

CAPITAMALL TRUST - "PRESENTATION SLIDES - RAFFLES CITY SINGAPORE FULL YEAR 2012 FINANCIAL RESULTS" \* FINANCIAL STATEMENT AND RELATED ANNOUNCEMENT

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\* Asterisks denote mandatory information

|                                                    |                          |
|----------------------------------------------------|--------------------------|
| <b>Name of Announcer *</b>                         | CAPITAMALLS ASIA LIMITED |
| <b>Company Registration No.</b>                    | 200413169H               |
| <b>Announcement submitted on behalf of</b>         | CAPITAMALLS ASIA LIMITED |
| <b>Announcement is submitted with respect to *</b> | CAPITAMALLS ASIA LIMITED |
| <b>Announcement is submitted by *</b>              | Choo Wei-Pin             |
| <b>Designation *</b>                               | Company Secretary        |
| <b>Date &amp; Time of Broadcast</b>                | 18-Jan-2013 07:31:58     |
| <b>Announcement No.</b>                            | 00017                    |

>> ANNOUNCEMENT DETAILS

The details of the announcement start here ...

|                                         |                                                                                                                                                                                                 |
|-----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>For the Financial Period Ended *</b> | 31-12-2012                                                                                                                                                                                      |
| <b>Description</b>                      | CapitaMalls Asia Limited's subsidiary, CapitaMall Trust Management Limited, the manager of CapitaMall Trust, has today issued an announcement on the above matter, as attached for information. |
| <b>Attachments</b>                      |  RCSSlidesFY2012CMT.pdf<br>Total size = <b>247K</b><br>(2048K size limit recommended)                        |

# Raffles City Singapore Full Year 2012



18 January 2013



# Important Notice

**Raffles City Singapore is jointly owned by CapitaCommercial Trust (CCT) and CapitaMall Trust (CMT) through RCS Trust and jointly managed by CapitaCommercial Trust Management Limited (CCTML) and CapitaMall Trust Management Limited (CMTML). CCT has 60% interest and CMT has 40% interest in RCS Trust. This presentation shall be read in conjunction with the respective 2012 Full Year Unaudited Financial Statement Announcements released for CCT and CMT.**

This presentation may contain forward-looking statements. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause the actual results or outcomes to differ materially from those expressed in any forward-looking statement. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other developments or companies, shifts in expected levels of occupancy rate, property rental income, charge out collections, changes in operating expenses (including employee wages, benefits and training costs), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of management on future events.

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This presentation also does not constitute an invitation or offer to acquire, purchase or subscribe for units in CCT and/or CMT.



# Performance of RCS Trust – FY 2012

|                            | CMT's 40% Interest |                    |                      |               | RCS Trust<br>100%  |
|----------------------------|--------------------|--------------------|----------------------|---------------|--------------------|
|                            | FY 2012<br>S\$'000 | FY 2011<br>S\$'000 | S\$'000              | Variance<br>% | FY 2012<br>S\$'000 |
| <b>Gross Revenue</b>       | <b>88,370</b>      | <b>86,751</b>      | <b>1,619</b>         | <b>1.9</b>    | <b>220,926</b>     |
| - Retail                   | 38,821             | 37,457             | 1,364                | 3.6           | 97,053             |
| - Office                   | 13,776             | 13,899             | (123) <sup>(1)</sup> | (0.9)         | 34,439             |
| - Hotel                    | 32,651             | 32,474             | 177                  | 0.5           | 81,627             |
| - Others                   | 3,122              | 2,921              | 201                  | 6.9           | 7,807              |
| <b>Net Property Income</b> | <b>64,525</b>      | <b>63,471</b>      | <b>1,054</b>         | <b>1.7</b>    | <b>161,314</b>     |

(1) The decline in office revenue was due to lower renewed or signed rents as compared to expiring rents.



