



CapitaCommercial  
Trust

# CapitaCommercial Trust

## Singapore's First Listed Commercial REIT

Morgan Stanley Thirteenth Annual Asia Pacific Summit

12 November 2014



# Important Notice

**This presentation shall be read in conjunction with CCT's 3Q 2014 Unaudited Financial Statement Announcement.**

The past performance of CCT is not indicative of the future performance of CCT. Similarly, the past performance of CapitaCommercial Trust Management Limited, the manager of CCT is not indicative of the future performance of the Manager.

The value of units in CCT (CCT Units) and the income derived from them may fall as well as rise. The CCT Units are not obligations of, deposits in, or guaranteed by, the CCT Manager. An investment in the CCT Units is subject to investment risks, including the possible loss of the principal amount invested. Investors have no right to request that the CCT Manager redeem or purchase their CCT Units while the CCT Units are listed. It is intended that holders of the CCT Units may only deal in their CCT Units through trading on Singapore Exchange Securities Trading Limited (SGX-ST). Listing of the CCT Units on the SGX-ST does not guarantee a liquid market for the CCT Units.

This presentation may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other developments or companies, shifts in expected levels of occupancy rate, property rental income, charge out collections, changes in operating expenses (including employee wages, benefits and training costs), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business.

You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of the CCT Manager on future events.

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\*Any discrepancies in the tables and charts between the listed figures and totals thereof are due to rounding.



# 1. Positive Singapore Office Market

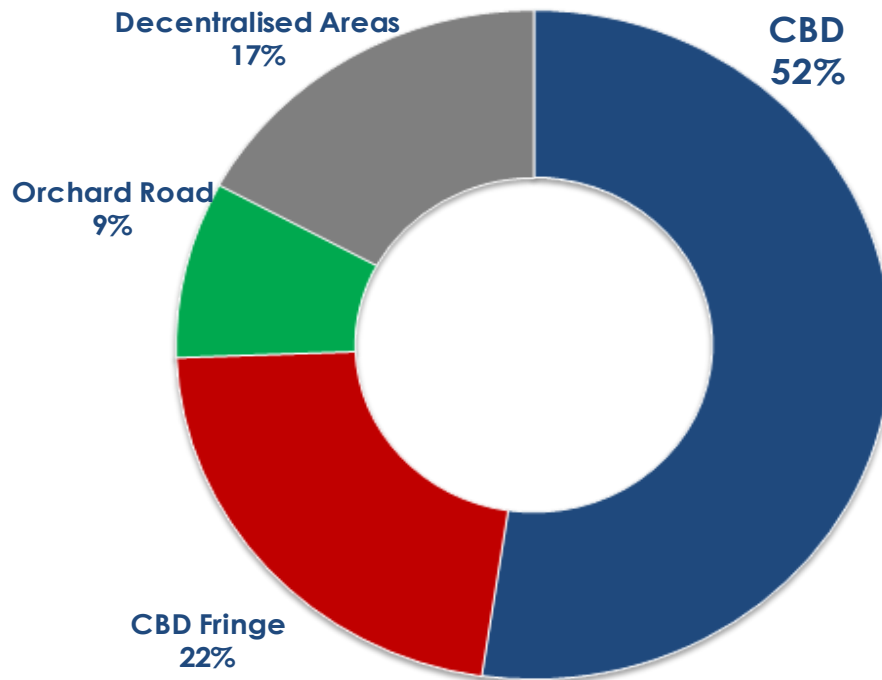


Wilkie Edge, Singapore



# CBD office space constitutes 52% of total office stock

Total island-wide office stock in Singapore: 64.8m sq ft



| Region              | Area (sq ft) <sup>(1)</sup> | % of total stock |
|---------------------|-----------------------------|------------------|
| CBD                 | 33.6m                       | 52%              |
| CBD Fringe          | 14.5m                       | 22%              |
| Orchard Road        | 5.9m                        | 9%               |
| Decentralised Areas | 10.8m                       | 17%              |
| Total               | 64.8m                       | 100%             |

## Notes:

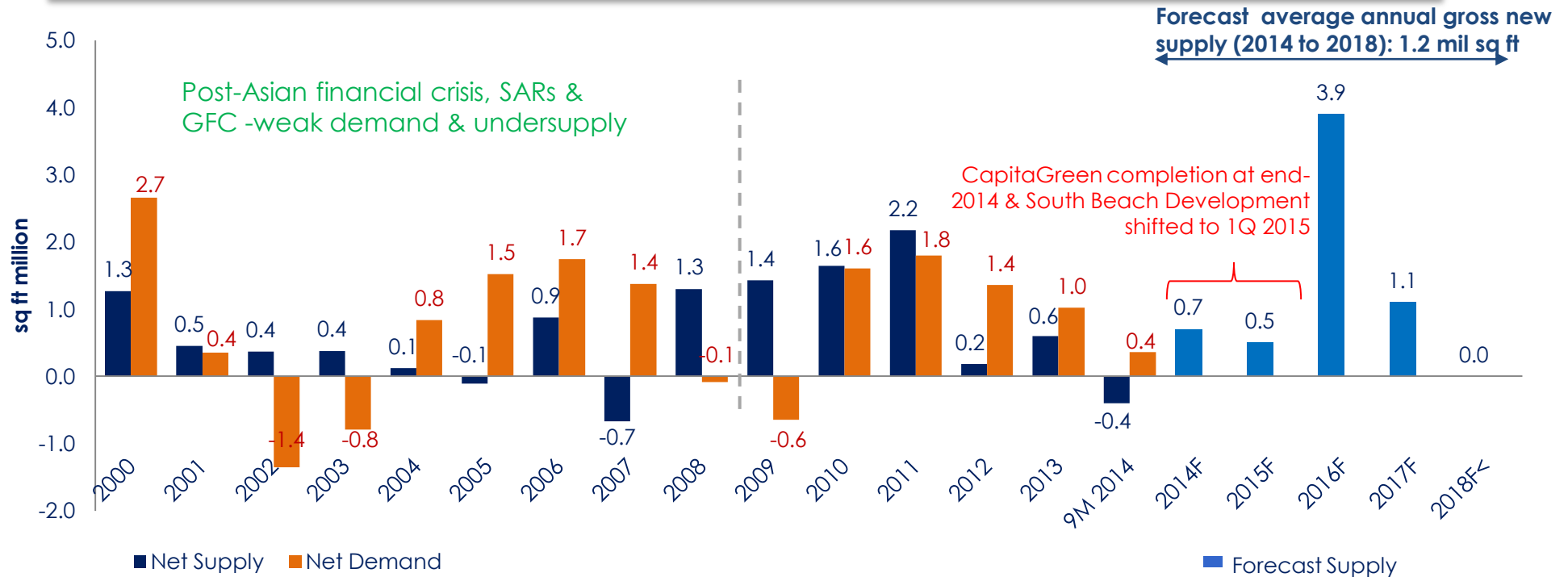
(1) Total area may not add up due to rounding

(2) Source: Jones Lang LaSalle (2Q 2014)



# Limited new supply in CBD in 2015; CBD Core occupancy at 96.6% as at end Sep 2014

## Singapore Private Office Space (Central Area) – Net Demand & Supply



| Periods                                              | Average annual net supply | Average annual net demand |
|------------------------------------------------------|---------------------------|---------------------------|
| 2004 – 2013 (through 10-year property market cycles) | 0.8m sq ft                | 1.1m sq ft                |
| 2009 – 2013 (five years period during and post GFC)  | 1.2m sq ft                | 1.0m sq ft                |
| 2014 – 2018 & beyond (gross supply)                  | 1.2m sq ft                | N.A.                      |

### Notes:

- (1) Central Area comprises 'The Downtown Core', 'Orchard' and 'Rest of Central Area'
- (2) Supply is calculated as net change of stock over the quarter and may include office stock removed from market due to conversions or demolitions
- (3) Source: Historical data from URA statistics as at 3Q 2014; Forecast supply from Jones Lang LaSalle and CBRE Pte. Ltd.



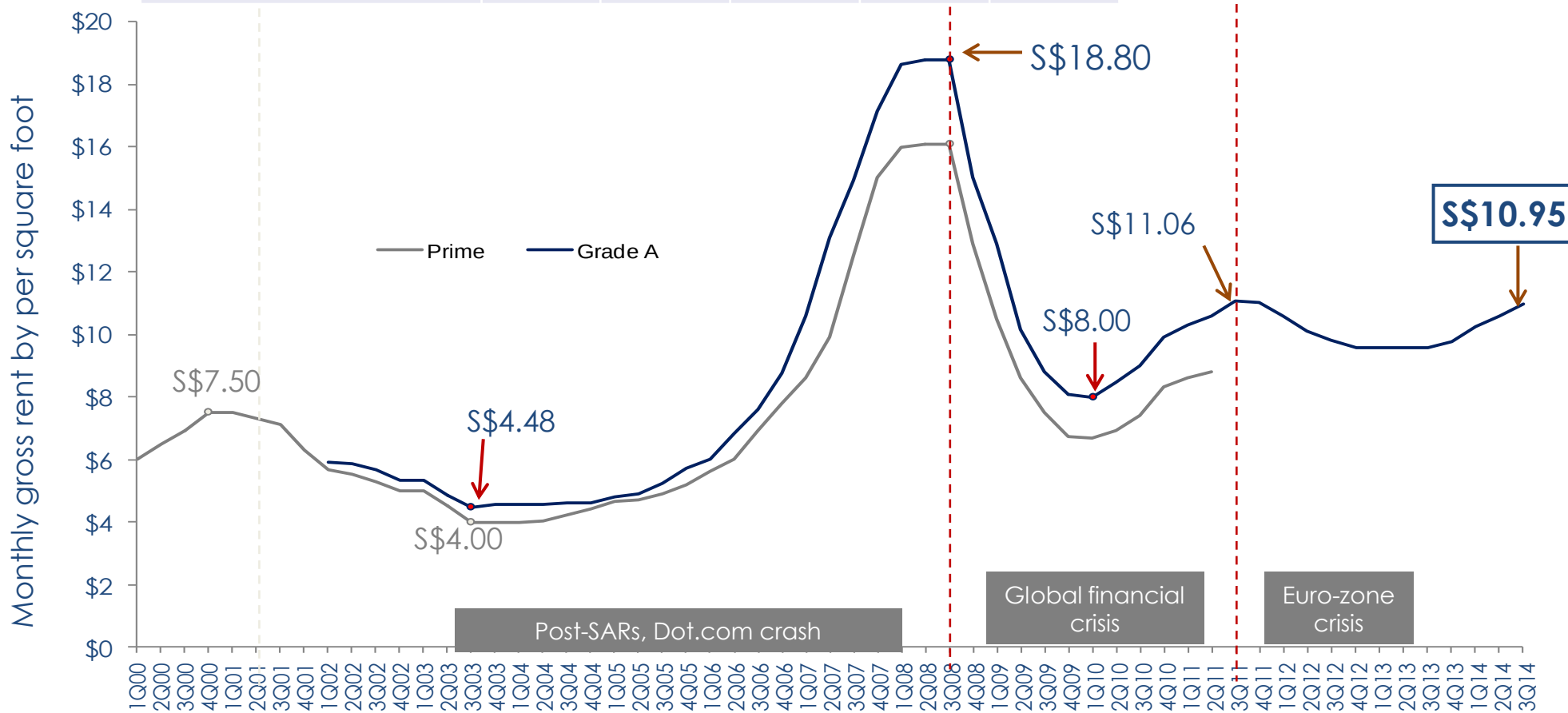
# Known Future Office Supply in Central Area (2014 – 2017<)

