

CAPITAMALLS MALAYSIA TRUST - "FINANCIAL RESULTS FOR THE FIRST QUARTER ENDED 31 MARCH 2013" \*  
FINANCIAL STATEMENT AND RELATED ANNOUNCEMENT

Like

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\* Asterisks denote mandatory information

|                                                    |                          |
|----------------------------------------------------|--------------------------|
| <b>Name of Announcer *</b>                         | CAPITAMALLS ASIA LIMITED |
| <b>Company Registration No.</b>                    | 200413169H               |
| <b>Announcement submitted on behalf of</b>         | CAPITAMALLS ASIA LIMITED |
| <b>Announcement is submitted with respect to *</b> | CAPITAMALLS ASIA LIMITED |
| <b>Announcement is submitted by *</b>              | Choo Wei-Pin             |
| <b>Designation *</b>                               | Company Secretary        |
| <b>Date &amp; Time of Broadcast</b>                | 16-Apr-2013 19:29:38     |
| <b>Announcement No.</b>                            | 00121                    |

## &gt;&gt; ANNOUNCEMENT DETAILS

The details of the announcement start here ...

|                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>For the Financial Period Ended *</b> | 31-03-2013                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>Description</b>                      | CapitaMalls Asia Limited's subsidiary, CapitaMalls Malaysia REIT Management Sdn. Bhd., the manager of CapitaMalls Malaysia Trust, has today issued an announcement, presentation slides and a news release on the above matter, as attached for information.                                                                                                                                                                                                                                            |
| <b>Attachments</b>                      |  CMMT_ResultsSlides_20130416.pdf<br> CMMT_ResultsRelease_20130416.pdf<br> CMMT_1Qtr2013_Results_20130416.pdf<br>Total size = <b>3402K</b><br>(2048K size limit recommended)<br><b>Total attachment size has exceeded the recommended value</b> |



## Financial Results

Form Version 8 (Enhanced)

Initiated by CS\_TMF GLOBAL SERVICES MALAYSIA on 16/04/2013 10:03:52 AM

Submitted by CS\_TMF GLOBAL SERVICES MALAYSIA on 16/04/2013 05:30:46 PM

Reference No CG-130416-36232

Submitted

## Company Information

Main Market Company

New Announcement

Submitting Investment Bank/Advisor (if applicable)

Submitting Secretarial Firm (if applicable)

TMF Global Services (Malaysia) Sdn. Bhd.

\* Company name

CAPITAMALLS MALAYSIA TRUST

\* Stock name

CMMT

\* Stock code

5180

\* Contact person

Soo Shiow Fang

\* Designation

Senior Manager

\* Contact number

03-2382 4340 / 4312

E-mail address

huey.shayan.wong@tmf-group.com

## Part A : To be filled by Public Listed Company

\* Financial Year End

31/12/2013

\* Quarter

1 Qtr

\* Quarterly report for the financial period ended

31/03/2013

\* The figures

have not been audited

Please attach the full Quarterly Report here

CMMT 1Q2013 Results 16 April 2013.pdf

Remarks

- DEFAULT CURRENCY
- OTHER CURRENCY

Currency

Malaysian Ringgit (MYR)

## Part A2 : SUMMARY OF KEY FINANCIAL INFORMATION

Summary of Key Financial Information for the financial period ended  
\* 31/03/2013

|                                                                        | INDIVIDUAL QUARTER                     |                                        | CUMULATIVE QUARTER                     |                                        |
|------------------------------------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|
|                                                                        | CURRENT YEAR QUARTER *                 | PRECEDING YEAR CORRESPONDING QUARTER   | CURRENT YEAR TO DATE *                 | PRECEDING YEAR CORRESPONDING PERIOD    |
|                                                                        | 31/03/2013<br>[dd/mm/yyyy]<br>\$\$'000 | 31/03/2012<br>[dd/mm/yyyy]<br>\$\$'000 | 31/03/2013<br>[dd/mm/yyyy]<br>\$\$'000 | 31/03/2012<br>[dd/mm/yyyy]<br>\$\$'000 |
| 1. Revenue                                                             | 74,384                                 | 71,403                                 | 74,384                                 | 71,403                                 |
| 2. Profit/(loss) before tax                                            | 35,848                                 | 34,442                                 | 35,848                                 | 34,442                                 |
| 3. Profit/(loss) for the period                                        | 35,848                                 | 34,442                                 | 35,848                                 | 34,442                                 |
| 4. Profit/(loss) attributable to ordinary equity holders of the parent | 35,848                                 | 34,442                                 | 35,848                                 | 34,442                                 |
| 5. Basic earnings/(loss) per share (Subunit)                           | 2.03                                   | 1.95                                   | 2.03                                   | 1.95                                   |

|                                                   |      |      |      |      |
|---------------------------------------------------|------|------|------|------|
| 6. Proposed/Declared dividend per share (Subunit) | 2.18 | 2.09 | 2.18 | 2.09 |
|---------------------------------------------------|------|------|------|------|

AS AT END OF CURRENT QUARTER\*

AS AT PRECEDING FINANCIAL YEAR END

|                                                                                      |        |        |
|--------------------------------------------------------------------------------------|--------|--------|
| 7. Net assets per share attributable to ordinary equity holders of the parent (\$\$) | 1.1532 | 1.1547 |
|--------------------------------------------------------------------------------------|--------|--------|

Remarks :

Definition of Subunit:

In a currency system, there is usually a main unit (base) and subunit that is a fraction amount of the main unit. Example for the subunit as follows:

| Country        | Base Unit | Subunit |
|----------------|-----------|---------|
| Malaysia       | Ringgit   | Sen     |
| United States  | Dollar    | Cent    |
| United Kingdom | Pound     | Pence   |

**CAPITAMALLS MALAYSIA TRUST**  
**CONDENSED CONSOLIDATED**  
**FINANCIAL STATEMENTS**  
**FOR THE FIRST QUARTER ENDED 31 MARCH 2013**

**CAPITAMALLS MALAYSIA TRUST**  
**FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

**CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

|                                                    | AS AT<br>31 MARCH<br>2013<br>(UNAUDITED)<br>RM'000 | AS AT<br>31 DECEMBER<br>2012<br>(AUDITED)<br>RM'000 |
|----------------------------------------------------|----------------------------------------------------|-----------------------------------------------------|
| <b>Assets</b>                                      |                                                    |                                                     |
| Plant and equipment                                | 2,266                                              | 2,420                                               |
| Investment properties                              | 2,940,938                                          | 2,936,000                                           |
| Total non-current assets                           | <u>2,943,204</u>                                   | <u>2,938,420</u>                                    |
| Trade and other receivables                        | 23,442                                             | 24,407                                              |
| Cash and cash equivalents                          | 116,096                                            | 158,965                                             |
| Total current assets                               | <u>139,538</u>                                     | <u>183,372</u>                                      |
| <b>Total assets</b>                                | <b><u>3,082,742</u></b>                            | <b><u>3,121,792</u></b>                             |
| <b>Equity</b>                                      |                                                    |                                                     |
| Unitholders' capital                               | 1,815,222                                          | 1,815,222                                           |
| Undistributed profit                               | 262,250                                            | 301,366                                             |
| Total unitholders' funds                           | <u>2,077,472</u>                                   | <u>2,116,588</u>                                    |
| <b>Liabilities</b>                                 |                                                    |                                                     |
| Borrowings                                         | 815,926                                            | 815,534                                             |
| Tenants' deposits                                  | 51,123                                             | 50,988                                              |
| Total non-current liabilities                      | <u>867,049</u>                                     | <u>866,522</u>                                      |
| Borrowings                                         | 55,800                                             | 54,000                                              |
| Tenants' deposits                                  | 28,266                                             | 27,412                                              |
| Trade and other payables                           | 54,155                                             | 57,270                                              |
| Total current liabilities                          | <u>138,221</u>                                     | <u>138,682</u>                                      |
| Total liabilities                                  | <u>1,005,270</u>                                   | <u>1,005,204</u>                                    |
| <b>Total equity and liabilities</b>                | <b><u>3,082,742</u></b>                            | <b><u>3,121,792</u></b>                             |
| <b>Number of units in circulation ('000 units)</b> | <b>1,768,038</b>                                   | <b>1,768,038</b>                                    |
| <b>Net asset value ("NAV")</b>                     |                                                    |                                                     |
| - before income distribution                       | 2,077,472                                          | 2,116,588                                           |
| - after income distribution                        | 2,038,929                                          | 2,041,624                                           |
| <b>NAV per unit (RM)</b>                           |                                                    |                                                     |
| - before income distribution                       | 1.1750                                             | 1.1971                                              |
| - after income distribution                        | 1.1532                                             | 1.1547                                              |

The unaudited condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements.

