drives Local Consumption

Singapore Population Estimated to Grow at 2.5% annually over 2009-15<sup>(1)</sup>



Source: Singapore Department of Statistics

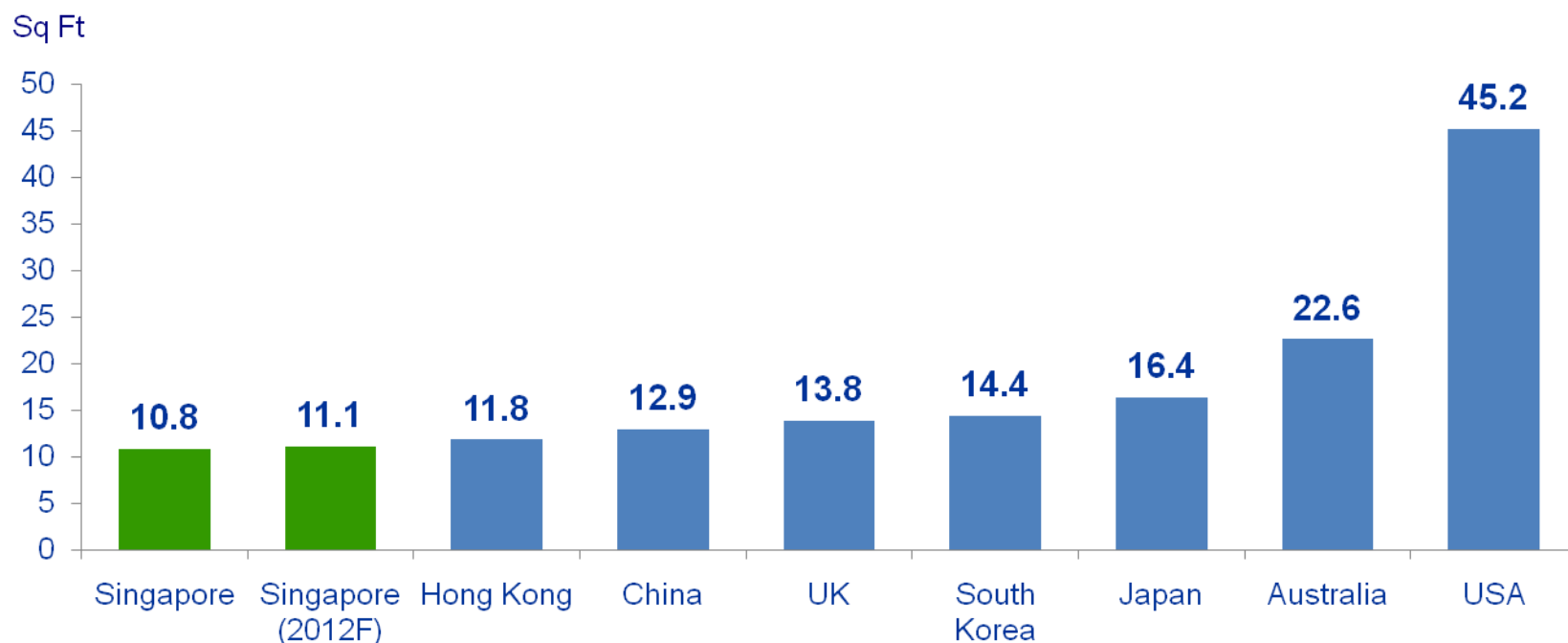
(1) Estimate by IIFL Research, August 2010



# Retail Space Per Capita Still Relatively Low

Singapore Remains “Under-shopped” Versus Regional Major Markets

## Retail Space Per Capita



Source: Urbis, February 2010

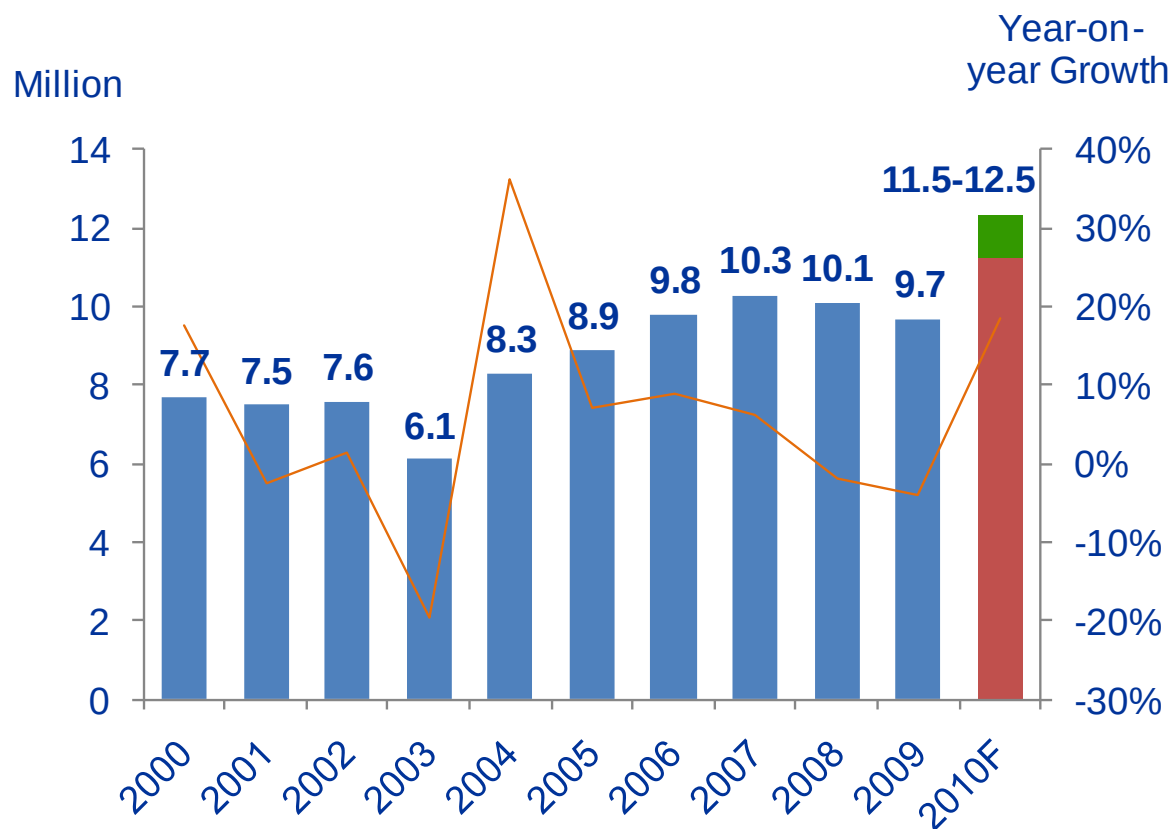




# Uptrend in Visitor Arrivals

Government Aiming for 17 Million Visitor Arrivals by 2015

## Singapore Visitor Arrivals



Source: Singapore Tourism Board

## Tourist Attractions



*Integrated Resorts*



*Formula 1 Night Race*



*Youth Olympic Games*



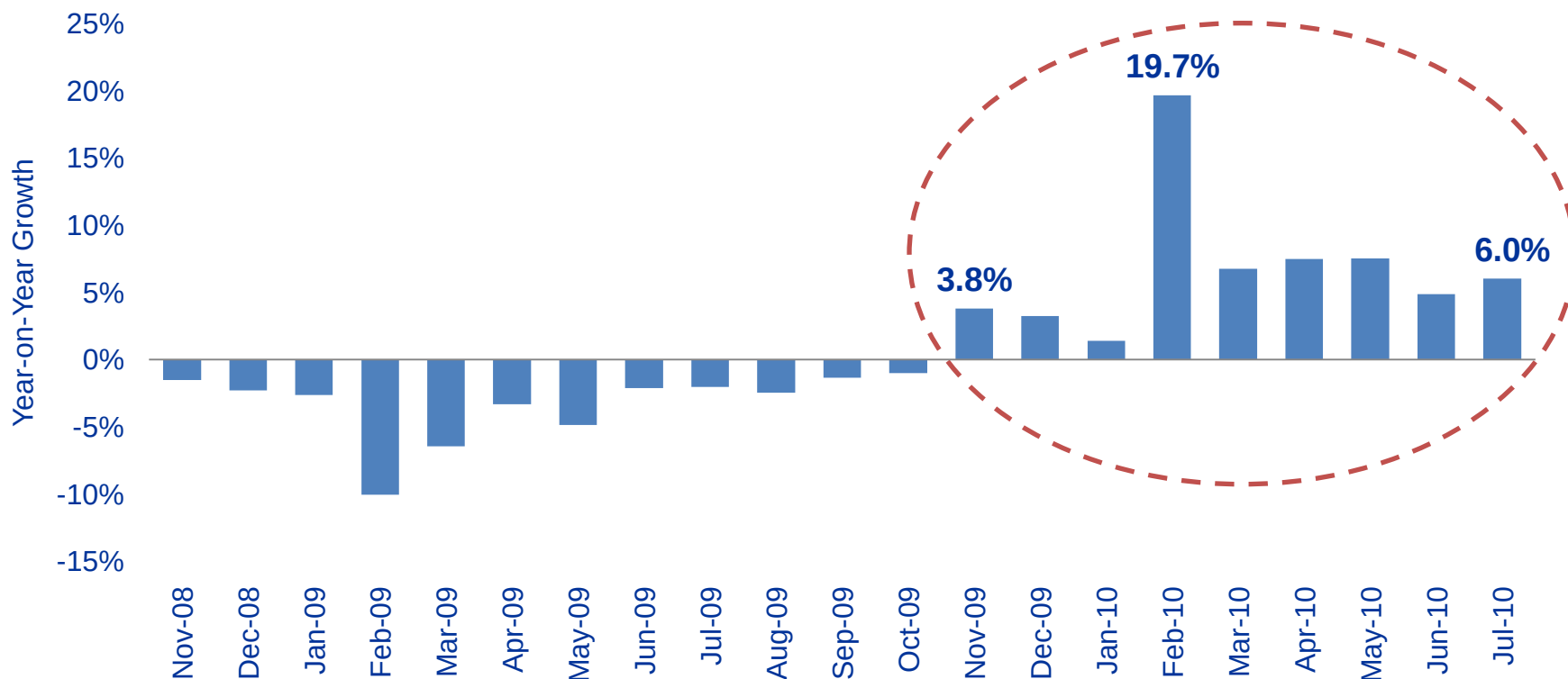
# Positive Retail Sales Growth

MasterCard Worldwide Index of Consumer Confidence (Singapore) 

- From 79.4 ppt in 1H 2010 to 86.6 ppt in 2H 2010

## Singapore Retail Sales Index Y-o-Y Change

(excluding motor vehicle sales, at current price)



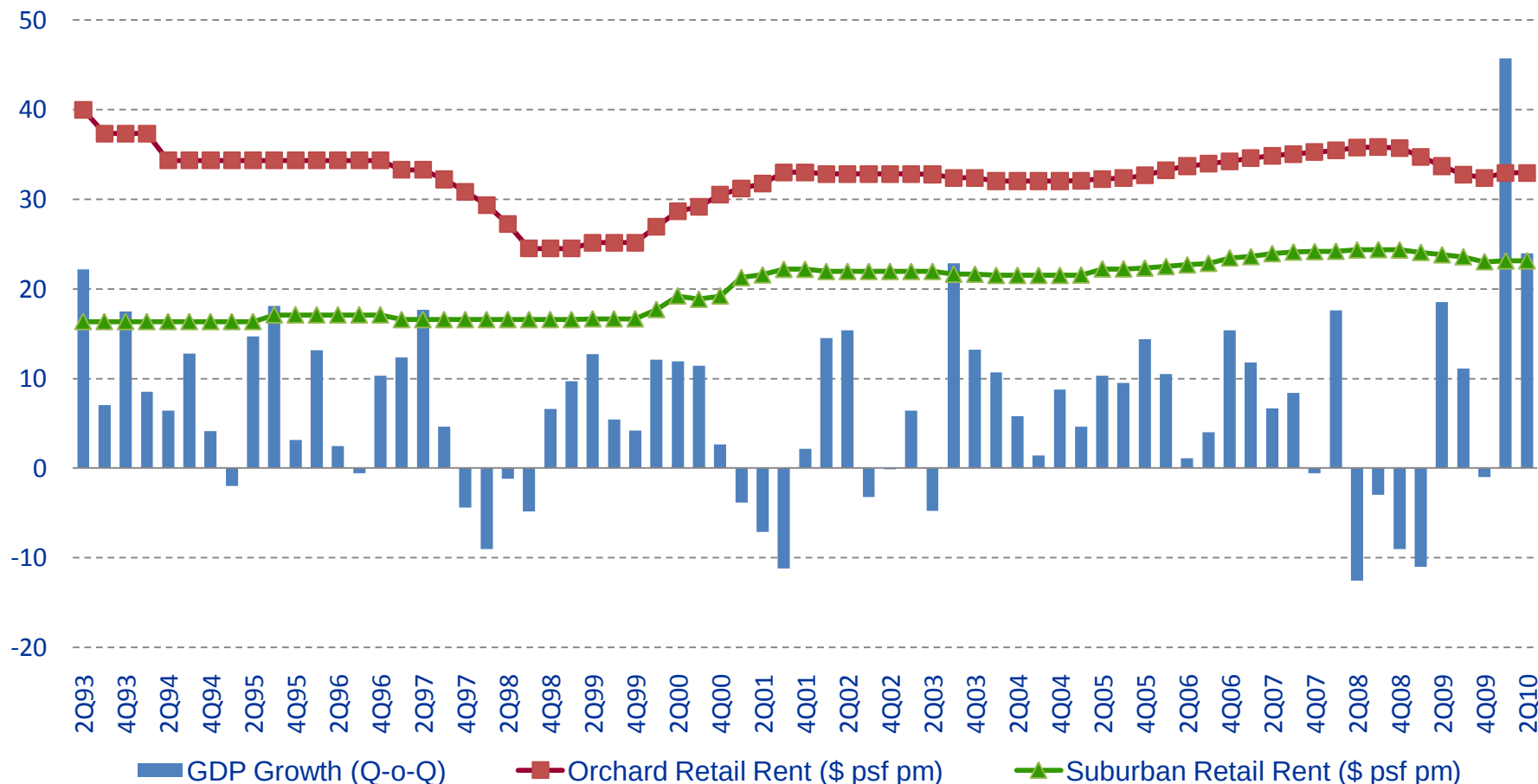
Source: Singapore Department of Statistics



