

CapitaLand Limited Annual General Meeting



30 April 2012



Disclaimer

This presentation may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, availability of real estate properties, competition from other companies and venues for the sale/distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward looking statements, which are based on current view of management on future events.



Agenda

- **Summary of 2011 Results**
- **Businesses Highlights**
 - Our Strategic Focus
 - Our Accolades
- **Corporate Social Responsibility**
- **Conclusions**



We did well again despite global market volatility

6th Consecutive Year of Profit in Excess of S\$1b

FY 2006	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
S\$1.01b	S\$2.76b	S\$1.26b	S\$1.05b	S\$1.43b ¹	S\$1.06b

**Cumulative Profit
S\$8.6b over 6 years**

¹ The 2010 results were restated to be comparable to the current year's results as a consequence of the adoption of the INT FRS 115 accounting policy which was effective on 1 January 2011.

Delivering Returns for Shareholders

Proposed Dividend/Share⁽¹⁾

8 cents

Increased from 6 cents

NTA/Share⁽¹⁾

\$3.40

Increased from \$3.18

Return On Shareholders'
Funds⁽¹⁾

7.3%

YTD Share Price
Performance

↑ 32%

⁽¹⁾ FY2011. Dividend /Share subject to shareholder approval



Financials

Strong Financials & Healthy Balance Sheet

Earnings Before Interest &
Tax (*EBIT*)

\$2.1b

Profit After Tax & Minority
Interest (*PATMI*)