| Expected completion                                   | Proposed Office Projects                                    | Location                | NLA (sq ft)      |
|-------------------------------------------------------|-------------------------------------------------------------|-------------------------|------------------|
| 4Q 2014                                               | CapitaGreen (40% of NLA committed)                          | Raffles Place           | 700,000          |
|                                                       |                                                             | <b>Subtotal (2014):</b> | <b>700,000</b>   |
| 1Q 2015                                               | South Beach Development (shifted from 2014)                 | Beach Road/City Hall    | 501,943          |
|                                                       |                                                             | <b>Subtotal (2015):</b> | <b>501,943</b>   |
| 2016                                                  | EON Shenton (Redevelopment of Marina House) (Strata Office) | Shenton Way             | 103,021          |
| 2016                                                  | V on Shenton (Former UIC Building at 5 Shenton Way)         | Shenton Way             | 285,000          |
| 2016                                                  | Robinson Square (Redevelopment of The Corporate Building)   | Robinson Road           | 35,355           |
| 2016                                                  | Marina One                                                  | Marina Bay              | 1,880,000        |
| 1Q 2016                                               | Duo                                                         | Bugis                   | 570,000          |
| 3Q 2016                                               | Guoco Tower                                                 | Tanjong Pagar           | 900,000          |
| 4Q 2016                                               | Robinson Tower                                              | Robinson Road           | 128,000          |
|                                                       |                                                             | <b>Subtotal (2016):</b> | <b>3,901,376</b> |
| 2017                                                  | SBF Centre (Strata Office)                                  | Shenton Way             | 235,400          |
| 2017                                                  | Oxley Tower (Strata Office)                                 | Shenton Way             | 111,713          |
| 2017                                                  | Site at Cecil Street                                        | Shenton Way             | 720,000          |
|                                                       |                                                             | <b>Subtotal (2017):</b> | <b>1,067,113</b> |
| <b>TOTAL FORECAST SUPPLY (2014-2017&lt;)</b>          |                                                             |                         | <b>6,170,432</b> |
| <b>Total forecast supply excluding strata offices</b> |                                                             |                         | <b>5,720,298</b> |



# Grade A office market rent increased by 12.3% YTD

|                           | 3Q 13 | 4Q 13 | 1Q 14 | 2Q 14 | 3Q 14*       |
|---------------------------|-------|-------|-------|-------|--------------|
| Mthly rent (S\$ / sq ft ) | 9.55  | 9.75  | 10.25 | 10.60 | <b>10.95</b> |
| % change                  | 0.0   | +2.1% | +5.1% | +3.4% | <b>+3.3%</b> |



\*No historical data for Grade A rents prior to 2002.

Source of data: CBRE Pte. Ltd. (figures as at end of each quarter). CBRE no longer tracks prime rents from 3Q 2011.



A low-angle photograph of the Capital Tower in Singapore, showing its distinctive stepped design and glass facade against a blue sky with white clouds. The tower is the central focus, with its upper sections more prominent.

## 2. About CCT

Capital Tower, Singapore



# CapitaCommercial Trust

First and Largest<sup>#</sup> Listed Commercial REIT in Singapore (11 May 2004)

**S\$4.8b<sup>#</sup>**

Market  
Capitalisation

**10**

Properties in Singapore's  
Central Area

**S\$7.4b\***

Deposited  
Properties

**3m sq ft**

NLA

**32%**

Owned by  
CapitaLand Group

**30%**

Stake in Quill  
Capita Trust



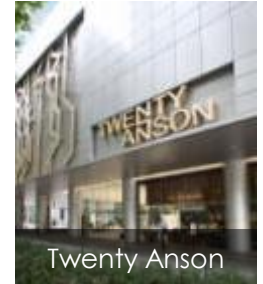
Capital Tower



Wilkie Edge



HSBC Building



Twenty Anson



One George  
Street



Six Battery Road



CapitaGreen  
(40% stake)



Golden Shoe Car Park



Raffles City Singapore (60% stake)



Bugis Village

<sup>#</sup> Market Capitalisation as at 7 Nov 2014

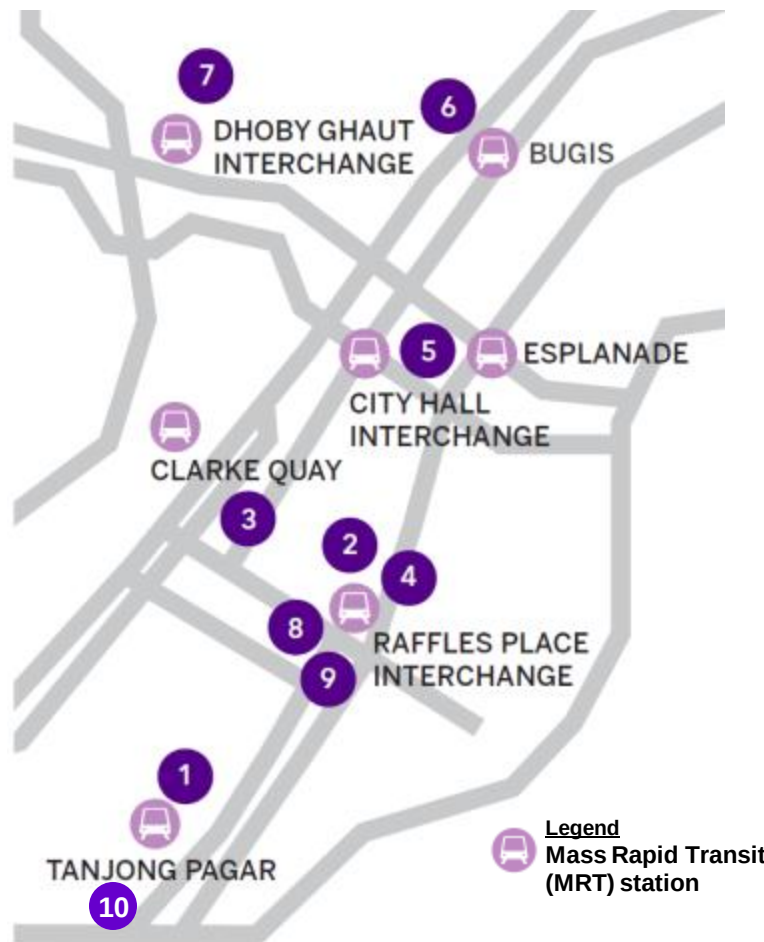
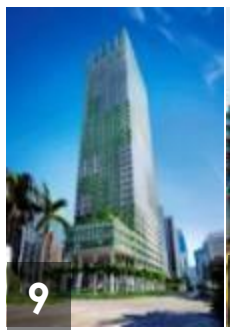
<sup>\*</sup> Deposited Properties as at 30 Sep 2014

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# Owens 10 centrally-located quality commercial properties

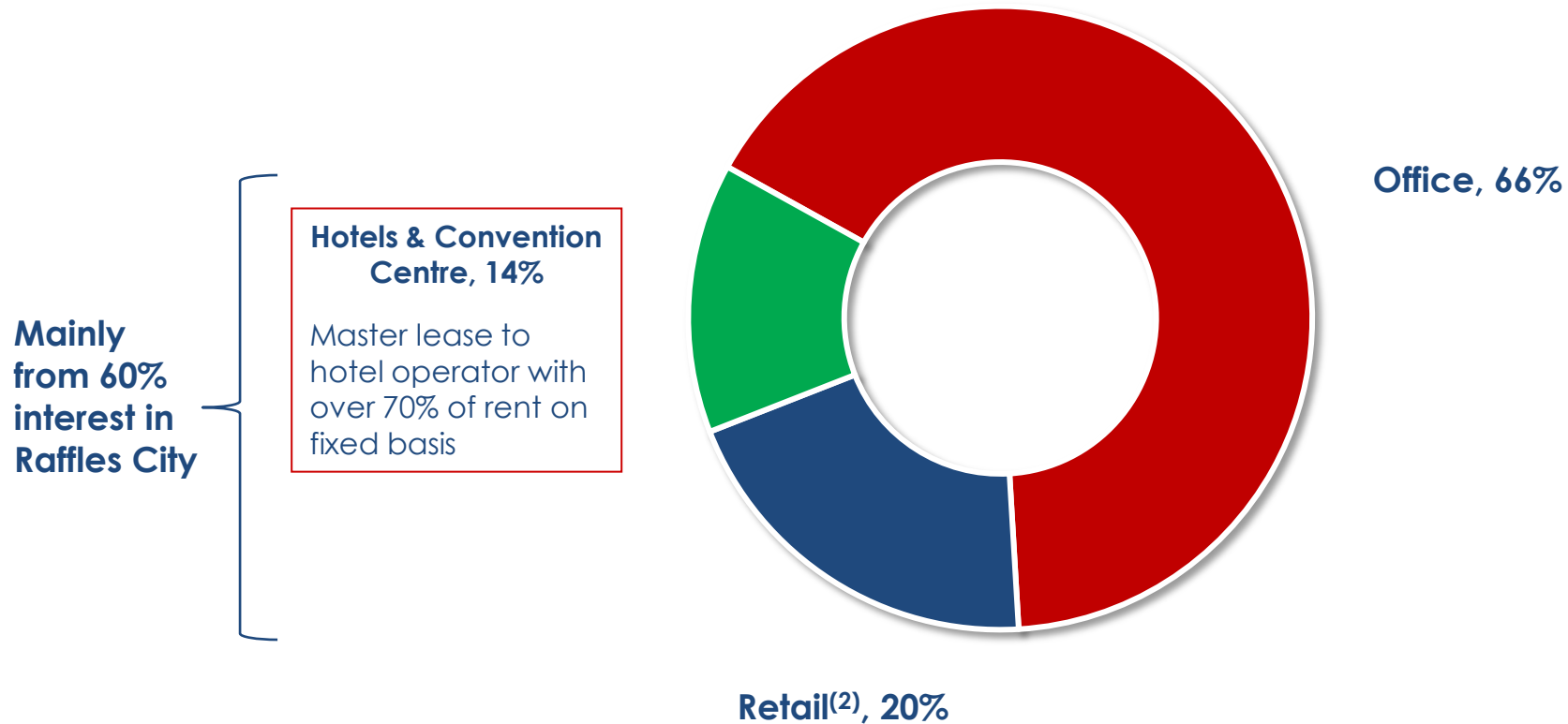


- |                      |                              |
|----------------------|------------------------------|
| 1. Capital Tower     | 6. Bugis Village             |
| 2. Six Battery Road  | 7. Wilkie Edge               |
| 3. One George Street | 8. Golden Shoe Car Park      |
| 4. HSBC Building     | 9. CapitaGreen (development) |
| 5. Raffles City      | 10. Twenty Anson             |
- Singapore



# 66% of gross rental income<sup>(1)</sup> contributed by office and 34% by retail and hotel & convention centre

## CCT's income contribution by sector



### Notes:

(1) Based on gross rental income excluding retail turnover rent from 1 Jan 2014 to 30 Sep 2014