**CAPITAMALLS MALAYSIA TRUST**  
**FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

**CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

|                                                    | <b>CURRENT QUARTER</b> |                    | <b>YEAR TO DATE</b> |                    |
|----------------------------------------------------|------------------------|--------------------|---------------------|--------------------|
|                                                    | <b>31 MARCH</b>        |                    | <b>31 MARCH</b>     |                    |
|                                                    | <b>2013</b>            | <b>2012</b>        | <b>2013</b>         | <b>2012</b>        |
|                                                    | <b>(UNAUDITED)</b>     | <b>(UNAUDITED)</b> | <b>(UNAUDITED)</b>  | <b>(UNAUDITED)</b> |
|                                                    | <b>RM'000</b>          | <b>RM'000</b>      | <b>RM'000</b>       | <b>RM'000</b>      |
| Gross rental income                                | 60,438                 | 57,590             | 60,438              | 57,590             |
| Car park income                                    | 4,724                  | 4,777              | 4,724               | 4,777              |
| Other revenue                                      | 9,222                  | 9,036              | 9,222               | 9,036              |
| <b>Gross revenue</b>                               | <b>74,384</b>          | <b>71,403</b>      | <b>74,384</b>       | <b>71,403</b>      |
| Maintenance expenses                               | (5,370)                | (5,400)            | (5,370)             | (5,400)            |
| Utilities                                          | (9,448)                | (9,440)            | (9,448)             | (9,440)            |
| Other operating expenses <sup>1</sup>              | (8,022)                | (7,786)            | (8,022)             | (7,786)            |
| Property operating expenses                        | (22,840)               | (22,626)           | (22,840)            | (22,626)           |
| <b>Net property income</b>                         | <b>51,544</b>          | <b>48,777</b>      | <b>51,544</b>       | <b>48,777</b>      |
| Interest income                                    | 1,075                  | 730                | 1,075               | 730                |
| Other non-operating income                         | -                      | 96                 | -                   | 96                 |
| <b>Net investment income</b>                       | <b>52,619</b>          | <b>49,603</b>      | <b>52,619</b>       | <b>49,603</b>      |
| Manager's management fee                           | (4,933)                | (4,693)            | (4,933)             | (4,693)            |
| Trustee's fee                                      | (99)                   | (123)              | (99)                | (123)              |
| Auditors' fee                                      | (59)                   | (56)               | (59)                | (56)               |
| Tax agent's fee                                    | (9)                    | (8)                | (9)                 | (8)                |
| Valuation fee                                      | (60)                   | (60)               | (60)                | (60)               |
| Finance costs                                      | (11,431)               | (10,174)           | (11,431)            | (10,174)           |
| Other non-operating expenses                       | (180)                  | (47)               | (180)               | (47)               |
|                                                    | (16,771)               | (15,161)           | (16,771)            | (15,161)           |
| <b>Profit before taxation</b>                      | <b>35,848</b>          | <b>34,442</b>      | <b>35,848</b>       | <b>34,442</b>      |
| Taxation                                           | -                      | -                  | -                   | -                  |
| <b>Profit for the period</b>                       | <b>35,848</b>          | <b>34,442</b>      | <b>35,848</b>       | <b>34,442</b>      |
| Other comprehensive income, net of tax             | -                      | -                  | -                   | -                  |
| <b>Total comprehensive income for the period</b>   | <b>35,848</b>          | <b>34,442</b>      | <b>35,848</b>       | <b>34,442</b>      |
| Distribution adjustments <sup>2</sup>              | 2,828                  | 2,527              | 2,828               | 2,527              |
| <b>Income available for distribution</b>           | <b>38,676</b>          | <b>36,969</b>      | <b>38,676</b>       | <b>36,969</b>      |
| <b>Distributable income<sup>3</sup></b>            | <b>38,543</b>          | <b>36,839</b>      | <b>38,543</b>       | <b>36,839</b>      |
| Profit for the period is made up of the following: |                        |                    |                     |                    |
| Realised                                           | 35,848                 | 34,442             | 35,848              | 34,442             |
| Unrealised <sup>4</sup>                            | -                      | -                  | -                   | -                  |
|                                                    | <b>35,848</b>          | <b>34,442</b>      | <b>35,848</b>       | <b>34,442</b>      |

**CAPITAMALLS MALAYSIA TRUST**  
**FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

**CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
**(CONTINUED)**

|                                            | CURRENT QUARTER<br>31 MARCH |                     | YEAR TO DATE<br>31 MARCH |                     |
|--------------------------------------------|-----------------------------|---------------------|--------------------------|---------------------|
|                                            | 2013<br>(UNAUDITED)         | 2012<br>(UNAUDITED) | 2013<br>(UNAUDITED)      | 2012<br>(UNAUDITED) |
| <b>Earnings per unit (sen)<sup>5</sup></b> |                             |                     |                          |                     |
| - before Manager's management fee (sen)    | 2.30                        | 2.22                | 2.30                     | 2.22                |
| - after Manager's management fee (sen)     | 2.03                        | 1.95                | 2.03                     | 1.95                |
| <b>Distribution per unit ("DPU") (sen)</b> | 2.18                        | 2.09                | 2.18                     | 2.09                |
| <b>DPU (sen) – annualised</b>              | 8.84                        | 8.41                | 8.84                     | 8.41                |

The unaudited condensed consolidated statement of comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements.

<sup>1</sup> Included in the other operating expenses is the following:

|                                                      | CURRENT QUARTER<br>31 MARCH   |                               | YEAR TO DATE<br>31 MARCH      |                               |
|------------------------------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|                                                      | 2013<br>(UNAUDITED)<br>RM'000 | 2012<br>(UNAUDITED)<br>RM'000 | 2013<br>(UNAUDITED)<br>RM'000 | 2012<br>(UNAUDITED)<br>RM'000 |
| Write-back of impairment losses of trade receivables | 32                            | 118                           | 32                            | 118                           |
| Realised foreign exchange (loss)/gain                | (2)                           | *                             | (2)                           | *                             |

\* less than RM1,000.

**CAPITAMALLS MALAYSIA TRUST**  
**FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

**CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
**(CONTINUED)**

<sup>2</sup> Included in the distribution adjustments are the following:

|                                                 | CURRENT QUARTER<br>31 MARCH   |                               | YEAR TO DATE<br>31 MARCH      |                               |
|-------------------------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|                                                 | 2013<br>(UNAUDITED)<br>RM'000 | 2012<br>(UNAUDITED)<br>RM'000 | 2013<br>(UNAUDITED)<br>RM'000 | 2012<br>(UNAUDITED)<br>RM'000 |
| Manager's management fee payable in units*      | 2,147                         | 2,030                         | 2,147                         | 2,030                         |
| Depreciation                                    | 303                           | 146                           | 303                           | 146                           |
| Amortisation of transaction costs on borrowings | 193                           | 247                           | 193                           | 247                           |
| Net (profit)/loss from subsidiary **            | (34)                          | 2                             | (34)                          | 2                             |
| Other tax adjustments                           | 219                           | 102                           | 219                           | 102                           |
|                                                 | <u>2,828</u>                  | <u>2,527</u>                  | <u>2,828</u>                  | <u>2,527</u>                  |

\* This is calculated with reference to the net property income of all properties except for East Coast Mall which was payable in cash.

\*\* Net (profit)/loss from subsidiary relates to the wholly owned subsidiary, CMMT MTN Berhad.

3. The difference between distributable income and income available for distribution is due to rollover adjustment for rounding effect of DPU.
4. This refers to unrealised profit, if any, which is not available for income distribution.
5. Earnings per unit ("EPU") is computed based on profit for the quarter/period divided by the weighted average number of units at the end of the quarter/period. The computation of EPU after Manager's management fee for the current quarter is set out in B12.



**CAPITAMALLS MALAYSIA TRUST**  
**FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN NET ASSET VALUE**

|                                                                        | Unitholders'<br>Capital<br>RM'000 | Undistributed Profit<br>Realised<br>RM'000 | Unrealised<br>RM'000 | Total<br>Unitholders'<br>Funds<br>RM'000 |
|------------------------------------------------------------------------|-----------------------------------|--------------------------------------------|----------------------|------------------------------------------|
| <b>As at 1 January 2012</b>                                            | 1,806,696                         | (5,110)                                    | 150,257              | 1,951,843                                |
| Total comprehensive income for the period                              | -                                 | 34,442                                     | -                    | 34,442                                   |
| <b>Increase in net assets resulting from operations</b>                | <b>1,806,696</b>                  | <b>29,332</b>                              | <b>150,257</b>       | <b>1,986,285</b>                         |
| <b>Unitholders' transactions</b>                                       |                                   |                                            |                      |                                          |
| - Placement expenses <sup>1</sup>                                      | (2)                               | -                                          | -                    | (2)                                      |
| - Distribution paid to unitholders <sup>2</sup>                        | -                                 | (20,095)                                   | -                    | (20,095)                                 |
| <b>Increase in net assets resulting from unitholders' transactions</b> | <b>(2)</b>                        | <b>(20,095)</b>                            | <b>-</b>             | <b>(20,097)</b>                          |
| <b>As at 31 March 2012 (Unaudited)</b>                                 | <b>1,806,694</b>                  | <b>9,237</b>                               | <b>150,257</b>       | <b>1,966,188</b>                         |
| <b>As at 1 January 2013</b>                                            | 1,815,222                         | 37,729                                     | 263,637              | 2,116,588                                |
| Total comprehensive income for the period                              | -                                 | 35,848                                     | -                    | 35,848                                   |
| <b>Increase in net assets resulting from operations</b>                | <b>1,815,222</b>                  | <b>73,577</b>                              | <b>263,637</b>       | <b>2,152,436</b>                         |
| <b>Unitholders' transactions</b>                                       |                                   |                                            |                      |                                          |
| - Distribution paid to unitholders <sup>3</sup>                        | -                                 | (74,964)                                   | -                    | (74,964)                                 |
| <b>Increase in net assets resulting from unitholders' transactions</b> | <b>-</b>                          | <b>(74,964)</b>                            | <b>-</b>             | <b>(74,964)</b>                          |
| <b>As at 31 March 2013 (Unaudited)</b>                                 | <b>1,815,222</b>                  | <b>(1,387)</b>                             | <b>263,637</b>       | <b>2,077,472</b>                         |

The unaudited condensed consolidated statement of changes in net asset value should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements.