\$1.06b

Net Debt-to-Equity

0.31

Cash

\$6.3b



Strong Real Estate Capabilities

Total Capital Raised

\$10.0b

Group Managed Real Estate Assets

\$60.3b

Increased by 19.2%

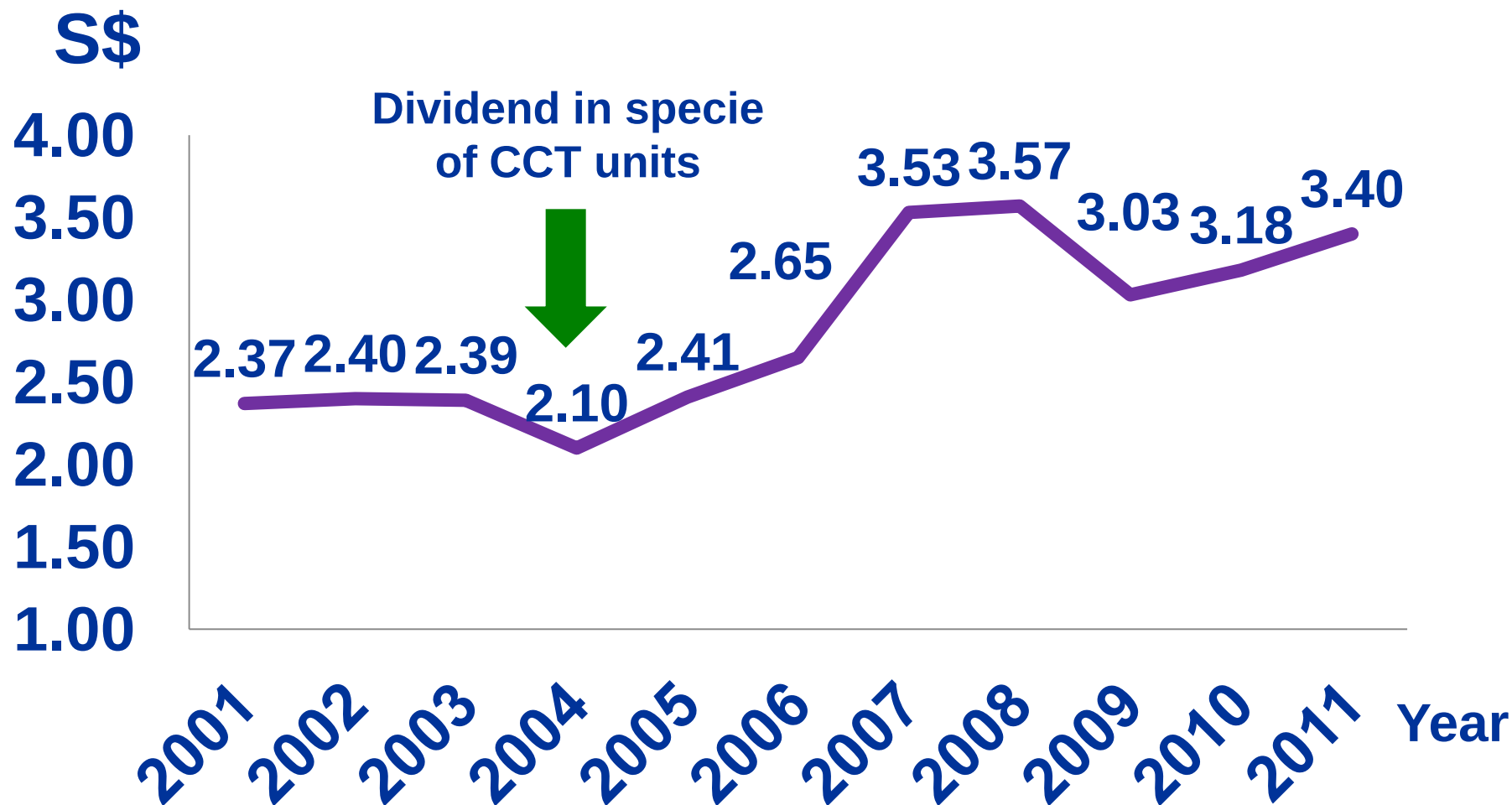
Revenue Under Management

\$7.4b

Increased by 3%

Committed over S\$11b of new investments in FY2011

NTA/Share From 2001-2011





Dividend Details

Proposed Total Dividend for FY2011: 8 cents

Dividend Period	1 January 2011 – 31 December 2011
First & Final 1-tier dividend	6 cents
Special 1-tier dividend	2 cents
Books Closure Date	5:00 pm, 9 May 2012
Dividend Payment Date	22 May 2012

Businesses Highlights





Strategic Focus

3 + 3 + 2 market strategy

Core markets

Singapore

China

Australia

(~90% of Group's total assets¹)

Secondary markets

Europe (*served residences only*)

Malaysia

Vietnam

(~6% of Group's total assets)

Opportunistic markets

Japan

India

(~3% of Group's assets)

Note: Others markets for ~1% of assets

¹ Excluding treasury cash

Singapore - Residential

The Only Private Development in Bedok Central



Bedok Residences

- 583 units (GFA 375,266 sqft)
- 88% sold since launch; average selling price @S\$1,350psf

Designed by Moshe Safdie

**Launched on
14 April 2012**



Sky Habitat

- 509-units (GFA 632,770 sqft)
- Sold 125 units on launch weekend
- Avg selling price ~ S\$1,642 - S\$1,747psf



Singapore - Commercial

Designed by Benoy



Westgate

- 7-storey lifestyle shopping mall; target to open by Dec 2013; 20-storey office tower by late 2014

Designed by Toyo Ito as Most “Green” Building in CBD



CapitaGreen

- A new landmark building in Raffles Place



Singapore – Shopping malls

Successful Opening of JCube



Exterior facade

- Opened on 2 April 2012
- 99.0% of NLA Committed



Singapore's first Olympic size ice rink



Attraction for ice skating enthusiasts



Singapore – Shopping malls (cont'd)