# Fairly Resilient Retail Rentals

Suburban Retail Rentals Are Especially Resilient to Economic Downturns

## Singapore Retail Rentals and Quarterly GDP Growth



Source: Jones Lang LaSalle & CapitaLand Research

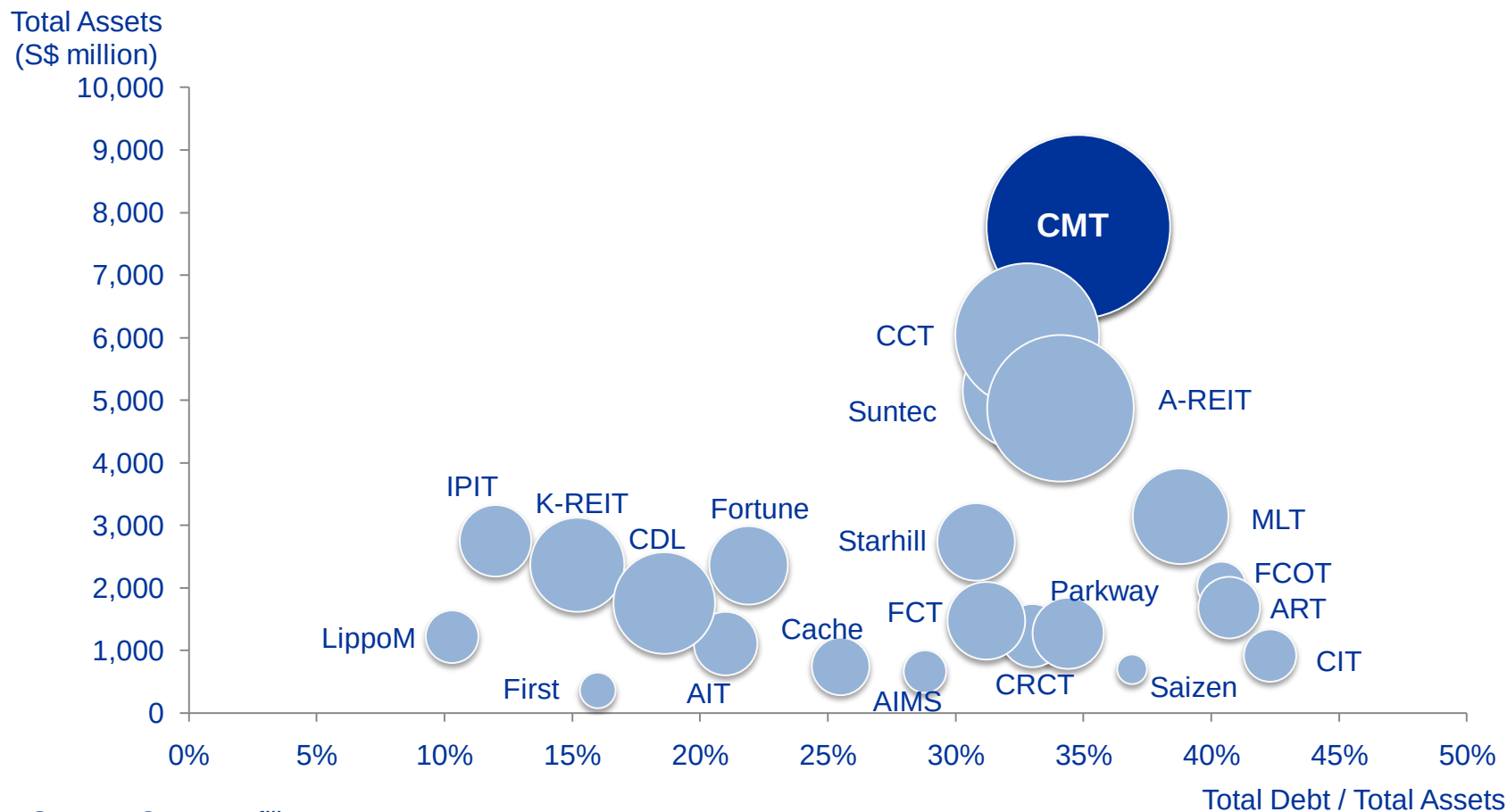
# Introduction to S-REITs and CapitaMall Trust (CMT)





# Singapore REIT Landscape

22 REITs/Trusts with Total Market Capitalisation<sup>(1)</sup> Exceeding S\$33 billion



Source: Company filings

(1) Size of bubble denotes market capitalisation as at 15 September 2010; balance sheet data as at 15 September 2010.



# Singapore REIT Legislations

**S-REIT Market is the 2nd Largest REIT market in Asia after Japan**

## Minimum real estate requirements

- 75%

## Development limit

- Up to 10% of deposited property

## Gearing limit

- 35% of total assets; 60% if REIT has credit rating

## Payout

- At least 90% of taxable income

## Tax transparency

- Yes

## Tax concession for investors

- 10% withholding tax for non resident institutional investors until 31 March 2015<sup>(1)</sup>

(1) According to Singapore government's Budget Statement 2010.





# Overview of CMT

## First & Largest REIT by Market Capitalisation & Asset Size<sup>(1)</sup> in Singapore

- Listed on Singapore Exchange in July 2002
- 15 retail properties with total asset value of approximately S\$7.8 billion
- Market capitalisation up by about 8 times to approximately S\$5.9 billion since IPO
- "A2" credit rating is the highest rating assigned to a Singapore REIT



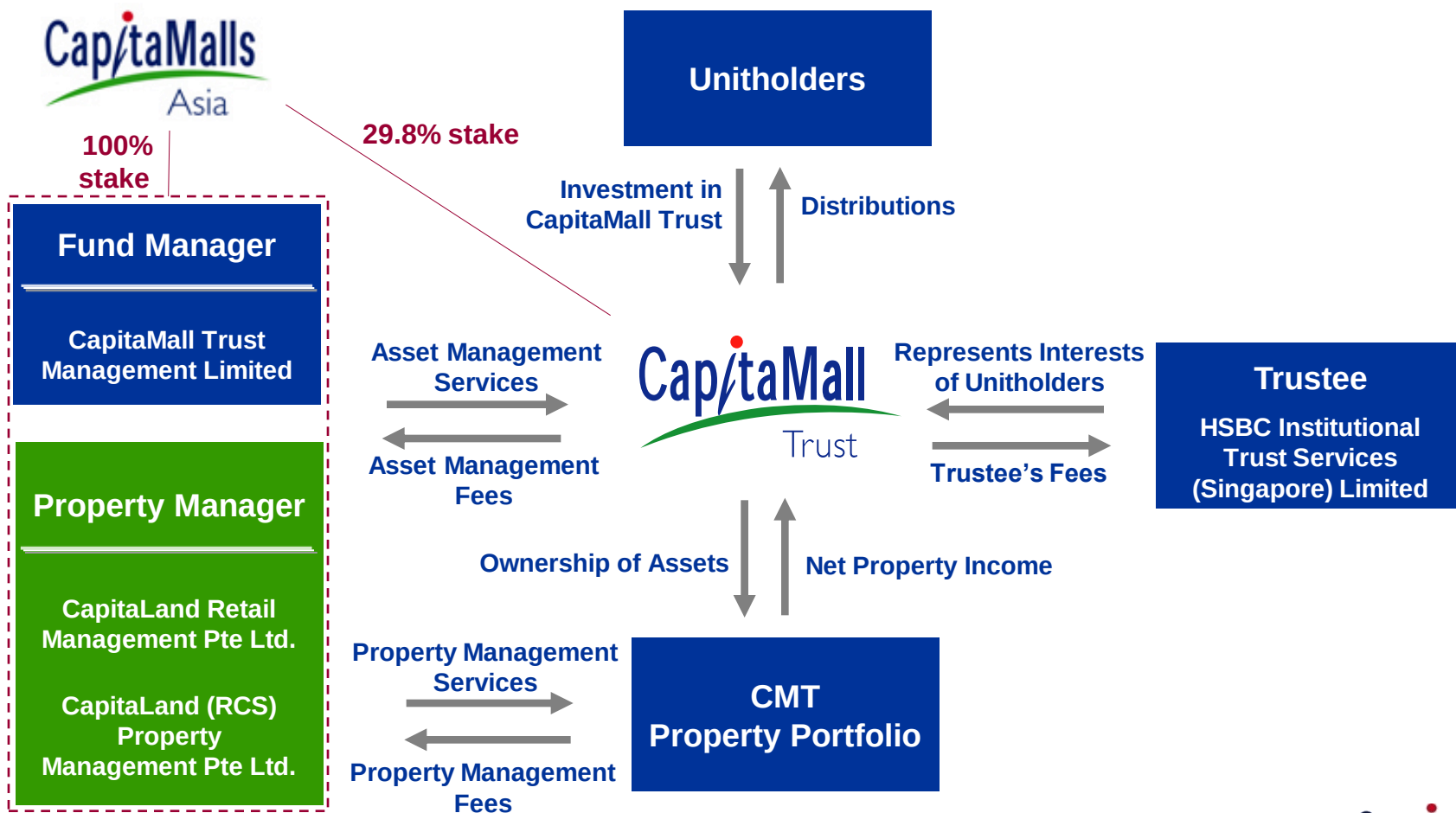
(1) As at 1 July 2010.



# CMT's Trust Structure

## Transparent Corporate and Governance Structure

### Externally Managed Model

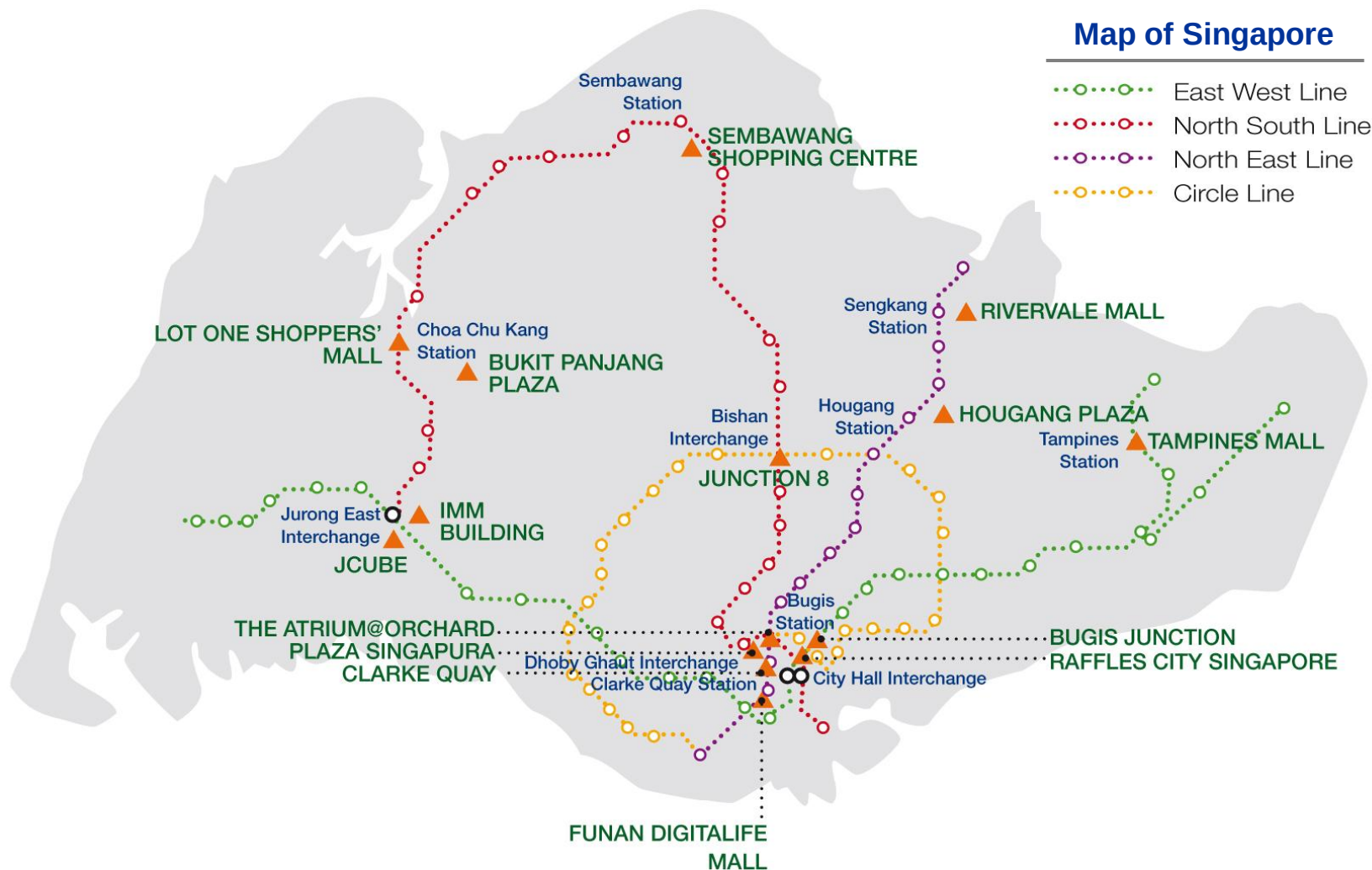






# Strategically Located Portfolio

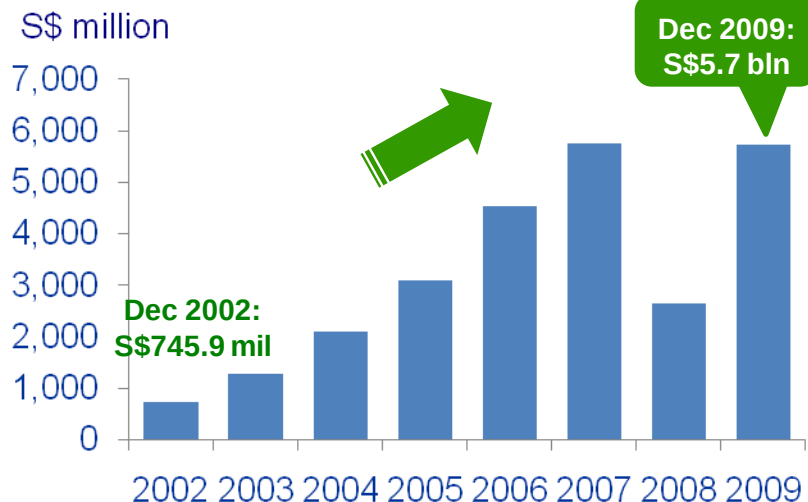
Close to MRT Stations/Bus Interchanges and Population Catchments



