

CapitaCommercial Trust Singapore's First Listed Commercial REIT

Presentation for investor meetings



28 February – 6 March 2013



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You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of the CCT Manager on future events.



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1. Singapore Office Market

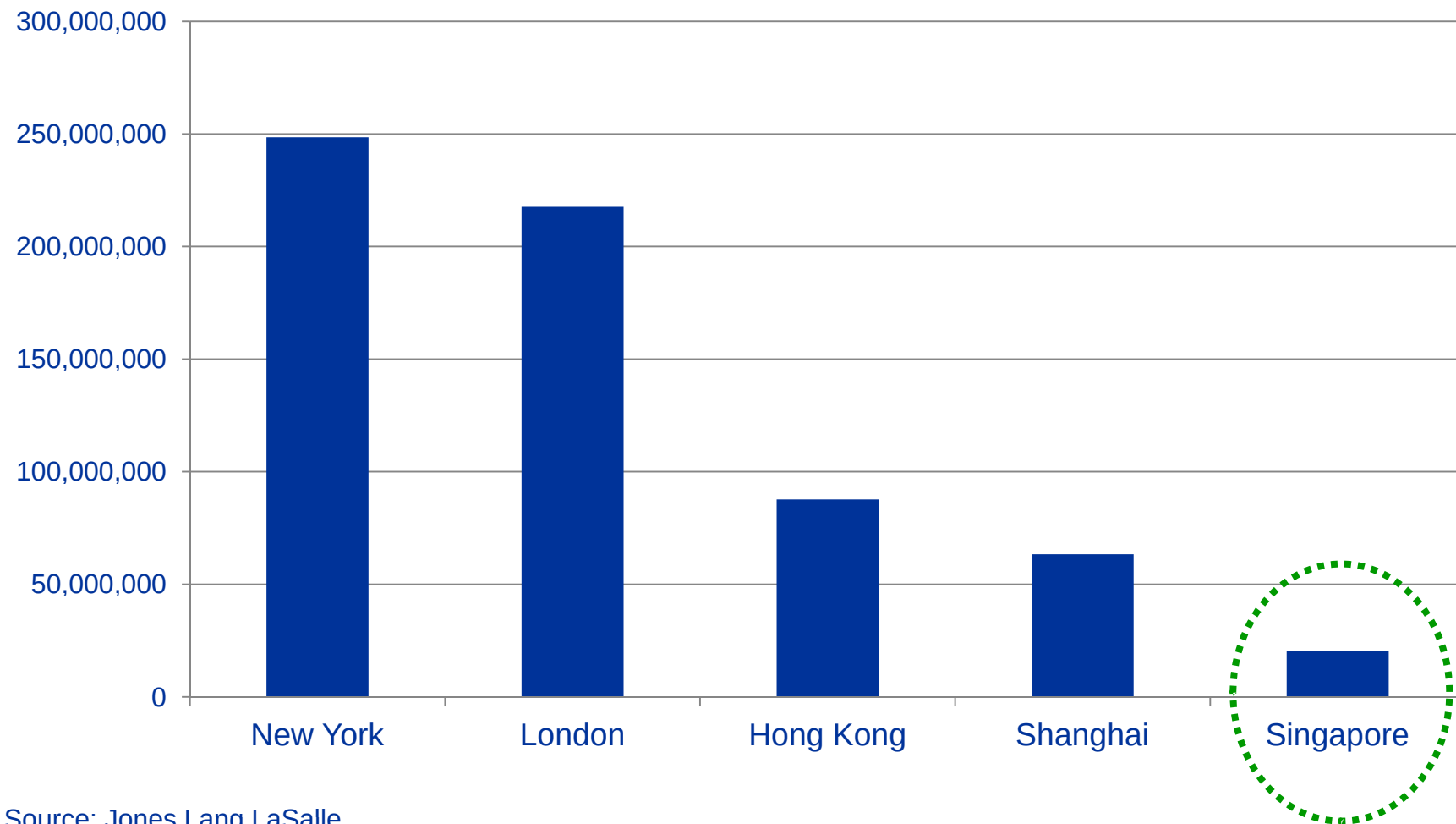


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Office Stock in Key Financial Centres

Total Grade A Office Stock by NLA (sq ft)

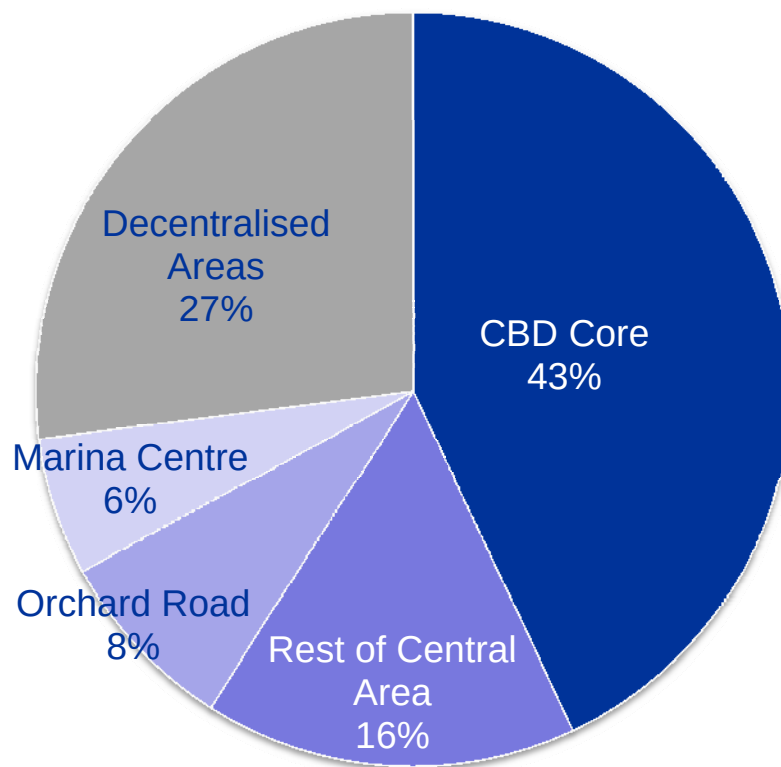


Source: Jones Lang LaSalle



CBD Core office space currently constitutes 43% of total office stock

Total island-wide office stock in Singapore: 63.9 mil sq ft



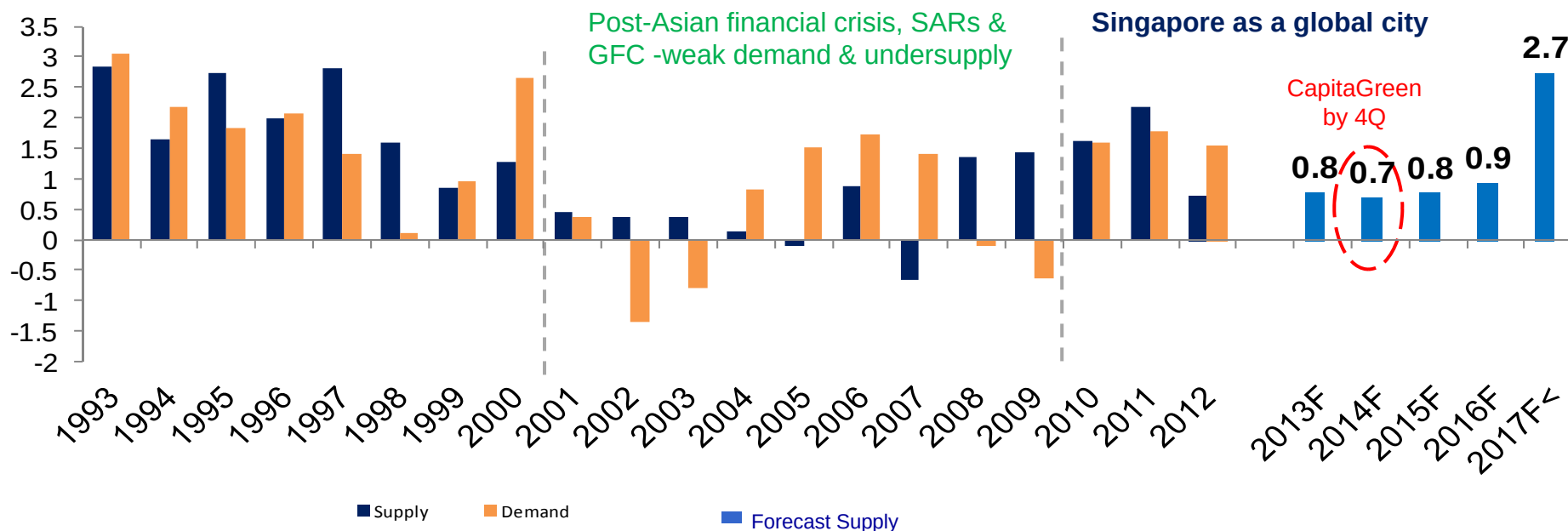
Region	Area (sq ft)	% of total stock
CBD Core - Grade A office stock	27.5 mil 14.6 mil	43%
Rest of Central Area	10.2 mil	16%
Orchard Road	5.1 mil	8%
Marina Centre	3.8 mil	6%
Decentralised Areas	17.3 mil	27%

Source: Jones Lang LaSalle (4Q 2012)