- <sup>1</sup> This refers to the private placement expenses in relation to the acquisitions of Gurney Plaza Extension and East Coast Mall.
- <sup>2</sup> This refers to 2011 final income distribution of 1.14 sen per unit for the period from 11 November 2011 to 31 December 2011 paid on 8 March 2012.
- <sup>3</sup> This refers to 2012 final income distribution of 4.24 sen per unit for the period from 1 July 2012 to 31 December 2012 paid on 6 March 2013.

**CAPITAMALLS MALAYSIA TRUST**  
**FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**

|                                                                  | <b>THREE MONTHS ENDED</b> |                    |
|------------------------------------------------------------------|---------------------------|--------------------|
|                                                                  | <b>31 MARCH</b>           | <b>31 MARCH</b>    |
|                                                                  | <b>2013</b>               | <b>2012</b>        |
|                                                                  | <b>(UNAUDITED)</b>        | <b>(UNAUDITED)</b> |
|                                                                  | <b>RM'000</b>             | <b>RM'000</b>      |
| <b>Cash Flows From Operating Activities</b>                      |                           |                    |
| Profit before taxation                                           | 35,848                    | 34,442             |
| Adjustments for:-                                                |                           |                    |
| Manager's management fee paid/payable in units                   | 2,147                     | 2,030              |
| Depreciation                                                     | 303                       | 146                |
| Finance costs                                                    | 11,431                    | 10,174             |
| Interest income                                                  | (1,075)                   | (730)              |
| <b>Operating profit before changes in working capital</b>        | <b>48,654</b>             | <b>46,062</b>      |
| Changes in working capital:                                      |                           |                    |
| Trade and other receivables                                      | 966                       | (2,666)            |
| Trade and other payables                                         | (10,430)                  | (6,541)            |
| Tenants' deposits                                                | 989                       | 5,967              |
| <b>Net cash from operating activities</b>                        | <b>40,179</b>             | <b>42,822</b>      |
| <b>Cash Flows From Investing Activities</b>                      |                           |                    |
| Acquisition of plant and equipment                               | (149)                     | (222)              |
| Capital expenditure on investment properties                     | (1,626)                   | (1,066)            |
| Interest received                                                | 1,075                     | 730                |
| <b>Net cash used in investing activities</b>                     | <b>(700)</b>              | <b>(558)</b>       |
| <b>Cash Flows From Financing Activities</b>                      |                           |                    |
| Interest paid                                                    | (6,984)                   | (12,681)           |
| Distribution paid to unitholders                                 | (74,964)                  | (20,095)           |
| Payment of financing expenses                                    | (2,200)                   | -                  |
| Payment of listing expenses                                      | -                         | (793)              |
| Proceeds from interest bearing borrowings                        | 1,800                     | -                  |
| Pledged deposits                                                 | (1,930)                   | -                  |
| <b>Net cash used in financing activities</b>                     | <b>(84,278)</b>           | <b>(33,569)</b>    |
| Net (decrease)/increase in cash and cash equivalents             | (44,799)                  | 8,695              |
| Cash and cash equivalents at beginning of the period             | 155,432                   | 115,417            |
| <b>Cash and cash equivalents at end of the period</b>            | <b>110,633</b>            | <b>124,112</b>     |
| <b>Cash and cash equivalents at end of the period comprises:</b> |                           |                    |
| Deposits placed with licensed banks                              | 105,143                   | 113,939            |
| Cash and bank balances                                           | 10,953                    | 12,173             |
|                                                                  | 116,096                   | 124,112            |
| Less: Pledged deposits                                           | (5,463)                   | -                  |
|                                                                  | <b>110,633</b>            | <b>124,112</b>     |

The unaudited condensed consolidated statement of cash flows should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements.

# **CAPITAMALLS MALAYSIA TRUST**

## **FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

### **Part A – Explanatory Notes Pursuant to Malaysian Financial Reporting Standards (“MFRS”) 134 and with International Accounting Standards (“IAS”) 34**

#### **A1. Basis of Preparation**

The condensed consolidated interim financial statements of the Group as at and for the first quarter ended 31 March 2013 comprise CMMT and its subsidiary. These interim financial statements have been prepared on the historical cost basis except for investment properties and financial instruments which are stated at fair value.

The condensed consolidated interim financial statements have been prepared in compliance with MFRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board (“MASB”) and with IAS 34: Interim Financial Reporting, Paragraph 9.44 of the Listing Requirements of Bursa Malaysia Securities Berhad (“Bursa Securities”), provisions of the trust deed dated 7 June 2010 (the “Trust Deed”) and the Securities Commission’s Guidelines on Real Estate Investment Trusts (the “REITs Guidelines”).

The condensed consolidated interim financial statements should be read in conjunction with the audited consolidated financial statements of the Group for the year ended 31 December 2012 and the accompanying explanatory notes attached to the condensed consolidated interim financial statements.

#### **A2. Changes in Accounting Policies**

On 1 January 2013, the Group and CMMT adopted the following MFRSs and Amendments to MFRSs effective for annual periods beginning on or after 1 January 2013:

MFRS 10, Consolidated Financial Statements

MFRS 12, Disclosure of Interests in Other Entities

MFRS 13, Fair Value Measurement

Amendments to MFRS 1, First-time Adoption of Malaysian Financial Reporting Standards (Annual Improvements 2009-2011 Cycle)

Amendments to MFRS 101, Presentation of Financial Statements (Annual Improvements 2009-2011 Cycle)

Amendments to MFRS 116, Property, Plant and Equipment (Annual Improvements 2009-2011 Cycle)

Amendments to MFRS 132, Financial Instruments: Presentation (Annual Improvements 2009-2011 Cycle)

Amendments to MFRS 134, Interim Financial Reporting (Annual Improvements 2009-2011 Cycle)

Amendments to MFRS 10, Consolidated Financial Statements: Transition Guidance

Amendments to MFRS 12, Disclosure of Interests in Other Entities: Transition Guidance

The adoption of the above MFRSs and Amendments to MFRSs does not have significant impact on the financial results of the Group and of CMMT.

#### **A3. Audit Report of Preceding Financial Year**

The audit report for the financial year ended 31 December 2012 was not qualified.

#### **A4. Comment on Seasonality or Cyclicity of Operations**

The business operations of the Group and of CMMT may be affected by seasonal or cyclical factors, including but not limited to changes in rental demand and supply of properties which depend on market conditions, economic cycle, financial performance of its tenants, availability of credit facilities and interest rate environment.

#### **A5. Unusual Items Due To Their Nature, Size or Incidence**

Nil.

#### **A6. Changes in Estimates Of Amount Reported**

Nil.

**CAPITAMALLS MALAYSIA TRUST**  
**FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

**A7. Debt and Equity Securities**

Save as disclosed in B8, there were no issuance, cancellation, repurchase, resale and repayment of equity securities in the current quarter.

**A8. Income Distribution Policy**

In line with the distribution policy as set out in the Trust Deed, the Manager will distribute at least 90.0% of its distributable income to its unitholders in each financial year. CMMT will make distributions to its unitholders on a semi-annual basis for each six-month period ending 30 June and 31 December of each year.

**A9. Segmental Reporting**

No segment information is prepared as CMMT's activities are in one operating segment and its assets are located in Malaysia.

**A10. Valuation of Investment Properties**

The investment properties are valued by independent professional valuers and the differences between the valuation and the carrying values of the respective investment properties are charged or credited to the profit or loss for the period in which they arise. There was no valuation performed during the current quarter.

**A11. Subsequent Events**

Nil.

**A12. Changes in Composition of the Trust**

Nil.

**A13. Changes in Contingent Liabilities and Contingent Asset**

Nil.