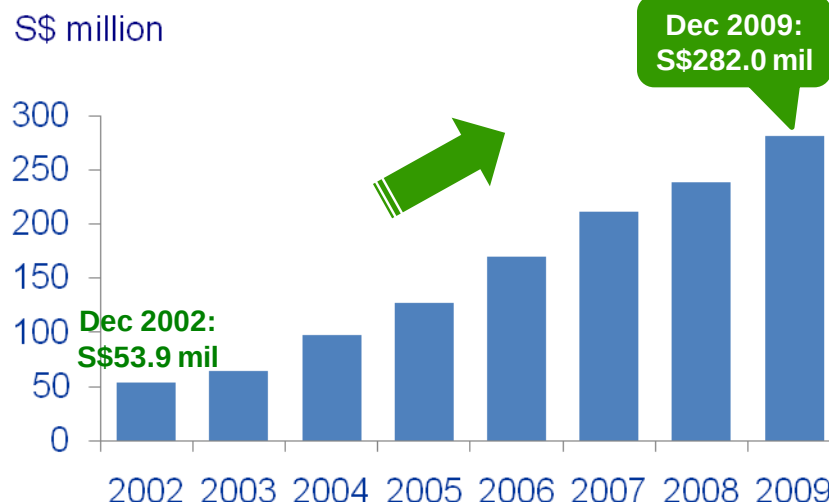


# Delivering Solid Performance Since 2002

## Market Capitalisation



## Distributable Income



## As at Dec 2002

## As at Jun 2010





# CMT's Drivers of Distribution Growth

Supported by Proactive Capital Management

- Active Leasing Management



- Asset Enhancement Initiatives

- Yield-accretive Acquisitions

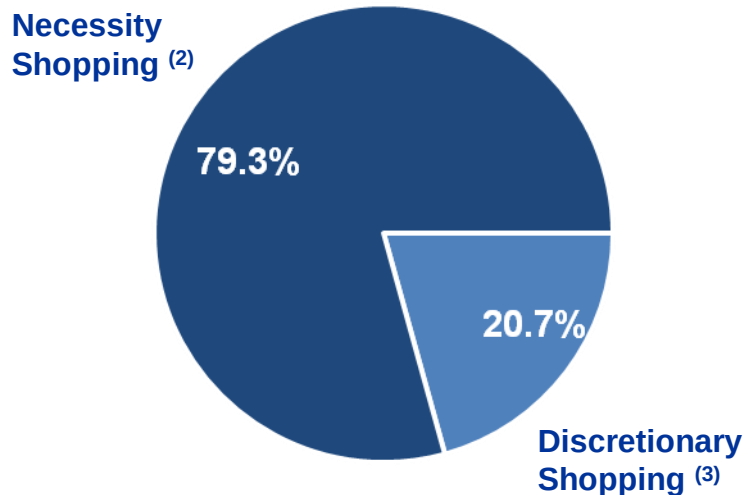
- Potential Development Projects



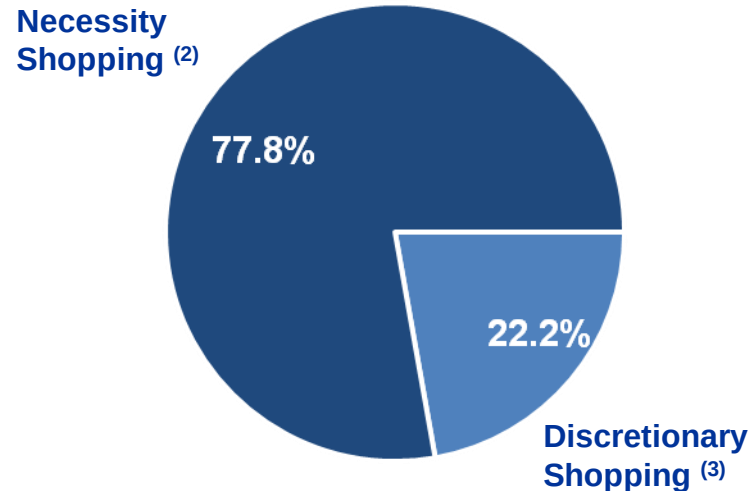
# Defensive Portfolio

**Approx. 80% of Malls in Portfolio Cater to Necessity Shopping**

**Portfolio <sup>(1)</sup> By Gross Revenue  
for 1H 2010**



**Portfolio <sup>(1)</sup> By Asset Valuation  
as at 30 June 2010**



- (1) Excludes The Atrium@Orchard which consists of primarily office space and JCube (formerly known as Jurong Entertainment Centre) which has ceased operations for asset enhancement works.
- (2) Includes Tampines Mall, Junction 8, IMM Building, Plaza Singapura, Bugis Junction, Hougang Plaza, Sembawang Shopping Centre, Lot One Shoppers' Mall, Bukit Panjang Plaza and Rivervale Mall.
- (3) Includes 40% interest in Raffles City and Funan DigiLife Mall.

# Financial Results





# 1H 2010 Distribution Per Unit Up 10.2% Y-o-Y

**CMT Remains Committed to Distribute 100% of its Taxable Income for FY2010**

|                                                                                         | 1H 2010<br>Actual              | 1H 2009<br>Actual              | Chg          |
|-----------------------------------------------------------------------------------------|--------------------------------|--------------------------------|--------------|
| <b>Amount available for distribution</b>                                                | <b>S\$153.7m</b>               | <b>S\$135.4m</b>               | <b>13.5%</b> |
| <b>Retained income</b>                                                                  | <b>S\$9.5m<sup>(1)</sup></b>   | <b>S\$4.8m<sup>(2)</sup></b>   | <b>N.M.</b>  |
| <b>Distributable income</b>                                                             | <b>S\$144.2m<sup>(1)</sup></b> | <b>S\$130.6m<sup>(2)</sup></b> | <b>10.4%</b> |
| <b>Distribution/unit (DPU)</b>                                                          | <b>4.52¢</b>                   | <b>4.10¢</b>                   | <b>10.2%</b> |
| <b>Annualised DPU</b>                                                                   | <b>9.11¢</b>                   | <b>8.27¢</b>                   | <b>10.2%</b> |
| <b>Annualised distribution yield</b><br>(Based on unit price of S\$1.98 on 21 Jul 2010) | <b>4.60%</b>                   | <b>4.18%</b>                   | <b>10.2%</b> |

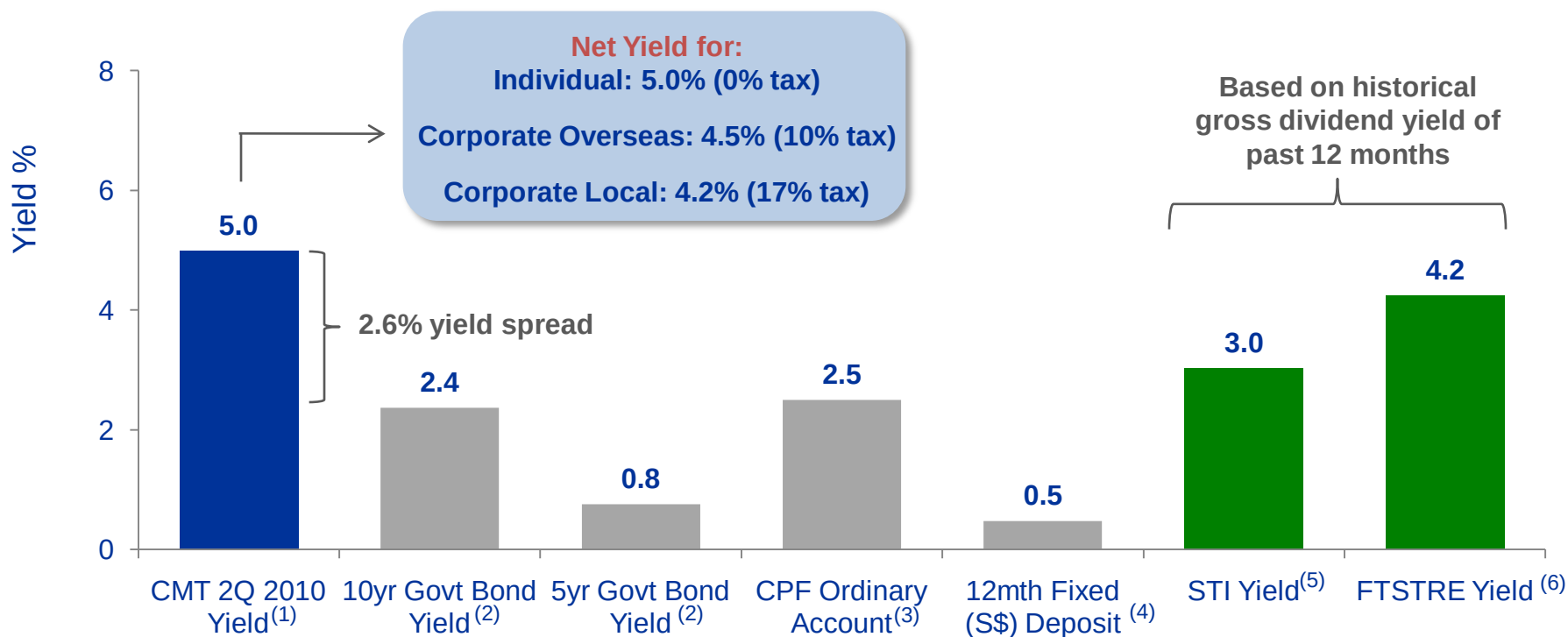
(1) For 1H 2010, CMT retained S\$4.5 million of its taxable income available for distribution to Unitholders. Tax-exempt income received from CRCT for the period 1 July 2009 to 31 December 2009 of S\$5.0 million has also been retained for future distributions.

(2) For 1H 2009, CMT retained a total of S\$4.8 million of its taxable income available for distribution to Unitholders.

N.M. – Not Meaningful



# Attractive Yield versus Other Investments



Sources: Bloomberg, CMTML, CPF Board, Monetary Authority of Singapore

(1) Based on the annualised distribution per unit of 9.19¢ for the period 1 April 2010 to 30 June 2010 and the unit closing price of S\$1.84 on 30 June 2010.

(2) Singapore Government 10-year and 5-year bond yields as at 30 June 2010.

(3) Prevailing CPF-Ordinary Account savings rate.

(4) Average 12-month S\$ fixed deposit savings rate as at 30 June 2010.

(5) Average 12-month gross dividend yield of Straits Times Index as at 30 June 2010.

(6) Average 12-month gross dividend yield of Straits Times Real Estate Index as at 30 June 2010.





# Distribution Statement (1H 2010 vs 1H 2009)

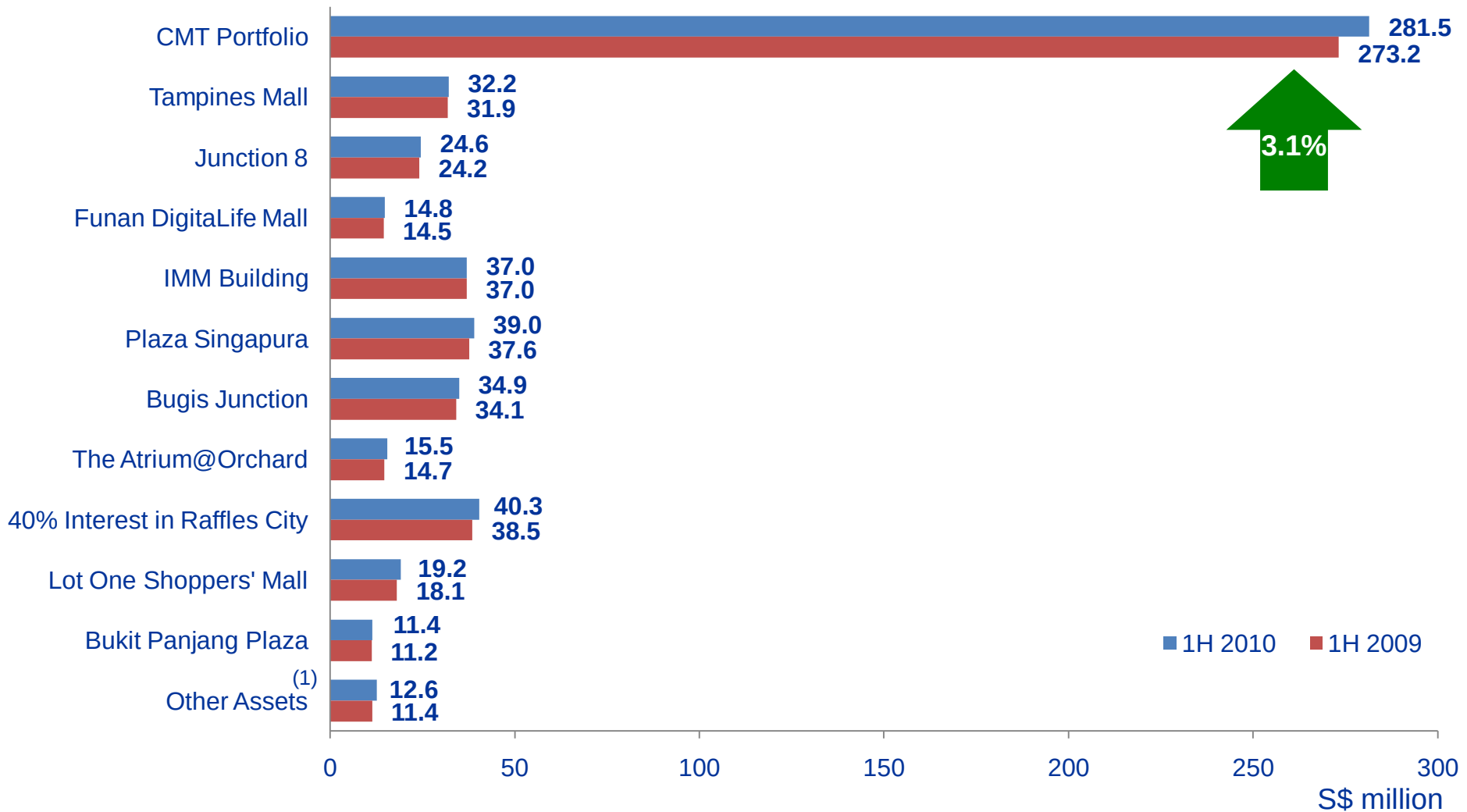
|                                                               | 1H 2010<br>S\$'000 | 1H 2009<br>S\$'000 | Variance<br>(%) |
|---------------------------------------------------------------|--------------------|--------------------|-----------------|
| Gross Revenue                                                 | 281,572            | 273,169            | 3.1             |
| Less property operating expenses                              | (85,131)           | (86,970)           | (2.1)           |
| <b>Net property income</b>                                    | <b>196,441</b>     | <b>186,199</b>     | <b>5.5</b>      |
| Interest income                                               | 1,004              | 558                | N.M.            |
| Administrative expenses                                       | (18,785)           | (19,118)           | 1.7             |
| Interest expenses                                             | (57,504)           | (56,762)           | 1.3             |
| Foreign exchange gain – realised <sup>(1)</sup>               | -                  | 3,402              | N.M.            |
| <b>Net income before tax and share of profit of associate</b> | <b>121,156</b>     | <b>114,279</b>     | <b>6.0</b>      |
| Adjustments:                                                  |                    |                    |                 |
| Net effect of non-tax deductible items <sup>(2)</sup>         | 27,368             | 22,864             | 19.7            |
| Rollover adjustment <sup>(3)</sup>                            | 564                | -                  | N.M.            |
| Distribution income from associate                            | 4,982              | 5,252              | (5.1)           |
| Net profit from subsidiaries/joint venture <sup>(4)</sup>     | (397)              | (7,039)            | N.M.            |
| <b>Amount available for distribution to Unitholders</b>       | <b>153,673</b>     | <b>135,356</b>     | <b>13.5</b>     |
| <b>Distributable income</b>                                   | <b>144,191</b>     | <b>130,556</b>     | <b>10.4</b>     |

- (1) In 2Q 2009, the Group repaid US\$138.0 million (part of S\$320.0 million CRS term loan) at the hedged rate compared to the exchange rate as at 31 March 2009, resulting in realised foreign exchange gain of S\$14.8 million. The realised foreign exchange gain of S\$14.8 million recognised in 2Q 2009 offset the unrealised foreign exchange loss of S\$11.4 million recognised in 1Q 2009. The above loan has been fully hedged and the exchanged differences arose only as a result of translation of the foreign currency loan. There is no impact on CMT's distribution income.
- (2) 1H 2010 figure includes amortisation costs of S\$12.3 million relating to CBs and other non-tax deductible items that are non-income generating. 1H 2009 figure includes amortisation costs of S\$11.7 million relating to the CBs, interest and borrowing cost of S\$1.3 million which has been deducted against distribution income from CRCT and other non-tax deductible items that are non-income generating.
- (3) Difference between the taxable income previously distributed and the final quantum agreed with the IRAS for the Years of Assessment 2003 to 2005 and has to be adjusted under the rollover adjustment mechanism agreed with the IRAS.
- (4) In 1H 2010, net profit from joint venture relates to RCS Trust's retention of S\$0.4 million (CMT's 40.0% interest) of its taxable income which will be released in 2H 2010 in view of the current asset enhancement initiatives at RCS. For 1H 2009, net profit from subsidiaries mainly relates to the net realised foreign exchange gain of S\$3.4 million included in the net profit before tax from CRS.