# RCS Trust – Financial Ratios

|                         | As at 31 December 2012 |
|-------------------------|------------------------|
| Net Debt / Total Assets | 33.2%                  |

|                                                          | 4Q 2012 |
|----------------------------------------------------------|---------|
| Net Operating Profit / CMBS Debt Service <sup>(1)</sup>  | 5.78 x  |
| Net Operating Profit / Total Debt Service <sup>(2)</sup> | 4.64 x  |

Notes:

(1) NOP / CMBS debt service – (Net property income less other borrowing cost and trust expenses) / (CMBS interest expense)

(2) NOP / Total debt service – (Net property income less other borrowing cost and trust expenses) / (CMBS and bank loan interest expenses)



# Raffles City Singapore – Summary

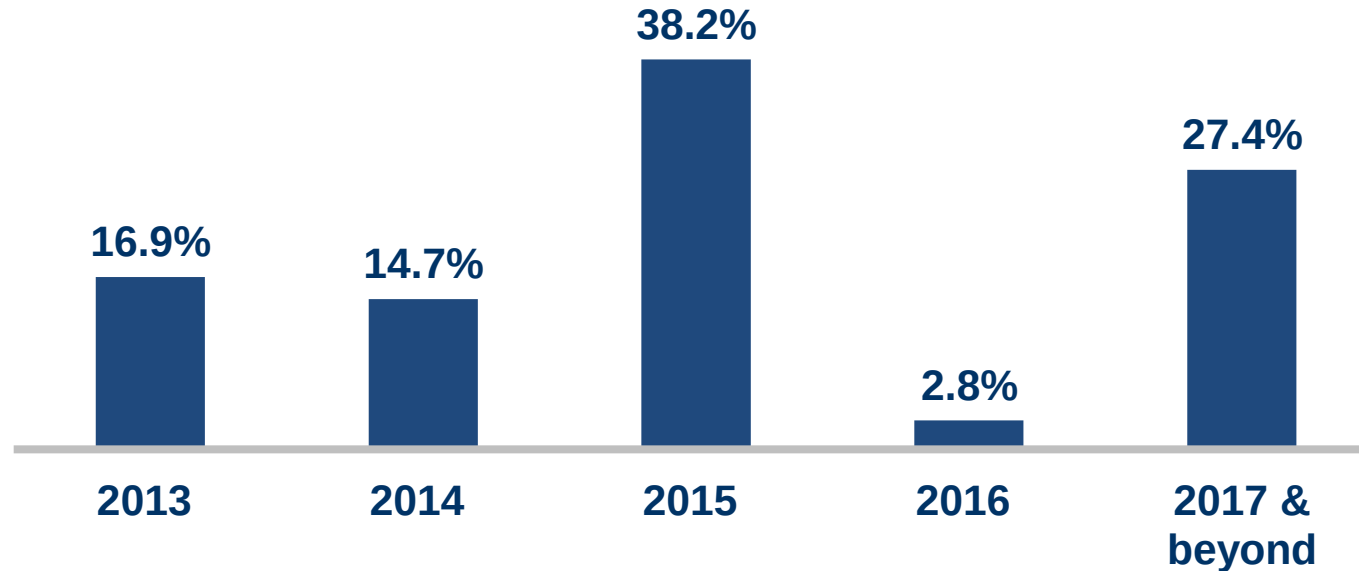
## Key Details (As at 31 December 2012)

|                               |                                                                                                                                                                                                       |
|-------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Gross Floor Area              | 3,449,727 sq ft (or 320,490 sq m)                                                                                                                                                                     |
| Net Lettable Area             | Office: 380,904 sq ft (or 35,387 sq m)<br>Retail: 420,900 sq ft (or 39,103 sq m)<br>Total: 801,804 sq ft (or 74,490 sq m)                                                                             |
| Number of Tenants             | Office: 48<br>Retail: 224<br>Hotels & Convention Centre: 1<br>Total: 273                                                                                                                              |
| Number of Hotel Rooms         | 2,030                                                                                                                                                                                                 |
| Carpark Lots                  | 1,045                                                                                                                                                                                                 |
| Title                         | Leasehold tenure of 99 years expiring 15 July 2078                                                                                                                                                    |
| Valuation (as at 31 Dec 2012) | S\$2,902.0 million by Knight Frank Pte Ltd                                                                                                                                                            |
| Committed Occupancy           | Office: 100.0%<br>Retail: 100.0%<br>Total: 100.0%                                                                                                                                                     |
| Awards                        | Green Mark (Gold) Award 2010 by Building Construction Authority<br>National Safety & Security Award 2010 - Marina SSWG (Safety & Security Watch Group) by Singapore Police Force- Individual Category |