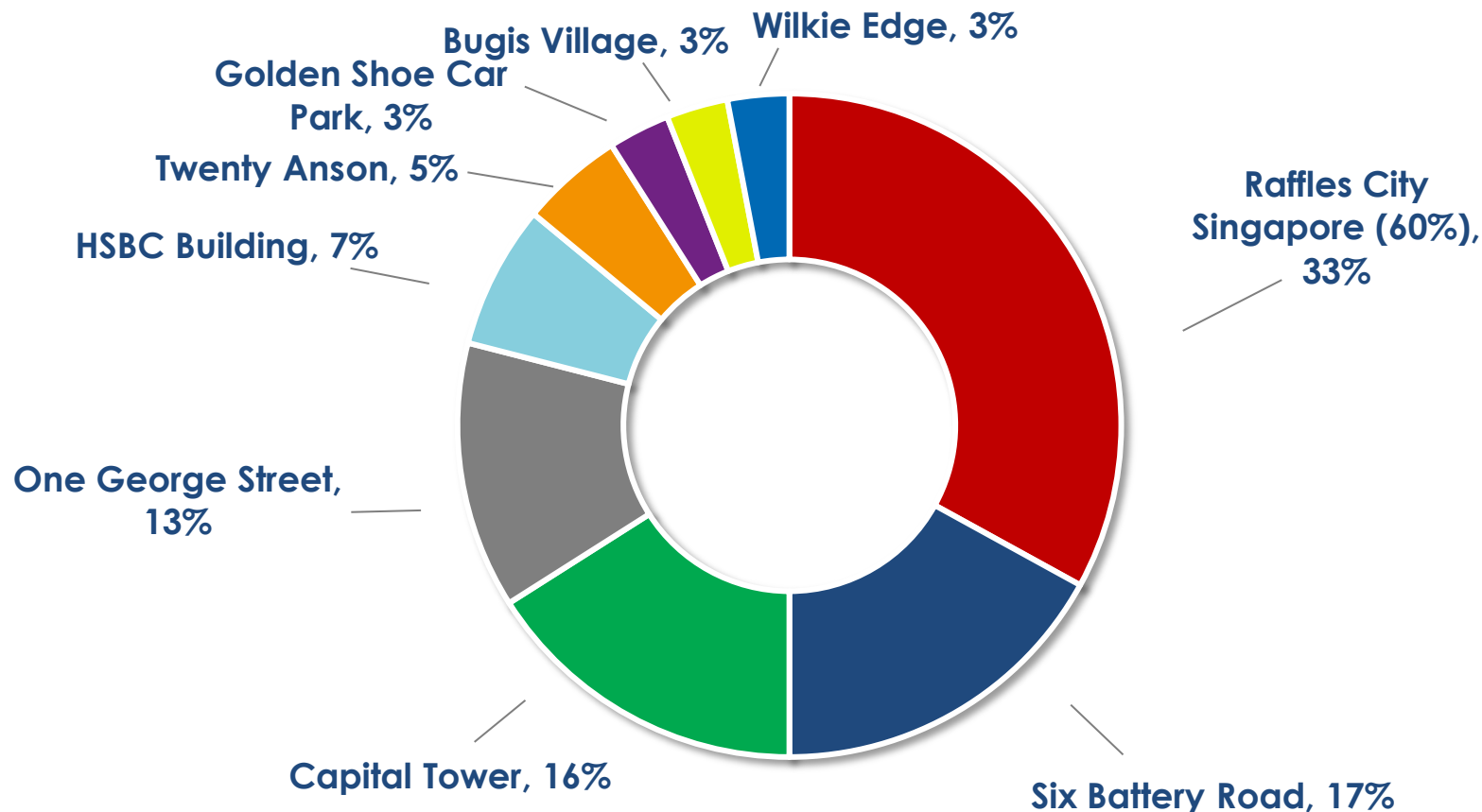
(2) Includes gross rental income from CCT's 60% interest in Raffles City Singapore





# Portfolio diversification with focus on quality

91% of Net Property Income<sup>(1)</sup> from Grade A and prime offices<sup>(2)</sup>



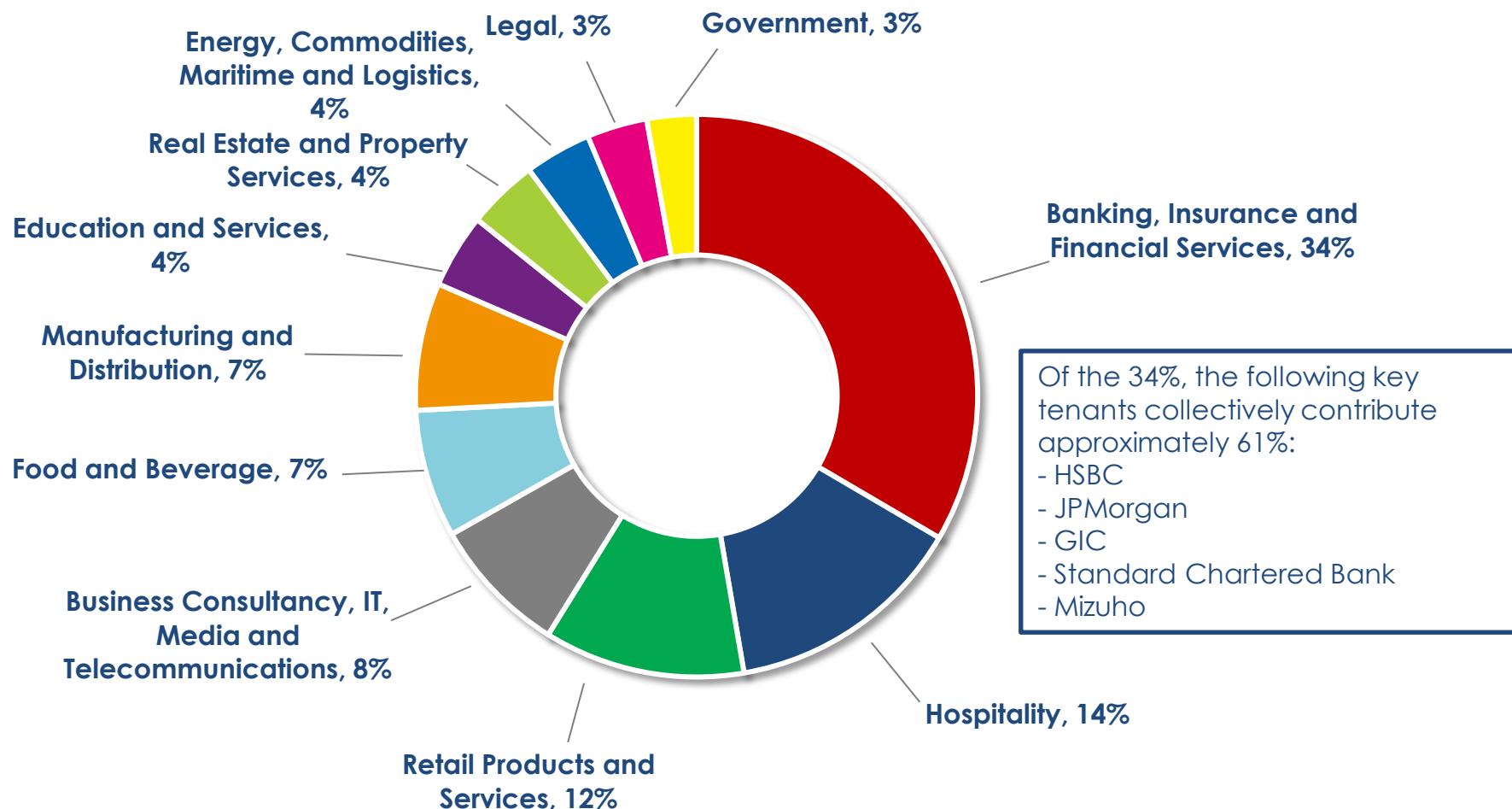
**Notes:**

(1) Based on net property income from 1 Jan 2014 to 30 Sep 2014

(2) Includes net property income from CCT's 60% interest in Raffles City Singapore

# Diverse tenant mix in CCT's portfolio<sup>(1)</sup>

## Tenant mix in CCT portfolio



Note:

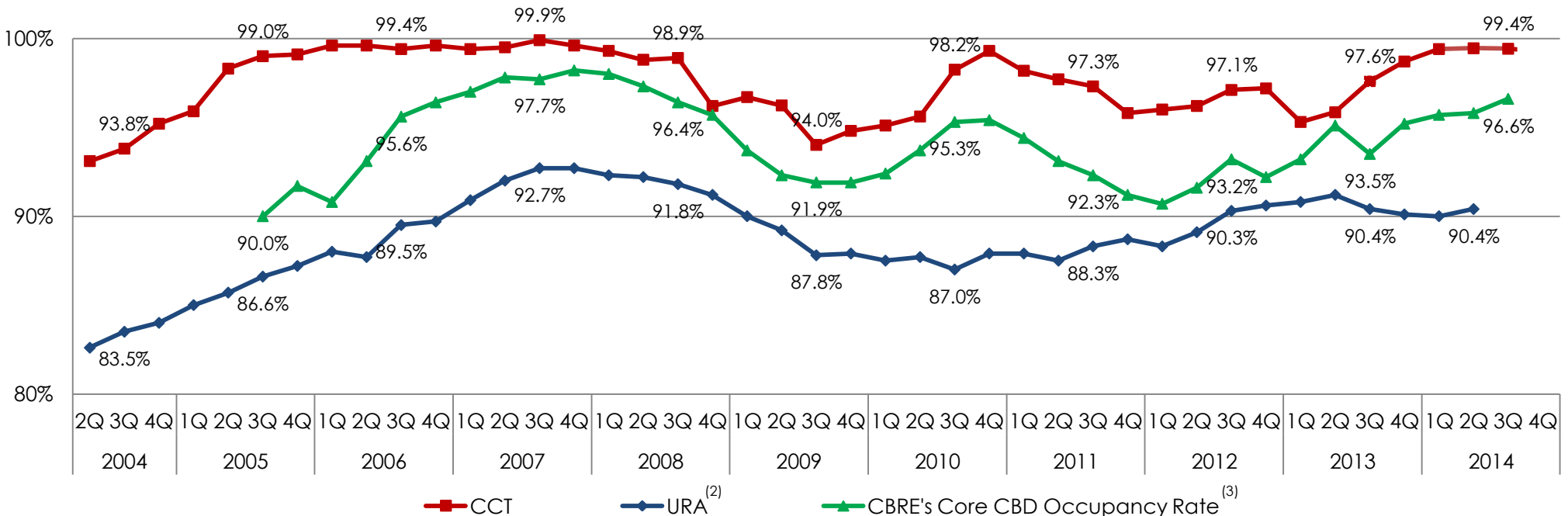
(1) Based on monthly gross rental income including CCT's 60% interest in Raffles City Singapore and excluding retail turnover rent of tenants as at 30 Sep 2014



# CCT's portfolio occupancy above market level

|                | CCT Committed Occupancy Level |         |         |       | Industry Statistics Occupancy Level <sup>(1)</sup> |         |         |       |
|----------------|-------------------------------|---------|---------|-------|----------------------------------------------------|---------|---------|-------|
| Grade A Office | 3Q 2014                       | 99.8% ↔ | 2Q 2014 | 99.8% | 3Q 2014                                            | 95.7% ↑ | 2Q 2014 | 94.8% |
| Portfolio      | 3Q 2014                       | 99.4% ↔ | 2Q 2014 | 99.4% | 3Q 2014                                            | 96.6% ↑ | 2Q 2014 | 95.8% |

CCT's Committed Occupancy Since Inception



## Notes:

(1) Source: CBRE Pte. Ltd.