N.M. – Not Meaningful



# 1H 2010 Gross Revenue Increased by 3.1% versus 1H 2009

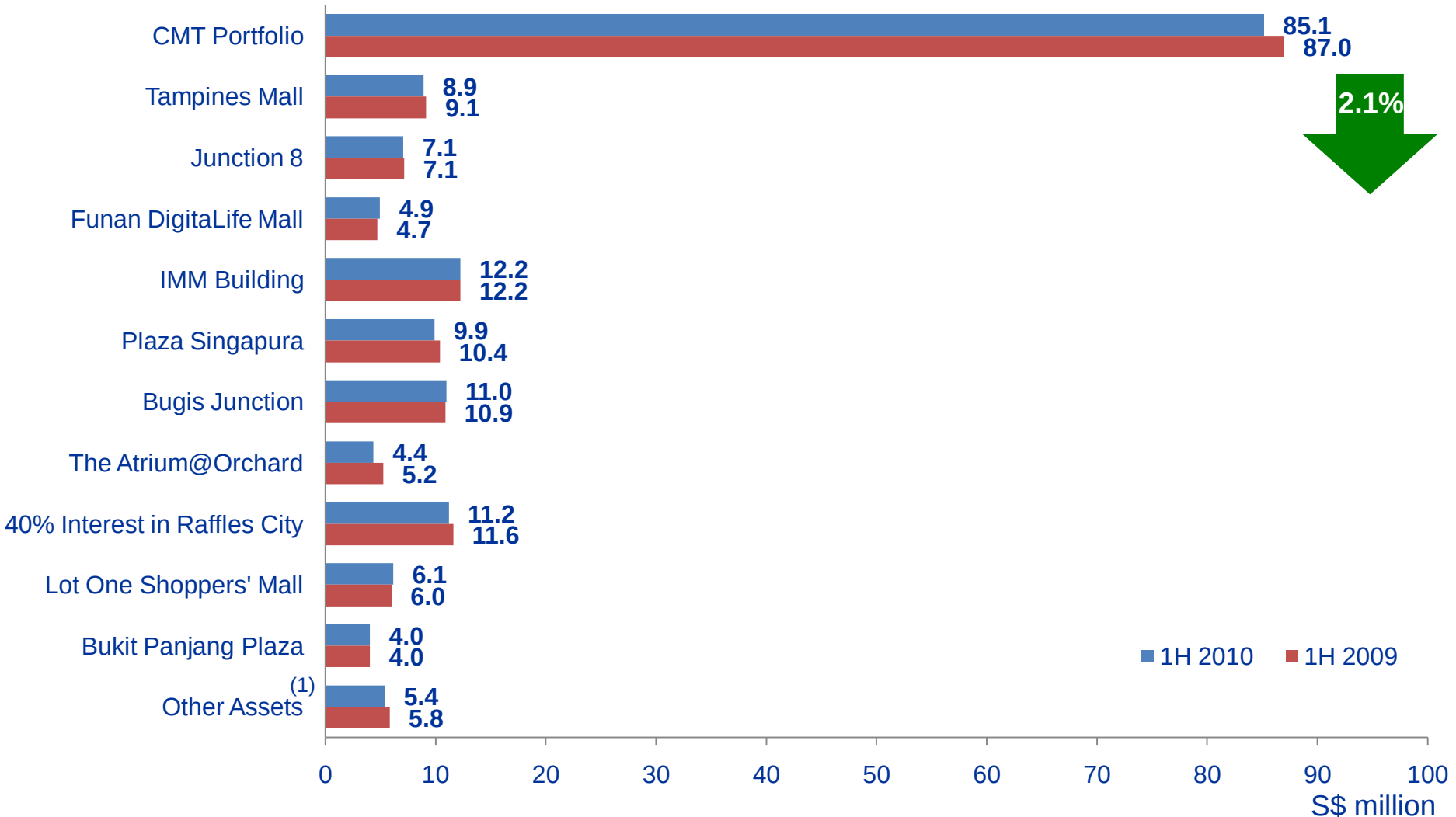


(1) Includes Sembawang Shopping Centre, Hougang Plaza and Rivervale Mall. JCube (formerly known as Jurong Entertainment Centre) has ceased operations for asset enhancement works.



# 1H 2010 Operating Expenses

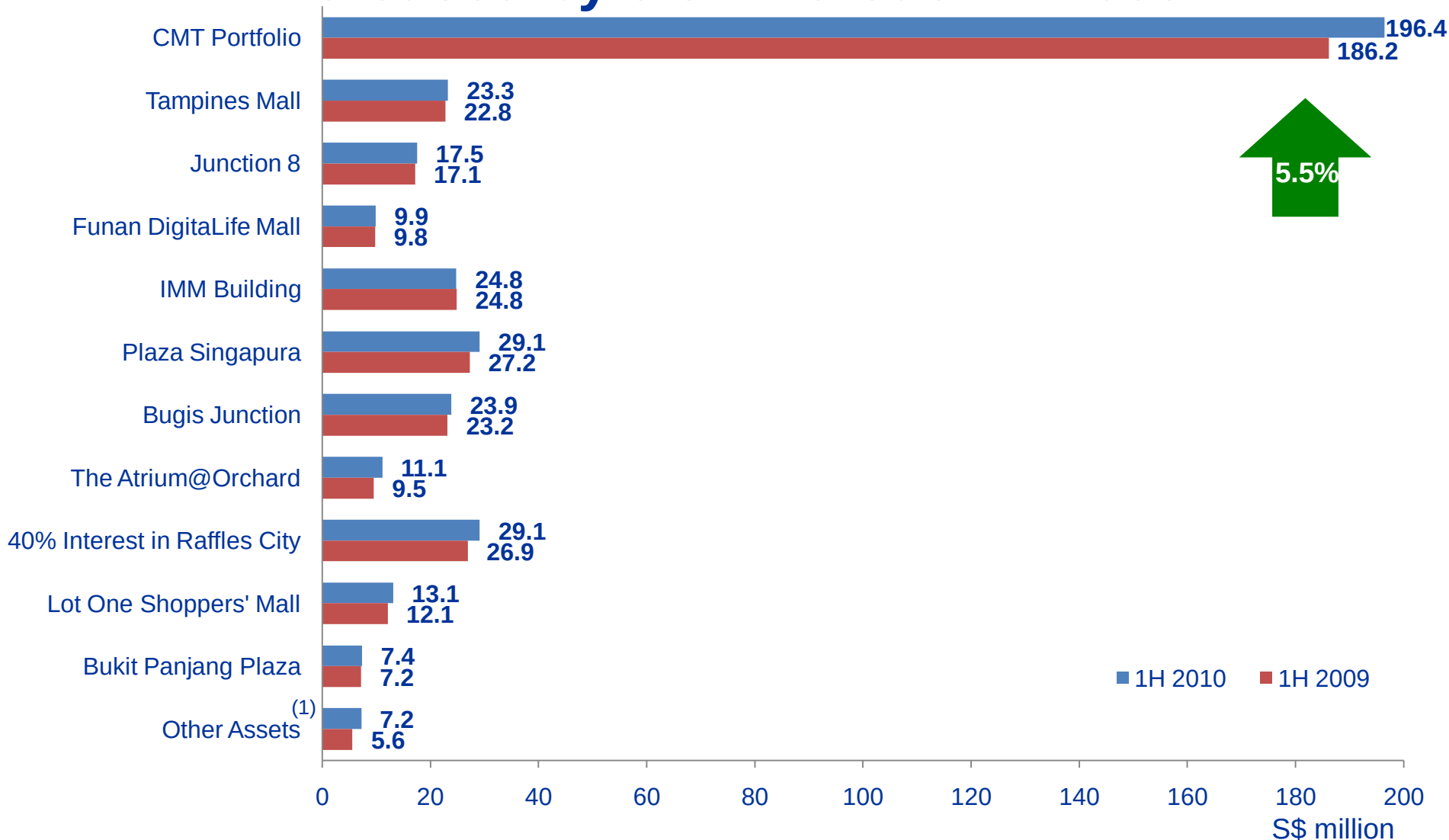
## Decreased by 2.1% versus 1H 2009



(1) Includes Sembawang Shopping Centre, Hougang Plaza and Rivervale Mall. JCube (formerly known as Jurong Entertainment Centre) has ceased operations for asset enhancement works.



# 1H 2010 Net Property Income Increased by 5.5% versus 1H 2009

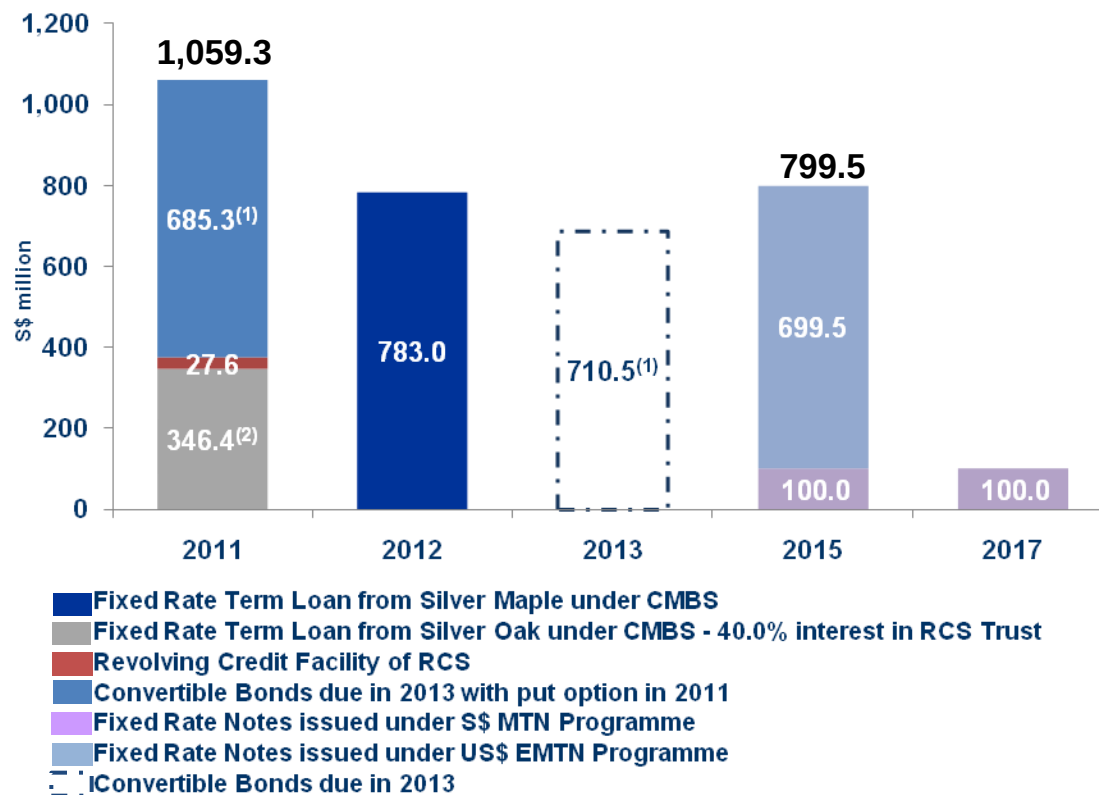


(1) Includes Sembawang Shopping Centre, Hougang Plaza and Rivervale Mall. JCube (formerly known as Jurong Entertainment Centre) has ceased operations for asset enhancement works.



# Refinancing Due in 2010 Completed

## Debt Maturity Profile as at 30 Jun 2010



|                                     |           |
|-------------------------------------|-----------|
| Average Cost of Debt <sup>(1)</sup> | 3.7%      |
| Interest Cover <sup>(1)</sup>       | 3.3 times |
| Gearing Ratio                       | 34.8%     |

- (1) Includes S\$650.0 million CBs with yield-to-maturity of 2.75%. The CBs may be redeemed in whole or in part at the option of Bondholders on 2 July 2011 at 105.43% of the principal amount. The final redemption price upon maturity on 2 July 2013 is equal to 109.31% of the principal amount.
- (2) CMT's 40.0% share of Commercial Mortgage Backed Security ("CMBS") debt taken at RCS Trust level to part finance the Raffles City acquisition. Of the total CMBS of S\$866.0 million, S\$136.0 million (40.0% share thereof is S\$54.4 million) is "AA" rated, the balance is "AAA" rated.



# Proactive Capital Management

Strategy to move towards:



## Funding activities YTD 2010:

|          |                                                                                                             |
|----------|-------------------------------------------------------------------------------------------------------------|
| Jan 2010 | Issuance of S\$100 million 5-year MTN notes at 3.288% p.a.                                                  |
| Mar 2010 | Issuance of S\$100 million 7-year MTN notes at 3.85% p.a.                                                   |
| Apr 2010 | Issuance of US\$500 million 5-year EMTN notes at a S\$ fixed interest rate of 3.794% p.a.                   |
| Sep 2010 | Issuance of S\$150 million 4-year MTN notes at 2.85% p.a. and S\$150 million 7-year MTN notes at 3.55% p.a. |



# Valuations and Valuation Cap Rates

| CMT Portfolio<br>as at 30 Jun 2010                                                         | Valuation as<br>at 30 Jun 10<br>S\$ million | Valuation as<br>at 31 Dec 09<br>S\$ million | Variance<br>S\$ million | Valuation as at<br>30 Jun 10<br>S\$ per sq ft NLA | Valuation Cap<br>Rate <sup>(1)</sup><br>as at 30 Jun 10 | Valuation Cap<br>Rate <sup>(1)</sup><br>as at 31 Dec 09 | Cap rate<br>Variance<br>(bps)          |
|--------------------------------------------------------------------------------------------|---------------------------------------------|---------------------------------------------|-------------------------|---------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------|----------------------------------------|
| Tampines Mall                                                                              | 779.0                                       | 777.0                                       | 2.0                     | 2,385                                             | 5.75%                                                   | 5.75%                                                   | -                                      |
| Junction 8                                                                                 | 572.0                                       | 570.0                                       | 2.0                     | 2,318                                             | 5.75%                                                   | 5.75%                                                   | -                                      |
| Funan DigitaLife Mall                                                                      | 327.0                                       | 326.0                                       | 1.0                     | 1,097                                             | 5.90%                                                   | 5.90%                                                   | -                                      |
| IMM Building                                                                               | 651.0                                       | 650.0                                       | 1.0                     | 691 <sup>(2)</sup>                                | Retail: 6.60%<br>Office: 6.85%<br>Warehse: 7.85%        | Retail: 6.60%<br>Office: 6.85%<br>Warehse: 7.85%        | -                                      |
| Plaza Singapura                                                                            | 1,002.0                                     | 1,000.0                                     | 2.0                     | 2,009                                             | 5.50%                                                   | 5.50%                                                   | -                                      |
| Bugis Junction                                                                             | 802.0                                       | 798.0                                       | 4.0                     | 1,900                                             | 5.75%                                                   | 5.75%                                                   | -                                      |
| Lot One Shoppers' Mall                                                                     | 433.0                                       | 428.0                                       | 5.0                     | 1,986                                             | 5.75%                                                   | 5.75%                                                   | -                                      |
| Bukit Panjang Plaza                                                                        | 249.0                                       | 248.0                                       | 1.0                     | 1,657                                             | 5.85%                                                   | 5.85%                                                   | -                                      |
| Rivervale Mall                                                                             | 92.0                                        | 92.0                                        | -                       | 1,134                                             | 6.00%                                                   | 6.00%                                                   | -                                      |
| Others <sup>(3)</sup>                                                                      | 305.0                                       | 297.5                                       | 7.5                     | 869 <sup>(4)</sup>                                | 5.95 - 6.00%                                            | 5.95 - 6.00%                                            | -                                      |
| <b>Total CMT Portfolio excluding<br/>Raffles City Singapore and<br/>The Atrium@Orchard</b> | <b>5,212.0</b>                              | <b>5,186.5</b>                              | <b>25.5</b>             | <b>1,501<sup>(4)</sup></b>                        | <b>-</b>                                                | <b>-</b>                                                | <b>-</b>                               |
| Raffles City Singapore (40%)                                                               | 1,028.8                                     | 1,020.0                                     | 8.8                     | N.M <sup>(5)</sup>                                | Retail: 5.50%<br>Office: 4.50%<br>Hotel: 5.75%          | Retail: 5.60%<br>Office: 4.50%<br>Hotel: 5.85%          | Retail:(10)<br>Office: -<br>Hotel:(10) |
| <b>Total CMT Portfolio excluding<br/>The Atrium@Orchard</b>                                | <b>6,240.8</b>                              | <b>6,206.5</b>                              | <b>34.3</b>             | <b>1,501<sup>(6)</sup></b>                        | <b>-</b>                                                | <b>-</b>                                                | <b>-</b>                               |
| The Atrium@Orchard                                                                         | 587.0                                       | 714.0                                       | (127.0)                 | 1,584 <sup>(2)</sup>                              | Retail: 5.50%<br>Office: 4.40%                          | Retail: 5.50%<br>Office: 4.40%                          | -                                      |
| <b>Total CMT Portfolio</b>                                                                 | <b>6,827.8</b>                              | <b>6,920.5</b>                              | <b>(92.7)</b>           | <b>1,509<sup>(6)</sup></b>                        | <b>-</b>                                                | <b>-</b>                                                | <b>-</b>                               |
| Less additions during the period                                                           |                                             |                                             | (19.8)                  |                                                   |                                                         |                                                         |                                        |
| Net decrease in valuations                                                                 |                                             |                                             | (112.5)                 |                                                   |                                                         |                                                         |                                        |

(1) Valuation cap rate refers to the capitalisation rate adopted by the independent valuers to derive the market values of each property.