Average annual demand from 2010 to 2012 was 1.6 mil sq ft

Singapore Private Office Space (Central Area) – Demand & Supply



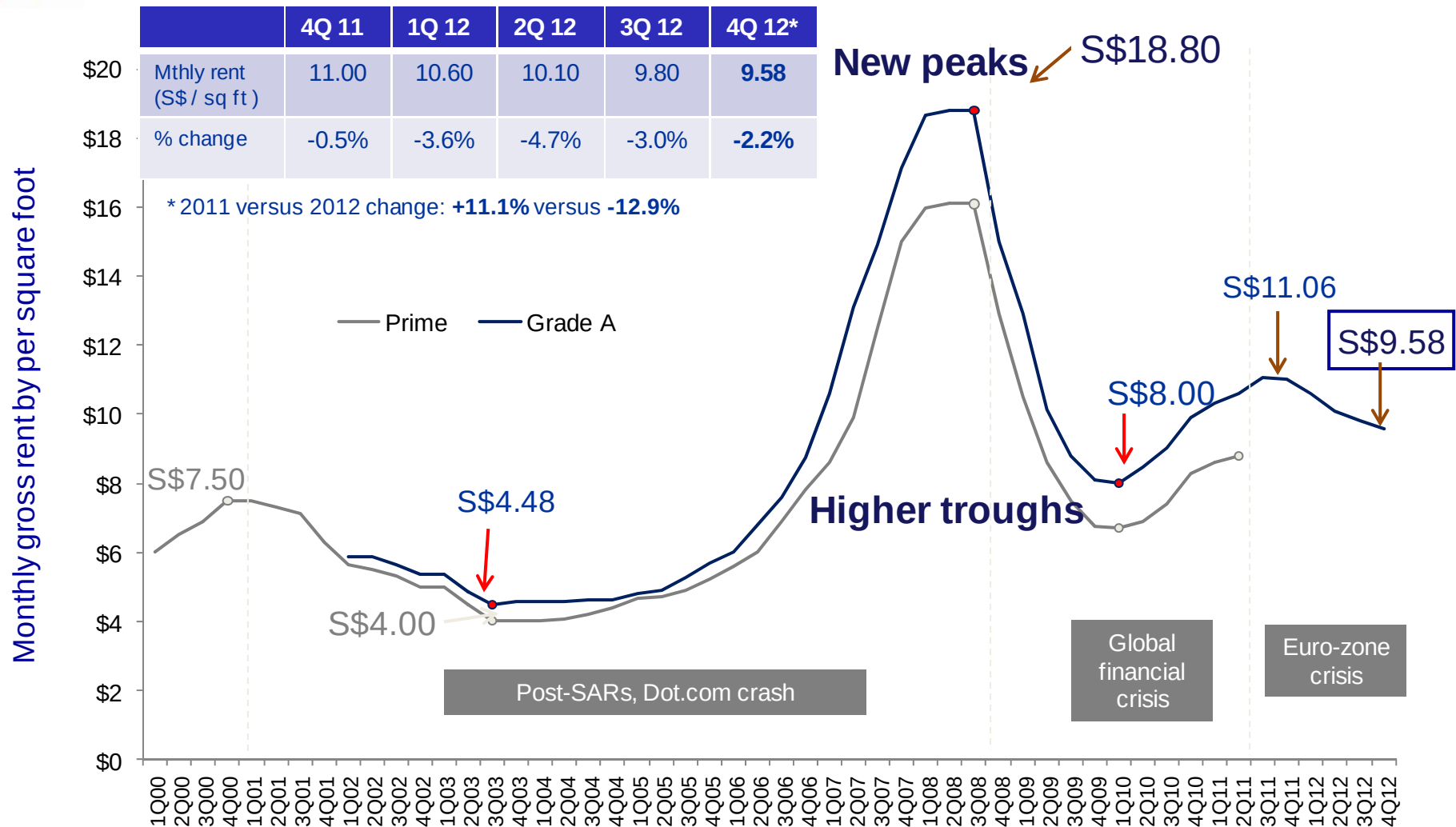
Periods	Average annual supply	Average annual demand
1993 – 1997 (growth phase)	2.4 mil sq ft	2.1 mil sq ft
1993 - 2012 (through 20-year property market cycles)	1.2 mil sq ft	1.1 mil sq ft
2013 – 2016 & beyond (forecast till 2017)	1.2 mil sq ft	N.A.

Notes:

- (1) Central Area comprises 'The Downtown Core', 'Orchard' and 'Rest of Central Area'
- (2) Supply is calculated as net change of stock over the quarter and may include office stock removed from market due to conversions or demolitions
- (3) Excludes Strata-titled Office developments
- (4) Source: URA, JLL (4Q2012 preliminary figures)



Rate of office market rent decline is easing



*No historical data for Grade A rents prior to 2002.

Source of data: CB Richard Ellis (Pte) Ltd (figures as at end of each quarter). CBRE no longer tracks prime rents from 3Q 2011.

2. About CCT



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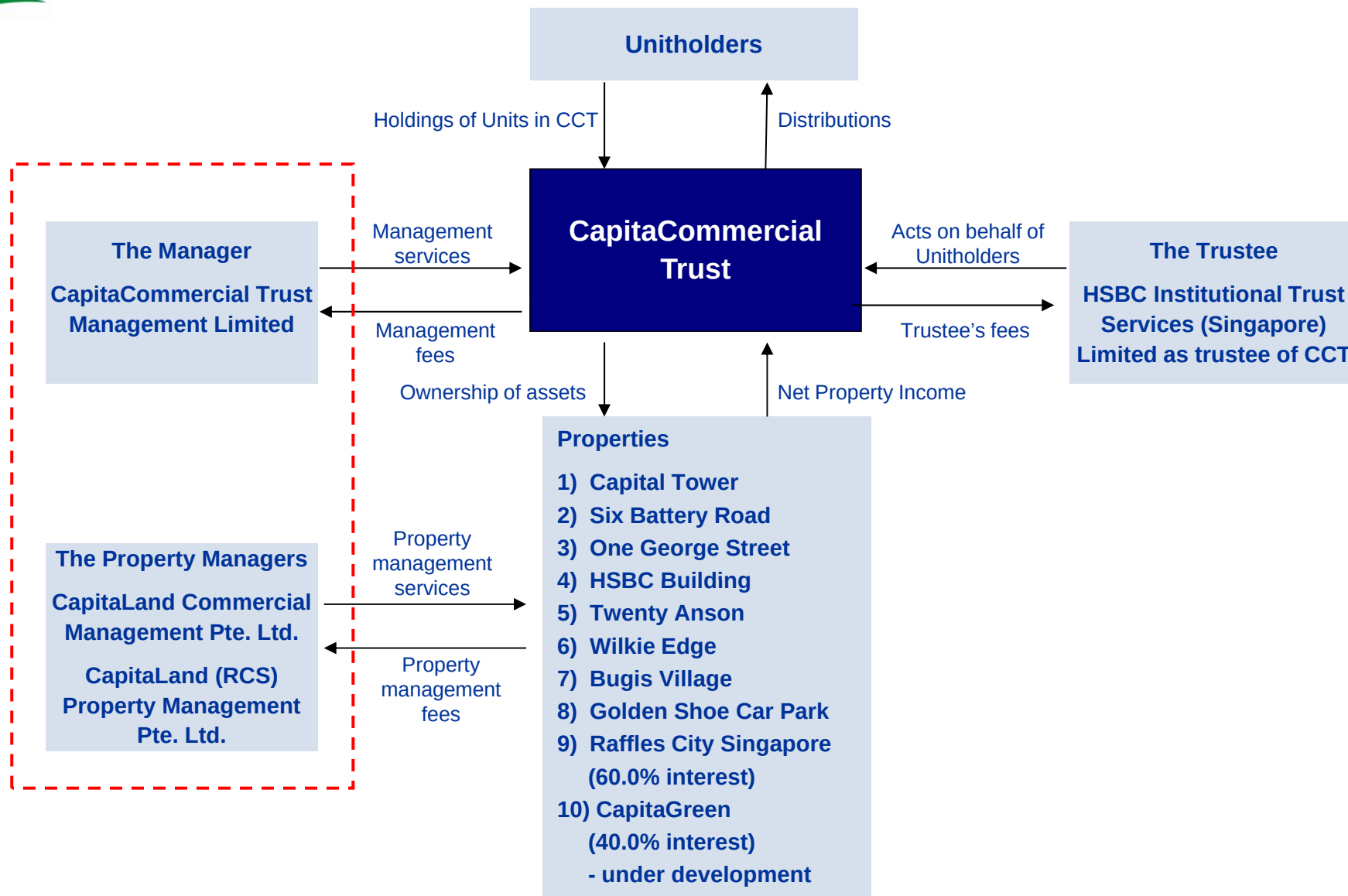


Singapore's First Listed Commercial REIT

Listing	May 2004 on Singapore Exchange Securities Trading Limited
Portfolio - Singapore	10 quality commercial assets in the Central Area of Singapore Total net lettable area of about 3 million sq ft Total number of tenants – About 550 (office, retail and hotel)
Investments - Malaysia (less than 1% of total assets)	30% stake in Quill Capita Trust who owns 10 commercial properties in Kuala Lumpur, Cyberjaya and Penang
Total assets	S\$7.0 billion (US\$5.7 billion) (as at 31 December 2012)
Market cap	S\$4.6 billion (US\$3.7 billion) Based on CCT's closing price of S\$1.625 on 21 February 2013 and total units on issue 2,845,051,000
Sponsor	CapitaLand Group: About 32%

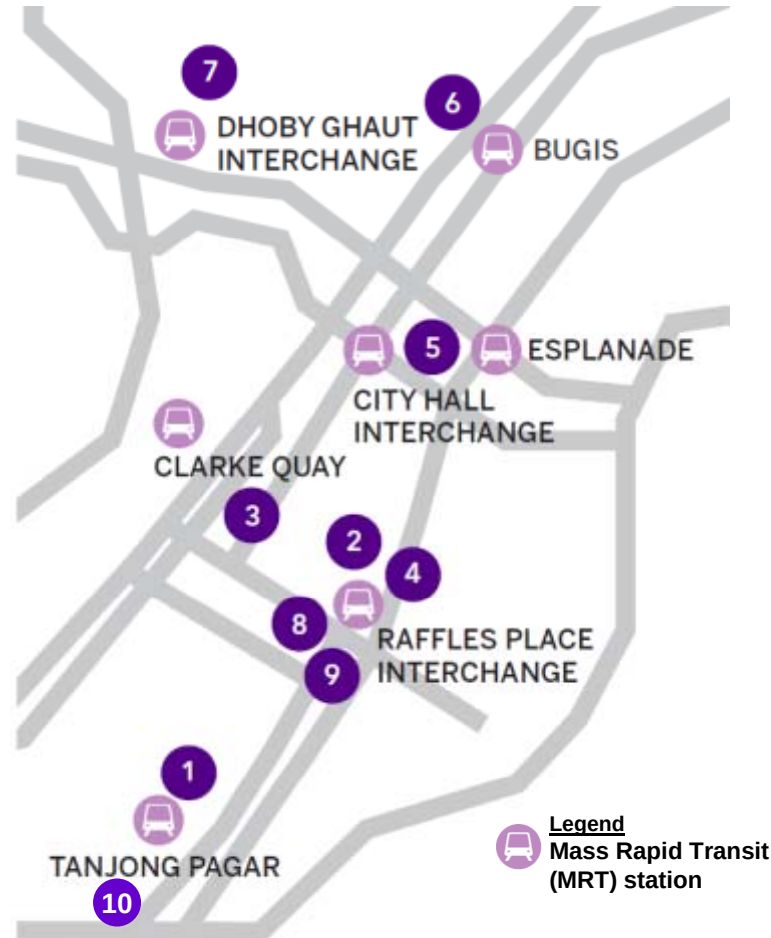


Structure of CCT





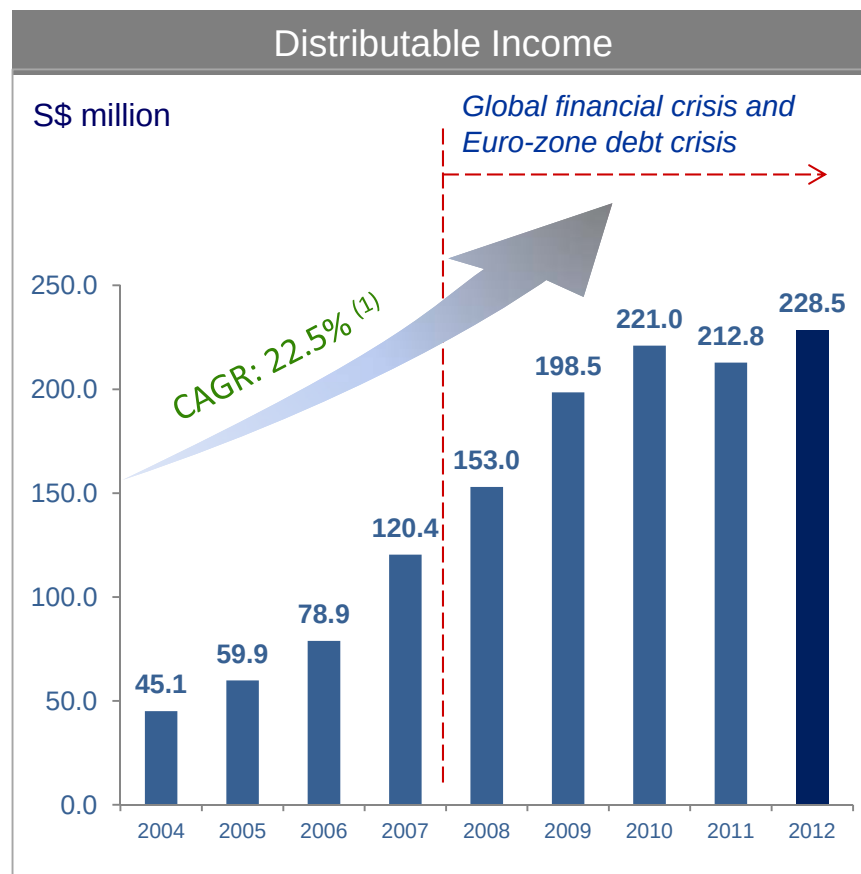
Owens 10 centrally-located quality commercial properties