**A14. Capital Commitments**

Capital commitments in relation to capital expenditure are as follows:

|                                 |               |
|---------------------------------|---------------|
|                                 | <b>RM'000</b> |
| Contracted but not provided for | <u>42,420</u> |

**CAPITAMALLS MALAYSIA TRUST**  
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**Part B - Additional Information Pursuant to Paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad**

**B1. Review of Performance**

|                                                     | 1Q/YTD 2013<br>(Unaudited)<br>RM'000 | 1Q/YTD 2012<br>(Unaudited)<br>RM'000 | Change<br>% |
|-----------------------------------------------------|--------------------------------------|--------------------------------------|-------------|
| <b>(a) Breakdown of Gross Revenue</b>               |                                      |                                      |             |
| Gurney Plaza                                        | 29,025                               | 27,935                               | 3.9         |
| Sungei Wang Plaza                                   | 18,114                               | 18,214                               | (0.5)       |
| The Mines                                           | 17,077                               | 15,529                               | 10.0        |
| East Coast Mall                                     | 10,168                               | 9,725                                | 4.6         |
| <b>Total Gross Revenue</b>                          | <b>74,384</b>                        | <b>71,403</b>                        | <b>4.2</b>  |
| <b>(b) Breakdown of Property Operating Expenses</b> |                                      |                                      |             |
| Gurney Plaza                                        | 8,841                                | 8,546                                | 3.5         |
| Sungei Wang Plaza                                   | 3,920                                | 4,008                                | (2.2)       |
| The Mines                                           | 6,255                                | 6,367                                | (1.8)       |
| East Coast Mall                                     | 3,824                                | 3,705                                | 3.2         |
| <b>Total Property Operating Expenses</b>            | <b>22,840</b>                        | <b>22,626</b>                        | <b>0.9</b>  |
| <b>(c) Breakdown of Net Property Income</b>         |                                      |                                      |             |
| Gurney Plaza                                        | 20,184                               | 19,389                               | 4.1         |
| Sungei Wang Plaza                                   | 14,194                               | 14,206                               | (0.1)       |
| The Mines                                           | 10,822                               | 9,162                                | 18.1        |
| East Coast Mall                                     | 6,344                                | 6,020                                | 5.4         |
| <b>Total Net Property Income</b>                    | <b>51,544</b>                        | <b>48,777</b>                        | <b>5.7</b>  |

**Quarter Results (1Q 2013 vs 1Q 2012)**

The Group recorded gross revenue of RM74.4 million in 1Q 2013, an increase of RM3.0 million or 4.2% over 1Q 2012. The increase was mainly due to higher gross rental income on the back of higher rental rates achieved from new and renewed leases.

Property operating expenses for 1Q 2013 was RM22.8 million, which was RM0.2 million or 0.9% marginally higher compared to 1Q 2012, largely due to higher reimbursable staff costs. As a result, net property income for 1Q 2013 was RM51.5 million which was 5.7% higher than 1Q 2012.

Interest income for 1Q 2013 was RM1.1 million, which was RM0.3 million or 47.3% higher compared to 1Q 2012. The increase was mainly attributed to higher available cash on deposit and active cash management.

Manager's management fee was RM4.9 million, an increase of RM0.2 million or 5.1% over 1Q 2012. The increase was mainly due to higher net property income and increase in asset base.

Finance costs for 1Q 2013 were RM11.4 million, which were RM1.3 million or 12.4% higher compared to 1Q 2012. This was mainly due to the impact of finance costs arising from the additional revolving credit facilities drawn down by CMMT during the current quarter. In March 2013, CMMT incurred a one-off incidental cost for the purpose of re-fixing its fixed rate term loans at a competitive interest rate for 2 years. The resultant decline in finance costs coupled with the better interest rate achieved from the unrated medium term notes (issued in December 2012) had partially mitigated the negative impact of the above. Average cost of debt for 1Q 2013 was 4.56% (1Q 2012: 4.74%).

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**FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

**B1. Review of Performance (cont'd)**

**Quarter Results (1Q 2013 vs 1Q 2012) (cont'd)**

CMMT has incurred RM4.9 million capital expenditure during the current quarter. Sungei Wang Plaza's refurbishment works commenced in December 2012 and are targeted to complete in 2013. East Coast Mall has completed the installation of new auto-pay machines. The restroom upgrading works of East Coast Mall and the storm water rectification works of The Mines are still in progress.

Overall, distributable income to unitholders for 1Q 2013 was RM38.5 million which was RM1.7 million or 4.6% higher compared to 1Q 2012.

**Financial Year-to-date Results (YTD 2013 vs YTD 2012)**

Review of financial year-to-date results is same as above.

**B2. Material Changes in Quarter Results**

|                                                                            | Quarter ended<br>31 March 2013<br>RM'000 | Quarter ended<br>31 December 2012<br>RM'000 |
|----------------------------------------------------------------------------|------------------------------------------|---------------------------------------------|
| Profit before taxation                                                     | 35,848                                   | 48,649                                      |
| Less: Fair value gain of investment properties                             | -                                        | (14,996)                                    |
| Profit before taxation, excluding fair value gain of investment properties | <u>35,848</u>                            | <u>33,653</u>                               |

There is no material change in the financial results of 1Q 2013 as compared to 4Q 2012.

**B3. Investment Objectives and Strategies**

The investment objective and strategies of the Group remain unchanged, i.e. to invest on a long term basis, in a portfolio of income-producing real estate primarily used for retail purposes and located primarily in Malaysia or such other non-real estate investments as may be permitted under the Trust Deed, the REITs Guidelines or by the Securities Commission of Malaysia, with a view to providing unitholders with long-term and sustainable distribution of income and potential capital growth.

**B4. Commentary on Prospects**

The Manager views the future prospects of the Malaysian retail sector to be positive.

In spite of the uncertain global economic climate, Malaysia's economy charted growth of 5.6% in 2012 and is forecast to grow between 5.0% and 6.0% in 2013 as a result of strong domestic demand underpinned by robust investment spending and consumption demand (source: Bank Negara Annual Report 2012). The macroeconomic environment augurs well for retail sales, are forecast to grow in tandem by 6.0% in 2013 (source: Retail Group Malaysia).

Such growth bodes well for a dedicated diversified retail REIT like CMMT, as retail sales growth will enable the retailers in CMMT's malls to post higher sales and, consequently, be able to afford higher rentals. Moreover, CMMT's malls are largely focused on necessity shopping, which have in the past proven resilient through economic cycles and should continue to do so. CMMT's unitholders also enjoy both income and geographical diversification from CMMT's portfolio of four well-performing malls in Penang, Kuala Lumpur, Selangor and Kuantan.

**B5. Profit Guarantee**

CMMT is not involved in any arrangement whereby it provides profit guarantee.

**CAPITAMALLS MALAYSIA TRUST**  
**FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

**B6. Tax Expense**

Pursuant to the amendment of Section 61A of the Income Tax Act, 1967, effective from the Year of Assessment 2007, the total income of a REIT for a year of assessment will be exempted from income tax provided that the REIT distributes 90.0% or more of its total income for that year of assessment. If the REIT is unable to meet the 90.0% distribution criteria, the entire taxable income of the REIT for the year would be subject to income tax.

As CMMT intends to distribute 100.0% of its distributable income for the financial year ending 31 December 2013 to its unitholders, no provision for tax has been made for the current quarter.

**B7. Status of Corporate Proposals**

*Proposed Authority To Allot And Issue Up To 353,607,640 New Units Of CMMT, Representing Up To 20.0% Of The Existing Fund Size Of CMMT Pursuant To Clause 14.03 Of The Securities Commission Malaysia's Guidelines On Real Estate Investment Trusts (The "Proposed Authority/General Mandate")*

Approval from the Securities Commission Malaysia for the Proposed Authority/General Mandate was received on 25 March 2013. Approval from Bursa Malaysia for the Proposed Authority/General Mandate was received on 1 April 2013. Unitholders' approval was obtained at the Annual General Meeting on 4 April 2013.

**B8. Borrowings and Debt Securities**

|                                     | As at<br>31 March<br>2013<br>(Unaudited)<br>RM'000 | As at<br>31 December<br>2012<br>(Audited)<br>RM'000 |
|-------------------------------------|----------------------------------------------------|-----------------------------------------------------|
| <b>Long term borrowings</b>         |                                                    |                                                     |
| Secured term loans                  | 519,750                                            | 519,750                                             |
| Unrated medium term notes           | 300,000                                            | 300,000                                             |
| Less: Unamortised transaction costs | (3,824)                                            | (4,216)                                             |
|                                     | <u>815,926</u>                                     | <u>815,534</u>                                      |
| <b>Short term borrowings</b>        |                                                    |                                                     |
| Unsecured revolving credits         | 55,800                                             | 54,000                                              |
| <b>Total borrowings</b>             | <u>871,726</u>                                     | <u>869,534</u>                                      |

All the borrowings are denominated in Ringgit Malaysia.

As at 31 March 2013, CMMT's unsecured revolving credit facilities increased by RM1.8 million to RM55.8 million for the purpose of funding the capital expenditure incurred by Gurney Plaza and Sungei Wang Plaza.

As of to date, two out of four properties of the Group, namely Sungei Wang Plaza and East Coast Mall, remain unencumbered.

**B9. Change in Material Litigation**

Nil.

# CAPITAMALLS MALAYSIA TRUST

## FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)

### B10. Income Distribution

On 6 March 2013, CMMT paid its final income distribution of RM75.0 million or 4.24 sen per unit for the period from 1 July 2012 to 31 December 2012.

No income distribution was proposed for the current quarter as CMMT's distribution of income is paid on a half yearly basis.