(2) Reflects valuation of the property in its entirety.

(3) Comprising Hougang Plaza, JCube (formerly known as Jurong Entertainment Centre) and Sembawang Shopping Centre.

(4) Valuation per sq ft excludes JCube which has been closed for asset enhancement works.

(5) Not meaningful because Raffles City Singapore comprises retail units, office units, hotels and convention centre.

(6) Valuation per sq ft excludes JCube and Raffles City Singapore.





# Healthy Balance Sheet

As at 30 June 2010

|                                | S\$'000          |
|--------------------------------|------------------|
| Non-current Assets             | 6,966,377        |
| Current Assets                 | 811,760          |
| <b>Total Assets</b>            | <b>7,778,137</b> |
| Current Liabilities            | 152,477          |
| Non-current Liabilities        | 2,779,974        |
| <i>Less: Total Liabilities</i> | <i>2,932,451</i> |
| <b>Net Assets</b>              | <b>4,845,686</b> |
| <b>Unitholders' Funds</b>      | <b>4,845,686</b> |

|                                                                   |         |
|-------------------------------------------------------------------|---------|
| Net Asset Value/unit<br>(as at 30 June 2010)                      | S\$1.52 |
| Adjusted Net Asset Value/unit<br>(excluding distributable income) | S\$1.50 |

**Units in Issue ('000 units)      3,181,562**

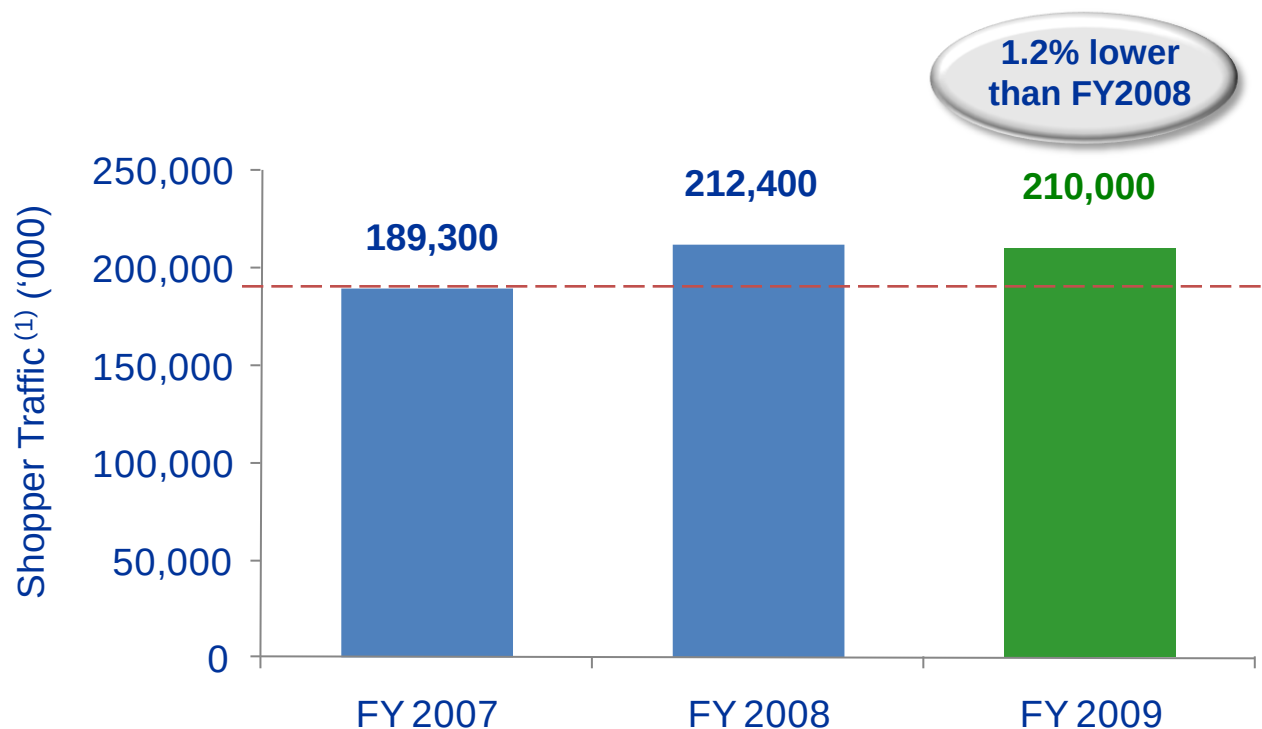
# Portfolio Updates





# Shopper Traffic Remained Strong in 2009

About 18 Million Shoppers Visit CMT's Malls Each Month



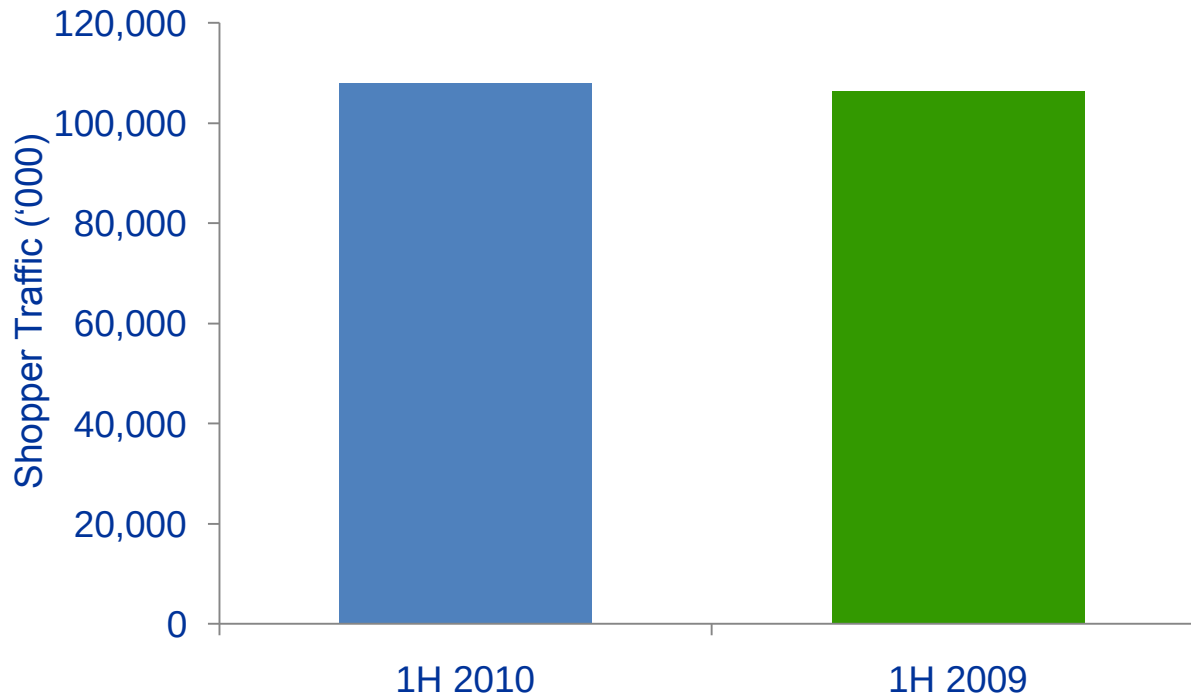
Source: CMTML

(1) For comparable basis, the chart includes the entire CMT's portfolio of malls, except JCube which has ceased operations for asset enhancement works and the following for which traffic data was not available for the period: Hougang Plaza, Sembawang Shopping Centre and The Atrium@Orchard.



# Improving Shopper Traffic

**Shopper Traffic<sup>(1)</sup> Increased by 1.4% from 1H 2009**



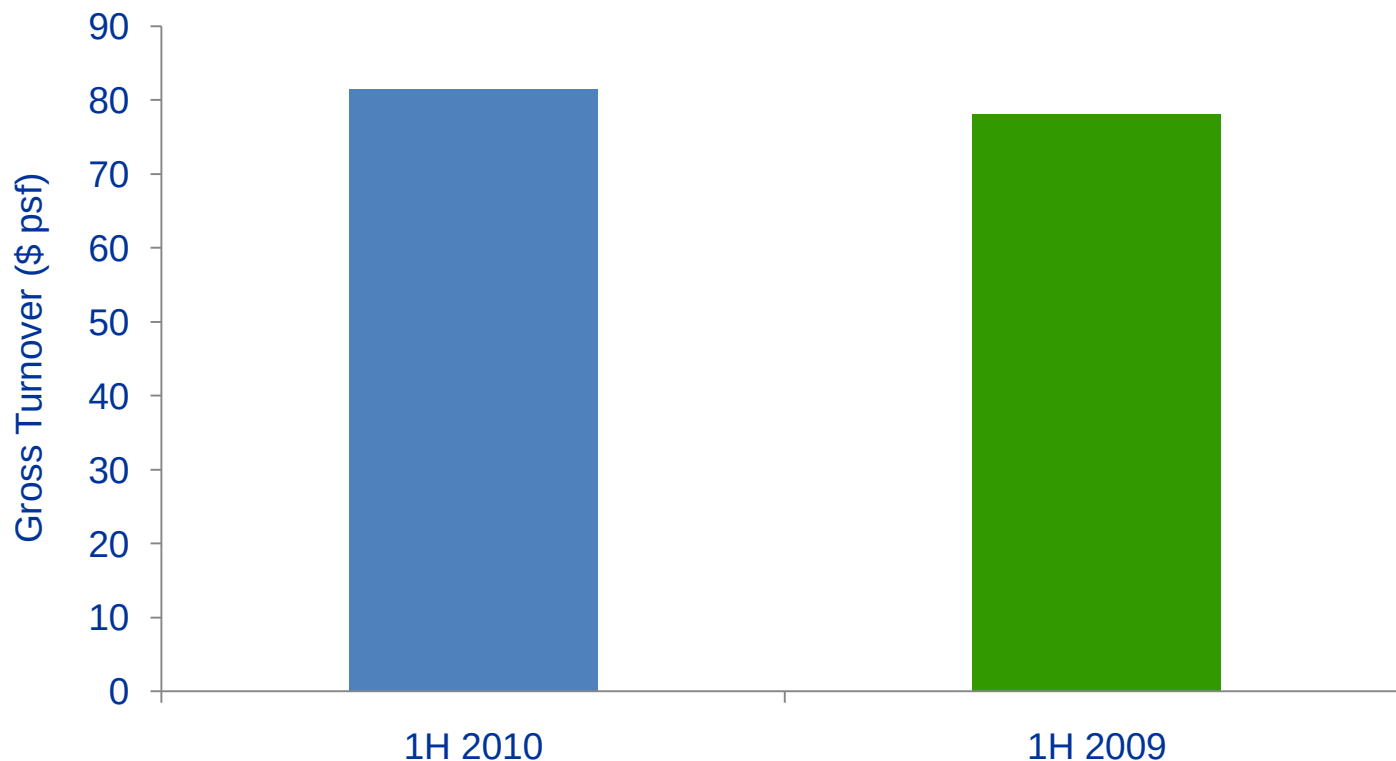
Source: CMTML

(1) For comparable basis, the chart includes the entire CMT portfolio of malls, except JCube (formerly Jurong Entertainment Centre) which has ceased operations for asset enhancement works and the following for which traffic data was not available: Hougang Plaza and The Atrium@Orchard.



# Uplift in Portfolio Gross Turnover

Gross Turnover<sup>(1)</sup> Increased by 4.4% from 1H 2009



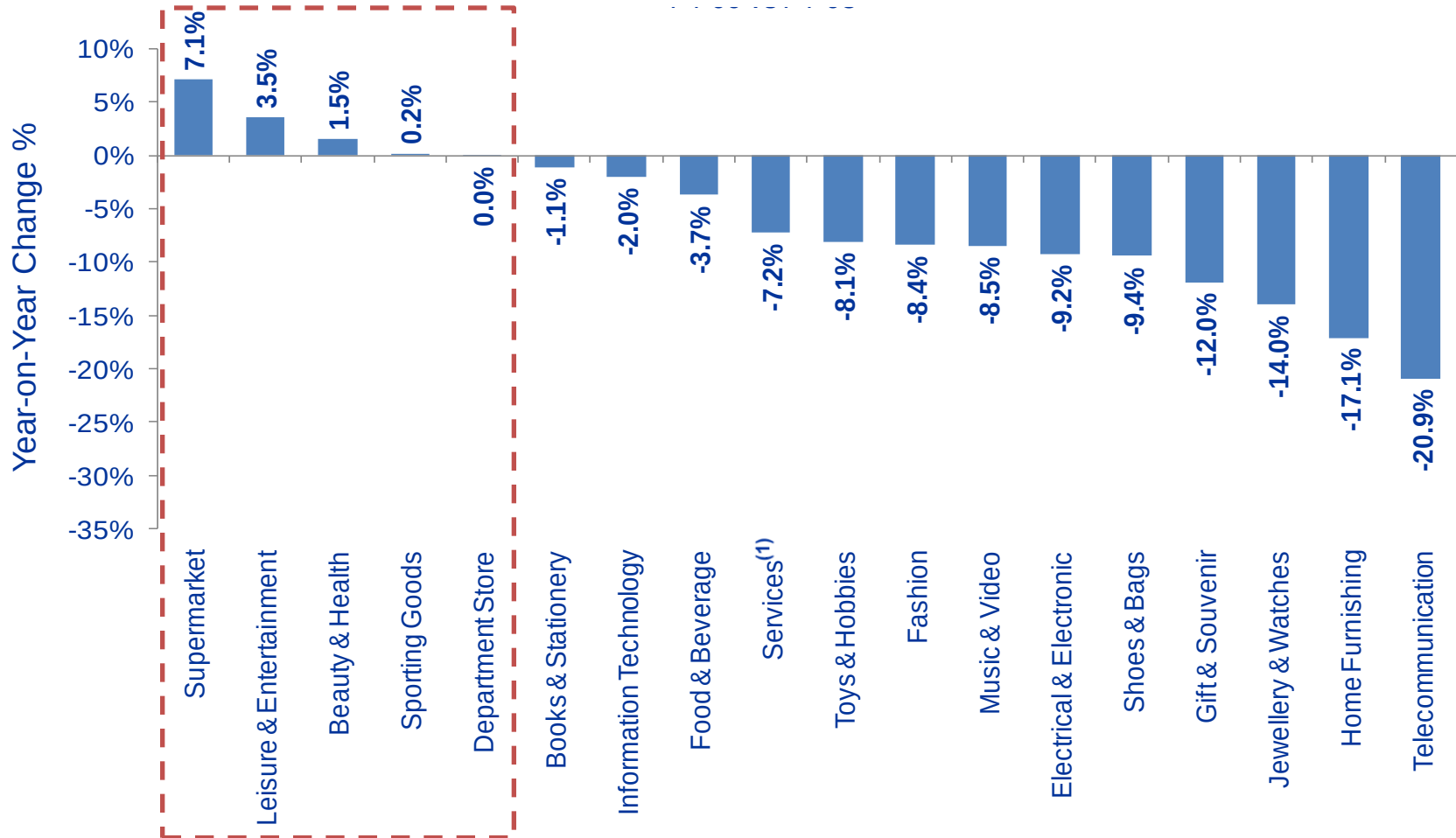
Source: CMTML

(1) Based on gross turnover submitted by tenants at Tampines Mall, Junction 8, Funan DigitaLife Mall, IMM Building, Plaza Singapura, Bugis Junction, Raffles City Singapore, Lot One Shoppers' Mall, Bukit Panjang Plaza, Rivervale Mall and Sembawang Shopping Centre.