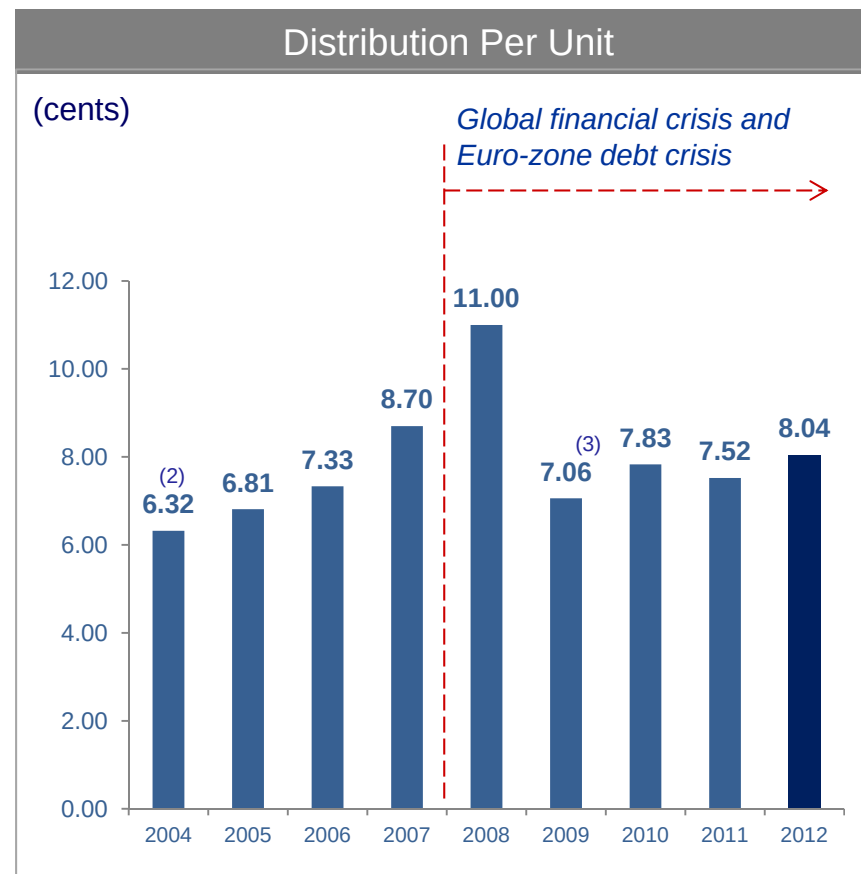
1. Capital Tower
2. Six Battery Road
3. One George Street
4. HSBC Building
5. Raffles City
6. Bugis Village
7. Wilkie Edge
8. Golden Shoe Car Park
9. CapitaGreen (development)
10. Twenty Anson (acquired in March 2012)



Delivered higher returns despite challenging environment



(1) CAGR: Compounded Annual Growth Rate



(2) Annualised

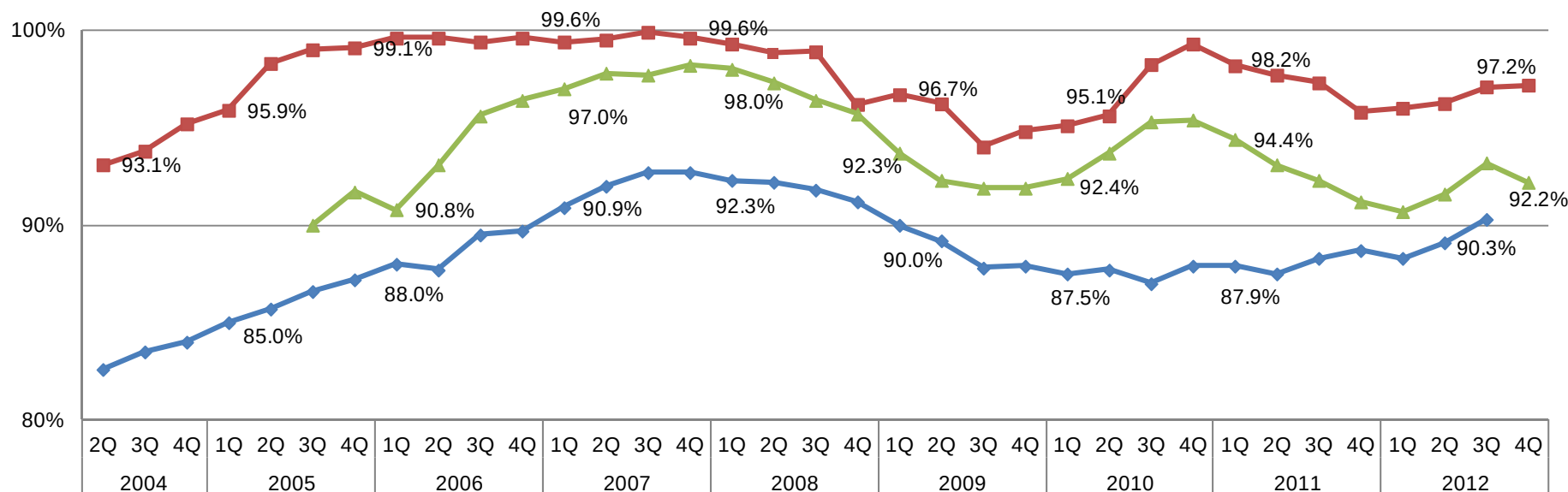
(3) After taking into consideration the issue of rights units in July 2009



CCT's Grade A offices and portfolio above market occupancy

	CCT Committed Occupancy Level				Industry Statistics Occupancy Level ⁽¹⁾			
Grade A Office	4Q2012	96.4% ↑	3Q2012	95.8%	4Q2012	91.2% ↑	3Q2012	90.6%
Portfolio	4Q2012	97.2% ↑	3Q2012	97.1%	4Q2012	92.2% ↓	3Q2012	93.2%

CCT's Committed Occupancy Since Inception



Notes:

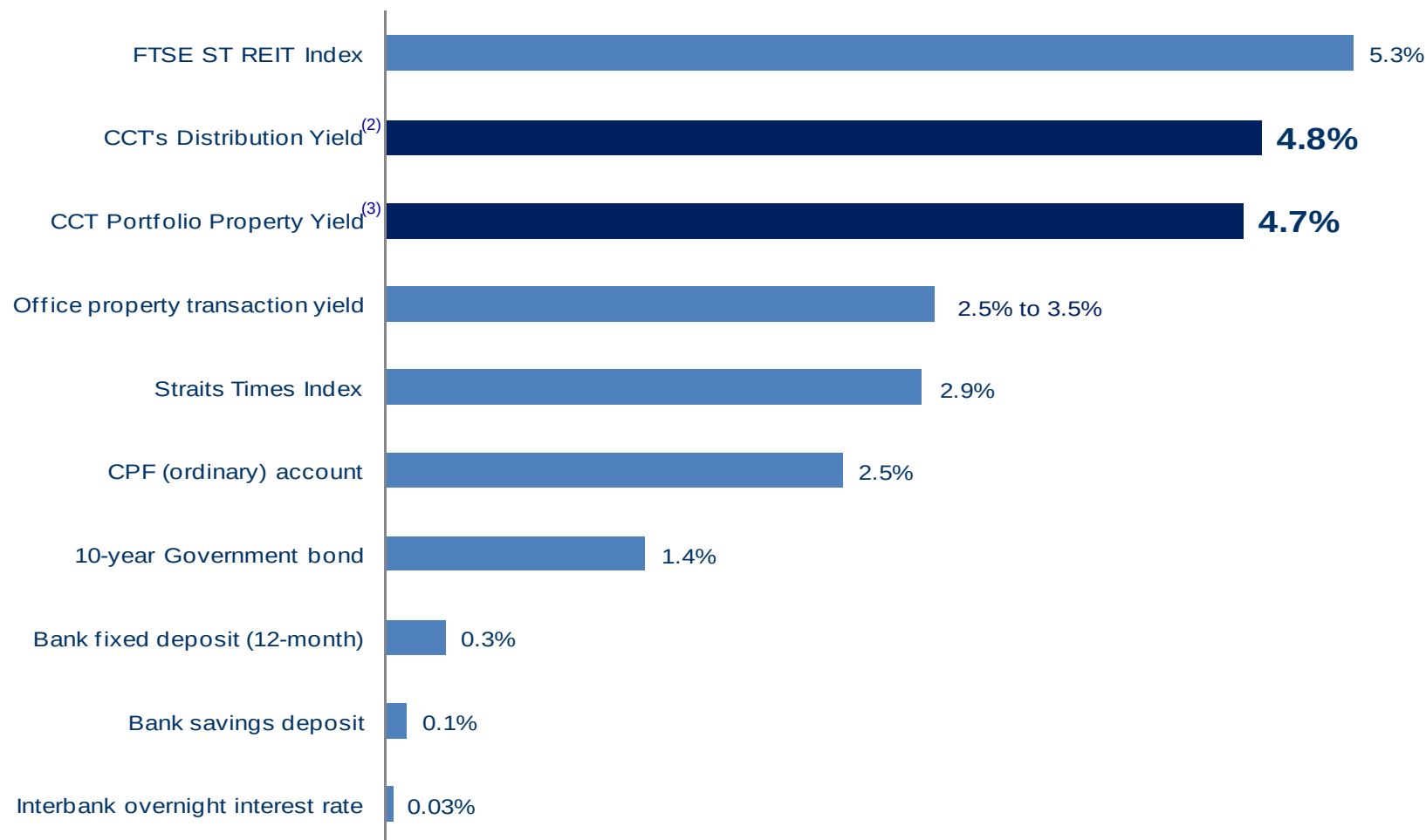
(1) Source: CBRE Pte. Ltd.