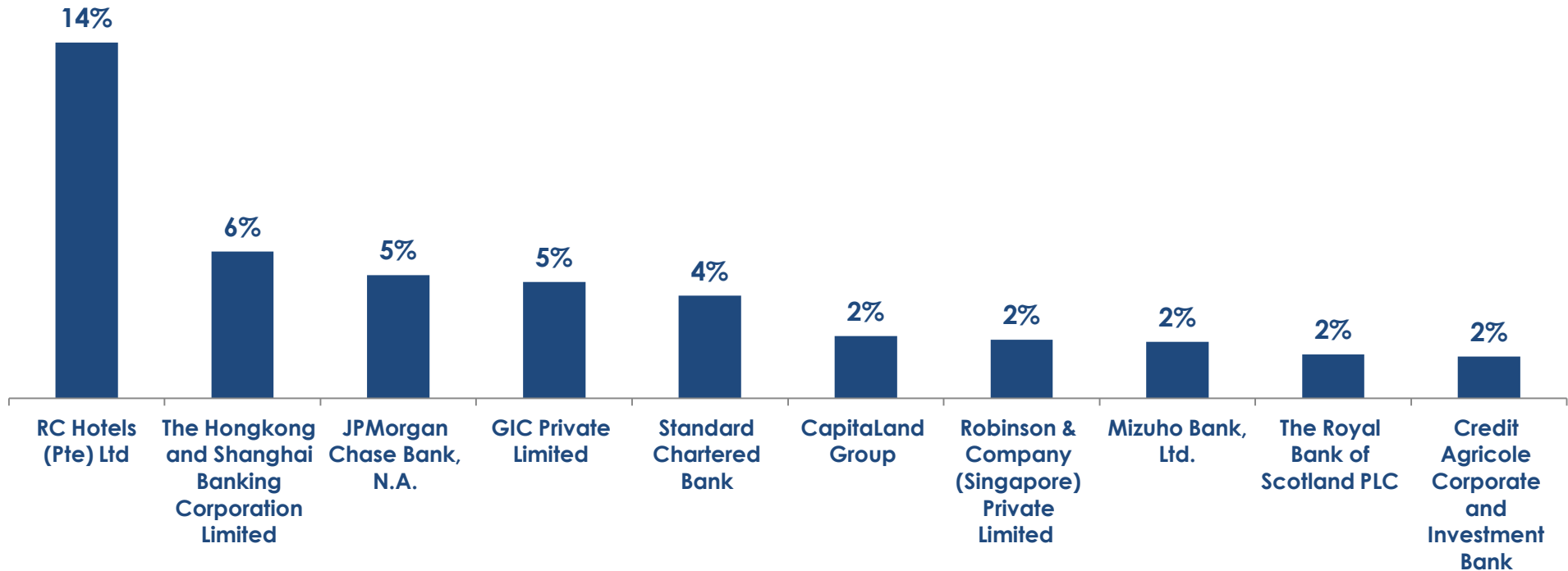
(2) Source: URA. URA has not released Occupancy Index Figure for 3Q 2014

(3) Covers Raffles Place, Marina Centre, Shenton Way and Marina Bay, data only available from 3Q 2005 onwards





# Top 10 blue-chip tenants contribute 42% of monthly gross rental income<sup>(1)</sup>

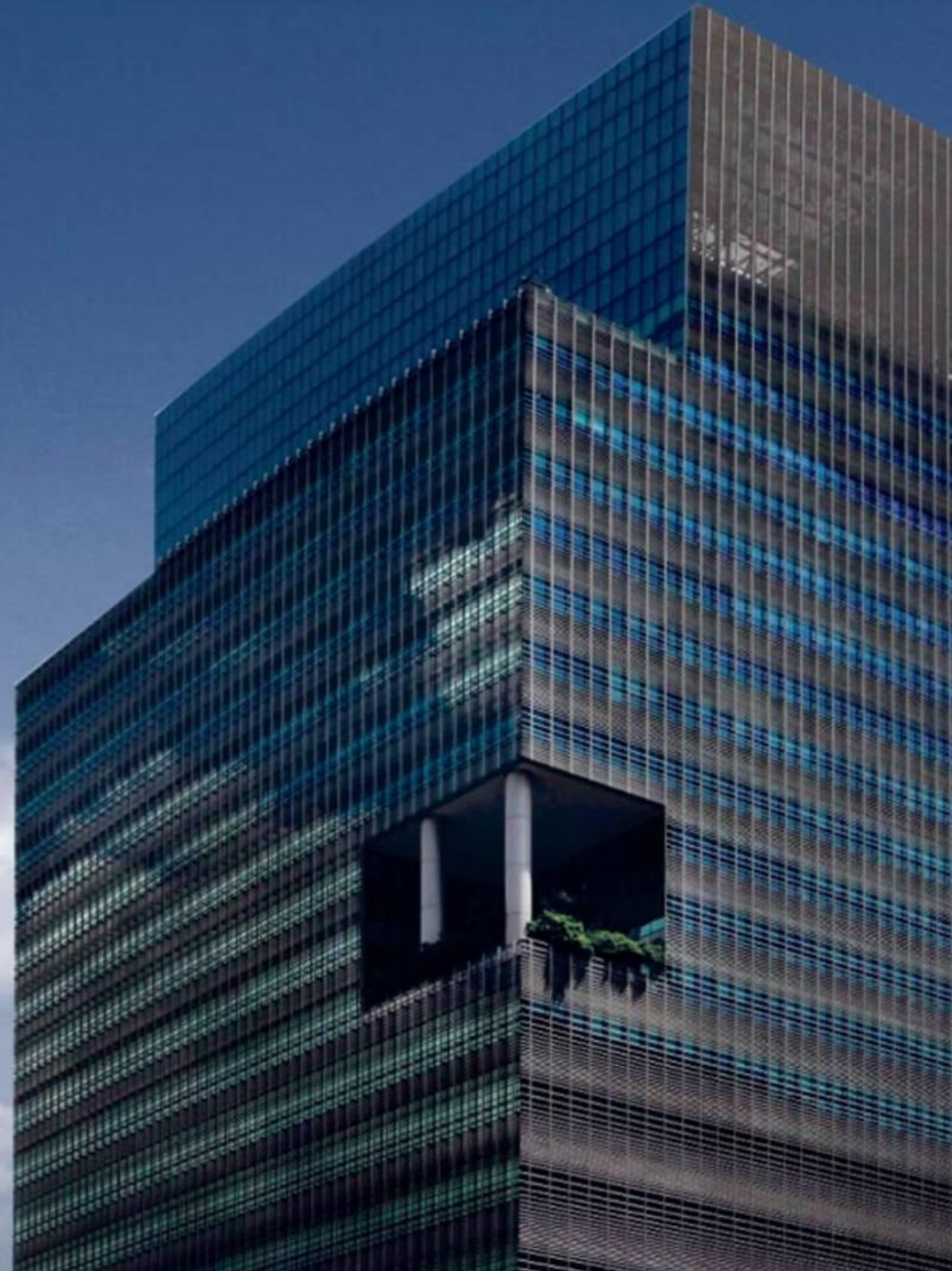


**Note:**

(1) Based on monthly gross rental income excluding retail turnover rent of top ten tenants as at 30 Sep 2014. Total percentage may not add up due to rounding.

### 3. Prudent Capital Management

One George Street, Singapore



# Proactive capital management

Healthy balance sheet provides financial flexibility for growth opportunities



- **Issued S\$50.0 million Medium Term Note 2.98% p.a. due 2021**  
Tap on market when there is opportunity to issue debt at low interest rate for long-dated maturity
- **Redeeming S\$5.25 million outstanding Convertible Bonds due 2015 on 24 November 2014**  
Reduces outstanding debt due in 2015
- **JPY bonds equivalent of S\$75 million fixed rate 2.95% p.a. due October 2021 issued on 31 October 2014**



# Robust balance sheet<sup>(1)</sup>

## As at 30 Sep 2014

|                           | S\$ '000         |
|---------------------------|------------------|
| Non-current Assets        | 6,239,677        |
| Current Assets            | 91,400           |
| <b>Total Assets</b>       | <b>6,331,077</b> |
| Current Liabilities       | 137,034          |
| Non-current Liabilities   | 1,235,878        |
| <b>Total Liabilities</b>  | <b>1,372,912</b> |
| <b>Net Assets</b>         | <b>4,958,165</b> |
| <b>Unitholders' Funds</b> | <b>4,958,165</b> |

**Units in issue ('000)** **2,938,711**

|                                           | S\$ '000         |
|-------------------------------------------|------------------|
| <b>Deposited Properties<sup>(2)</sup></b> | <b>7,388,943</b> |

|                                                                               |                |
|-------------------------------------------------------------------------------|----------------|
| <b>Net Asset Value Per Unit</b>                                               | <b>S\$1.69</b> |
| <b>Adjusted Net Asset Value Per Unit<br/>(excluding distributable income)</b> | <b>S\$1.67</b> |

### Credit Rating

Upgraded to **A-** by **S&P**  
Outlook stable

#### Notes:

- (1) CCT Group has accounted for its 60% interest in RCS Trust and 40% interest in MSO Trust based on the respective joint ventures' net carrying amounts of assets and liabilities.
- (2) Deposited properties for CCT Group includes CCT's 60% interest in RCS Trust and 40% interest in MSO Trust.





# Strong financial ratios

|                                                               | 2Q 2014   | 3Q 2014          | Remarks                                                       |
|---------------------------------------------------------------|-----------|------------------|---------------------------------------------------------------|
| <b>Net Debt / EBITDA<sup>(1)</sup></b>                        | 4.6 times | <b>4.9 times</b> | <b>Increased</b><br>(Higher Net Debt)                         |
| <b>Unencumbered Assets as % of Total Assets<sup>(2)</sup></b> | 100.0%    | <b>100.0%</b>    | <b>Stable</b>                                                 |
| <b>Average Term to Maturity</b>                               | 4.0 years | <b>4.0 years</b> | <b>Stable</b>                                                 |
| <b>Average Cost of Debt (p.a.)<sup>(3)</sup></b>              | 2.4%      | <b>2.3%</b>      | <b>Improved</b>                                               |
| <b>Interest Coverage<sup>(4)</sup></b>                        | 6.8 times | <b>7.1 times</b> | <b>Improved</b><br>(Lower interest expense and higher EBITDA) |