# FY2009 Gross Turnover by Trade Categories

Consumption Patterns Changed by Global Financial Crisis



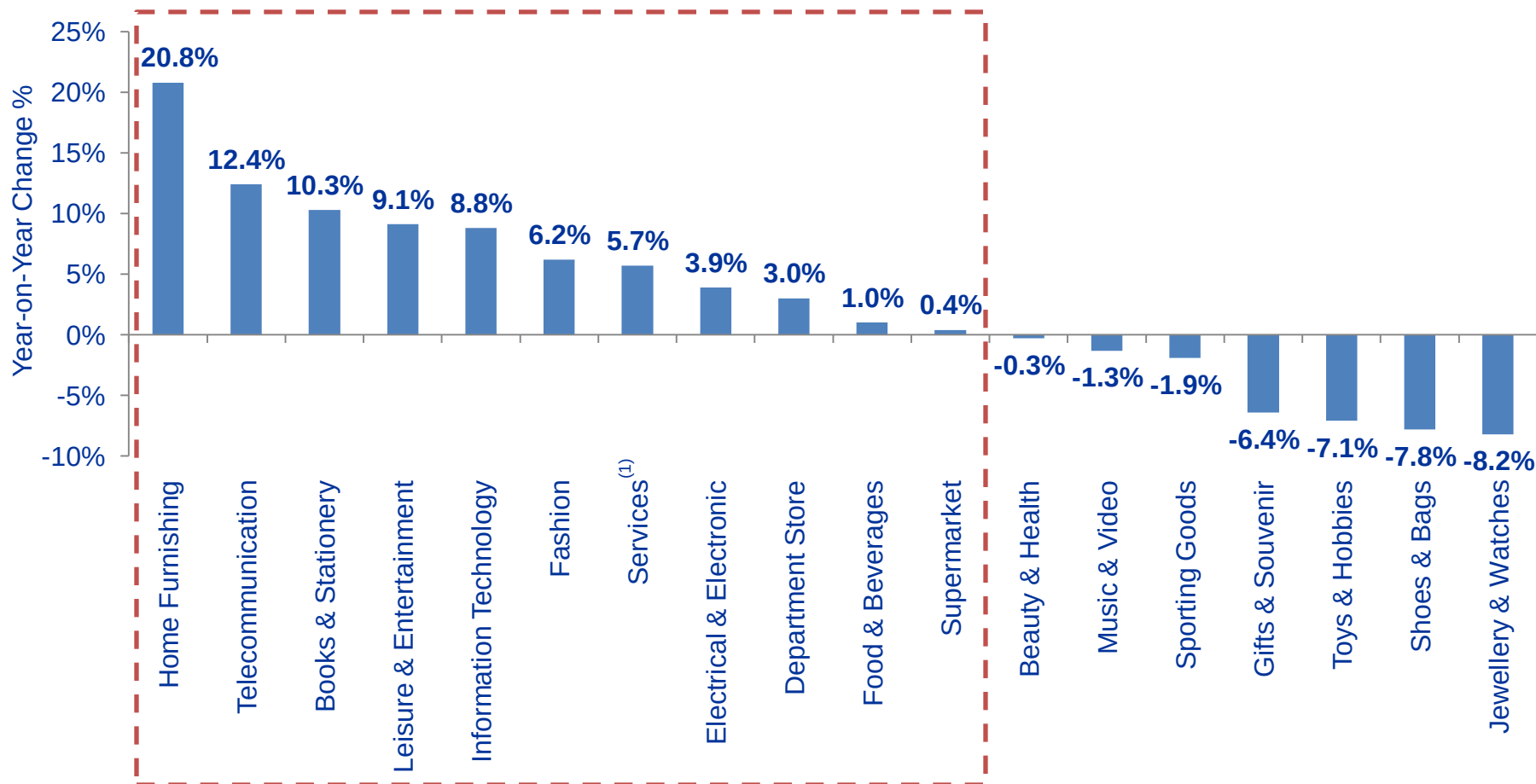
Source : CMTML

(1) Services include convenience stores, bridal shops, optical stores, DIY stores, film processing, florist, magazine stores, pet shop / grooming, travel agencies, cobblers/ locksmiths, laundries and clinics.



# 1H 2010 Gross Turnover by Trade Categories

## Economic Recovery Spurs Discretionary Spending



Source: CMTML

(1) Services include convenience store, bridal shop, optical, film processing, florist, magazine/mamak store, pet shop / grooming, travel agency, cobbler / locksmith, laundry and clinics.



# Positive Rental Reversions

From 1 January to 30 June 2010 (Excluding Newly Created and Reconfigured Units)

| Property                                    | No. of Renewals / New Leases <sup>(1)</sup> | Retention Rate | Net Lettable Area |                    | Increase in Current Rental Rates vs Preceding Rental Rates (typically committed 3 years ago) | Average Growth Rate Per Year <sup>(2)</sup> |
|---------------------------------------------|---------------------------------------------|----------------|-------------------|--------------------|----------------------------------------------------------------------------------------------|---------------------------------------------|
|                                             |                                             |                | Area (sq ft)      | Percentage of Mall |                                                                                              |                                             |
| <b>Tampines Mall</b>                        | 23                                          | 73.9%          | 24,692            | 7.6%               | 3.1%                                                                                         | 1.0%                                        |
| <b>Junction 8</b>                           | 35                                          | 71.4%          | 68,957            | 27.9%              | 5.6%                                                                                         | 1.8%                                        |
| <b>Funan DigitaLife Mall</b>                | 39                                          | 71.8%          | 47,436            | 15.9%              | 4.4%                                                                                         | 1.4%                                        |
| <b>IMM Building<sup>(3)</sup></b>           | 65                                          | 81.5%          | 99,132            | 24.3%              | 9.5%                                                                                         | 3.1%                                        |
| <b>Plaza Singapura</b>                      | 37                                          | 70.3%          | 31,239            | 6.3%               | 6.7%                                                                                         | 2.2%                                        |
| <b>Bugis Junction</b>                       | 26                                          | 80.8%          | 23,309            | 5.5%               | 9.3%                                                                                         | 3.0%                                        |
| <b>Raffles City Singapore<sup>(4)</sup></b> | 32                                          | 62.5%          | 53,422            | 14.3%              | 4.2%                                                                                         | 1.4%                                        |
| <b>Lot One Shoppers' Mall</b>               | 14                                          | 100.0%         | 7,280             | 3.3%               | 6.5%                                                                                         | 2.1%                                        |
| <b>Bukit Panjang Plaza</b>                  | 32                                          | 96.9%          | 21,734            | 14.5%              | 6.6%                                                                                         | 2.2%                                        |
| <b>Other assets<sup>(5)</sup></b>           | 20                                          | 95.0%          | 12,252            | 4.3%               | 5.6%                                                                                         | 1.8%                                        |
| <b>CMT Portfolio</b>                        | <b>323</b>                                  | <b>78.6%</b>   | <b>389,452</b>    | <b>12.1%</b>       | <b>6.3%</b>                                                                                  | <b>2.0%</b>                                 |

(1) Includes only retail leases, excluding JCube (formerly known as Jurong Entertainment Centre) which has ceased operations for asset enhancement works and The Atrium@Orchard.

(2) Based on compounded annual growth rate.

(3) Based on IMM's retail leases.

(4) Based on Raffles City Singapore's retail leases.

(5) Includes Sembawang Shopping Centre, Hougang Plaza and Rivervale Mall.





# Positive Renewals Achieved Year-on-Year

| CMT Portfolio<br>(Year) <sup>(1)</sup> | No. of<br>Renewals<br>/ New<br>Leases | Net Lettable Area |                                  | Increase in Current Rental Rates<br>vs |                                                                      | Average<br>Growth<br>Rate Per<br>Year <sup>(2)</sup> |
|----------------------------------------|---------------------------------------|-------------------|----------------------------------|----------------------------------------|----------------------------------------------------------------------|------------------------------------------------------|
|                                        |                                       | Area<br>(sq ft)   | % of Total<br>NLA <sup>(1)</sup> | Forecast Rental<br>Rates               | Preceding<br>Rental Rates<br>(typically<br>committed<br>3 years ago) |                                                      |
| <b>YTD 2010</b>                        | 323                                   | 389,452           | 12.1%                            | 2.6% <sup>(3)</sup>                    | 6.3%                                                                 | 2.0%                                                 |
| <b>2009</b>                            | 614                                   | 971,191           | 29.8%                            | N.A. <sup>(4)</sup>                    | 2.3%                                                                 | 0.8%                                                 |
| <b>2008</b>                            | 421                                   | 612,379           | 19.0%                            | 3.6% <sup>(5)</sup>                    | 9.6%                                                                 | 3.1%                                                 |
| <b>2007</b>                            | 385                                   | 806,163           | 25.6%                            | 5.8%                                   | 13.5%                                                                | 4.3%                                                 |
| <b>2006</b>                            | 312                                   | 511,045           | 16.0%                            | 4.7%                                   | 8.3%                                                                 | 2.7%                                                 |
| <b>2005</b>                            | 189                                   | 401,263           | 23.2%                            | 6.8%                                   | 12.6%                                                                | 4.0%                                                 |
| <b>2004</b>                            | 248                                   | 244,408           | 14.2%                            | 4.0%                                   | 7.3%                                                                 | 2.4%                                                 |
| <b>2003</b>                            | 325                                   | 350,743           | 15.6%                            | 6.2%                                   | 10.6%                                                                | 3.4%                                                 |

(1) For the financial years ended 31 December 2003, 2004, 2005, 2006, 2007, 2008, 2009 and half year ended 30 June 2010, respectively. For IMM Building and Raffles City Singapore, only retail units were included into the analysis.

(2) Based on compounded annual growth rate.

(3) Forecast is based on CMT Circular dated 24 March 2010.

(4) Not applicable as there is no forecast for 2009.

(5) Based on the Forecast Consolidated Statement of Total Return and Distribution Income of CMT and its subsidiaries dated 22 January 2008.



# Gross Revenue Locked-in for FY2010 Close to 93%<sup>(1)</sup> of FY2009 Gross Revenue

## Portfolio Lease Expiry Profile as at 30 June 2010

|                 | Number of Leases |
|-----------------|------------------|
| 2010            | 365              |
| 2011            | 630              |
| 2012            | 766              |
| 2013            | 495              |
| 2014 and beyond | 30               |

| Gross Rental Income<br>for the month of June 2010 |                           |
|---------------------------------------------------|---------------------------|
| S\$'000                                           | % of Total <sup>(2)</sup> |
| 6,654                                             | 16.8                      |
| 10,776                                            | 27.1                      |
| 13,171                                            | 33.4                      |
| 7,267                                             | 18.4                      |
| 1,692                                             | 4.3                       |

(1) Based on actual revenue for YTD June 2010 and revenue from committed leases (as at 30 June 2010) for the period 1 July 2010 to 31 December 2010. Assuming the remaining leases due for renewal in 2010 are not renewed and left vacant. Includes CMT's 40% interest in Raffles City Singapore and excludes JCube (formerly known as Jurong Entertainment Centre) which has ceased operations for asset enhancement works.

(2) As percentage of total gross rental income for the month of June 2010.



# 2010 Portfolio Lease Expiry Profile by Property

| As at 30 June 2010                    | No. of Leases | Net Lettable Area |                              | Gross Rental Income |                                 |
|---------------------------------------|---------------|-------------------|------------------------------|---------------------|---------------------------------|
|                                       |               | Sq Ft ('000)      | % of Mall NLA <sup>(1)</sup> | S\$'000             | % of Mall Income <sup>(2)</sup> |
| Tampines Mall                         | 28            | 108.8             | 33.3%                        | 1,198               | 26.3%                           |
| Junction 8                            | 41            | 65.1              | 27.7%                        | 856                 | 25.1%                           |
| Funan DigitaLife Mall                 | 16            | 63.2              | 21.2%                        | 295                 | 13.7%                           |
| IMM Building <sup>(3)</sup>           | 138           | 286.2             | 30.9%                        | 1,814               | 29.8%                           |
| Plaza Singapura                       | 27            | 38.9              | 7.8%                         | 532                 | 9.3%                            |
| Bugis Junction                        | 51            | 49.8              | 11.8%                        | 914                 | 17.7%                           |
| The Atrium@Orchard <sup>(3)</sup>     | 2             | 22.4              | 6.1%                         | 173                 | 6.8%                            |
| Raffles City Singapore <sup>(3)</sup> | 31            | 27.2              | 7.2%                         | 416                 | 11.3%                           |
| Lot One Shoppers' Mall                | 12            | 10.7              | 4.9%                         | 204                 | 7.4%                            |
| Bukit Panjang Plaza                   | 9             | 6.7               | 4.5%                         | 99                  | 5.9%                            |
| Other assets <sup>(4)</sup>           | 10            | 25.2              | 8.9%                         | 153                 | 5.6%                            |
| <b>Portfolio</b>                      | <b>365</b>    | <b>704.2</b>      | <b>17.1%</b>                 | <b>6,654</b>        | <b>16.8%</b>                    |

(1) As a percentage of total net lettable area for each respective mall as at 30 June 2010.

(2) As a percentage of total gross rental income for each respective mall for the month of June 2010.

(3) Includes office leases (for Raffles City Singapore, The Atrium@Orchard and IMM Building) and warehouse leases (for IMM Building only). For Raffles City Singapore, units affected by asset enhancement works on Basement 1 and Basement 2 link are excluded.

(4) Includes Hougang Plaza, Sembawang Shopping Centre and Rivervale Mall, excludes JCube (formerly known as Jurong Entertainment Centre) which has ceased operations for asset enhancement works.