(2) URA has not released Occupancy Index Figure for 4Q 2012

(3) Covers Raffles Place, Marina Centre, Shenton Way and Marina Bay, data only available from 3Q2005 onwards



Attractive yield compared to other investments⁽¹⁾



Notes:

- (1) All information as at 31 December 2012. Sources: Bloomberg, Monetary Authority of Singapore, Central Provident Fund, Singapore Government Securities
- (2) CCT's distribution yield is based on FY 2012 DPU of 8.04 cts over closing price of S\$1.685 on 31 Dec 2012
- (3) CCT portfolio property yield based on FY 2012 net property income and December 2012 valuation

3. Stable Portfolio

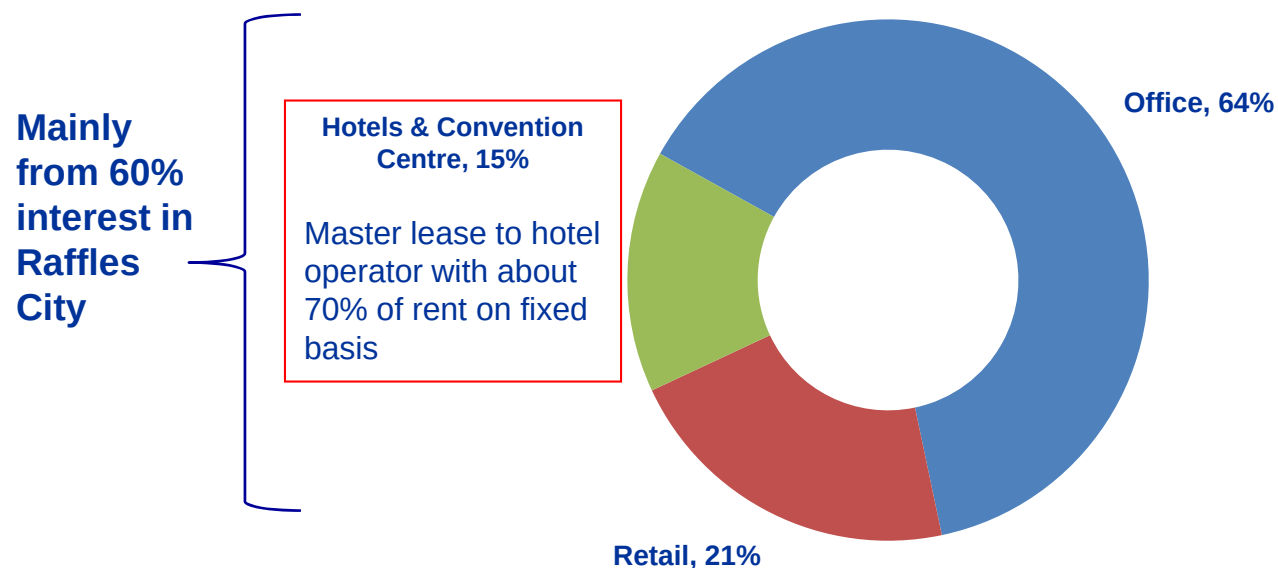


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**64% of gross rental income⁽¹⁾ contributed by offices and
35% by retail and hotel & convention centre leases**

CCT's income contribution⁽²⁾ by sector



Notes:

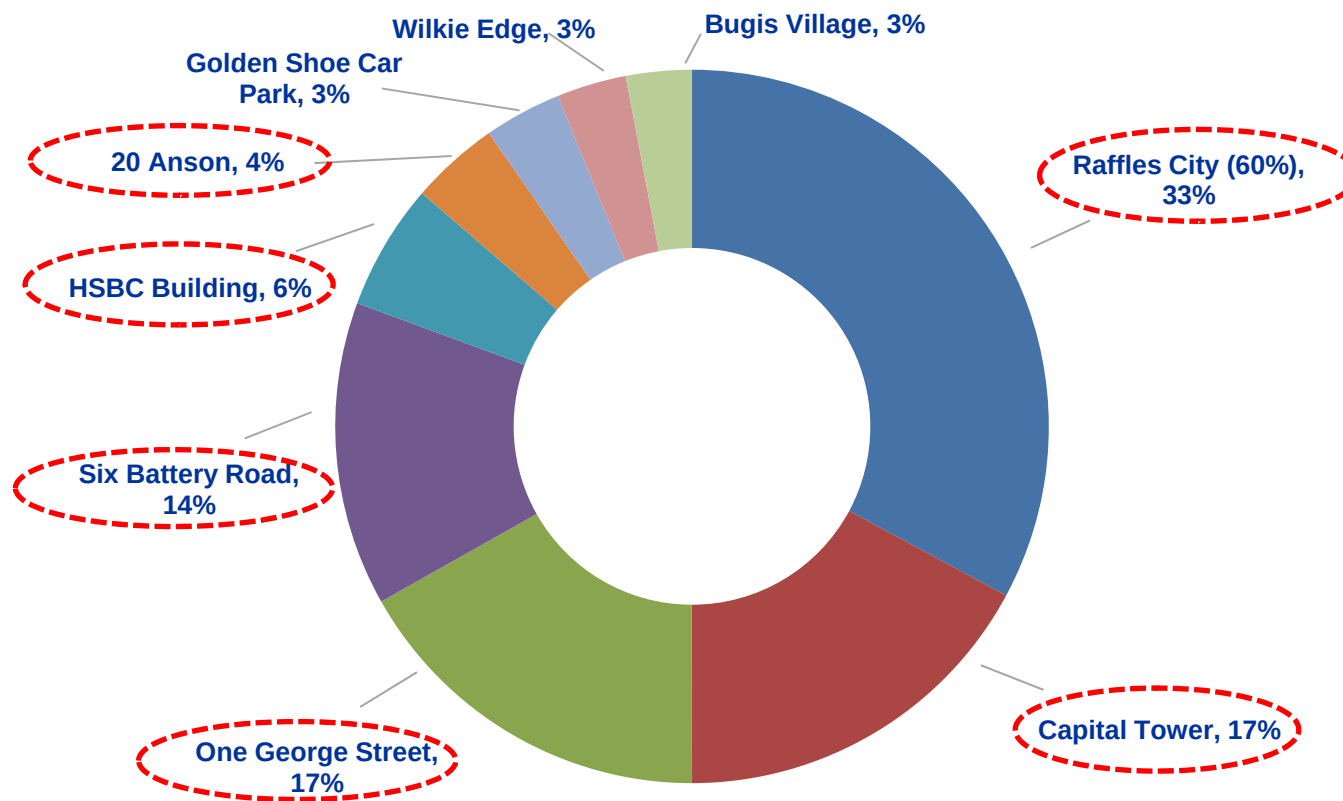
(1) Excludes retail turnover rent

(2) For the period from 1 Jan 2012 to 31 Dec 2012



Portfolio diversification with focus on quality

91% of Net Property Income⁽¹⁾ from Grade A and Prime offices⁽²⁾



Notes:

(1) For the period from 1 Jan 2012 to 31 Dec 2012

(2) Includes CCT's interest of 60% in Raffles City Singapore

(3) Twenty Anson's rent started from 22 Mar 2012 and HSBC Building's new rent started on 30 Apr 2012

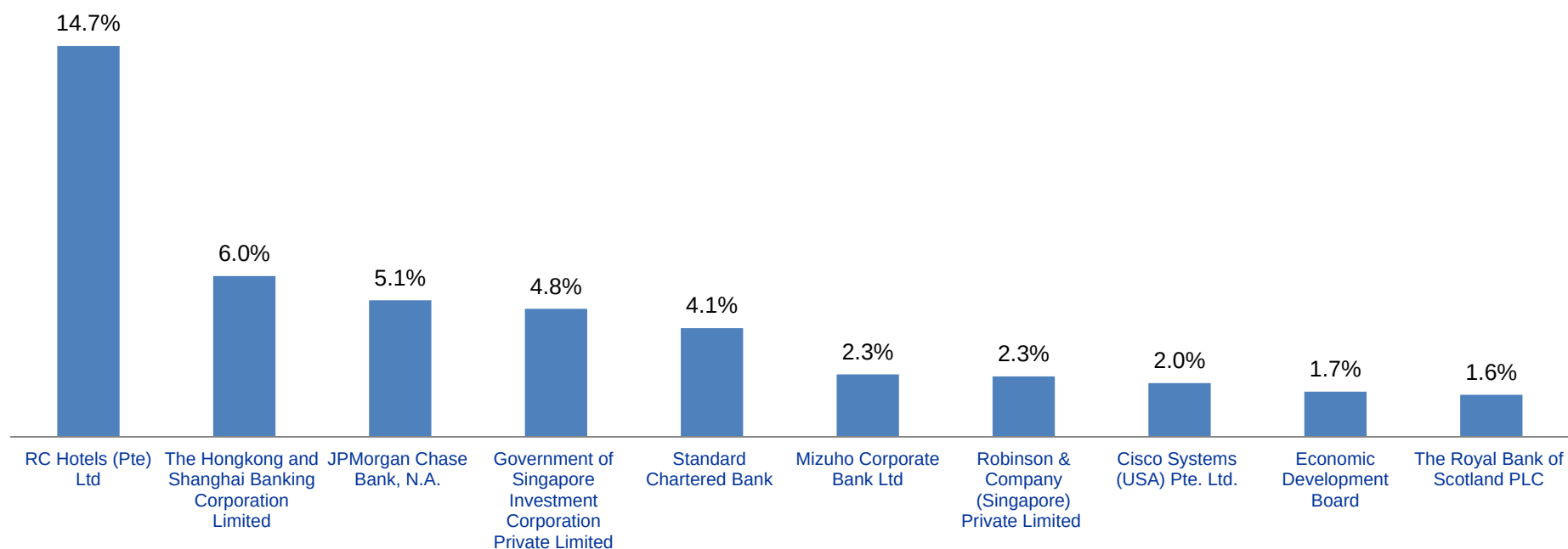


Top ten blue-chip tenants⁽¹⁾ contribute around 45% of monthly gross rental income

Weighted Average Lease Term to Expiry (by NLA) as at 31 Dec 2012

Top 10 Tenants = 17.4 years

Top 10 Tenants excluding RC Hotels (Pte) Ltd = 3.0 years

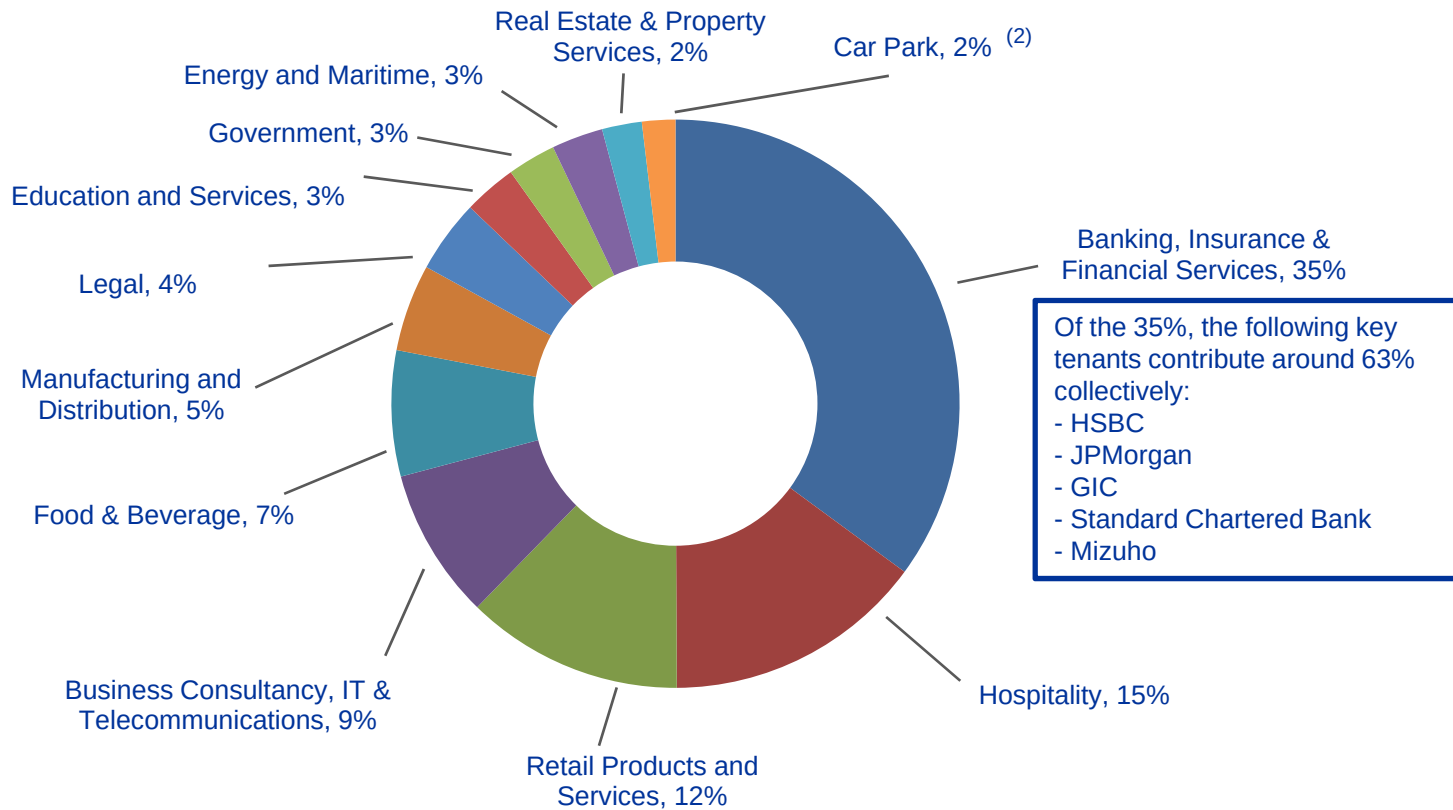


Note:

(1) Based on monthly gross rental income of top ten tenants as at 31 Dec 2012 (excluding retail turnover rent)



Diverse tenant mix in CCT's portfolio⁽¹⁾



Notes:

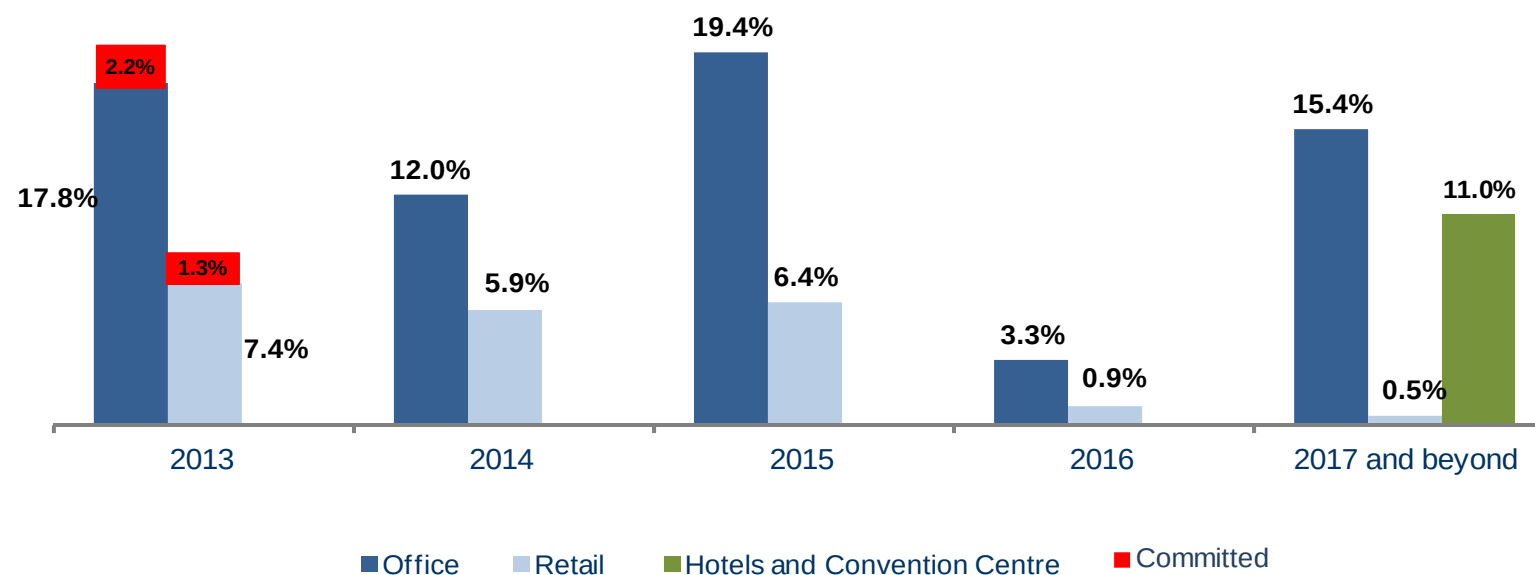
(1) Based on portfolio gross rental income for Dec 2012

(2) Car park income from Golden Shoe Car Park only



Well spread office portfolio lease expiry profile

Lease expiry profile as a percentage of
monthly gross rental income⁽¹⁾ for December 2012



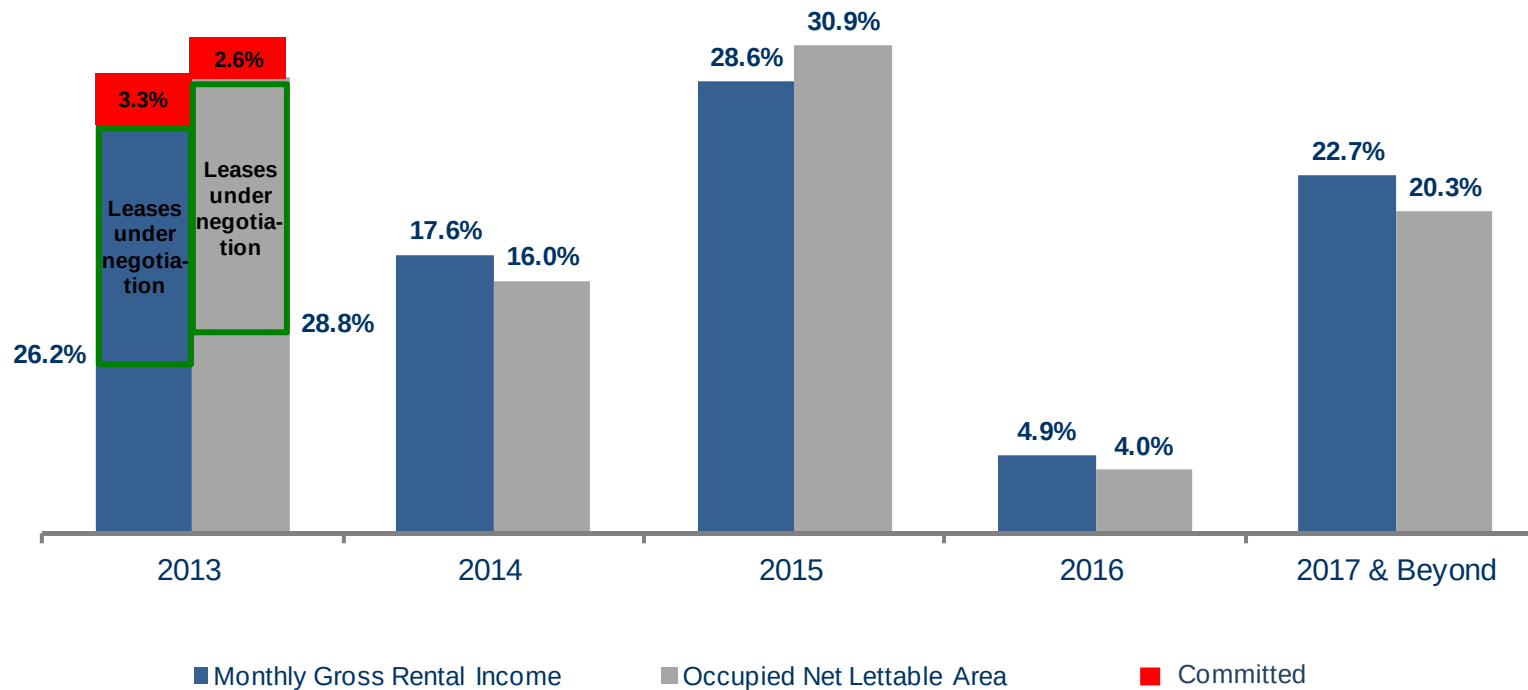
Note:

(1) Excludes turnover rent



More than half of the leases expiring in 2013 are already in negotiations

Office lease expiry profiles as a percentage of net lettable area and monthly gross rental income for December 2012



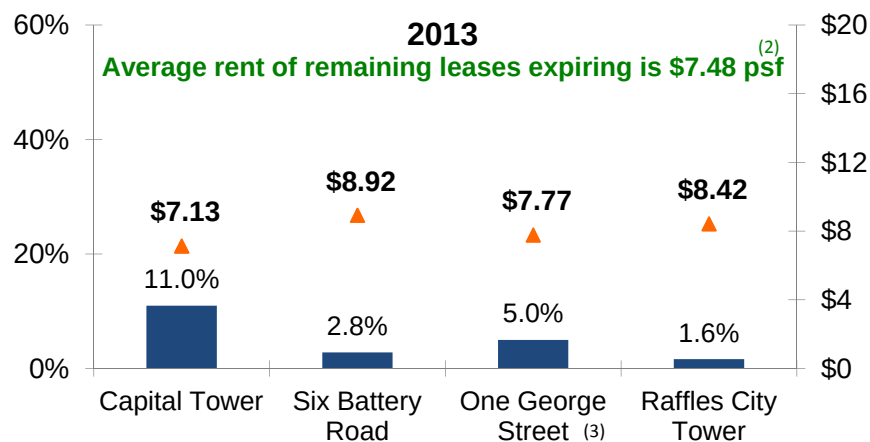
Average office portfolio rent as at 31 December 2012 is \$7.64psf



CCT's key buildings are under-rented and well positioned to capture potential rental upside

4Q 2012 Industry Statistics ⁽¹⁾ –

Grade A Office Average Market Rent: **S\$9.58 psf pm**



▲ Ave Monthly Gross Rental Rate for Expiring Leases (S\$ psf / month)

■ Monthly gross rental income for leases expiring at respective properties X 100%
Monthly gross rental income for office portfolio

	1H		2H	
	% of Expiring Leases	Rental Rates of Expiring Leases (psf pm)	% of Expiring Leases	Rental Rates of Expiring Leases (psf pm)
Capital Tower	3.1%	\$ 6.99	7.9%	\$ 7.19
Six Battery Road	2.0%	\$ 9.45	0.8%	\$ 7.78
One George Street	3.9%	\$ 7.10	0.7%	\$ 9.04
Raffles City Tower	0.5%	\$ 8.44	1.1%	\$ 8.40
Total / Weighted Average	9.6%	\$ 7.53	10.4%	\$ 7.44

Notes:

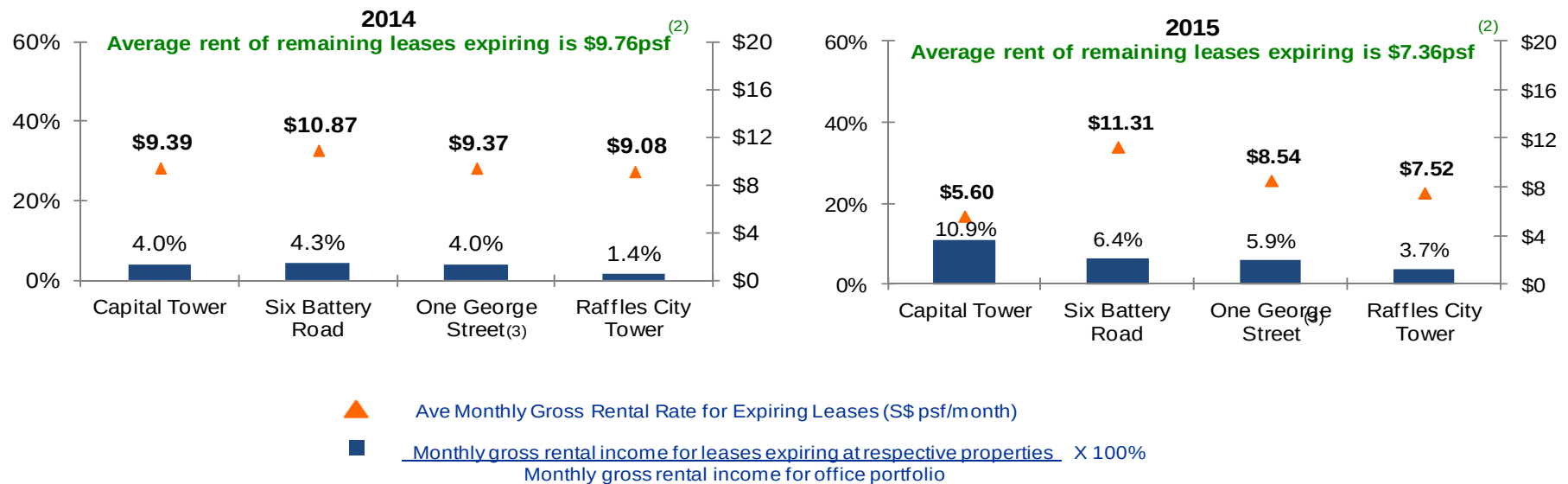
(1) Source: CBRE Pte. Ltd. (as at 4Q 2012)

(2) 3 Grade A buildings and Raffles City Tower only

(3) Has embedded yield protection of 4.25% p.a., based on purchase consideration of S\$1.165 billion until 10 July 2013 from CapitaLand. This eliminates downside rental risk for One George Street during the yield protection period, but allows CCT to benefit from any upside in rental reversion. The yield protection will cease on 10 July 2013.



Well positioned to capture potential rental upside



Notes:

- (1) Source: CBRE Pte. Ltd. (as at 4Q 2012)
- (2) 3 Grade A buildings and Raffles City Tower only
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Commitment to environmental sustainability and improved energy efficiency



No.	CCT Properties	Green Mark Award
1	Six Battery Road	Platinum
2	Twenty Anson	Platinum
3	CapitaGreen (Under development)	Platinum
4	One George Street	Gold ^{Plus}
5	Capital Tower	Gold
6	Raffles City Singapore	Gold
7	Wilkie Edge	Gold
8	HSBC Building	Certified
9	Golden Shoe Car Park	Certified
10	Six Battery Road Tenant Service Centre	Gold ^{Plus} (Office Interior)

4. Portfolio Reconstitution Strategy



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Revitalised portfolio for further growth



Redevelopment of Market Street Car Park into Grade A office – CapitaGreen



Acquisition of Twenty Anson



Organic growth

1. Asset enhancement at Raffles City Singapore (completed)
2. S\$92m upgrading at Six Battery Road (ongoing till end-2013)
3. S\$34.7m upgrading at Raffles City Tower (Nov 12 to Q2 2014)

Flexibility and speed to seize growth opportunities

Acquire good quality asset

Enhance / refurbish asset

Value creation

Unlock value at optimal stage of life cycle

Recycle capital

Funding flexibility



Divestments:
2010 - Robinson Point and StarHub Centre
2011 - Market Street Car Park
Total proceeds: S\$634m



First development: CapitaGreen to complete by 4Q 2014



CapitaGreen, a new Grade A office tower at 138 Market Street

Joint venture partners	CapitaLand (50%); CCT (40%); MEA (10%)
Total Project Development Estimate	S\$1.4 billion
Yield on cost	At least 6%
Tenure	99 years from 1 April 1974
Estimated GFA	887,000 sq ft
Estimated NLA	700,000 sq ft
Typical floor plate	20,000 – 25,000 sq ft
Max. height control	242 m
No. of storeys	About 40
Target completion	4Q 2014
Call option to buy 60% from CapitaLand and MEA	Exercisable within 3 years after building's completion at market value ⁽¹⁾

Note:

(1) Price must give at least a compounded return of 6.3% per annum (CapitaLand's estimated cost of capital) to the sellers before the call option can be exercised.



Minimal equity requirement from CCT for CapitaGreen going forward; Construction completion on track – by 4Q 2014

	CCT's 40% interest in MSO Trust	Progress payment as at Dec 12	Balance by progress payment ⁽²⁾
CCT's 40% interest in MSO Trust's debt ⁽¹⁾	\$356.0m	(\$188.0m)	\$168.0m
CCT's 40% equity inclusive of shareholder's loan	\$204.0m	(\$130.4m)	\$73.6m
Total	\$560.0m	(\$318.4m)	\$241.6m

Notes:

- (1) MSO Trust has already obtained borrowings up to S\$890m (100% interest)
- (2) Ongoing capital requirement will be progress payment until 2015



Six Battery Road's AEI progress on track

Scorecard for 2012

- ✓ Occupancy rate as at 4Q 2012 is 93.0%, an increase from 91.6% in 3Q 2012
- ✓ Completed 16 floors or 200,000 sqft of space and restrooms, of which 91% has been committed.
- ✓ Exceeded 25% energy consumption saving targets. Expected full year savings of over \$500,000 ⁽¹⁾
- ✓ Enhanced green features
 - Installed solar light tubes and wind turbine for renewable energy source
- ✓ Car park enhancement
 - Completed facelift of car park lobbies, installation of parking guiding system and new epoxy flooring

Target for 2013

- ✓ Complete upgrading the final 171,000 sqft of space and restrooms
- ✓ Enhance building signages

Note:

(1) Projected based on tariff rate of S\$0.22kWh





Six Battery Road's AEI: Progress on track

Before



After





Raffles City Tower Asset Enhancement Initiative's value creation

Capital Expenditure	Commencement	Completion
S\$34.7 million	4Q 2012	2Q 2014

	Budget ⁽¹⁾
Incremental Net Property Income per annum	S\$3.0m
Capital Expenditure	S\$34.7m
Projected return on investment	8.6%
Capital Value of AEI (assumed at 4.5% capitalization rate)	\$66.7m
Increase in Value (net of investment)	\$32.0m

Valuation of Raffles City Singapore		Total Cost as % of Valuation
June 2012	S\$2,863.0m	1.2 %

Note:

(1) Forecast value creation is based on Manager's estimates.



Twenty Anson – New, prime office building with Green Mark Platinum award acquired for S\$430 million



Twenty Anson

Location	5-minute walk with sheltered access to the Tanjong Pagar Mass Rapid Transit (MRT) station and Capital Tower
Net Lettable Area	Approximately 203,000 sq ft
Date of Building Completion	05 Oct 2009
Committed Occupancy	100% (as at 21 Feb 2012)
Average Passing Rent	S\$6.18 psf per month
Key Tenants	Toyota , BlackRock, CSC Technology
Value Proposition	• Buying a new, significantly under-rented property with good location and specifications • 94% of lease renewals in under-supplied office market (2013 and 2014) with significant rental upside • Close proximity to Capital Tower improves operating efficiency • DPU accretive • No equity raising

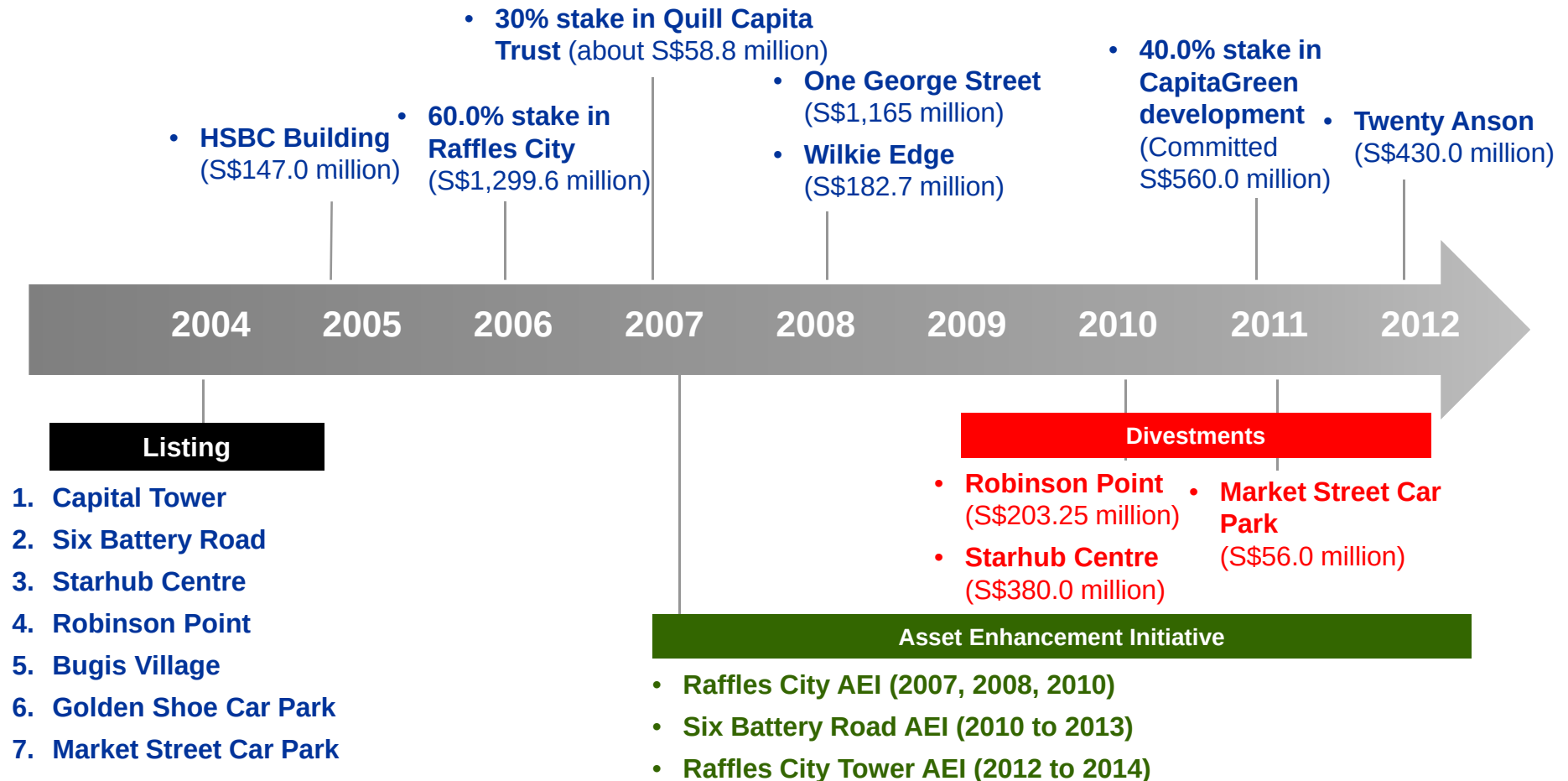


Photograph from Jones Lang LaSalle.