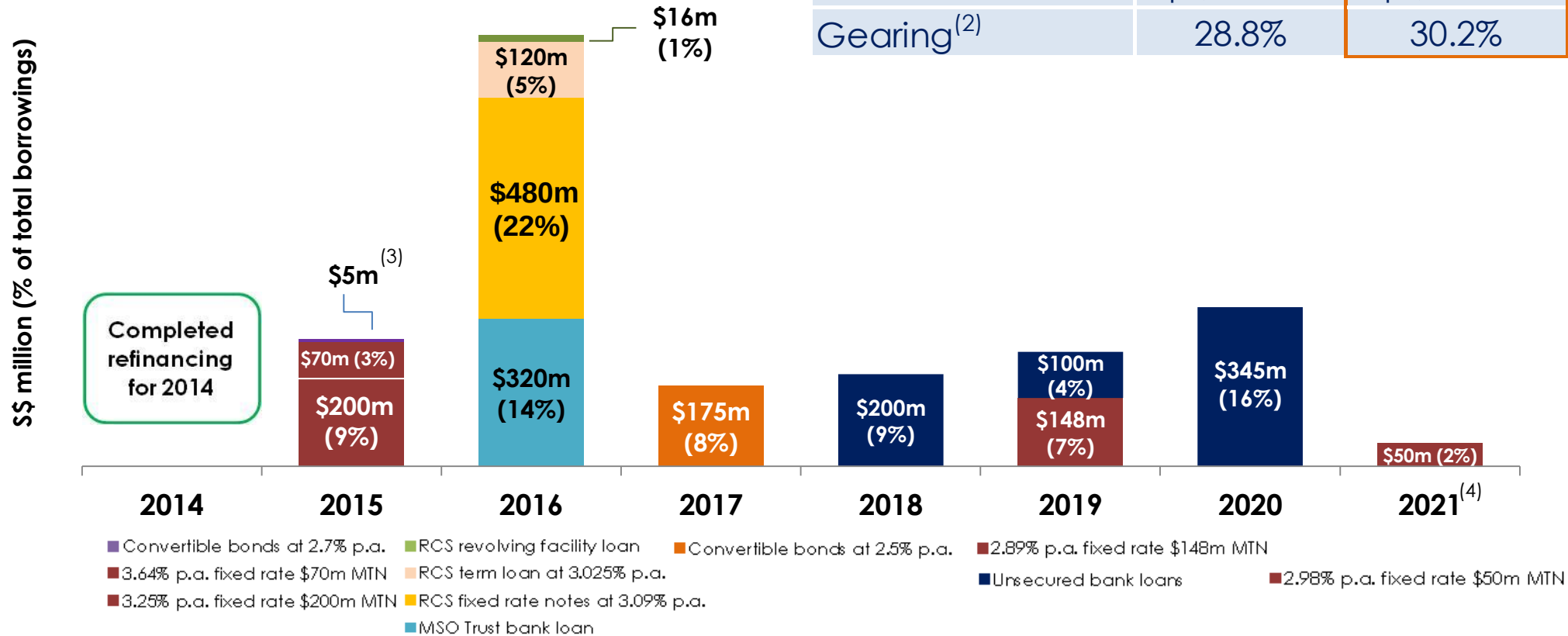
## Notes:

- (1) Net debt excludes borrowings of RCS Trust and MSO Trust. EBITDA refers to earnings before interest, tax, depreciation and amortisation but after share of profit of associate and joint ventures.
- (2) Investment properties at CCT Trust and Twenty Anson (held through CCT's 100% interest in FirstOffice Pte. Ltd.) are all unencumbered.
- (3) Ratio of interest expense over weighted average borrowings.
- (4) Ratio of EBITDA over finance costs includes amortisation and transaction costs.



# New issue of S\$50m MTN extended maturity date to year 2021

## Debt maturity profile as at 30 Sep 2014



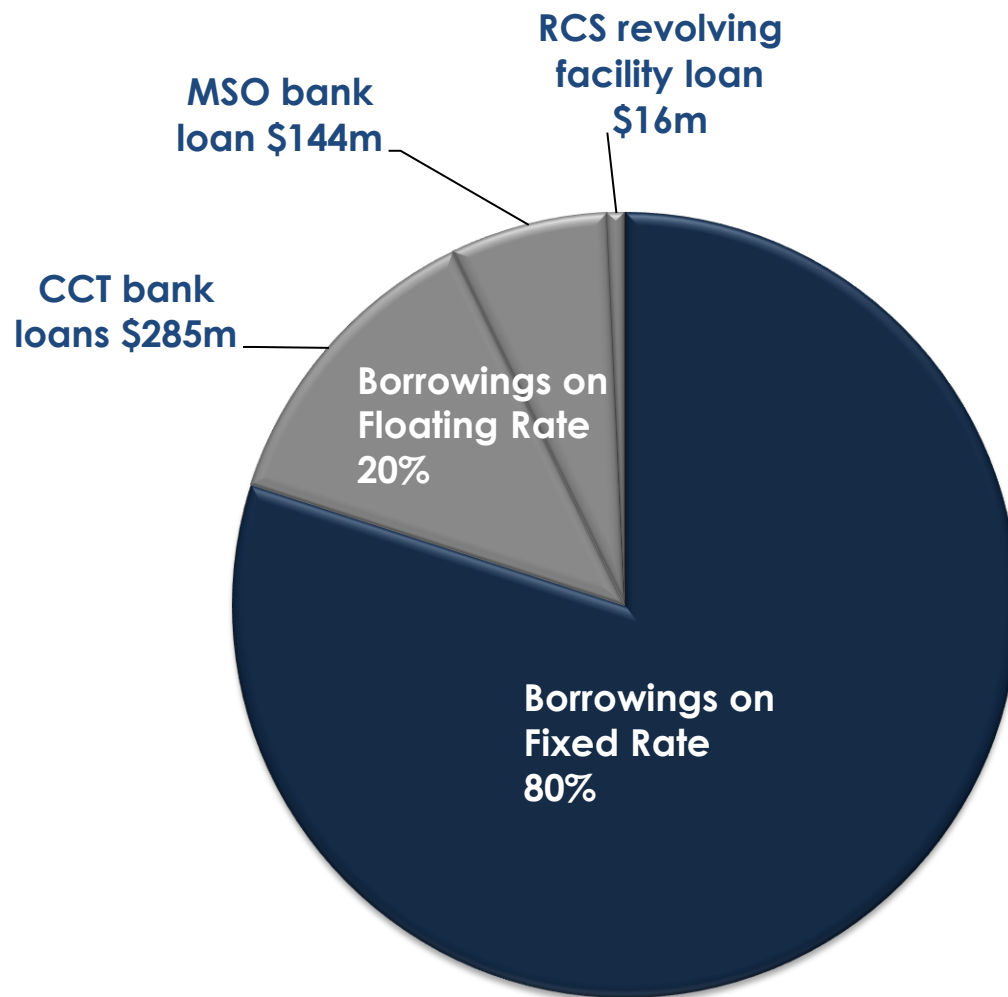
|                                 | 2Q 2014      | 3Q 2014      |
|---------------------------------|--------------|--------------|
| Total Gross Debt <sup>(1)</sup> | S\$2,113.2 m | S\$2,229.2 m |
| Gearing <sup>(2)</sup>          | 28.8%        | 30.2%        |

### Notes:

- (1) Total gross debt of CCT Group includes CCT's 60% interest in RCS Trust and 40% interest in MSO Trust.
- (2) Gearing was computed based on total gross debt over total deposited properties which includes CCT's 60% interest in RCS Trust and 40% interest in MSO Trust.
- (3) Redemption notice served to redeem on 24 Nov 2014. As at 6 Nov 2014, S\$4.0 million of the principal amount was converted, resulting in the issue of 3,354,016 new units in CCT. The outstanding principal amount of CB due 2015 is now S\$1.25 million.
- (4) JPY bonds equivalent of S\$75 million fixed rate 2.95% p.a. due Oct 2021 was issued on 31 Oct 2014 (yet to be reflected in the chart).



# 80% of fixed rate borrowings provides certainty of interest expense



## 4. Solid Portfolio

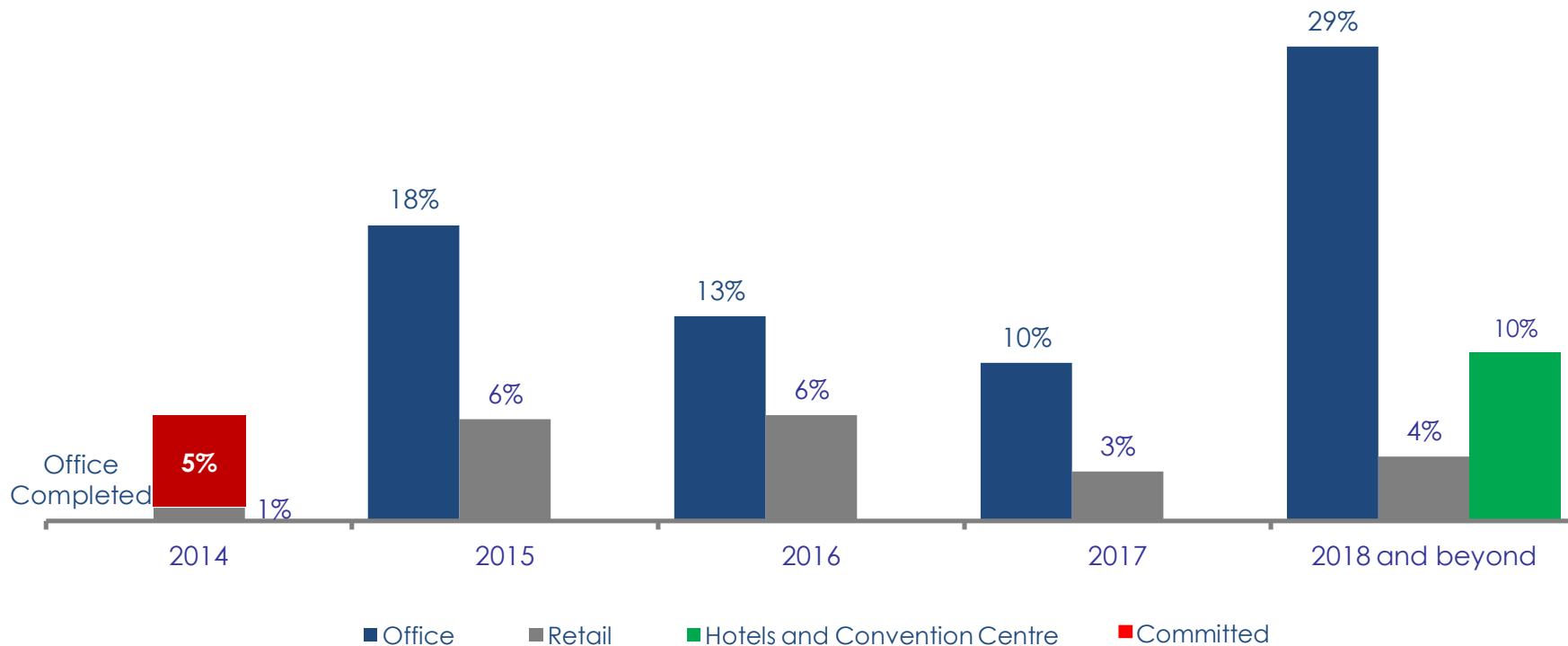
Six Battery Road, Singapore





# Well spread portfolio lease expiry profile

Lease expiry profile as a percentage of monthly gross rental income<sup>(1)</sup> for Sep 2014