Pursuant to the Section 109D(2) of the Income Tax Act, 1967, the applicable final withholding tax on distributions of income which is tax exempt at CMMT level is as follows:

#### Resident unitholders:

- |     |                       |                                      |
|-----|-----------------------|--------------------------------------|
| (a) | Corporate:            | Tax flow through, no withholding tax |
| (b) | Other than corporate: | Withholding tax at 10.0%             |

#### Non-resident unitholders:

- |     |                          |                          |
|-----|--------------------------|--------------------------|
| (c) | Corporate:               | Withholding tax at 25.0% |
| (d) | Institutional investors: | Withholding tax at 10.0% |
| (e) | Individuals              | Withholding tax at 10.0% |

### B11. Composition of Investment Portfolio as at 31 March 2013

As at 31 March 2013, CMMT's portfolio comprised the following shopping malls:

| Investment properties | Cost of Investment <sup>1</sup><br>RM'000 | Net Book Value <sup>2</sup><br>RM'000 | Market Value<br>RM'000 | Market Value<br>as % of NAV <sup>3</sup><br>% |
|-----------------------|-------------------------------------------|---------------------------------------|------------------------|-----------------------------------------------|
| Gurney Plaza          | 1,063,591                                 | 1,174,315                             | 1,174,000              | 56.5                                          |
| Sungei Wang Plaza     | 734,820                                   | 821,818                               | 819,000                | 39.4                                          |
| The Mines             | 557,068                                   | 593,982                               | 594,000                | 28.6                                          |
| East Coast Mall       | 321,822                                   | 350,823                               | 349,000                | 16.8                                          |
| <b>Total</b>          | <b>2,677,301</b>                          | <b>2,940,938</b>                      | <b>2,936,000</b>       |                                               |

The market value of Sungei Wang Plaza, The Mines and East Coast Mall were stated at valuations conducted by CB Richard Ellis (Malaysia) Sdn. Bhd. as at 31 December 2012. The market value of Gurney Plaza was stated at valuation performed by PPC International Sdn. Bhd. as at 31 December 2012.

<sup>1</sup> Cost of investment comprised purchase consideration and capital expenditure incurred from inception up to the end of the reporting period.

<sup>2</sup> Net book value comprised market value of the investment properties as at 31 December 2012 and capital expenditure incurred during the reporting period.

<sup>3</sup> This is calculated in accordance with the REITs Guidelines.



**CAPITAMALLS MALAYSIA TRUST**  
**FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

**B12. Changes in NAV, EPU, DPU and Market Price**

|                                                   | <b>Quarter ended<br/>31 March 2013</b> | <b>Quarter ended<br/>31 December 2012</b> |
|---------------------------------------------------|----------------------------------------|-------------------------------------------|
| Number of units in circulation (units)            | 1,768,038,200                          | 1,768,038,200                             |
| NAV before income distribution (RM '000)          | 2,077,472                              | 2,116,588                                 |
| NAV after income distribution (RM '000)           | 2,038,929                              | 2,041,624                                 |
| NAV per unit <sup>1</sup> (RM)                    | 1.1532                                 | 1.1547                                    |
| Total comprehensive income (RM'000)               | 35,848                                 | 48,649                                    |
| Weighted average number of units in issue (units) | 1,768,038,200                          | 1,768,038,200                             |
| EPU after manager's management fee (sen)          | 2.03                                   | 2.75                                      |
| Distributable income (RM'000)                     | 38,543                                 | 37,305                                    |
| DPU (sen)                                         | 2.18                                   | 2.11                                      |
| Market price (RM)                                 | 1.89                                   | 1.80                                      |
| DPU yield (%)                                     | 1.15                                   | 1.17                                      |

<sup>1</sup> NAV per unit is arrived at by dividing the NAV after income distribution/distributable income with the number of units in circulation at the end of the period.

**B13. Soft Commission Received By The Manager And Its Delegates**

Nil.

**B14. Manager's Fee**

For the quarter ended 31 March 2013, the Manager has accounted for a base fee of 0.29% per annum of the total asset value and a performance fee of 4.75% per annum of net property income. Total fees accrued to the Manager (inclusive of 6.0% service tax) were as follows:

|                     | <b>1Q/YTD 2013<br/>Actual<br/>(Unaudited)<br/>RM'000</b> |
|---------------------|----------------------------------------------------------|
| Base management fee | 2,338                                                    |
| Performance fee     | 2,595                                                    |
| <b>Total fees</b>   | <b>4,933</b>                                             |

**CAPITAMALLS MALAYSIA TRUST**  
**FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

**B15. Unitholdings of the Manager and Parties Related to the Manager**

|                                                                       | No of units        | Percentage of<br>unitholdings | Market value <sup>4</sup> at<br>31 March 2013 |
|-----------------------------------------------------------------------|--------------------|-------------------------------|-----------------------------------------------|
|                                                                       | Units              | %                             | RM                                            |
| CMMT Investment Limited <sup>1</sup>                                  | 623,938,000        | 35.29                         | 1,179,242,820                                 |
| Menang Investment Limited <sup>1</sup>                                | 8,735,400          | 0.49                          | 16,509,906                                    |
| CapitaMalls Malaysia REIT Management<br>Sdn Bhd ("CMRM") <sup>2</sup> | 2,539,800          | 0.14                          | 4,800,222                                     |
| Skim Amanah Saham Bumiputera <sup>3</sup>                             | 100,000,000        | 5.66                          | 189,000,000                                   |
| AS 1 Malaysia <sup>3</sup>                                            | 20,000,000         | 1.13                          | 37,800,000                                    |
| Amanah Saham Wawasan 2020 <sup>3</sup>                                | 35,049,500         | 1.98                          | 66,243,555                                    |
| Sekim Amanah Saham Nasional <sup>3</sup>                              | 4,500,000          | 0.25                          | 8,505,000                                     |
| Amanah Saham Malaysia <sup>3</sup>                                    | 29,000,000         | 1.64                          | 54,810,000                                    |
| Amanah Saham Nasional 2 <sup>3</sup>                                  | 1,368,500          | 0.08                          | 2,586,465                                     |
| Amanah Saham Nasional 3 Imbang <sup>3</sup>                           | 551,000            | 0.03                          | 1,041,390                                     |
| Amanah Saham Gemilang for Amanah<br>Saham Persaraan <sup>3</sup>      | 257,700            | 0.01                          | 487,053                                       |
| Amanah Saham Gemilang for Amanah<br>Saham Kesihatan <sup>3</sup>      | 449,700            | 0.03                          | 849,933                                       |
| Amanah Saham Gemilang for Amanah<br>Saham Pendidikan <sup>3</sup>     | 346,700            | 0.02                          | 655,263                                       |
| Direct unitholdings of the Directors of the Manager:                  |                    |                               |                                               |
| Mr Lim Beng Chee <sup>5</sup>                                         | 100,000            | 0.01                          | 189,000                                       |
| Mr Ng Kok Siong <sup>5</sup>                                          | 100,000            | 0.01                          | 189,000                                       |
| Ms Sharon Lim Hwee Li                                                 | 100,000            | 0.01                          | 189,000                                       |
| Ms Tan Siew Bee                                                       | 100,000            | 0.01                          | 189,000                                       |
| Mr Peter Tay Buan Huat                                                | 100,000            | 0.01                          | 189,000                                       |
|                                                                       | <b>827,236,300</b> | <b>46.80</b>                  | <b>1,563,476,607</b>                          |

<sup>1</sup> An indirect wholly-owned subsidiary of CapitaMalls Asia Limited.

<sup>2</sup> CMRM is the Manager of CMMT.

<sup>3</sup> Managed by Amanah Saham Nasional Berhad, a wholly-owned subsidiary of Permodalan Nasional Berhad ("PNB"). PNB is also the ultimate holding company of Malaysian Industrial Development Finance Berhad who in turn is a substantial shareholder of the Manager.

<sup>4</sup> The market value of the units is computed based on the closing price of RM1.89 per unit as at 29 March 2013.

<sup>5</sup> Units held through nominees.

**CAPITAMALLS MALAYSIA TRUST  
FOR THE FIRST QUARTER ENDED 31 MARCH 2013 (UNAUDITED)**

**B16. Responsibility Statement and Statement by the Directors of the Manager**

In the opinion of the Directors of the Manager, the quarterly condensed consolidated interim financial statements have been prepared in accordance with MFRS 134: Interim Financial Reporting and with IAS 34: Interim Financial Reporting, Paragraph 9.44 of the Listing Requirements of Bursa Securities, provisions of the Trust Deed and the REITs Guidelines so as to give a true and fair view of the financial position of the Group and of CMMT as at 31 March 2013 and of their financial performance and cash flows for the quarter ended on that date and duly authorized for release by the Board of Directors of the Manager on 16 April 2013.

**BY ORDER OF THE BOARD**

**KHOO MING SIANG  
COMPANY SECRETARY (MAICSA No. 7034037)  
CapitaMalls Malaysia REIT Management Sdn. Bhd. (819351-H)  
(As Manager of CapitaMalls Malaysia Trust)  
Kuala Lumpur**

**Date: 16 April 2013**



For immediate release  
16 April 2013

**NEWS RELEASE**

**CMMT's 1Q 2013 annualised distribution per unit  
up 5.1% year-on-year  
*Distribution per unit of 2.18 sen for the quarter***

**Kuala Lumpur, 16 April 2013** – CapitaMalls Malaysia REIT Management Sdn. Bhd. ("CMRM"), the manager of CapitaMalls Malaysia Trust ("CMMT"), is pleased to announce that CMMT achieved a distribution per unit ("DPU") of 2.18 sen for the quarter from 1 January 2013 to 31 March 2013 ("1Q 2013"), 4.3% higher than the DPU of 2.09 sen for the first quarter of 2012 ("1Q 2012"). The annualised DPU of 8.84 sen represents an increase of 5.1% over the same period last year<sup>1</sup> and translates to an annualised distribution yield of 4.7% based on CMMT's closing price of RM1.87 per unit on 15 April 2013.