# Lease Expiry Profile – Raffles City Tower (Office)

Leases up for Renewal as a % of Gross Rental Income as at 31 December 2012



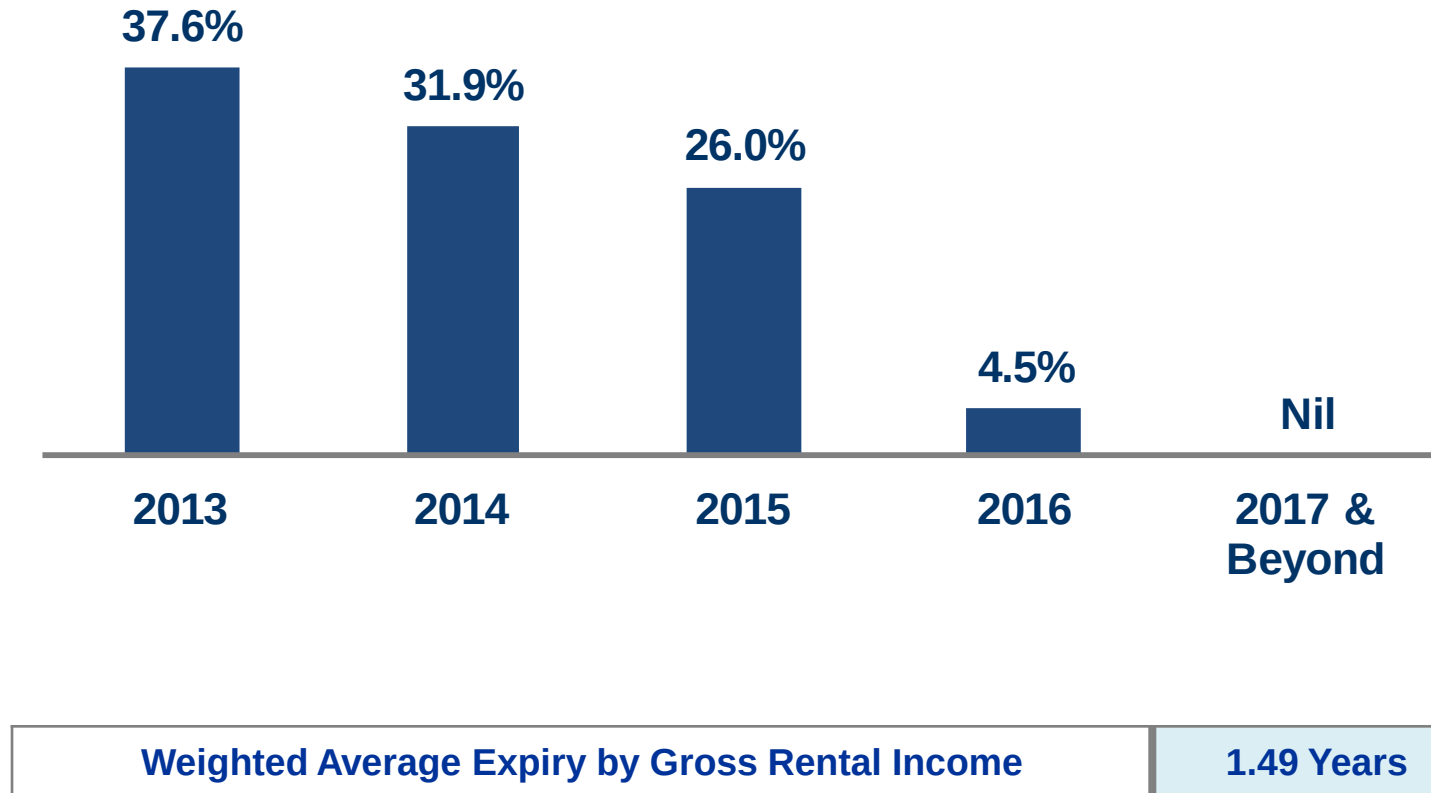
Weighted Average Expiry by Gross Rental Income