Portfolio WALE<sup>(2)</sup> by NLA as at end Sep 2014 = 7.7 years

**Notes:**

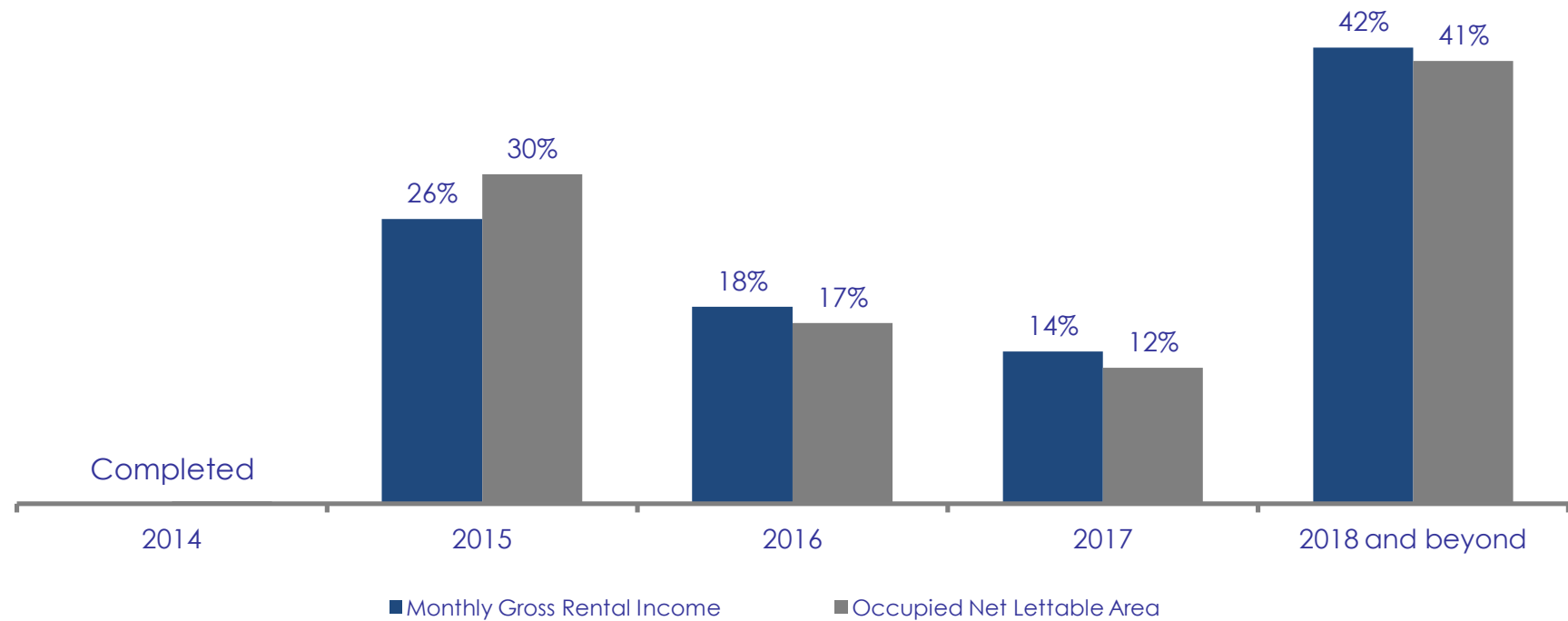
(1) Excludes retail and hotel turnover rent

(2) WALE: Weighted Average Lease term to Expiry

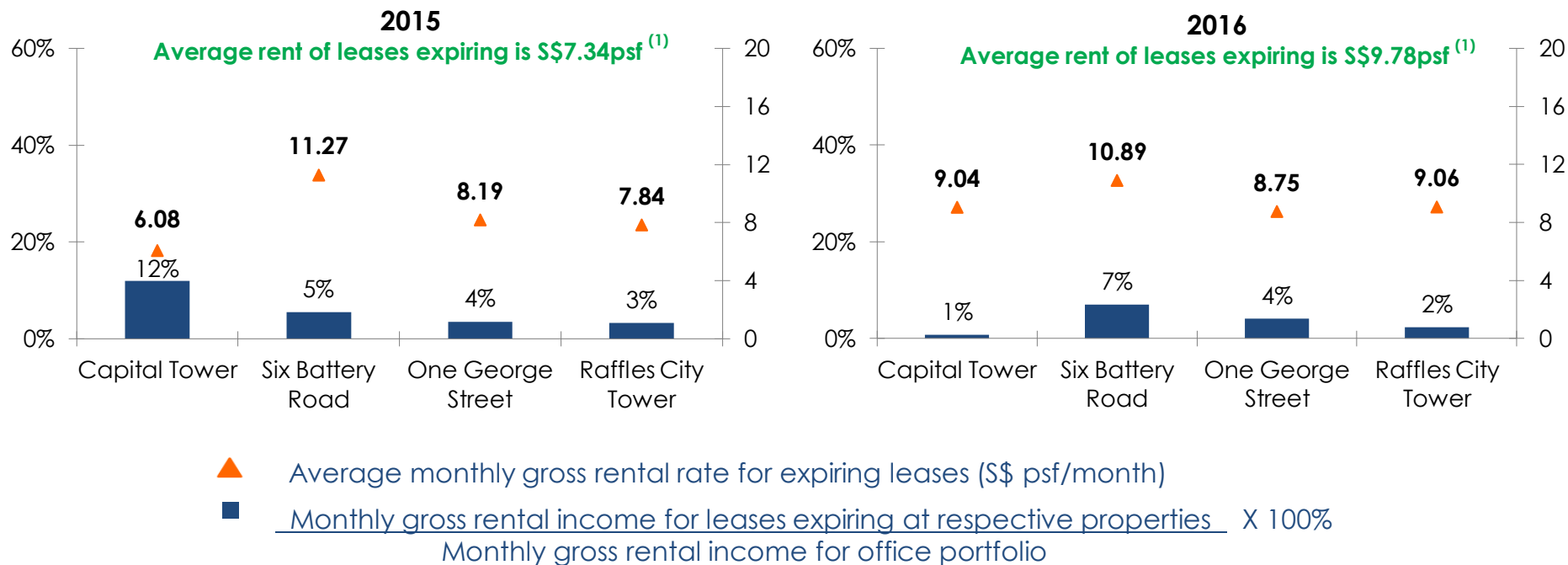


# Renewal for office leases expiring in 2014 completed

Office lease expiry profile as a percentage of net lettable area and monthly gross rental income for Sep 2014



# Well positioned to benefit from office market recovery upon lease expiries



**Note:**

**(1) 3 Grade A buildings and Raffles City Tower only**



# Overall positive rental reversions for CCT's Grade A office leases committed in 3Q 2014

| S\$ psf per month | Average Expired Rents | Committed Rents <sup>(1)</sup> | Sub-Market            | Market Rents of Comparative Sub-Market |                    |
|-------------------|-----------------------|--------------------------------|-----------------------|----------------------------------------|--------------------|
|                   |                       |                                |                       | Colliers <sup>(2)</sup>                | DTZ <sup>(3)</sup> |
| Six Battery Road  | 10.11                 | <b>12.20 – 14.00</b>           | Grade A Raffles Place | 10.25                                  | 10.55              |
| One George Street | 9.61                  | <b>10.20 – 11.80</b>           | Grade A Raffles Place | 10.25                                  | 10.55              |

**Notes:**

(1) Renewal/new leases committed in 3Q 2014

(2) Source: Colliers International 3Q 2014

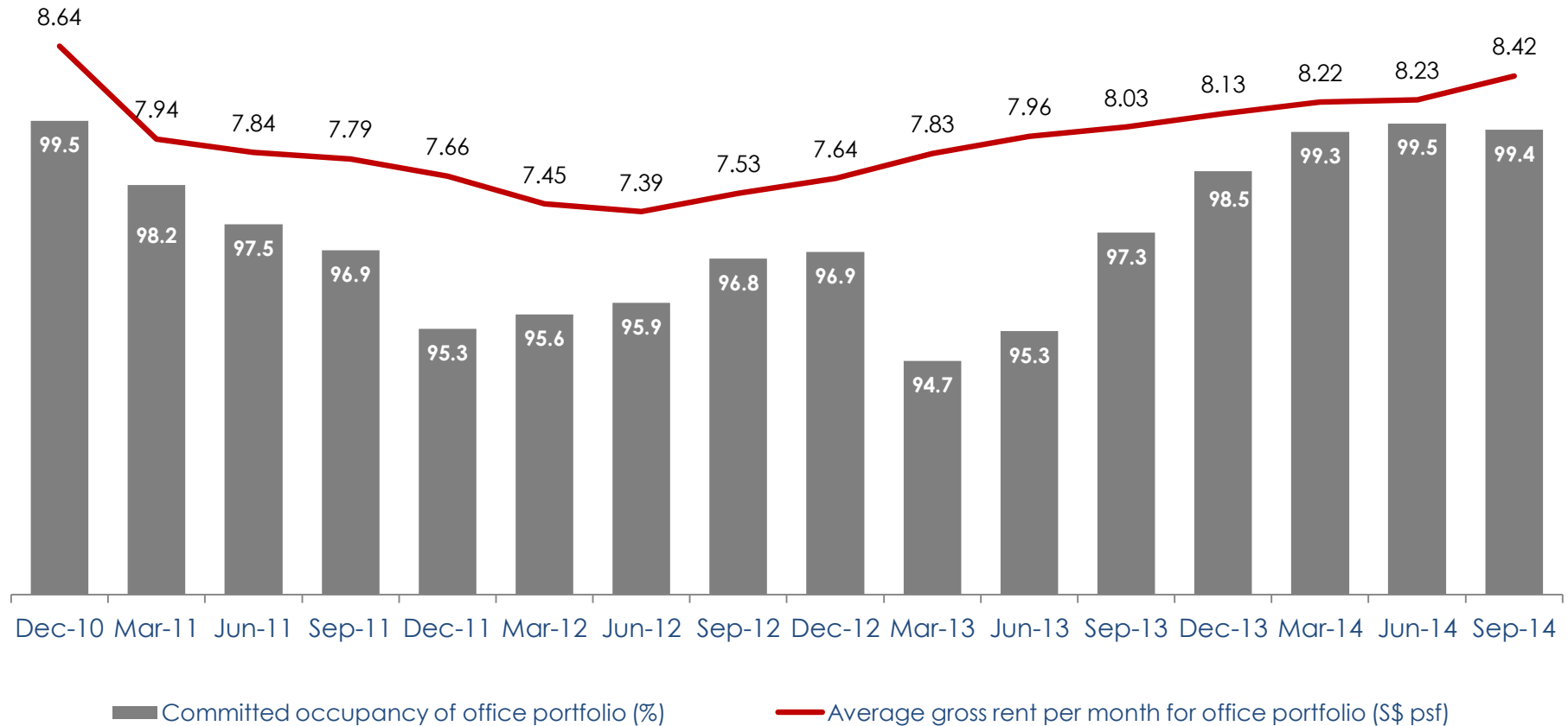
(3) Source: DTZ 3Q 2014

(4) CBRE Pte. Ltd.'s 3Q 2014 Grade A rent is S\$10.95 psf per month and they do not publish sub-market rents





# Monthly average office rent of CCT's portfolio<sup>(1)</sup> up by 4.9% over 12-month period



**Note:**

(1) Average rent per month for office portfolio (\$/psf) =  $\frac{\text{Total committed gross rent for office per month}}{\text{Committed area of office per month}}$

A low-angle photograph of the Raffles City Singapore building, showing its modern glass and steel facade. The building is tall and rectangular, with a series of horizontal bands. The sky is blue with some white clouds. The text "5. Enhancing Value of Properties Through Asset Enhancement Initiatives (AEIs) and Development" is overlaid on the right side of the image.