As CMMT's DPU is paid out twice a year, unitholders can expect to receive their DPU for 1Q 2013, along with their DPU for 2Q 2013, in August 2013.

For the quarter under review, CMMT achieved distributable income of RM38.5 million, 4.6% higher than the RM36.8 million for 1Q 2012. This was underpinned by net property income of RM51.5 million, an increase of 5.7% over the RM48.8 million for 1Q 2012.

Mr David Wong Chin Huat, Chairman of CMRM, said, "We continue to be positive about the long-term prospects of Malaysia's retail sector. Malaysia's economy grew 5.6% last year and is forecast to expand between 5.0% and 6.0%<sup>2</sup> this year, buoyed by strong domestic demand underpinned by robust investment spending and consumption demand. The macroeconomic environment augurs well for retail sales, which are forecast to grow in tandem by 6.0%<sup>3</sup> this year. As a dedicated retail real estate investment trust, CMMT is well-positioned to benefit from this growth trend."

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<sup>1</sup> As 2012 was a leap year, the DPU was annualised based on 366 days.

<sup>2</sup> Source: Bank Negara Annual Report 2012.

<sup>3</sup> Source: Retail Group Malaysia.

Ms Sharon Lim, CEO of CMRM, said, “CMMT’s portfolio of four quality malls in Penang, Kuala Lumpur, Selangor and Kuantan continued to perform well in the first quarter, with a nearly-full occupancy rate of 98.7% across the portfolio.”

“The asset enhancement initiatives at our malls are on track. Last month, East Coast Mall embarked on a refurbishment exercise to improve the trade mix and increase retail space by converting some of the car park bays on the third floor and re-configuring some existing areas. The exercise, costing an estimated RM60.0 million, is expected to be completed before the end of next year. We will continue to upgrade our malls to further enhance the shopping experience and help drive shopper traffic.”

#### **Summary of CMMT’s results**

|                                                            | <b>1Q 2013</b> | <b>1Q 2012</b> | <b>Change (%)</b> |
|------------------------------------------------------------|----------------|----------------|-------------------|
| Gross revenue (RM'000)                                     | 74,384         | 71,403         | 4.2               |
| Net property income (RM'000)                               | 51,544         | 48,777         | 5.7               |
| Distributable income (RM'000)                              | 38,543         | 36,839         | 4.6               |
| <b>DPU (sen)</b>                                           |                |                |                   |
| For the quarter                                            | 2.18           | 2.09           | 4.3               |
| Annualised DPU                                             | 8.84           | 8.41           | 5.1               |
| <b>Annualised distribution yield</b>                       |                |                |                   |
| Based on closing price of RM1.87 per unit on 15 April 2013 | 4.7%           | N.M.           | N.M.              |

*N.M. – Not meaningful*

#### **About CapitaMalls Malaysia Trust ([www.capitamallsmalaysia.com](http://www.capitamallsmalaysia.com))**

CapitaMalls Malaysia Trust (“CMMT”), listed on the Main Market of Bursa Malaysia Securities Berhad on 16 July 2010, is the only “pure-play” shopping mall real estate investment trust (“REIT”) in Malaysia with an income- and geographically-diversified portfolio of four shopping malls.

The quality shopping malls are strategically located in key urban centres across Malaysia: Gurney Plaza in Penang, a majority interest in Sungei Wang Plaza in Kuala Lumpur, The Mines in Selangor and East Coast Mall in Kuantan, Pahang. The portfolio has a total net lettable area of over 2.4 million square feet (“sq ft”). As at 31 March 2013, the total asset size of CMMT is about RM3.1 billion.

CMMT is managed by CapitaMalls Malaysia REIT Management Sdn. Bhd. – a joint venture between CapitaMalls Asia, one of Asia’s largest listed shopping mall developers, owners and managers, and Malaysian Industrial Development Finance Berhad (“MIDF”).

**About CapitaMalls Asia ([www.capitamallsasia.com](http://www.capitamallsasia.com))**

CapitaMalls Asia Limited is one of the largest listed shopping mall developers, owners and managers in Asia by total property value of assets and geographic reach. CapitaMalls Asia has an integrated shopping mall business model encompassing retail real estate investment, development, mall operations, asset management and fund management capabilities. It has interests in and manages a pan-Asian portfolio of 102 shopping malls across 52 cities in the five countries of Singapore, China, Malaysia, Japan and India, with a total property value of approximately S\$31.7 billion (HK\$198.1 billion) and a total GFA of approximately 95.1 million sq ft.

Shopping malls in the portfolio include ION Orchard and Plaza Singapura – which are located in one of the world's most famous shopping streets, Orchard Road – Raffles City Singapore and Clarke Quay in Singapore. Our landmark shopping malls in China are CapitaMall Crystal in Beijing, Hongkou Plaza in Shanghai and Raffles City Shanghai; and CapitaMall Jinniu in Chengdu. The portfolio also includes Gurney Plaza in Penang, Malaysia; Olinas Mall in Tokyo, Japan; as well as Forum Value Mall in Bangalore, India.

CapitaMalls Asia's principal business strategy is to invest in, develop and manage a diversified portfolio of real estate used primarily for retail purposes in Asia, and to strengthen its market position as a leading developer, owner and manager of shopping malls in Asia.

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**IMPORTANT NOTICE**

The past performance of CMMT is not indicative of the future performance of CMMT. Similarly, the past performance of CMRM ("the Manager") is not indicative of the future performance of the Manager.

The value of units in CMMT and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in units is subject to investment risks, including the possible loss of the principal amount invested. Investors have no right to request the Manager to redeem their units while the units are listed. It is intended that holders of units may only deal in their units through trading on Bursa Malaysia Securities Berhad ("Bursa Securities"). Listing of the units on Bursa Securities does not guarantee a liquid market for the units.

This release may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.

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**Issued by:** CapitaMalls Malaysia REIT Management Sdn. Bhd. (Co. No.: 819351-H)  
**Date:** 16 April 2013

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# CapitaMalls Malaysia Trust

**Malaysia's only "pure-play" shopping mall REIT with an income - and geographically - diversified portfolio**



## 1Q 2013 Financial Results

16 April 2013



### Disclaimer

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Gurney Plaza, Penang

**Key Highlights**



## 1Q 2013 Highlights

- **Distribution Per Unit**
  - 1Q 2013: 2.18 sen (1Q 2012: 2.09 sen), up 4.3% y-o-y
- **Net Property Income**
  - 1Q 2013: RM51.5 mil (1Q 2012: RM48.8 mil), up 5.7% y-o-y
- **Final income distribution of RM75.0 mil (for the period from 1 July 2012 to 31 December 2012) paid on 6 March 2013**
- **Refixed interest rates of existing borrowings of RM363.8 million at 4.14% per annum (for two years)<sup>1</sup>**
- **Unitholders approved the proposed authority to allot and issue up to 353,607,640<sup>2</sup> new units of CMMT on 4 April 2013**

1 The average cost of debt was reduced from 4.64% in 4Q 2012 to 4.56% in 1Q 2013. The full impact of the refixing exercise, which took place on 6 March 2013, will be reflected in subsequent financial periods. The abovementioned refixed interest rate excludes any incidental costs.

2 Represents up to 20.0% of the existing fund size of CMMT pursuant to clause 14.03 of the REITs Guidelines.



## 1Q 2013 DPU up 5.1% Y-o-Y

|                                                                              | 1Q 2013<br>Actual<br>(Unaudited) | 1Q 2012<br>Actual<br>(Unaudited) | Variance<br>% |
|------------------------------------------------------------------------------|----------------------------------|----------------------------------|---------------|
| Distributable Income (RM'000)                                                | 38,543                           | 36,839                           | 4.6           |
| DPU (sen)                                                                    | 2.18                             | 2.09                             | 4.3           |
| DPU (sen) - annualised <sup>1</sup>                                          | 8.84                             | 8.41                             | 5.1           |
| Distribution yield (%)<br>(Based on market price of RM1.89 on 29 March 2013) | 4.68                             |                                  |               |
| Distribution yield (%)<br>(Based on market price of RM1.87 on 15 April 2013) | 4.73                             |                                  |               |

1 As 2012 was a leap year, the DPU for 1Q 2012 was annualised based on 366 days.



Sungei Wang Plaza, Kuala Lumpur

## Financial Results

### Distribution Statement – 2013 vs 2012

|                                          | 1Q 2013<br>Actual<br>(RM'000) | 1Q 2012<br>Actual<br>(RM'000) | Variance<br>% |
|------------------------------------------|-------------------------------|-------------------------------|---------------|
| Gross revenue                            | 74,384                        | 71,403                        | 4.2           |
| Less: Property operating expenses        | (22,840)                      | (22,626)                      | 0.9           |
| <b>Net property income</b>               | <b>51,544</b>                 | <b>48,777</b>                 | <b>5.7</b>    |
| Interest income                          | 1,075                         | 730                           | 47.3          |
| Other non-operating income               | -                             | 96                            | (100.0)       |
| <b>Net investment income</b>             | <b>52,619</b>                 | <b>49,603</b>                 | <b>6.1</b>    |
| Manager's management fee                 | (4,933)                       | (4,693)                       | 5.1           |
| Trust and other expenses                 | (407)                         | (294)                         | 38.4          |
| Finance costs                            | (11,431)                      | (10,174)                      | 12.4          |
| <b>Profit before taxation</b>            | <b>35,848</b>                 | <b>34,442</b>                 | <b>4.1</b>    |
| Taxation                                 | -                             | -                             | -             |
| <b>Profit for the period</b>             | <b>35,848</b>                 | <b>34,442</b>                 | <b>4.1</b>    |
| Distribution adjustments                 | 2,828                         | 2,527                         | N.M.          |
| <b>Income available for distribution</b> | <b>38,676</b>                 | <b>36,969</b>                 | <b>4.6</b>    |
| <b>Distributable income<sup>1</sup></b>  | <b>38,543</b>                 | <b>36,839</b>                 | <b>4.6</b>    |
| DPU (sen)                                | 2.18                          | 2.09                          | 4.3           |

<sup>1</sup> The difference between distributable income and income available for distribution is due to rollover adjustment for rounding effect of DPU.