The Star Vista



Exterior facade



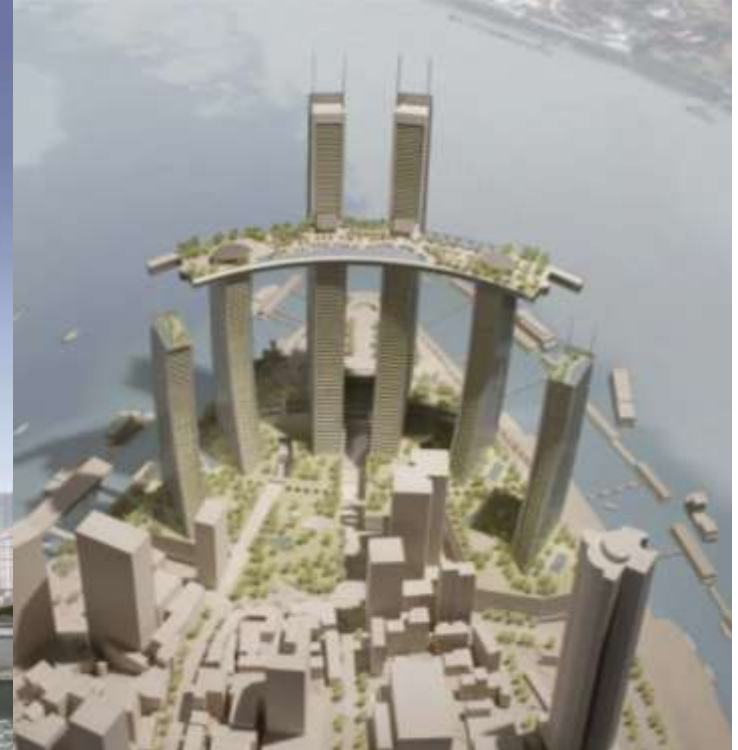
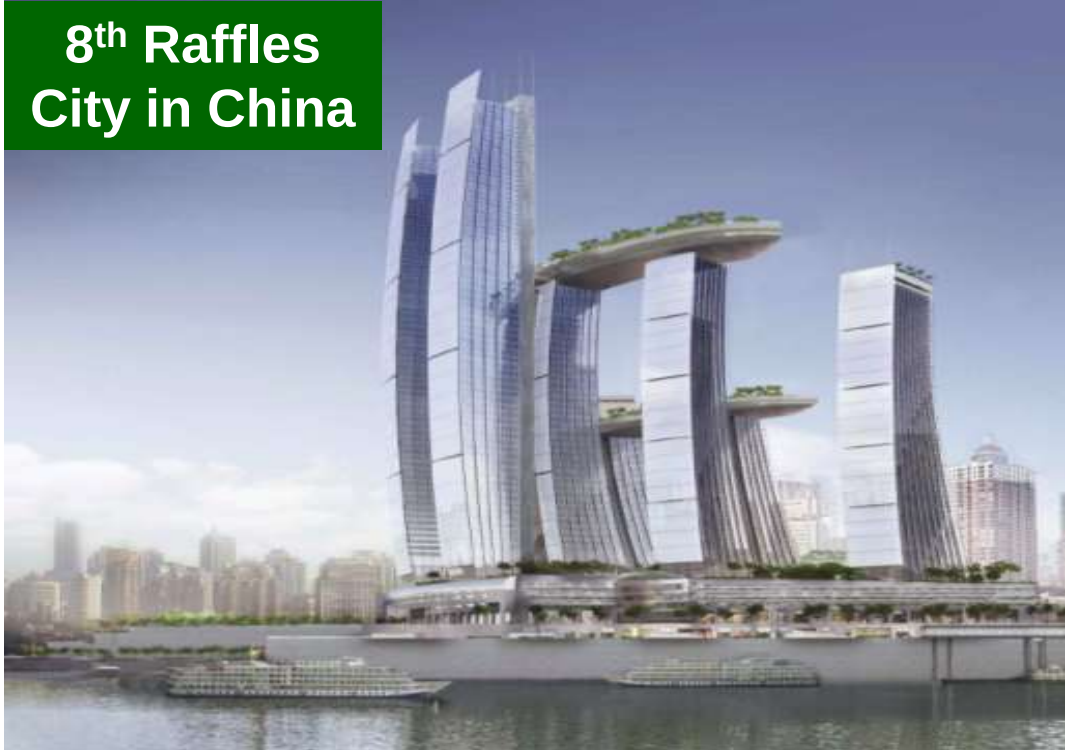
Target to open in 3Q2012