## 5. Enhancing Value of Properties Through Asset Enhancement Initiatives (AEIs) and Development

Capita Commercial  
Capita Mall  
Raffles City



# Potential income from 40% share and acquisition pipeline of remaining 60%



CapitaGreen  
For Business, Naturally

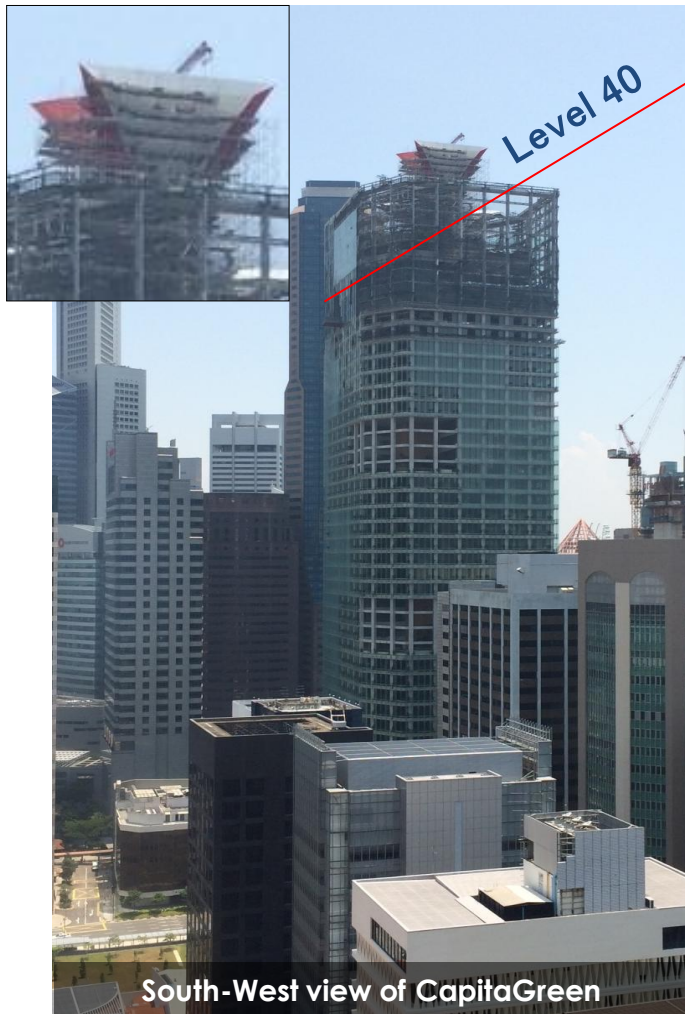
## 138 Market Street

- Total project development cost of S\$1.4 billion
- CCT owns 40% share of CapitaGreen
- Has call option to acquire balance 60% from JV partners
- Purchase price at market valuation
- Subject to minimum of development cost compounded at 6.3% p.a.
- Exercise period: within 3 years after completion (2015 to 2017)

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# **CapitaGreen: construction on track to be completed by end 2014**



Current development activities include:

- Sky Forest landscaping work on 40th storey
- Ongoing interior works up to 34th storey
- M&E installation in progress from 3rd to 37th storey
- External Façade glazing installation up to crown level

| CCT's 40% interest                     | CCT's 40% interest in MSO Trust | Progress payment as at Sep 2014 | Balance by progress payment <sup>(2)</sup> |
|----------------------------------------|---------------------------------|---------------------------------|--------------------------------------------|
| MSO Trust's debt <sup>(1)</sup>        | S\$356.0m                       | (\$320.0m)                      | S\$ 36.0m                                  |
| Equity inclusive of shareholder's loan | S\$204.0m                       | (\$130.4m)                      | S\$ 73.6m                                  |
| <b>Total</b>                           | <b>S\$560.0m</b>                | <b>(\$450.4m)</b>               | <b>S\$109.6m</b>                           |

**Notes:**

(1) MSO Trust has secured committed bank loan facilities of up to S\$890m (100% interest)

(2) Ongoing capital requirement by progress payment until 2015



# Value creation through AEs

| Property                                 | Six Battery Road                                                                                                                                                                                              | Raffles City Tower<br>(100.0% interest)                                                                                            | Capital Tower                                                                                                                    |
|------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|
| Occupancy rate<br>(as at September 2014) | 99.2%                                                                                                                                                                                                         | 100.0%                                                                                                                             | 100.0%                                                                                                                           |
| Total AEI final / budget                 | Final: S\$85.8m<br>Budget: S\$92.0m                                                                                                                                                                           | Final: S\$32.3m<br>Budget: S\$34.7m                                                                                                | Budget: S\$40.0m                                                                                                                 |
| Target return on investment              | 8.1%                                                                                                                                                                                                          | 8.6%                                                                                                                               | 7.8%                                                                                                                             |
| Achieved return on investment            | 8.6%                                                                                                                                                                                                          | 9.3%                                                                                                                               | -                                                                                                                                |
| Areas of work                            | Upgrading of main lobby and upper floors' lift lobbies, restrooms and technical specifications, chiller replacement, increasing ceiling height of lettable area and installation of variable air volume boxes | Upgrading of main lobby, driveway, canopy, upper floors' lift lobbies, restrooms, creation of pantries and turnstiles installation | Upgrading of main and mezzanine lobbies, restrooms and technical specifications, chiller replacement and turnstiles installation |
| AEI Period                               | <b>COMPLETED</b><br>4Q 2010 to 4Q 2013                                                                                                                                                                        | <b>COMPLETED</b><br>4Q 2012 to 2Q 2014                                                                                             | 4Q 2013 to 4Q 2015                                                                                                               |



# Capital Tower Asset Enhancement Initiative:

## Work in progress

### Works Completed

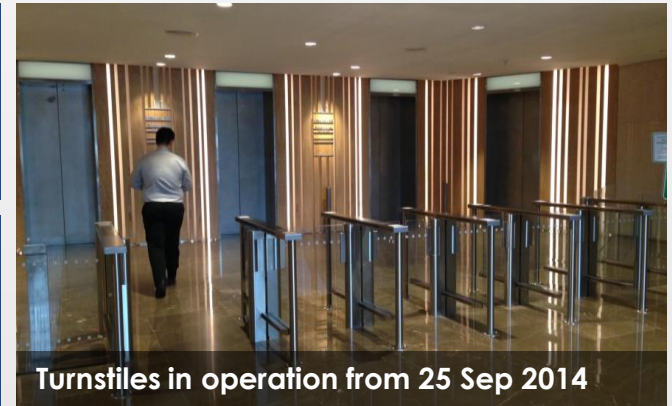
- ✓ Main lobby upgraded
- ✓ Mezzanine lobby upgraded
- ✓ Chillers replaced and upgraded
- ✓ Turnstiles in operation
- ✓ Self registration kiosks activated

**100%**

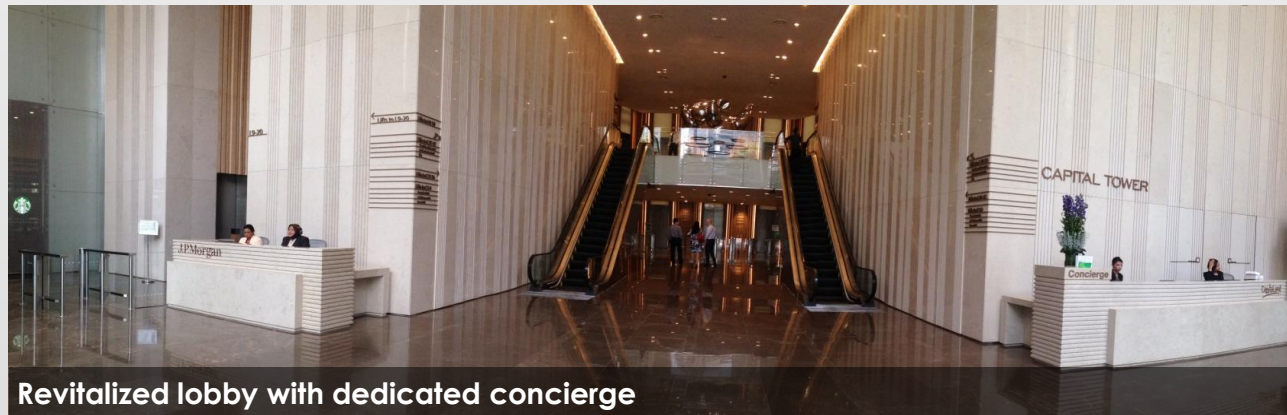
Committed occupancy  
as at 30 Sep 2014

**7.8%**

Projected return on  
investment



Turnstiles in operation from 25 Sep 2014



Revitalized lobby with dedicated concierge

### Works In Progress

- ✓ Upper lift lobbies
- ✓ Transfer lift lobbies
- ✓ Lift interior refurbishment
- ✓ Restroom upgrade