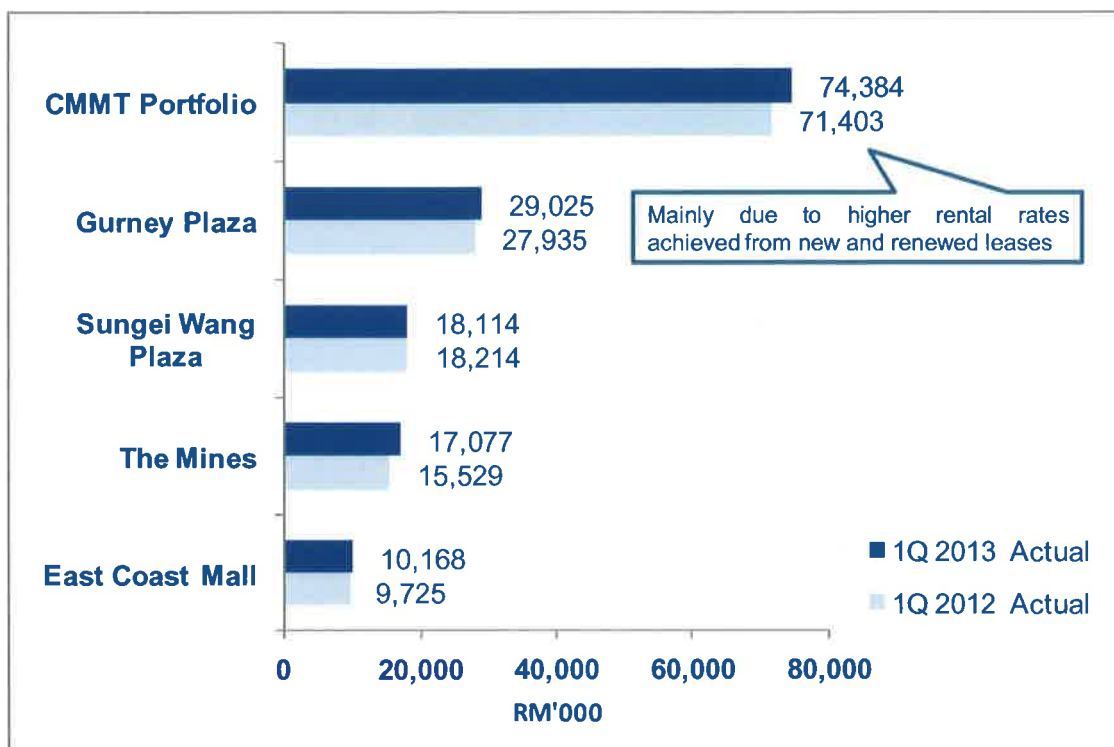
N.M. Not meaningful





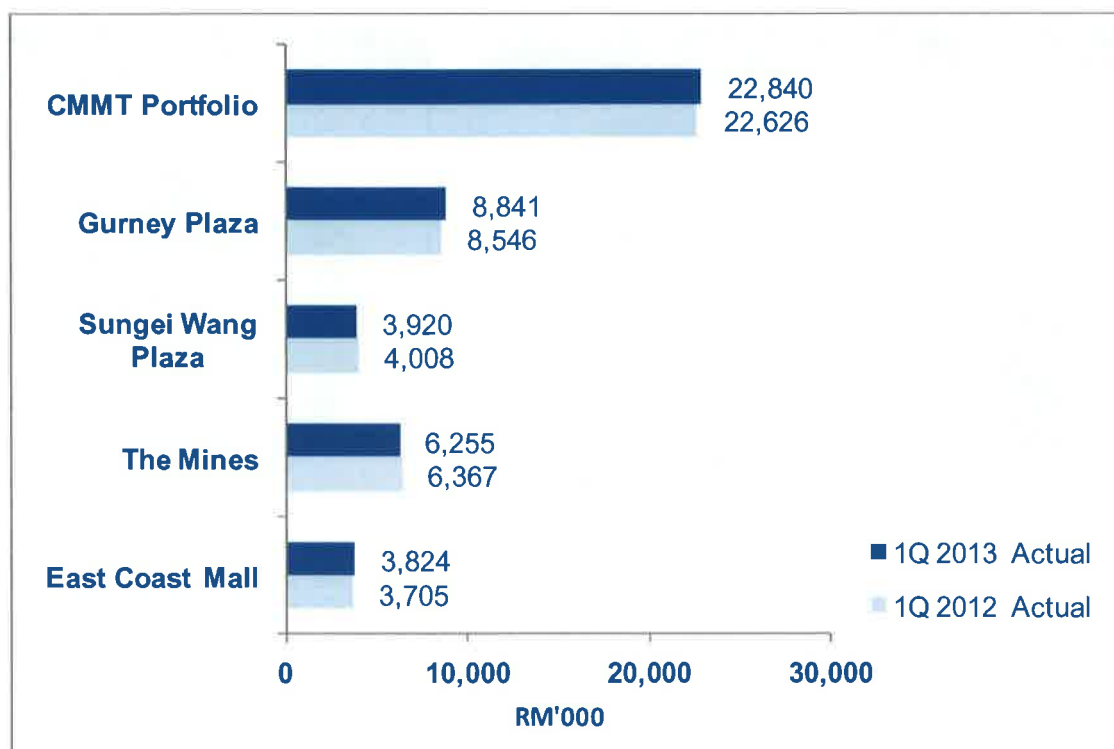
## 1Q 2013 Gross Revenue

– Increased by 4.2% vs 1Q 2012



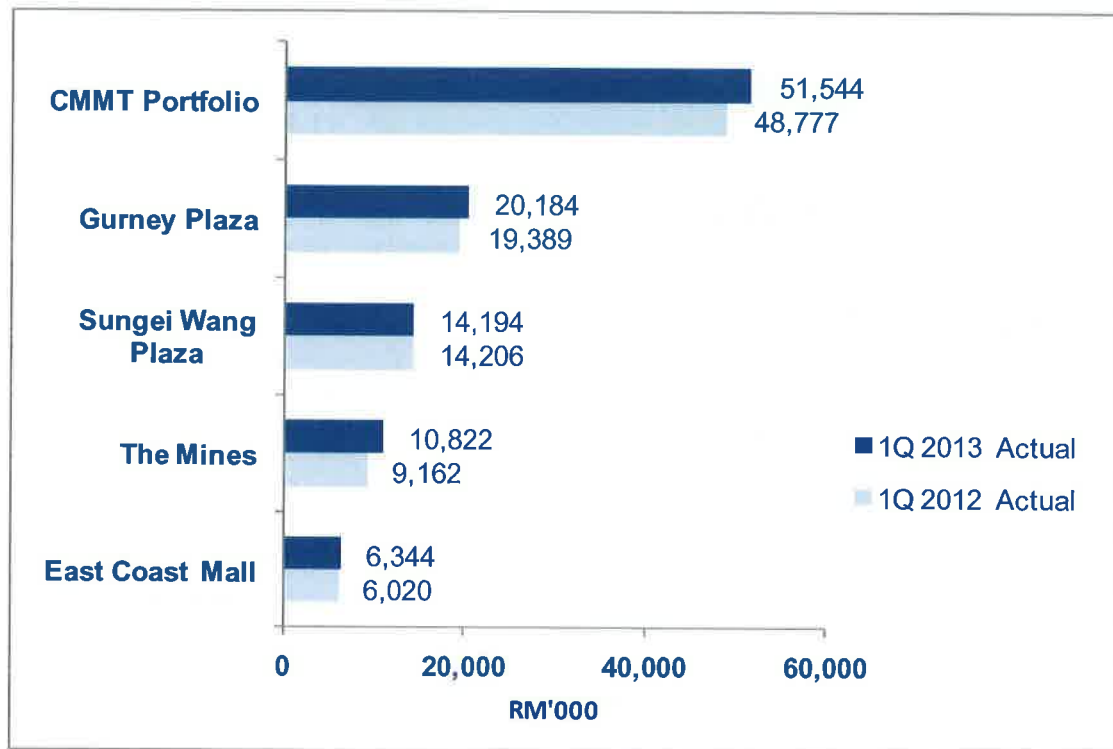
## 1Q 2013 Property Operating Expenses

– Increased by 0.9% vs 1Q 2012

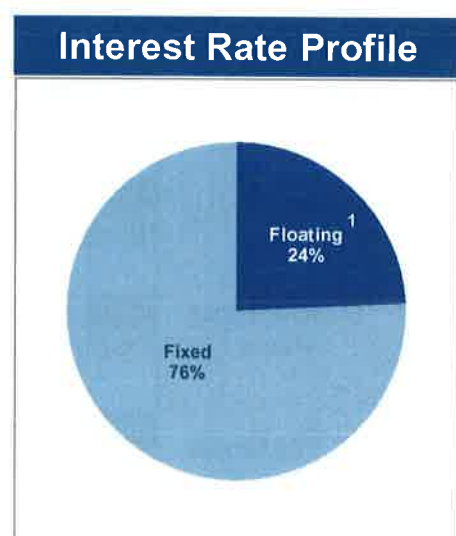
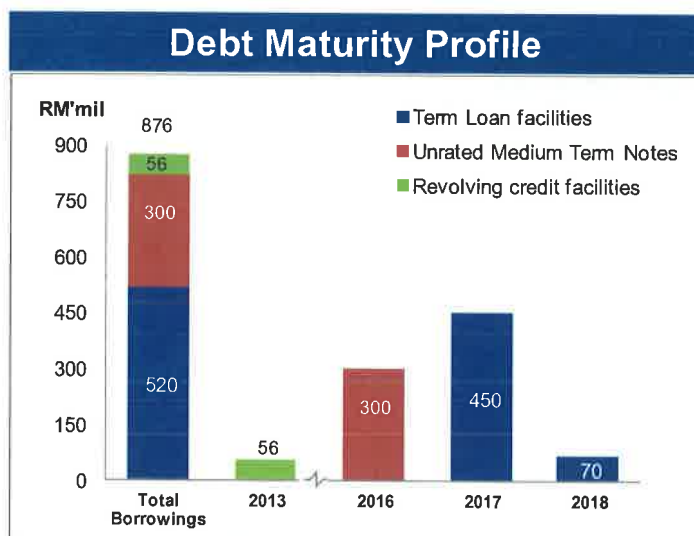




## 1Q 2013 Net Property Income – Increased by 5.7% vs 1Q 2012



## Debt Profile (As at 31 March 2013)



<sup>1</sup> Includes short term revolving credit facility of RM55.8 million



## Key Financial Indicators

|                                          | 1Q 2013 | 4Q 2012 |
|------------------------------------------|---------|---------|
| Unencumbered assets as % of total assets | 41.9%   | 42.0%   |
| Gearing ratio                            | 28.8%   | 28.7%   |
| Net debt / EBITDA (times)                | 4.6     | 4.9     |
| Interest coverage (times)                | 4.7     | 4.4     |
| Average term of maturity (years)         | 3.9     | 4.1     |
| Average cost of debt                     | 4.56%   | 4.64%   |



## Firm Balance Sheet

| As at 31 March 2013                                      | RM'mil       |                              |       |
|----------------------------------------------------------|--------------|------------------------------|-------|
| Non-current Assets                                       | 2,943        | <b>NAV (RM'mil)</b>          |       |
| Current Assets                                           | 139          | - before income distribution | 2,077 |
| <b>Total Assets</b>                                      | <b>3,082</b> | - after income distribution  | 2,039 |
| Current Liabilities                                      | 138          |                              |       |
| Non-current Liabilities                                  | 867          | <b>NAV per unit (RM)</b>     |       |
| <b>Total Liabilities</b>                                 | <b>1,005</b> | - before income distribution | 1.18  |
| <b>Net Assets</b>                                        | <b>2,077</b> | - after income distribution  | 1.15  |
| <b>Total Unitholders' Funds</b>                          | <b>2,077</b> |                              |       |
| <b>Number of Units in Circulation (in million units)</b> | <b>1,768</b> |                              |       |



The Mines, Selangor

## Portfolio Update

### Occupancy Rate Close to 100%

|                   | 4Q 2012                | 1Q 2013                |
|-------------------|------------------------|------------------------|
|                   | 31 Dec 12 <sup>1</sup> | 31 Mar 13 <sup>1</sup> |
| Gurney Plaza      | 98.1%                  | 97.6%                  |
| Sungei Wang Plaza | 97.7%                  | 97.9%                  |
| The Mines         | 98.8%                  | 99.8%                  |
| East Coast Mall   | 99.7%                  | 99.6%                  |
| CMMT Portfolio    | 98.5%                  | 98.7%                  |

1. Based on committed leases.



## Positive Rental Reversion of 8.0%

| From 1 January 2013 to 31 March 2013<br>(excluding newly created and reconfigured units) |                            |                                                      |
|------------------------------------------------------------------------------------------|----------------------------|------------------------------------------------------|
|                                                                                          | No. of new leases/renewals | Var. over preceding rental <sup>1, 2, 3</sup><br>(%) |
| Gurney Plaza                                                                             | 21                         | +13.1                                                |
| Sungei Wang Plaza                                                                        | 46                         | +2.0                                                 |
| The Mines                                                                                | 56                         | +7.9                                                 |
| East Coast Mall                                                                          | 59                         | +14.8                                                |