2.75 Years



# Lease Expiry Profile – Raffles City Shopping Centre

Leases up for Renewal as a % of Gross Rental Income as at 31 December 2012







# Top 10 Tenants – Raffles City Tower (Office)

| Tenant                                        | % of Gross Rental Income <sup>(1)</sup> |
|-----------------------------------------------|-----------------------------------------|
| Economic Development Board                    | 26.2%                                   |
| Accenture Pte Ltd                             | 12.5%                                   |
| Philip Securities Pte Ltd                     | 10.7%                                   |
| Total Trading Asia Pte. Ltd.                  | 4.8%                                    |
| AAPC Hotels Management Pte. Ltd.              | 3.9%                                    |
| Raffles International Limited                 | 3.0%                                    |
| Delegation of the European Union to Singapore | 2.6%                                    |
| Petro-Diamond Singapore (Pte) Ltd             | 2.3%                                    |
| Noonday Asset Management Asia Pte Ltd         | 2.2%                                    |
| Swiss Life Private Placement (S) Pte Ltd      | 1.7%                                    |
| <b>Top 10 Tenants</b>                         | <b>69.9%</b>                            |
| Other Tenants                                 | 30.1%                                   |
| <b>TOTAL</b>                                  | <b>100.0%</b>                           |

(1) Based on gross rental income of existing tenants as at 31 December 2012.