CCT's total assets in Singapore grew from S\$2.1 bn since inception in May 2004 to S\$7.0 bn in Dec 2012

Due to 7 Acquisitions & 3 Divestments and ongoing AEIs over 8 Years



5. Proactive Capital Management



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Proactive capital management

Focus:

1. Refinance well ahead of debt maturity dates
2. Diversify sources of funding and extend debt maturities
3. Financial flexibility to respond quickly to investment opportunities

CCT obtained unit buy-back mandate in 2012; able to buy back up to 2.5% of total units outstanding as at 27 Apr 12



Strong Balance Sheet

Total assets at S\$7.0 billion;
Adjusted NAV at S\$1.62 per unit

As at 31 December 2012

	S\$ '000
Non-current Assets	6,840,182
Current Assets	162,822
Total Assets	7,003,004
Current Liabilities	157,459
Non-current Liabilities	2,130,892
Total Liabilities	2,288,351
 Net Assets	 4,714,653
Unitholders' Funds	4,714,653
 Units in issue ('000)	 2,842,956

Net Asset Value Per Unit

\$1.66

**Adjusted Net Asset Value Per Unit
(excluding distributable income)**

\$1.62

CCT Corporate Credit Rating

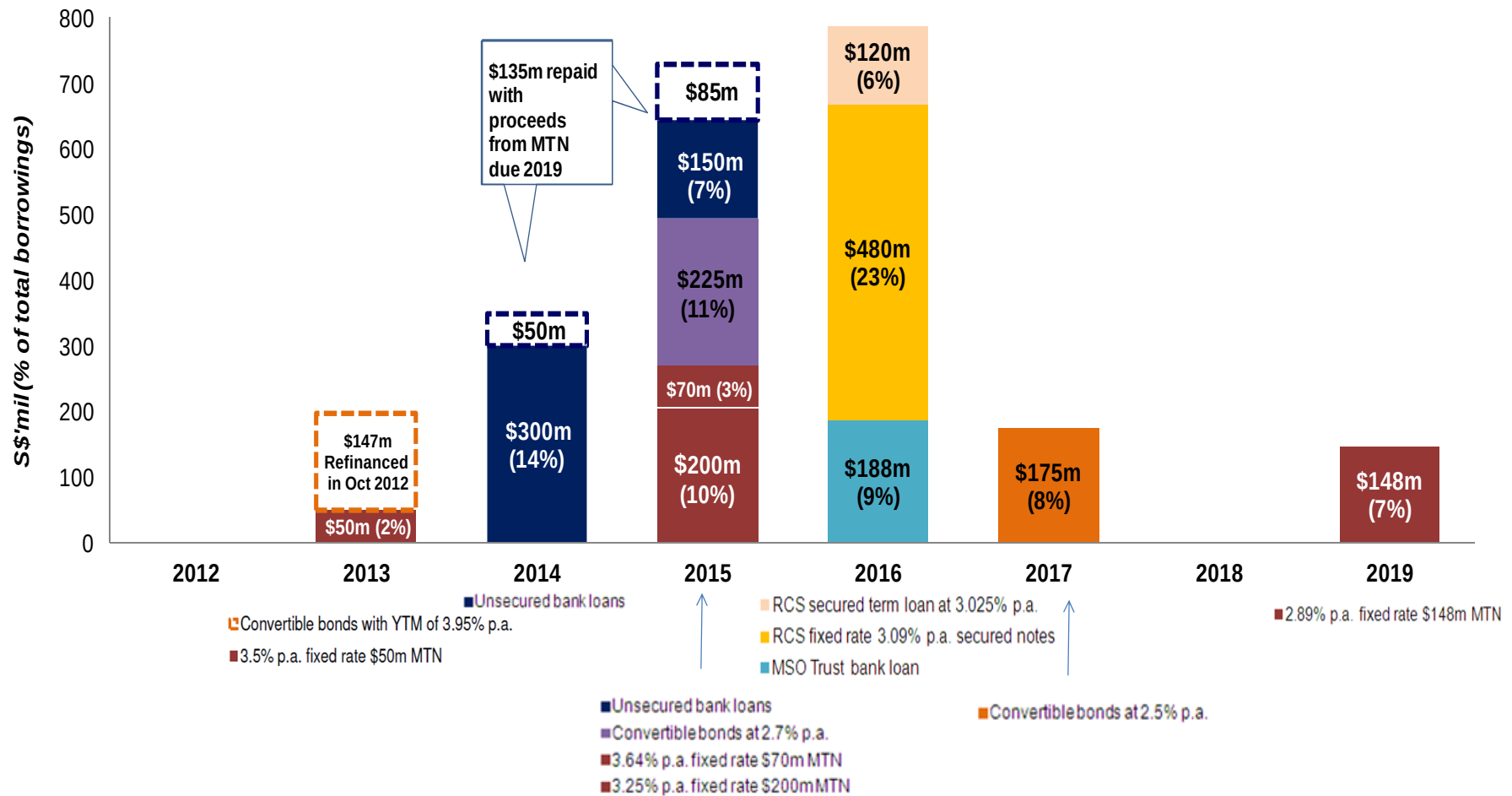
Baa1 by Moody's/ BBB+ by S&P

Outlook stable by both rating agencies



Refinanced most of 2013 debt and reduced debt in 2014 and 2015; Extended debt maturity to 2019

CCT's Debt Maturity Profile As at 31 December 2012





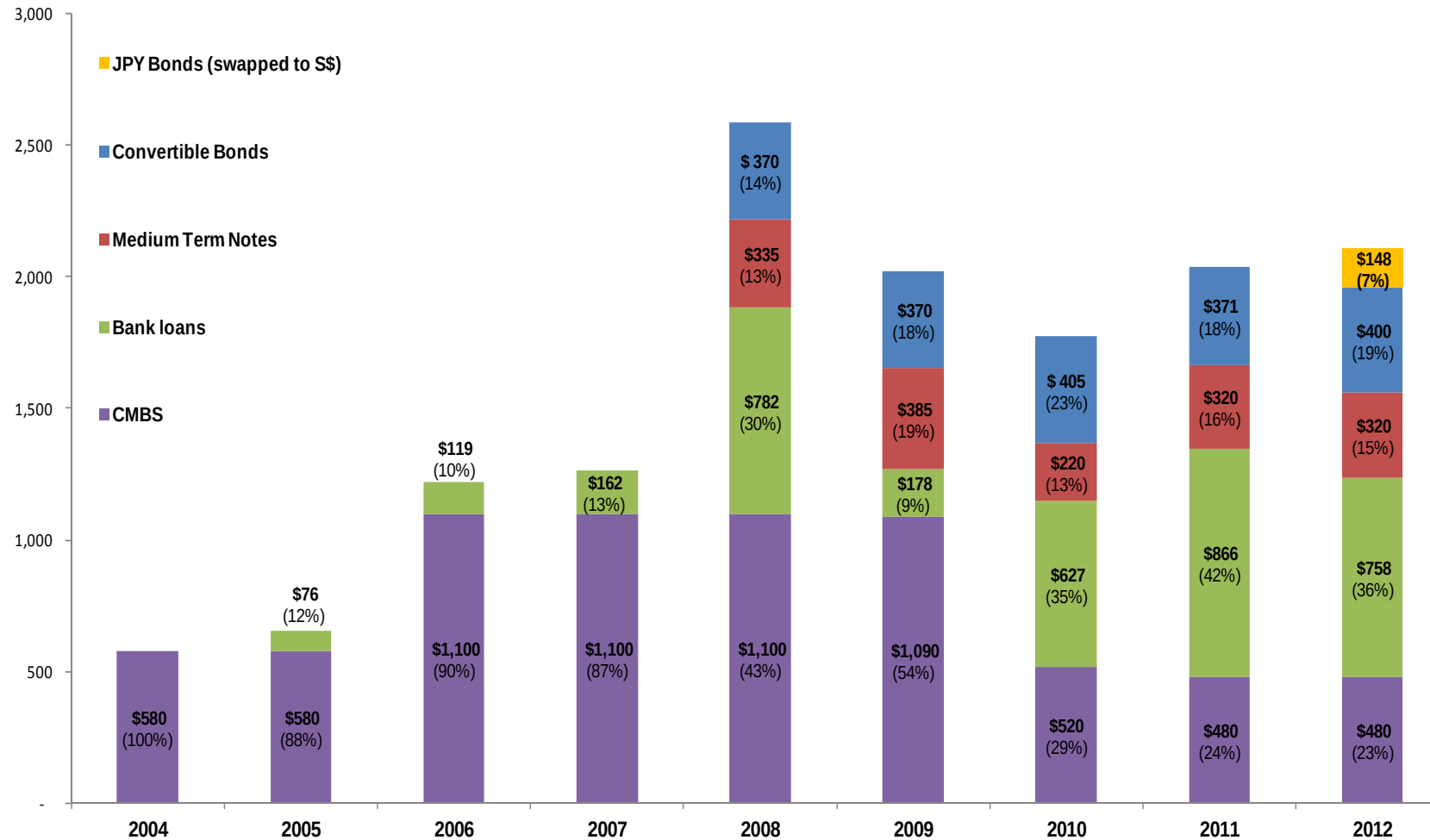
Robust capital structure; gearing at 30.1%

	3Q 2012	4Q 2012	Remarks
Total Gross Debt (S\$m)	2,105.3	2,105.8	Increased (Additional loan)
Gearing Ratio	30.9%	30.1%	Decreased (Higher Investment Property value)
Net Debt / EBITDA	7.6 times	7.7 times	Increased (Higher net debt)
Unencumbered Assets as % Total Assets	69.4%	69.7%	Increased (Higher Investment Property value)
Average Term to Maturity	3.1 years	3.2 years	Increased (A new loan with 7 years maturity)
Average Cost of Debt*	3.1%	3.1%	Stable
Interest Coverage	4.4 x	4.4 x	Stable

*Average cost of debt excluding interest rate swap expiring in Mar 2013 would be 2.6%

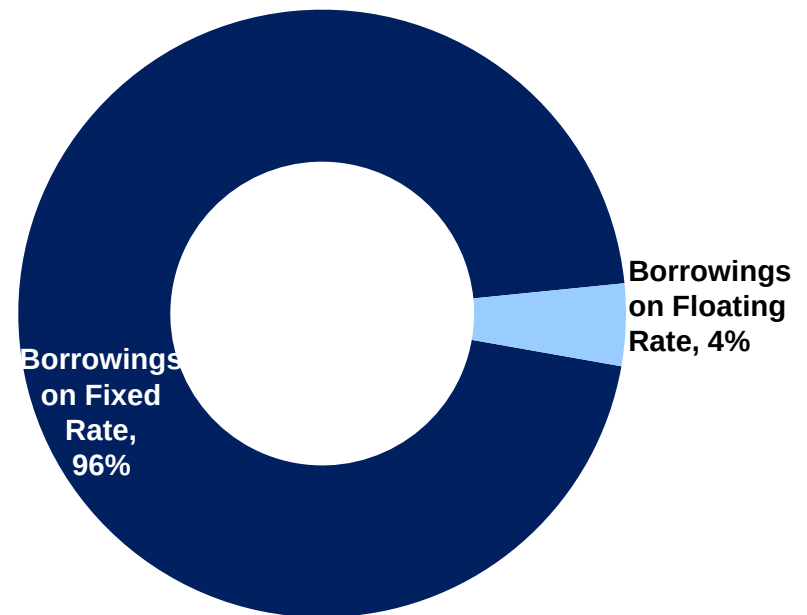
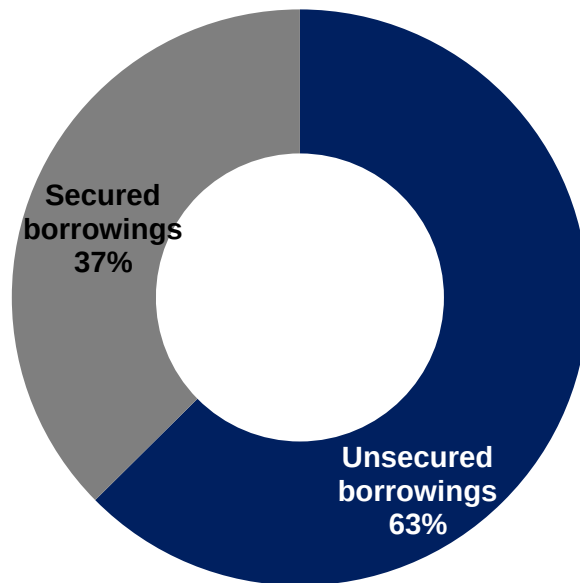