- Strategically sited within Vista Exchange, directly linked to Buona Vista Mass Rapid Transit (MRT) Interchange station
- 163,189 sqft of NLA

China - Raffles City Portfolio

Designed by Moshe Safdie

8th Raffles
City in China



- Prime site in heart of Yuzhong District in Chongqing



China - Raffles City Portfolio

Designed by renowned star architects



Raffles City Chengdu



Raffles City Ningbo



Raffles City Hangzhou



Raffles City Shanghai



Raffles City Beijing



Raffles City Shenzhen



Raffles City Changning

- Total floor area of 2.9m sqm
- 8 Raffles City projects with strong presence and brand recognition
- Aggregate portfolio value of RMB58b (S\$12b)

China - Value Homes & Townships (through Surbana)

**Target Launch by 4Q2012
(~2,500 units)**



Lakeside, Wuhan

- Acquired 2 sites in Guangzhou and Shanghai to build over 2,400 value homes
- Total development pipeline of ~5,000 value homes

Townships



The Botanica, Xi'an

- Sold 2,660 units in 4 townships in 2011 (cumulative 14,356 units)



China - Suzhou site (CMA JV)

Designed by Benoy



Artist Impression of Project

Subject Site

- 50:50 JV with Suzhou Industrial Park ("SIP") government-linked entity (S\$637m¹); GFA 310,000 sqm
- Largest shopping mall in Suzhou located in the heart of western CBD in SIP

(1) Based on CMA's effective stake of 50.0%



Serviced Residences

Largest International Serviced Residence Owner-Operator



Somerset Wusheng Wuhan

- Portfolio expanded to over 29,000 units
- Continue to improve the quality of portfolio through new investments and asset enhancement initiatives
 - New investments with a focus on key cities in Asia Pacific and Europe
- Opening 8 more properties (>1,500 units) in 2012



