



(Constituted in the Republic of Singapore pursuant to  
a trust deed dated 19 January 2006 (as amended))

## SOMERSET WEST LAKE YIELD PROTECTION

The **Manager** wishes to announce that further to its announcement made on 23 January 2013, **Ascott Reit** will be receiving a total of USD 1.3 million (approximately S\$ 1.6 million) from **TAHL**, being yield protection amount in relation to Somerset West Lake for **FY2013**. The Manager is making the announcement pursuant to Rule 1013(3)(a) of the **Listing Manual**.

In connection with the **Acquisition**, a **Deed of Yield Protection** was entered into with **TAHL** under which the latter agreed to provide yield protection to **Ascott Reit** for 70% of a shortfall of a minimum threshold EBITDA per annum for the **JV Company** for five years from **Completion**. For **FY2013**, 70% of the minimum threshold EBITDA was USD 2.0 million (approximately S\$ 2.5 million).

Based on the unaudited management accounts of the **JV Company** for **FY2013**, 70% of the EBITDA of the **JV Company** was less than USD 2.0 million (approximately S\$ 2.5 million) by USD 1.3 million (approximately S\$ 1.6 million), resulting in **TAHL** being required to pay the shortfall. The shortfall was due to lower operating performance as a result of keen competition and reduction in corporate accommodation budget. The amount of yield protection is subject to adjustment (if any) based on the audited accounts of the **JV Company**, and will be fully settled after the issue of the audited accounts of the **JV Company**, in accordance with the **Deed of Yield Protection**.

### Definitions:

|                                 |                                                                                                                                                                                                            |
|---------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Acquisition</b>              | The acquisition by Ascott Reit of a 70% effective interest in Somerset West Lake                                                                                                                           |
| <b>Ascott Reit</b>              | Ascott Residence Trust                                                                                                                                                                                     |
| <b>Completion</b>               | The Completion of the Acquisition on 1 April 2009                                                                                                                                                          |
| <b>Deed of Yield Protection</b> | Deed of Yield Protection dated 1 April 2009 entered into between DBS Trustee Limited, as trustee of Ascott Reit, and TAHL                                                                                  |
| <b>FY2013</b>                   | The financial year ended 31 December 2013                                                                                                                                                                  |
| <b>JV Company</b>               | West Lake Development Company Limited, a joint venture enterprise established in the Socialist Republic of Vietnam, holding the leasehold interest to the serviced residence known as "Somerset West Lake" |

|                       |                                                                      |
|-----------------------|----------------------------------------------------------------------|
| <b>Listing Manual</b> | Listing Manual of the SGX-ST                                         |
| <b>Manager</b>        | Ascott Residence Trust Management Limited, as manager of Ascott Reit |
| <b>SGX-ST</b>         | Singapore Exchange Securities Trading Limited                        |
| <b>TAHL</b>           | The Ascott Holdings Limited                                          |
| <b>Units</b>          | Units in Ascott Reit                                                 |

BY ORDER OF THE BOARD  
Ascott Residence Trust Management Limited  
(Company registration no. 200516209Z)  
As manager of Ascott Residence Trust

Kang Siew Fong / Regina Tan  
Joint Company Secretaries  
Singapore

21 January 2014

#### **Important Notice**

The value of Units and the income from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in the Units is subject to investment risks, including the possible loss of the principal amount invested. The past performance of Ascott Reit is not necessarily indicative of the future performance of Ascott Reit.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that holders of Units may only deal in their Units through trading on the SGX-ST. Listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.