# Top 10 Tenants – Raffles City Shopping Centre

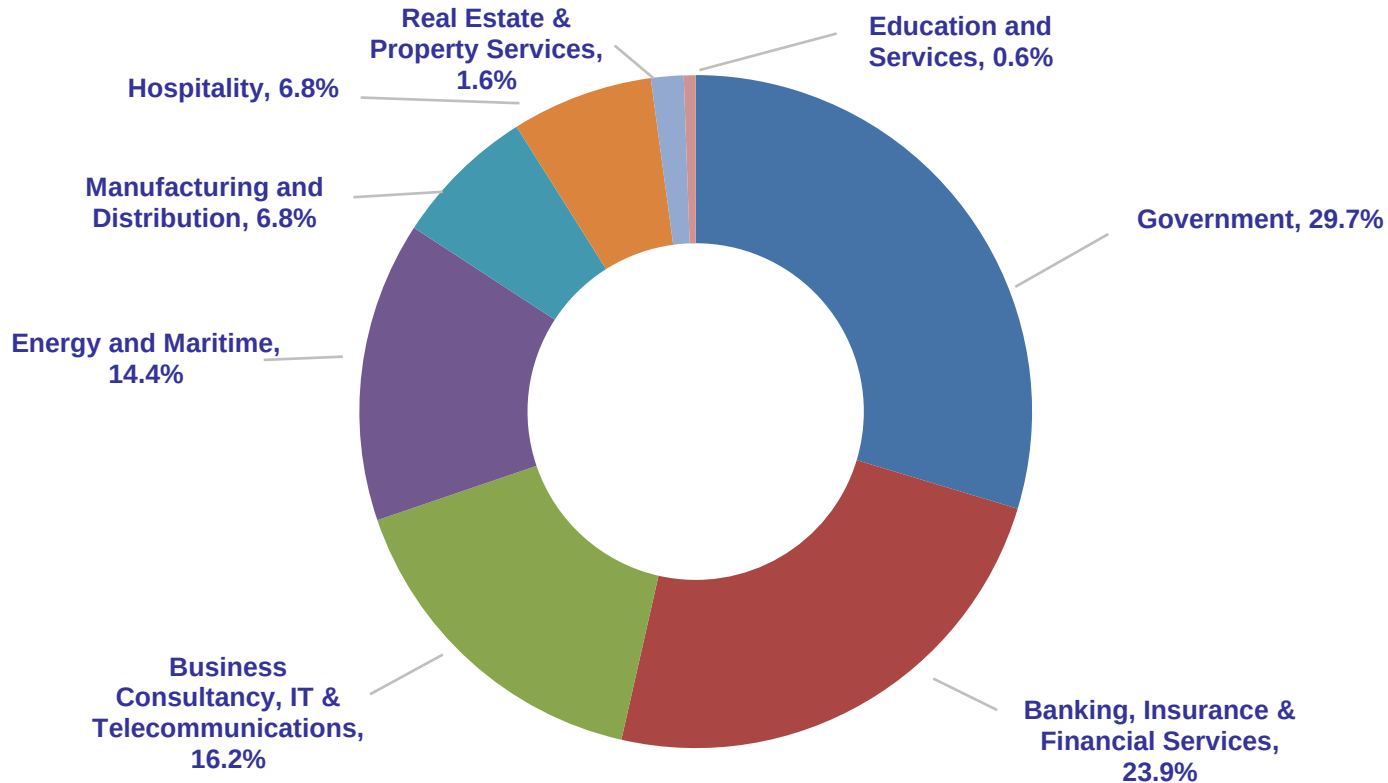
| Tenant                                | % of Gross Rental Income <sup>(1)</sup> |
|---------------------------------------|-----------------------------------------|
| Robinson & Co. (Singapore) Pte Ltd    | 13.7%                                   |
| Wing Tai Clothing Pte Ltd             | 4.1%                                    |
| Jay Gee Enterprises (Pte.) Ltd.       | 3.1%                                    |
| Cold Storage Singapore (1983) Pte Ltd | 2.7%                                    |
| Food Junction Management Pte Ltd      | 2.5%                                    |
| Esprit Retail Pte Ltd                 | 2.4%                                    |
| TES 07 Pte. Ltd.                      | 2.4%                                    |
| Cortina Watch Pte Ltd                 | 2.2%                                    |
| DBS Bank Ltd.                         | 1.8%                                    |
| Dickson Stores Pte Ltd                | 1.7%                                    |
| <b>Top 10 Tenants</b>                 | <b>36.6%</b>                            |
| Other Tenants                         | 63.4%                                   |
| <b>TOTAL</b>                          | <b>100.0%</b>                           |

(1) Based on gross rental income for the month of December 2012.