# Close to 100% Occupancy Maintained

|                                             | As at<br>31-Dec-02 | As at<br>31-Dec-03 | As at<br>31-Dec-04 | As at<br>31-Dec-05 | As at<br>31-Dec-06 | As at<br>31-Dec-07   | As at<br>31-Dec-08 | As at<br>31-Dec-09 | As at<br>30-Jun-10   |
|---------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|--------------------|--------------------|----------------------|
| <b>Tampines Mall</b>                        | 100.0%             | 99.3%              | 100.0%             | 100.0%             | 100.0%             | 100.0%               | 100.0%             | 100.0%             | 100.0%               |
| <b>Junction 8</b>                           | 100.0%             | 100.0%             | 99.8%              | 100.0%             | 100.0%             | 100.0%               | 100.0%             | 100.0%             | 100.0%               |
| <b>Funan DigitaLife Mall</b>                | 99.3%              | 99.3%              | 100.0%             | 99.4%              | 99.6%              | 99.7%                | 99.8%              | 99.3%              | 100.0%               |
| <b>IMM Building<sup>(1)</sup></b>           |                    | 98.5%              | 99.4%              | 99.0%              | 99.0%              | 99.9%                | 100.0%             | 99.7%              | 97.9% <sup>(4)</sup> |
| <b>Plaza Singapura</b>                      |                    |                    | 100.0%             | 100.0%             | 100.0%             | 100.0%               | 99.8%              | 100.0%             | 100.0%               |
| <b>Bugis Junction</b>                       |                    |                    |                    | 100.0%             | 100.0%             | 100.0%               | 100.0%             | 100.0%             | 100.0%               |
| <b>Others<sup>(2)</sup></b>                 |                    |                    |                    | 99.8%              | 100.0%             | 100.0%               | 100.0%             | 99.7%              | 99.3%                |
| <b>Raffles City Singapore<sup>(3)</sup></b> |                    |                    |                    |                    | 99.3%              | 100.0%               | 100.0%             | 100.0%             | 99.9%                |
| <b>Lot One Shoppers' Mall</b>               |                    |                    |                    |                    |                    | 92.7% <sup>(5)</sup> | 99.3%              | 99.9%              | 99.9%                |
| <b>Bukit Panjang Plaza</b>                  |                    |                    |                    |                    |                    | 99.9%                | 100.0%             | 99.8%              | 99.5%                |
| <b>Rivervale Mall</b>                       |                    |                    |                    |                    |                    | 100.0%               | 100.0%             | 100.0%             | 100.0%               |
| <b>The Atrium@Orchard</b>                   |                    |                    |                    |                    |                    |                      | 98.0%              | 99.1%              | 99.0%                |
| <b>CMT Portfolio</b>                        | <b>99.8%</b>       | <b>99.1%</b>       | <b>99.8%</b>       | <b>99.7%</b>       | <b>99.5%</b>       | <b>99.6%</b>         | <b>99.7%</b>       | <b>99.8%</b>       | <b>99.5%</b>         |

(1) Based on IMM's retail leases.

(2) Includes Hougang Plaza, JCube (formerly Jurong Entertainment Centre) and Sembawang Shopping Centre ("SSC"). Years 2007 and 2008 exclude SSC which commenced major asset enhancement works in March 2007. Years 2008, 2009 and year-to-date June 2010 exclude JCube which has ceased operations for asset enhancement works.

(3) Based on Raffles City Singapore's retail leases.

(4) Lower occupancy rate was primarily due to non-renewal of a mini-anchor tenant; marketing for the vacant space is currently ongoing.

(5) Lower occupancy rate was due to asset enhancement works at Lot One Shoppers' Mall.

# Asset Enhancement Initiatives (AEI) - Completed





# Junction 8 – Asset Enhancement Works

*Before*



- Decantation of office tower
- Creation of new retail spaces on Basement 1, Level 1 and 2

*After*



## Value Creation

|   |                           |               |
|---|---------------------------|---------------|
| 1 | Capex                     | S\$36 million |
| 2 | Incremental Gross Revenue | S\$7 million  |
| 3 | Incremental NPI           | S\$5 million  |
| 4 | Return on Investment      | 13.7%         |



# IMM Building – Asset Enhancement Works

*Before*



- Construction of a two storey extension annex over the open-air carpark space, plus a rooftop landscaped plaza
- Reconfiguration of Level 1 to Level 3 of existing building

*After*



## Value Creation

|   |                                          |               |
|---|------------------------------------------|---------------|
| 1 | Capex                                    | S\$93 million |
| 2 | Incremental Gross Revenue <sup>(1)</sup> | S\$13 million |
| 3 | Incremental NPI                          | S\$10 million |
| 4 | Return on Investment                     | 10.8%         |

(1) Net of rental loss from decanted retail space.





# Raffles City - Asset Enhancement Works



**Creation of  
3-storey island podium**



**Conversion of car park spaces  
to retail spaces**



**Reconfiguration of retail  
spaces**

- Created additional 40,307 sq ft of retail lettable area
- Decanted approx. over 65,000 sq ft of mechanical and equipment space from Basement 1 to 3



## Value Creation

|   |                                          |               |
|---|------------------------------------------|---------------|
| 1 | Capex                                    | S\$75 million |
| 2 | Incremental Gross Revenue <sup>(1)</sup> | S\$10 million |
| 3 | Incremental NPI                          | S\$8 million  |
| 4 | Return on Investment                     | 10.1%         |

(1) Net of rental loss from car park income.



# Updates on Ongoing & Upcoming Asset Enhancement Initiatives



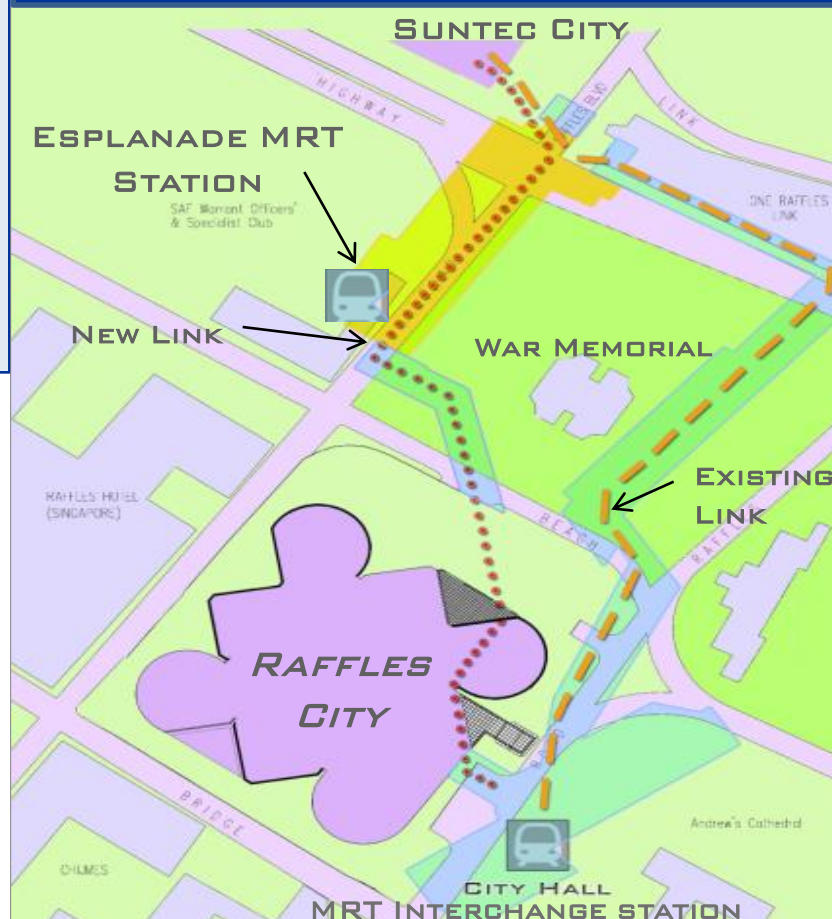


# Raffles City – Asset Enhancement Works

## Enhancing Retail Space Productivity

- Reconfiguration of Basement 1 with incremental NLA of 4,105 sq ft
- New underground link at Basement 2 to provide connectivity between Esplanade and City Hall MRT Stations, with incremental NLA of 12,180 sq ft

### Shorter underground link via Basement 2



#### LEGEND :

- ..... NEW LINK
- EXISTING LINK



# Raffles City Singapore Stage 1 AEI Completed

Basement 1



Basement 2





# Raffles City - Value Creation from AEI

**86% of New AEI Space Committed**

## Basement 1 Marketplace Reconfiguration & Basement 2 Link

|                                                            | Projected AEI Budget <sup>(1)</sup> (\$ mil) | Original AEI Budget <sup>(1)</sup> (\$ mil) | Variance          |
|------------------------------------------------------------|----------------------------------------------|---------------------------------------------|-------------------|
| <b>Total Gross Rent per annum</b>                          | <b>14.83</b>                                 | <b>14.20</b>                                | <b>4.4%</b> ↑     |
|                                                            | Projected AEI Budget <sup>(1)</sup> (\$ mil) | Original AEI Budget <sup>(1)</sup> (\$ mil) | Variance (\$ mil) |
| Additional Gross Rental Revenue per annum                  | 4.06                                         | 3.47                                        | 0.59              |
| <b>Estimated Net Property Income per annum</b>             | <b>3.08</b>                                  | <b>2.65</b>                                 | <b>0.43</b>       |
| Total Project Cost                                         | 34.63 <sup>(2)</sup>                         | 33.23                                       | 1.4               |
| <b>Return On Investment</b>                                | <b>8.9%</b>                                  | <b>8.0%</b>                                 | <b>0.9% pt</b> ↑  |
| Increase in Capital Value @ 6.0%                           | 51.30                                        | 44.17                                       | 7.13              |
| <b>Net Increase in Capital Value (net of project cost)</b> | <b>16.67</b>                                 | <b>10.94</b>                                | <b>5.73</b>       |

(1) Based on Manager's estimate using actual rent for units leased and budgeted rent for uncommitted units. Numbers presented above are based on 100.0% interest in Raffles City Singapore, CMT's share is only 40.0%.

(2) Revised total project cost.





# JCube – Asset Enhancement Works

## Creating a Unique Retail Offering

- Mall's net lettable area to double from 110,614 sq ft to 204,153 sq ft
- 24-hour through block link to allow longer operating hours for some tenants

**Only Olympic-sized ice skating rink  
in Singapore**





# JCube (Previously Jurong Entertainment Centre)





# JCube (Previously Jurong Entertainment Centre)

**Total Capital Expenditure is \$35 million Below Budget Sum**

|                                                               | <b>Projected AEI<br/>Budget<sup>(1)</sup> (\$ mil)</b> | <b>Original AEI<br/>Budget<sup>(1)</sup> (\$ mil)</b> | <b>Variance<br/>(\$ mil)</b>                                                                       |
|---------------------------------------------------------------|--------------------------------------------------------|-------------------------------------------------------|----------------------------------------------------------------------------------------------------|
| Incremental Gross Revenue per annum                           | 23.81                                                  |                                                       | –                                                                                                  |
| <b>Incremental Net Property Income</b>                        | <b>16.07</b>                                           |                                                       | –                                                                                                  |
| Capital Expenditure Required                                  | 165.00                                                 | 200.32                                                | (35.32)                                                                                            |
| <b>Return On Investment</b>                                   | <b>9.7%</b>                                            | <b>8.0%</b>                                           | <b>1.7% pt</b>  |
| Capital Value of AEI<br>(assumed at 6% capitalisation rate)   | 267.83                                                 |                                                       | –                                                                                                  |
| <b>Increase in Capital Value<br/>(net of investment cost)</b> | <b>102.83</b>                                          | <b>67.51</b>                                          | <b>35.32</b>                                                                                       |

(1) AEI budgets are based on Manager's estimates.



# JCube (Previously Jurong Entertainment Centre)

## Construction Progress on Schedule

**Target Completion: 4<sup>th</sup> Quarter 2011**

**Target Opening: 1<sup>st</sup> Quarter 2012**

|                    | Target Completion <sup>(1)</sup> | Status    |
|--------------------|----------------------------------|-----------|
| Demolition Works   | 30 November 2009                 | Completed |
| Ground Breaking    | 21 May 2010                      | Completed |
| TOP <sup>(2)</sup> | 4 <sup>th</sup> Quarter 2011     | –         |
| Opening            | 1 <sup>st</sup> Quarter 2012     | –         |

(1) Target completion is based on Manager's estimates.

(2) Refers to Temporary Occupation Permit.



# Clarke Quay Acquisition





# Clarke Quay Acquisition

Completed Acquisition on 1 July 2010

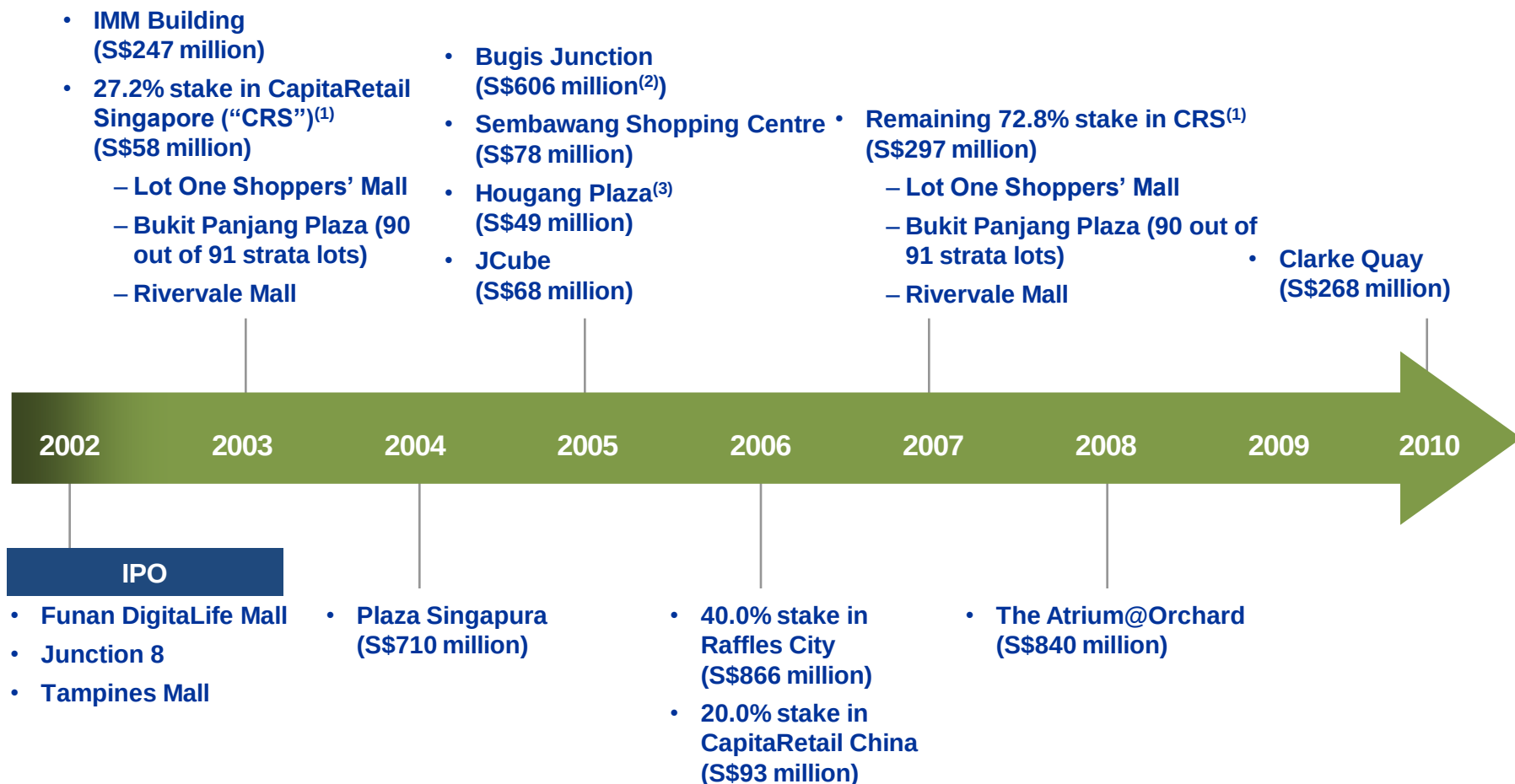
- Successfully renewed 13 out of 14 expiring leases in 2010
- YTD June 2010 rental reversion is 10.3% higher than preceding rental rates





# Acquisition Track Record

## Growth Through Yield-Accretive Acquisitions



(1) Through Class "E" bonds.