In line with capital management strategy: Diversified sources of funding





- (1) Financial flexibility with higher unsecured borrowings;**
- (2) Low exposure to interest rate risk and high certainty of cash flow with more fixed rate borrowings**



6. Summary



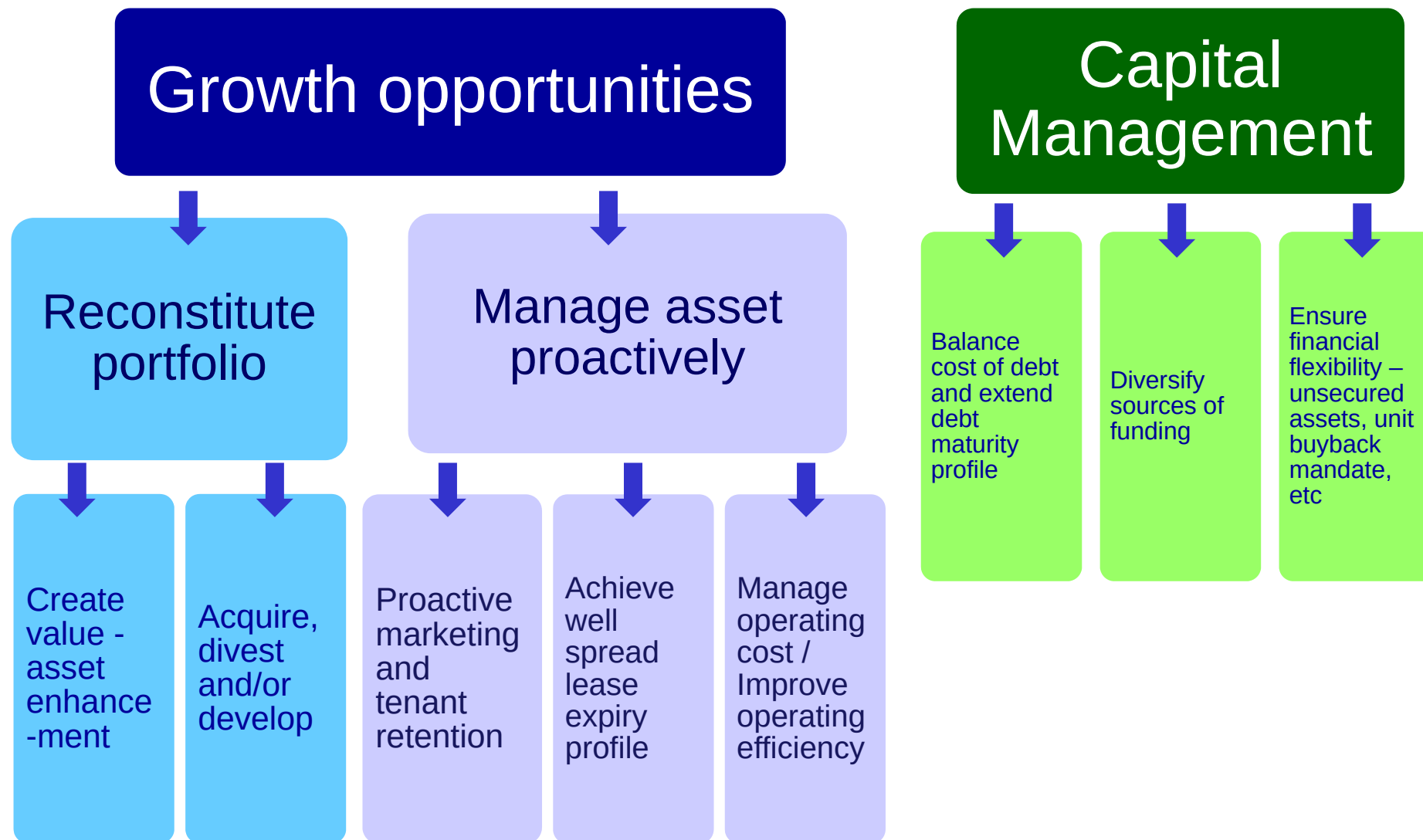
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Summary

- **Revitalised quality of portfolio for further growth**
 - Recycled sale proceeds into acquisition, development and AEIs
 - Latest AEI at Raffles City Tower to give projected ROI of 8.6%
- **Resilient portfolio well positioned for market recovery**
 - Higher portfolio committed occupancy at 97.2%
 - Continue to see increase in the Trust's monthly average office portfolio rent per square foot to S\$7.64
 - Well positioned to capture potential rental upside in 2013 & 2014 given that average passing rents are below market levels
- **Debt capacity of about S\$1 billion for investment opportunities**
(assuming 40% gearing)
 - Standby facilities in place to complete refinancing of 2013 outstanding debt
 - Low gearing at 30.1%

Strategies to deliver stable and sustainable returns in the long term



7. Supplementary Information



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Portfolio committed occupancy rate ⁽¹⁾ consistently above 90%

	2004	2005	2006	2007	2008	2009	2010	2011	2012 1Q	2012 2Q	2012 3Q	2012 4Q
Capital Tower	94.5	100	100	100	99.9	99.9	99.9	100.0	100.0	100.0	100.0	100.0
Six Battery Road	97.5	99.5	100	99.9	98.6	99.2	99.7	85.4	86.2 ⁽²⁾	88.0 ⁽²⁾	91.6	93.0
Bugis Village	92.9	92.1	95.3	99.1	96.6	93.8	93.4	98.8	92.7	94.4	97.9	97.1
Golden Shoe Car Park	100.0	85.4	98	96.4	100	100	95.2	100.0	100.0	100.0	100.0	100.0
HSBC Building		100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Raffles City (60% interest)			99.5	99.3	99.9	99.3	99.1	98.9	98.5	98.5	99.6	100.0
Wilkie Edge ⁽³⁾					52.5	77.9	98.4	98.4	97.1	99.0	93.5	93.9
One George Street					100	96.3	100	93.3	94.4	92.6	93.5	92.5
CapitaGreen (40% interest) ⁽⁴⁾								0.0	0.0	0.0	0.0	0.0
Twenty Anson									100.0	100.0	100.0	100.0
Portfolio Occupancy	95.2	99.1	99.6	99.6	96.2	94.8	99.3	95.8	96.0	96.2	97.1	97.2

Notes:

- (1) For years 2004 to 2009, portfolio occupancy rate includes Starhub Centre and Robinson Point which were divested in 2010
- (2) Six Battery Road is currently under upgrading expected to be completed in end-2013
- (3) Wilkie Edge is a property legally completed in December 2008
- (4) CapitaGreen is the Grade A office tower under development on the former site of Market Street Car Park. Development expected to be completed in 4Q 2014



Property details (1)



	Capital Tower	Six Battery Road	One George Street	Raffles City	Twenty Anson
Address	168 Robinson Rd	6 Battery Rd	1 George Street	250/252 North Bridge Rd; 2 Stamford Rd; 80 Bras Basah Rd	20 Anson Road
NLA (sq ft)	741,000	497,000	449,000	802,623 (Office: 380,901, Retail: 422,722)	203,000
Leasehold expiring	31-Dec-2094	19-Apr-2825	21-Jan-2102	15-Jul-2078	23-Nov-2106
Committed occupancy	100.0%	93.0%	92.5%	100.0%	100.0%
Valuation (31 Dec 2012)	\$1,233.0m	\$1,239.0m	\$948.0m	\$2,902.0m (100%) \$1,741.2m (60%)	\$431.0 m
Car park lots	415	190	178	1,045	55



Property details (2)



	HSBC Building	Wilkie Edge	Bugis Village ⁽¹⁾	Golden Shoe Car Park	CapitaGreen⁽²⁾
Address	21 Collyer Quay	8 Wilkie Road	62 to 67 Queen St, 151 to 166 Rochor Rd, 229 to 253 (odd nos only) Victoria St	50 Market Street	138 Market Street
NLA (sq ft)	200,000	149,000	122,000	46,000	700,000 (100%)
Leasehold expiring	18-Dec-2849	20-Feb-2105	30-Mar-2088	31-Jan-2081	31-Mar-2073
Committed occupancy	100.0%	93.9%	97.1%	100.0%	Under development
Valuation (31 Dec 2012)	\$422.0m	\$173.0m	\$60.0m	\$133.0m	\$1,400m (total estimated pde)
Car park lots	NA	215	NA	1,053	170 – 180

Notes:

- (1) The leasehold title and the valuation take into account the right of the President of the Republic of Singapore, as Lessor under the State Lease, to terminate the State Lease on 1 April 2019 upon payment of S\$6,610,208.53 plus accrued interest.
- (2) Figures shown are 100% interest. CCT owns 40% of CapitaGreen development with a call option to acquire balance 60% within 3 years upon receipt of temporary occupation permit. Development expected to complete by 4Q 2014.



Known Future Office Supply in Central Area (2013 - 2017)

Exp. DOC	Proposed Office Projects	Location	NLA (sf)
3Q2013	Asia Square Tower 2 (11% pre-committed)	Marina Bay	785,000
Subtotal (2013):			785,000
4Q2014	CapitaGreen	Raffles Place	700,000
Subtotal (2014):			700,000
2Q2015	V on Shenton (Former UIC Building at 5 Shenton Way)	Shenton Way	285,000
2015	South Beach Development	City Hall	502,000
Subtotal (2015):			787,000
2Q2016	Peck Seah Street / Choon Guan Street	Tanjong Pagar	800,000
2016	EON Shenton (Redevelopment of Marina House) (Strata Office)	Shenton Way	103,000
2016	Robinson Square (Redevelopment of The Corporate Building) (Strata Office)	Shenton Way	35,000
Subtotal (2016):			938,000
2017	Marina One	Marina Bay	1,835,000
2017	Ophir Road/Rochor Road White Site	Bugis	580,000
2017	Oxley Tower (Redevelopment of The Corporate Office) (Strata Office)	Shenton Way	112,000
2017	Redevelopment of International Factors Building & Robinson Towers	Shenton Way	215,000
Subtotal (2017):			2,742,000
TOTAL FORECAST SUPPLY (2013-2017<)			5,952,000

Source: JLL (4Q2012 preliminary figures), media and analysts reports



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