**Somerset Wangjing
Beijing**



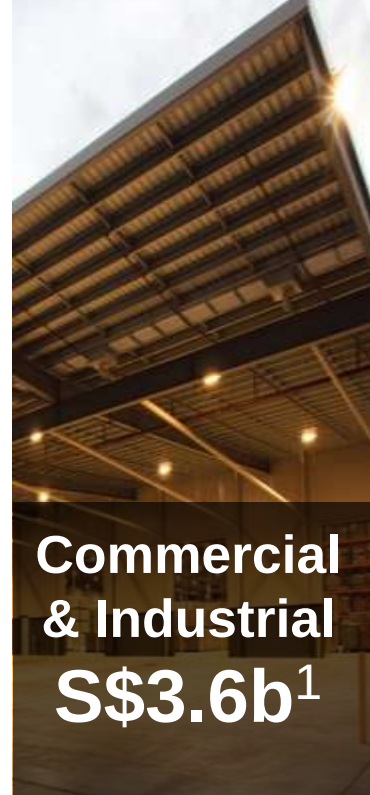
**Somerset Greenways
Chennai**

INVESTMENT PORTFOLIO

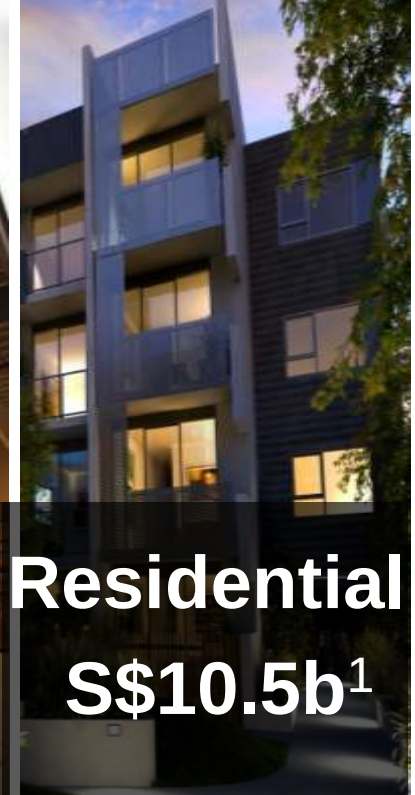


**Office
& Industrial
S\$2.8b**

DEVELOPMENT PIPELINE



**Commercial
& Industrial
S\$3.6b¹**



**Residential
S\$10.5b¹**

- Maintain recurring earnings of 60-70% of Australand's EBIT;
- FY 2011 EBIT: S\$324.2m (16% of CL's Group's EBIT)

¹ Estimated pipeline end values



Our Accolades in 2011

FinanceAsia

Asia's Best Companies Poll 2011 (Singapore)

- Best Managed Company
- Best Corporate Governance
- Best Investor Relations
- Best CEO (Liew Mun Leong)
- Best CFO (Olivier Lim)

WORLD FINANCE

- Best Corporate Governance in Singapore

Institutional Investor

2011 All-Asia Executive Team Ranking

- Best CFO (Property by Buy Side – 2nd Runner Up) (Olivier Lim)
- Best IR Companies (Property by Buy Side - 1st Runner Up)



Singapore Corporate Awards 2011

- Best Annual Report (REITs & Business Trusts)
 - CapitaRetail China Trust (Gold)
 - Ascott Residence Trust (Bronze)
- Best Investor Relations
 - CapitaLand Limited (Silver)
 - CapitaRetail China Trust (Bronze)



Our Accolades in 2011(cont'd)



Real Estate Awards 2011

Global

- Best Global Mixed-use Developer

Asia

- Best Retail Developer
- Best Mixed-use Developer

Singapore

- Best Residential Developer
- Best Mixed-use Developer

China

- Best Developer



Professional Design Award for Residential Design Category
RiverGate – Gold & Silver Awards
The Seafront on Meyer – Gold & Silver Awards



Property Category

- Most Transparent Company Award
 CapitaLand
 (Winner for 11th Consecutive year)

REITs Category

- CapitaMall Trust (Runner-up)

Hotel and Restaurant Category

- Ascott Residence Trust (Runner-up)

Corporate Social Responsibility



Green for Hope projects

- Donated over S\$4.9m to underprivileged children across Singapore through children's charities, community development councils and all primary schools since 2008



Launch of Green for Hope @ CapitaLand 2011 in collaboration with five CDCs in Singapore

Helping Underprivileged Children

My Schoolbag

- Donated S\$500,000 to assist underprivileged children purchase new school supplies through an experiential shopping experience at our shopping malls in Singapore, China, Malaysia, India and Japan



Singapore



China

CapitaLand Staff Volunteerism

- Organised regular local and overseas staff volunteers activities to engage staff in the CSR projects and advocate CL's credo of "Building People"



Staff volunteers at site of CapitaLand Nang Yen Primary Hope School, Hanoi, Vietnam



Staff volunteers with students at CapitaLand Xingfuzhilu Hope School, Inner Mongolia, China

Conclusions





Conclusions

- 1. We have done well for the year with S\$1.06b Profit After Tax**
- 2. This is the 6th consecutive year with profit more than S\$1b notwithstanding the global volatile market**
- 3. The fundamentals of the Company are strong:**
 - Strong financial position, low gearing**
 - Good market demand, multi-sectors & geographies**
 - Proven management execution**
 - Well known brand name in Singapore & overseas**
 - Complete value chain – investor, developer, operator, asset manager**
- 4. Plenty of growth opportunities in Asia, particularly Singapore and China**

Thank You