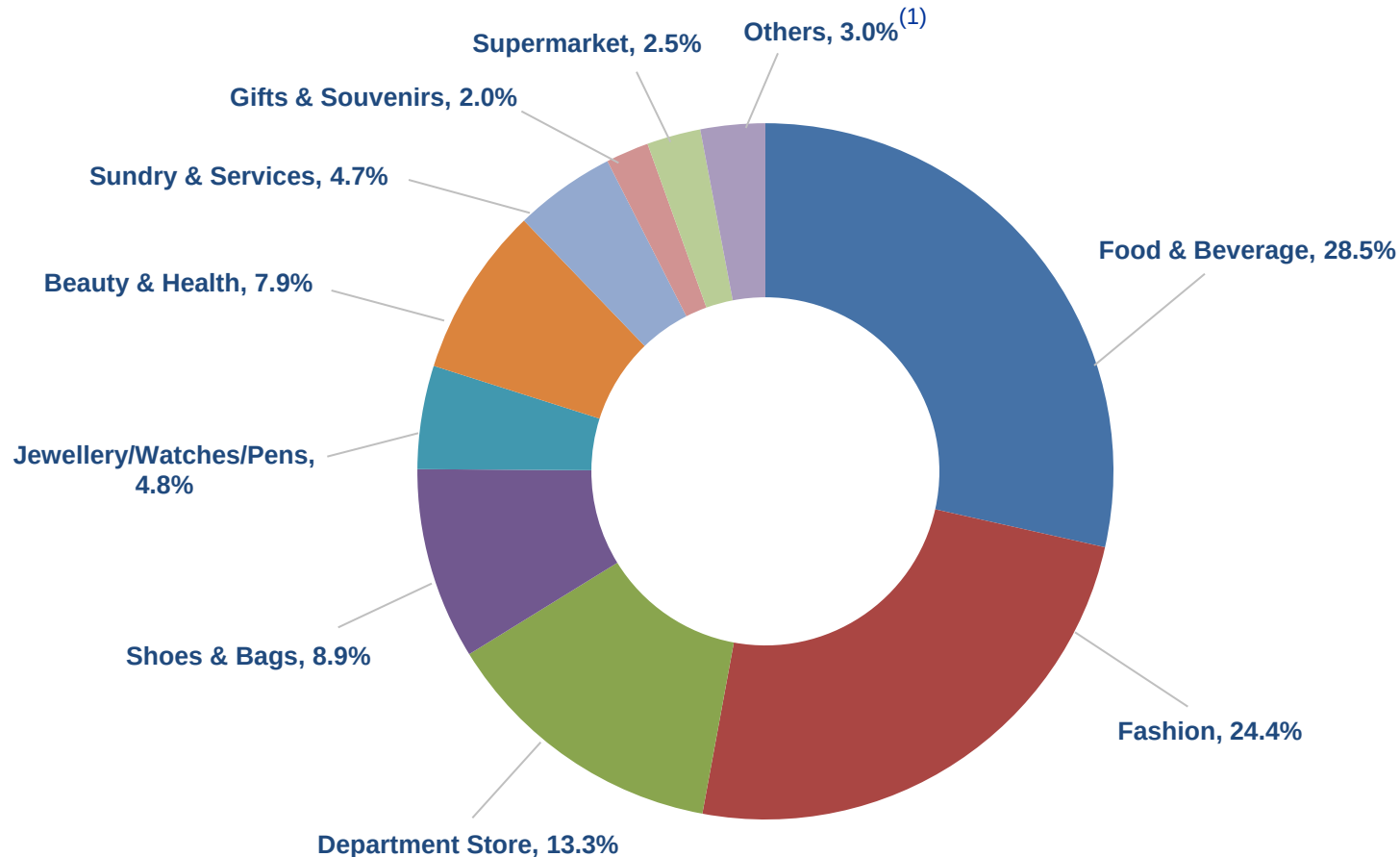
# Trade Mix – Raffles City Tower (Office)

**Tenant Business Sector Analysis as at 31 December 2012**  
**Based on Monthly Gross Rental Income**



# Trade Mix – Raffles City Shopping Centre

## Tenant Business Sector Analysis by Gross Rental Income for the Month of December 2012



(1) Others include Books & Stationery, Sporting Goods & Apparel, Electrical & Electronics, Houseware & Furnishings, Art Gallery, Music & Video, Toys & Hobbies and Information Technology.



# Thank You

**For enquiries, please contact:**

**HO Mei Peng**

**Head, Investor Relations & Communications**

**Tel : (65)-6826 5586**

**Fax : (65)-6533 6133**

**Email: [ho.meipeng@capitaland.com](mailto:ho.meipeng@capitaland.com)**

**<http://www.cct.com.sg>**

**Jeanette PANG**

**Asst. Vice President, Investor Relations**

**Tel : (65)-6826 5307**

**Fax : (65)-6536 3884**

**Email: [jeanette.pang@capitaland.com](mailto:jeanette.pang@capitaland.com)**

**<http://www.capitamall.com>**