(2) Comprises purchase price of S\$581 million and a sum of S\$25 million paid to Seiyu (Singapore) Private Ltd (now known as BHG (Singapore) Pte. Ltd.) in respect to its surrender of 74,299 sq ft of net lettable area at Bugis Junction.

(3) 92.4% stake purchase; 100% of the strata area was acquired in June 2006.

# Market Review & Outlook







# CMT's Outlook

## Positive Market Indicators

- Singapore government upgrades 2010 GDP growth forecast to 13%-15%
- Greater consumer confidence and wage increases expected
- Positive growth in tourism with expected tourist arrivals of 11.5 to 12.5 million in 2010

## DPU Growth Drivers

- Active leasing management
- Asset enhancement works for JCube on track; works for Raffles City Singapore to complete by year-end
- Selective acquisitions of yield-accretive properties
- Selective participation in greenfield development projects

# Summary





# CMT's Key Strengths

## High Quality Portfolio of Assets

- 15 high quality primarily retail properties strategically located across Singapore
- Mainly catered towards necessity shopping

## Stable Cash Flows

- Stable cash flows from long-term leases (typically 3-year leases)
- Close to 100% occupancy
- Enhanced cash flows through asset enhancements initiatives

## Solid Credit Profile

- Assigned an 'A2' rating by Moody's Investors Service
  - Highest rating assigned to a Singapore REIT
- CMT's gearing of 34.8%<sup>(1)</sup> well within the 60%<sup>(2)</sup> limit as per Singapore REIT regulations

## Strong Sponsor

- Major REIT in CapitaLand Group
- Established track record of developing and managing retail real estate

## Management's Track Record

- Consistently delivered stable and sustainable results even during a downturn
- Track record of driving steady growth through active leasing management, asset enhancements and yield-accretive acquisitions

(1) As at 30 June 2010.

(2) Applicable to REITs with credit ratings.





# Thank You

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**<http://www.capitamall.com>**

Acknowledgements:

CapitaLand-National Geographic Channel 'Building People' Photographic Contest 2010

Cover page of presentation: Plaza Singapura by Daren Ong (Singapore) and Clarke Quay by Frederick Dantes Asinas (Singapore)

# Appendix



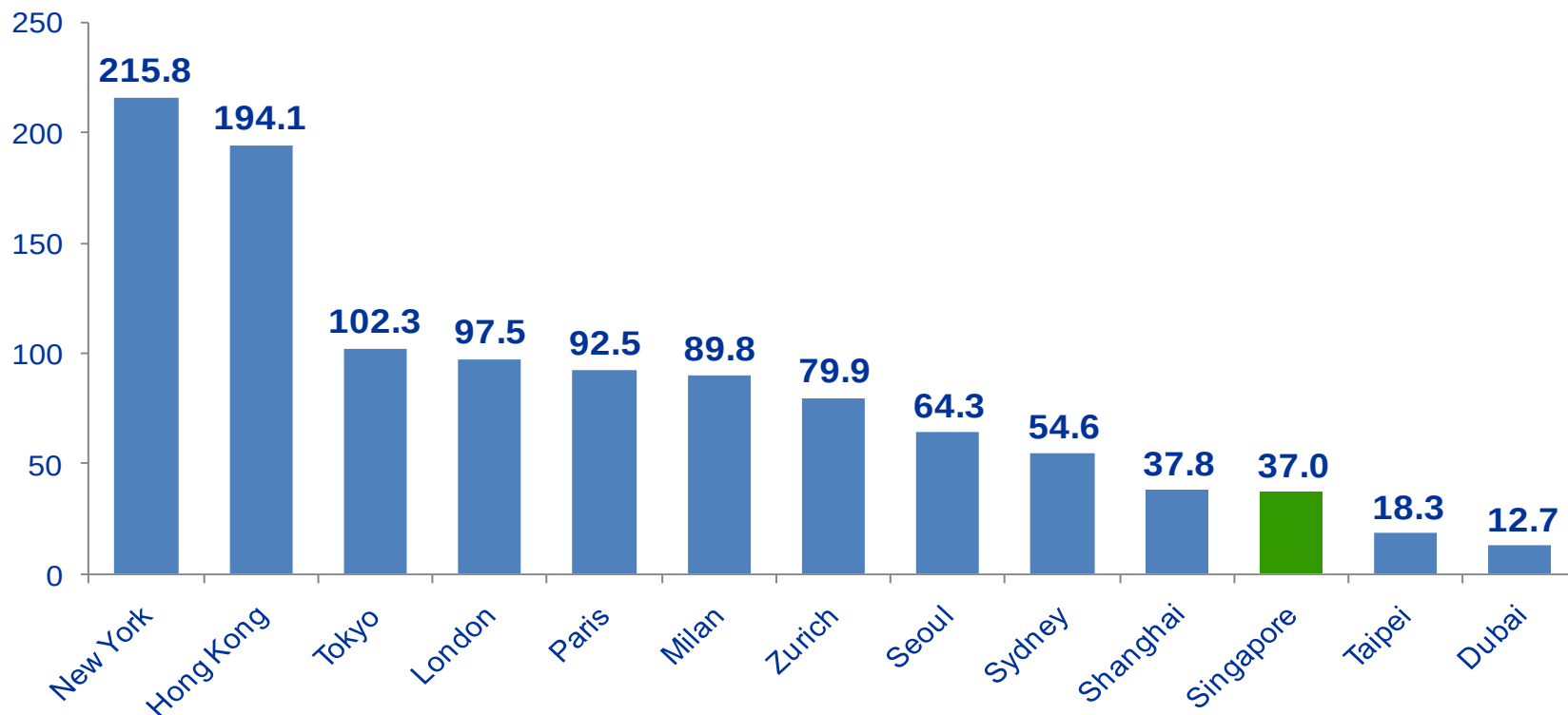


# Prime Retail Rentals Still Competitive

Singapore's Prime Retail Rentals Are Below Those in Other Global Cities

## Prime Retail Rent

S\$ psf per month



Source: Cushman & Wakefield, 2010



# Wide Network of Tenants in Singapore

Number of Leases in Portfolio: About 2,300

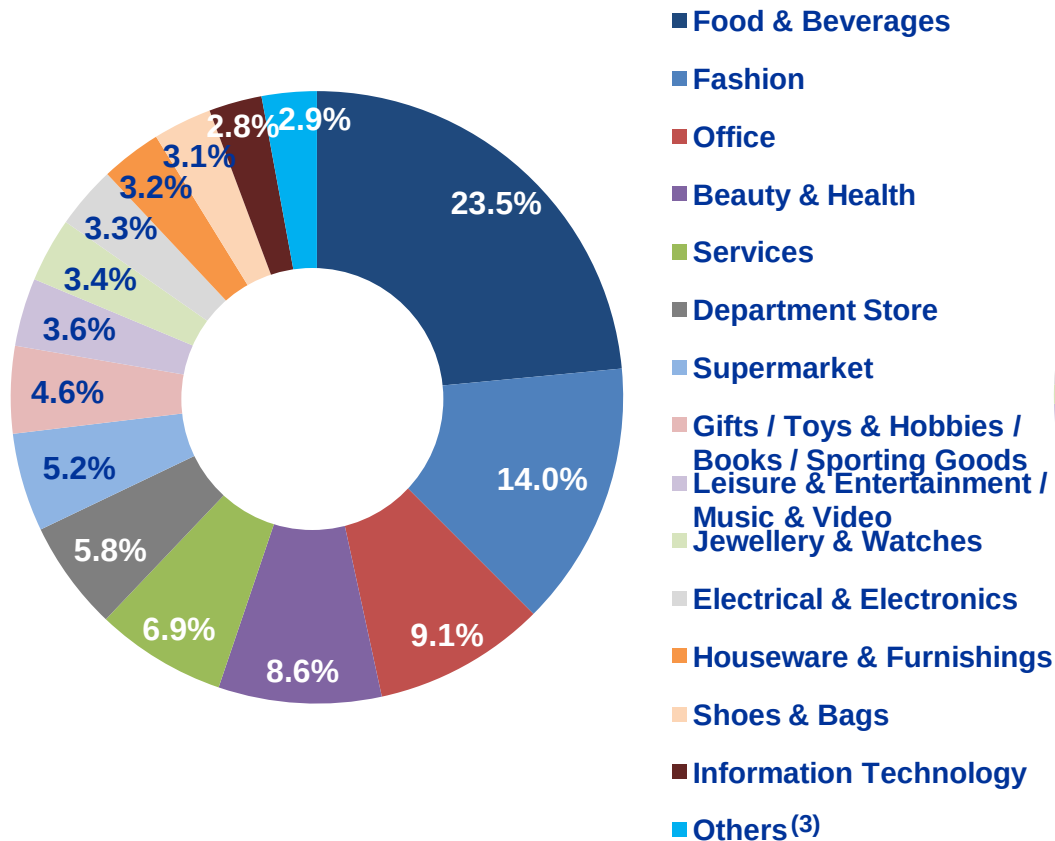
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|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
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# Well Diversified Trade Mix

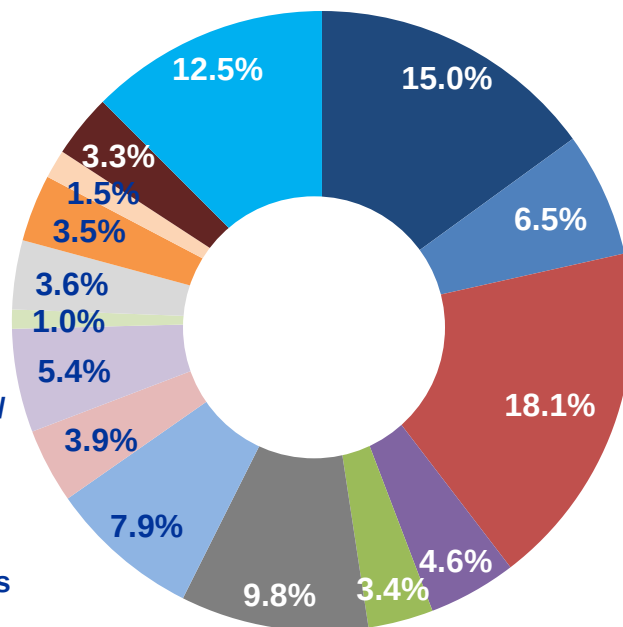
## Portfolio<sup>(1)</sup> By Gross Rental<sup>(2)</sup>

For the month of December 2009



## Portfolio<sup>(1)</sup> By Net Lettable Area

As at 31 December 2009



(1) Includes CMT's 40% interest in Raffles City Singapore (only retail and office leases, excluding hotel lease) and excludes JCube (formerly Jurong Entertainment Centre) which has ceased operations for asset enhancement works.

(2) Based on committed gross rental income for the month of December 2009 and excludes gross turnover rental.

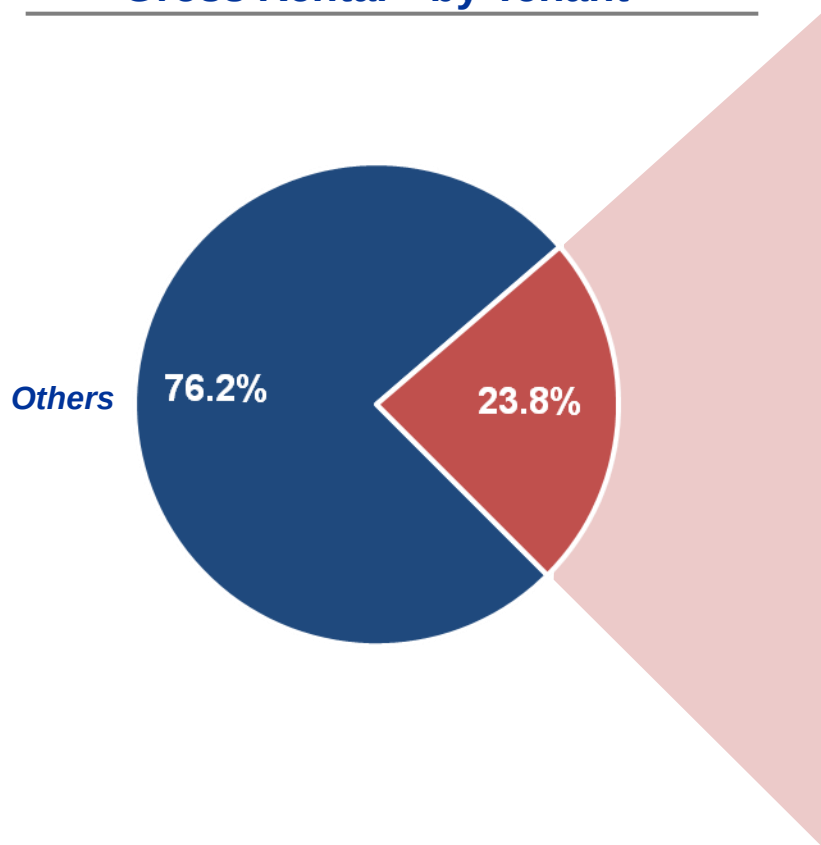
(3) Others include Warehouse, Education and Art Gallery.



# Diverse Tenant Base

**Top 10 Tenants Contribute Only About 23.8% of Gross Rental<sup>(1)</sup>**

## Gross Rental<sup>(1)</sup> by Tenant



## Top 10 Tenants

|    | Name                     | Trade                               | % of Gross Rental |
|----|--------------------------|-------------------------------------|-------------------|
| 1  | RC Hotels                | Hotel                               | 3.6%              |
| 2  | BHG                      | Department Store                    | 2.9%              |
| 3  | Cold Storage             | Supermarket & Others <sup>(2)</sup> | 2.9%              |
| 4  | Temasek Holdings         | Office                              | 2.6%              |
| 5  | NTUC Fairprice           | Supermarket & Others <sup>(2)</sup> | 2.5%              |
| 6  | Barclays Capital         | Office                              | 2.4%              |
| 7  | Kopitiam Investment      | Food Court / Food & Beverage        | 1.9%              |
| 8  | Wing Tai Holdings        | Fashion / Food & Beverage           | 1.9%              |
| 9  | Golden Village Multiplex | Leisure & Entertainment             | 1.7%              |
| 10 | Best Denki               | Electronics / Warehouse             | 1.4%              |

(1) Based on committed gross rental income for month of December 2009 (excludes gross turnover rental). Includes CMT's 40% interest in Raffles City Singapore (only retail and office leases, excluding hotel lease) and excludes JCube (formerly Jurong Entertainment Centre) which has ceased operations due to asset enhancement works.

(2) Includes Beauty & Health, Food Court and Services.





# Fees Payable by CMT

Structured to align interests of the Manager with that of Unitholders

- **Manager's asset management fees**
  - Base fee: 0.25% p.a. of Deposited Property
  - Performance fee: 2.85% p.a. of Gross Revenue of CMT
- **Property management fee**
  - 2.0% p.a. of Gross Revenue of the properties
  - 2.5% p.a. of Net Property Income of the properties
- **Acquisition fee**
  - 1.0% of acquisition price
- **Trustee's Fee**
  - Up to 0.1% p.a. of Deposited Property