| CMMT Portfolio                                                                           | 182                        | +8.0                                                 |

1. Excluding gross turnover component.

2. Majority of leases have rental escalation clause.

3. The % is computed based on the increase in the 1st year rental of the renewed term over last year rental of the preceding term.



## Portfolio Lease Expiry (By Year)

| As at<br>31 March 2013 | CMMT Portfolio            |                               |                                       |
|------------------------|---------------------------|-------------------------------|---------------------------------------|
|                        | No of Leases <sup>1</sup> | Gross Rental Income<br>RM'000 | % of Total<br>(March 13) <sup>2</sup> |
| 2013                   | 324                       | 4,058                         | 20.8%                                 |
| 2014                   | 518                       | 8,168                         | 41.9%                                 |
| 2015                   | 392                       | 5,226                         | 26.8%                                 |
| Beyond 2015            | 109                       | 2,045                         | 10.5%                                 |

1. Based on all committed leases as at 31 March 2013.

2. As percentage of total committed gross rental income for the month of March 2013.





## Portfolio Lease Expiry Profile for 2013

| As at<br>31 March 2013 | No. of Leases <sup>1</sup> | Net Lettable Area |                         | Gross Rental Income |                         |
|------------------------|----------------------------|-------------------|-------------------------|---------------------|-------------------------|
|                        |                            | Sq ft             | % of total <sup>2</sup> | RM'000              | % of total <sup>3</sup> |
| Gurney Plaza           | 89                         | 152,404           | 6.2%                    | 1,536               | 7.9%                    |
| Sungei Wang Plaza      | 82                         | 73,061            | 3.0%                    | 1,099               | 5.6%                    |
| The Mines              | 53                         | 58,966            | 2.4%                    | 443                 | 2.3%                    |
| East Coast Mall        | 100                        | 171,283           | 7.0%                    | 980                 | 5.0%                    |
| CMMT Portfolio         | 324                        | 455,714           | 18.6%                   | 4,058               | 20.8%                   |

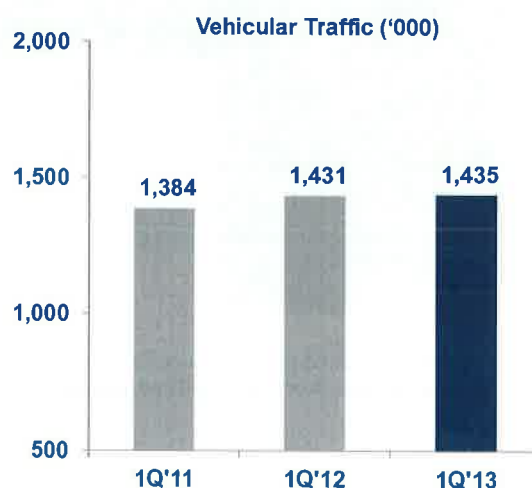
1. Based on all committed leases as at 31 March 2013.
2. Based on total committed NLA as at 31 March 2013.
3. As percentage of total committed gross rental income for the month of March 2013.



## Shopper and Vehicular Traffic Remains Strong

**Shopper traffic**  
4.4% lower than 1Q 2012  
3.0% higher than 1Q 2011

**Vehicular traffic**  
0.3% higher than 1Q 2012  
3.7% higher than 1Q 2011



Note:

1. Shopper traffic and vehicular traffic statistics exclude East Coast Mall for 2011, as acquisition was completed on 14 November 2011.



## The Mines

### Mall and Car Park CCTV Upgrading In Progress



### LED Curve Light Installation

#### Before



#### In Progress



### Mall and Car Park PA System Upgrading In Progress



### Car Park Panic Button

#### Artwork Proposal – In Progress





# Sungei Wang Plaza

## 6<sup>th</sup> Floor People Traffic Counter System

- Installation of 6<sup>th</sup> Floor People Traffic Counter System  
Thermal camera installed at Yellow Zone, Orange Zone and Escalator area



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CapitaMalls Malaysia Trust 1Q 2013 Financial Results \*16 April 2013\*

CapitaMalls  
Malaysia Trust

# East Coast Mall

## Restroom Refurbishment

Before



After



## Replacement of Travelators Step Chains



CapitaMalls  
Malaysia Trust

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CapitaMalls Malaysia Trust 1Q 2013 Financial Results \*16 April 2013\*



# Thank You

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