AEI on schedule for  
completion on

**4Q 2015**

**\$20.6m**

paid to date  
Budget: **\$40.0m**

### Restroom Upgrade

Completed **25** out of **40** floors

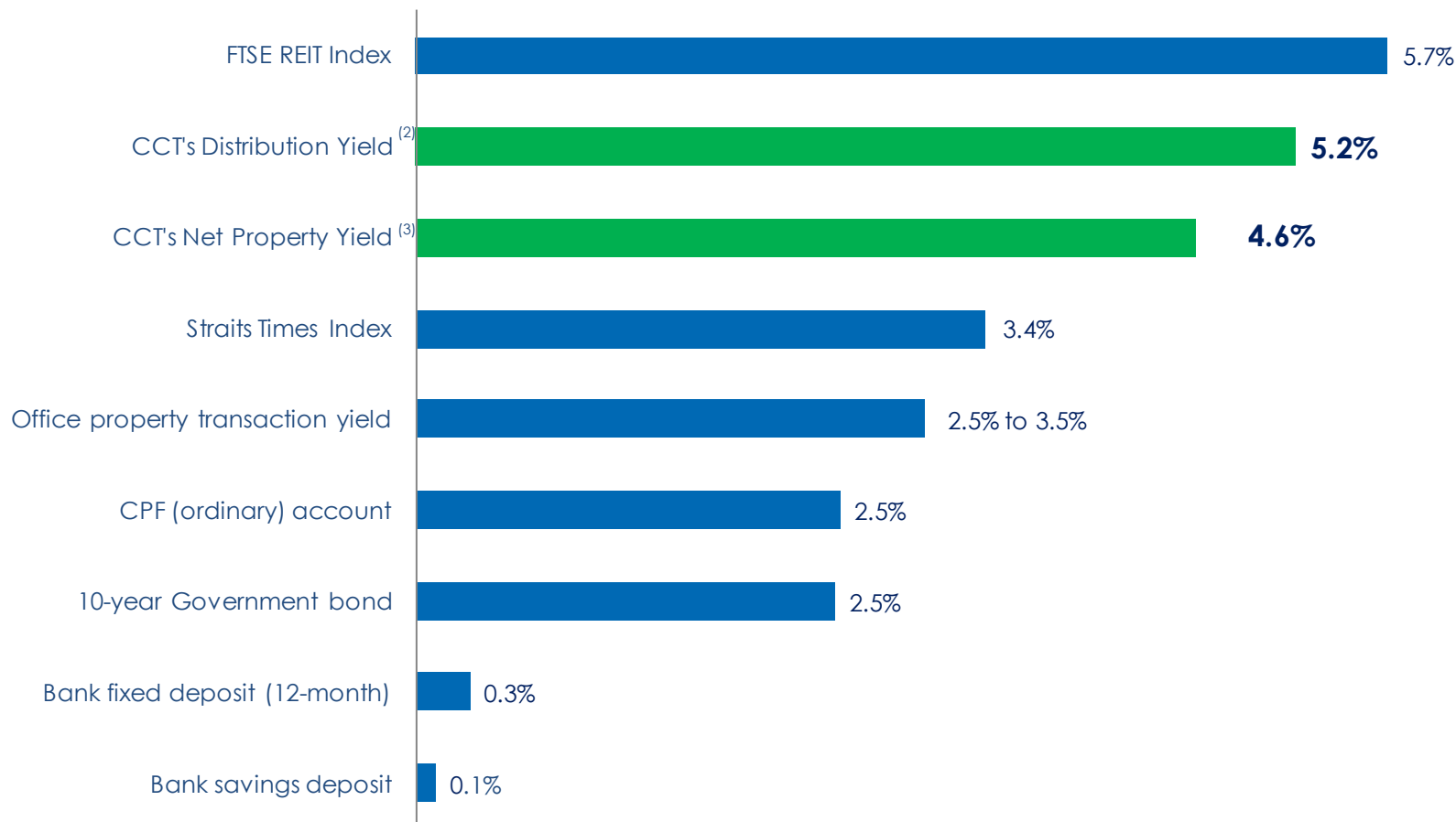
## 6. Summary

Raffles City

Raffles City Singapore



# Attractive yield compared to other investments<sup>(1)</sup>



## Notes:

- (1) All information as at 30 Sep 2014 except for FTSE REIT Index and STI which are as at 20 Oct 2014. Sources: Bloomberg, Monetary Authority of Singapore, Central Provident Fund, Singapore Government Securities, CBRE Pte. Ltd.
- (2) CCT Group distribution yield is based on annualised YTD Sep 2014 DPU of 8.45 cents over closing price of S\$1.64 as at 30 Oct 2014
- (3) CCT Group (including RCS Trust) net property yield based on annualised YTD Sep 2014 net property income and Jun 2014 valuation



# Well positioned for opportunities

## Limited supply and rising market rents in Singapore office market

- ✓ Office leases contributing 18% of portfolio gross rental income up for renewal in 2015
- ✓ CCT has debt headroom of S\$1.2 billion assuming 40% gearing
- ✓ CapitaGreen secures lease commitment for 40% of total NLA
- ✓ Acquisition pipeline: Call option to buy 60% interest in CapitaGreen within 3 years (2015-2017) after completion
- ✓ Development capacity reset after completion of CapitaGreen







**CapitaCommercial**  
Trust

# Thank you

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# 7. Supplementary Information

Raffles City Singapore



# 3Q 2014 distribution per unit up by 2.9%

Estimated 3Q 2014 DPU

2.10<sup>(1)</sup>

cents

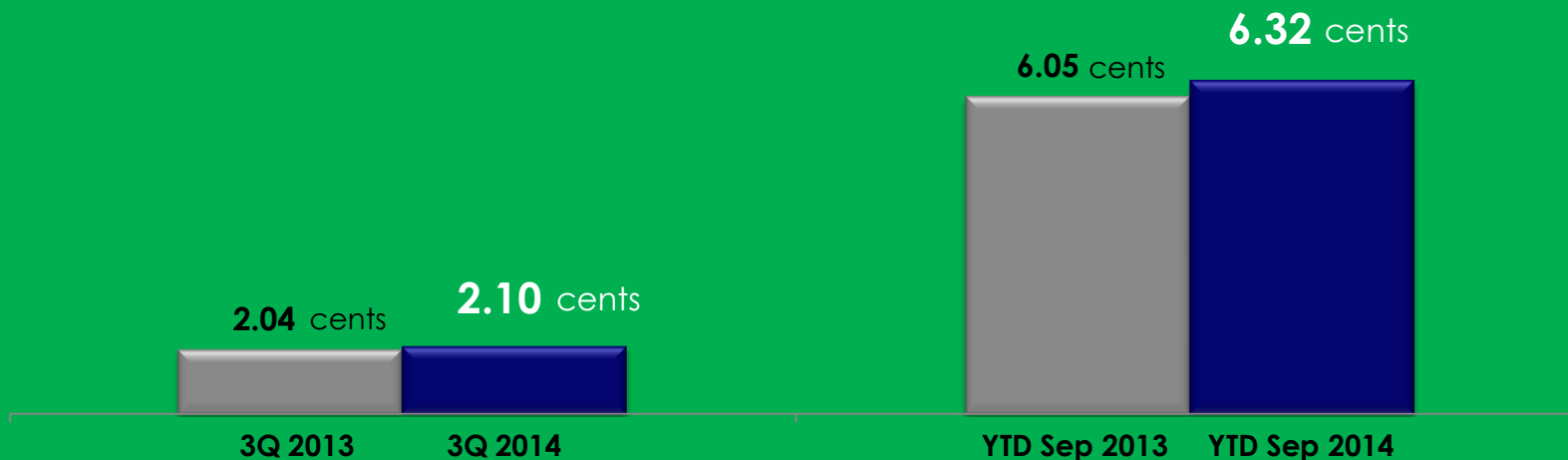
▲ 2.9% YoY

Estimated YTD Sep 2014 DPU

6.32<sup>(1)</sup>

cents

▲ 4.5% YoY



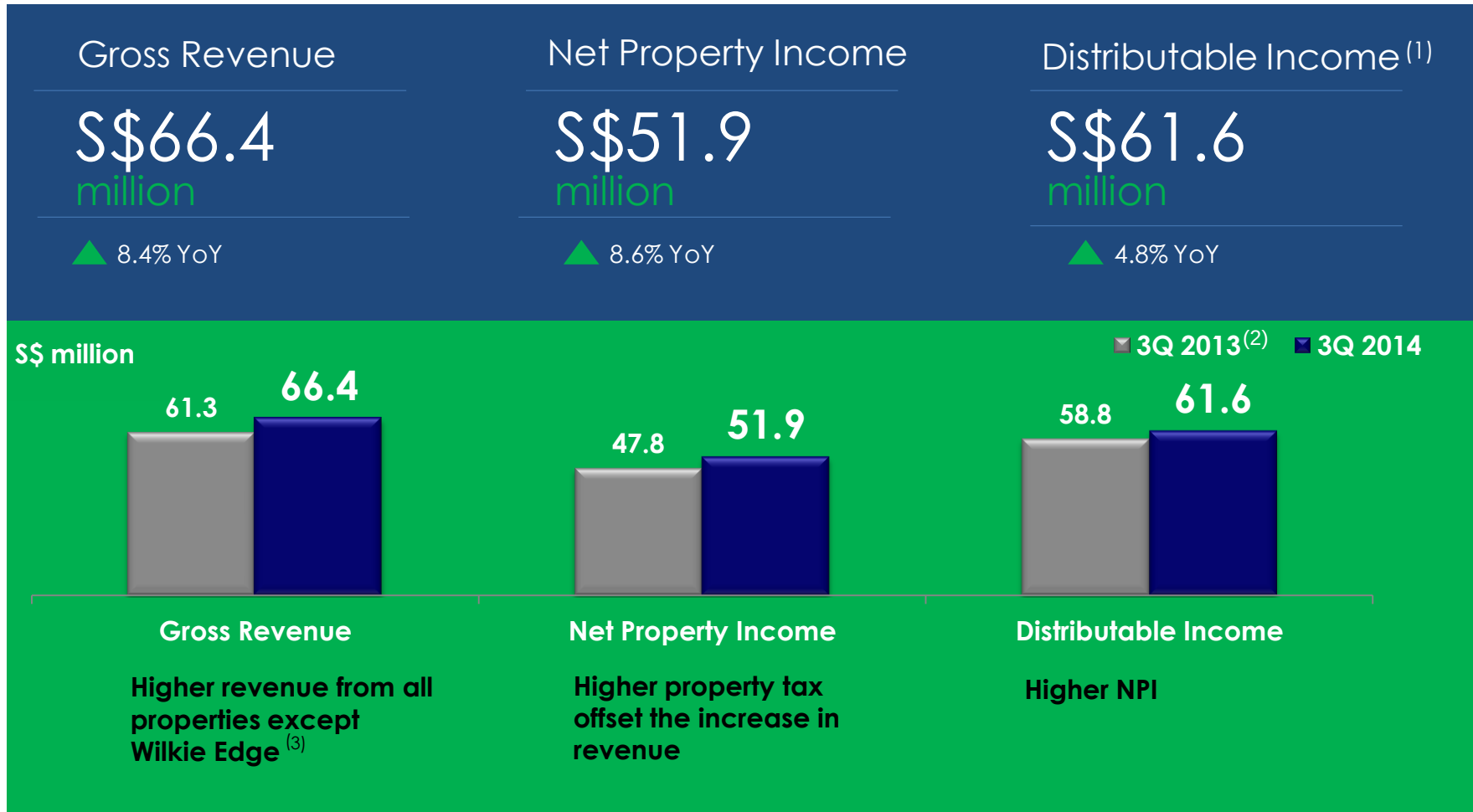
**Note:**

(1) DPU for 3Q 2014 and YTD Sep 2014 were computed on the basis that none of the convertible bonds due 2015 ("CB 2015") or convertible bonds due 2017 ("CB 2017") collectively known as "Convertible Bonds", is converted into CCT units. Accordingly, the actual quantum of DPU may differ if any of these Convertible Bonds is converted into CCT units.

Assuming all the outstanding S\$5.25 million CB 2015 and S\$175.0 million CB 2017 were converted into CCT units, DPU for 3Q 2014 and YTD Sep 2014 would be reduced by 0.08 cents for each period (assuming no interest expense savings).



# 3Q 2014 distributable income rose by 4.8% YoY



## Notes:

- (1) Retained S\$1.7 million of tax-exempt income from Quill Capita Trust (QCT) for 3Q 2014 but no sum was retained for 3Q 2013.
- (2) 3Q 2013 gross revenue and net property income have been restated with the adoption of FRS 111 Joint Arrangements.
- (3) Due to lower occupancy of Wilkie Edge as at 30 Sep 2014.





# YTD Sep 2014 distributable income up by 6.6% YoY

Gross Revenue

**S\$196.2**  
million

▲ 4.9% YoY

Net Property Income

**S\$154.6**  
million

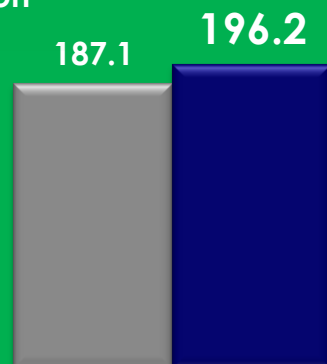
▲ 4.5% YoY

Distributable Income

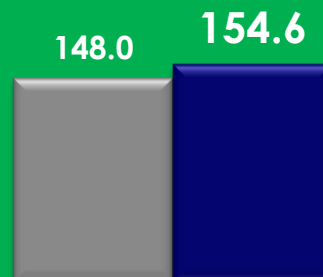
**S\$185.6**  
million

▲ 6.6% YoY

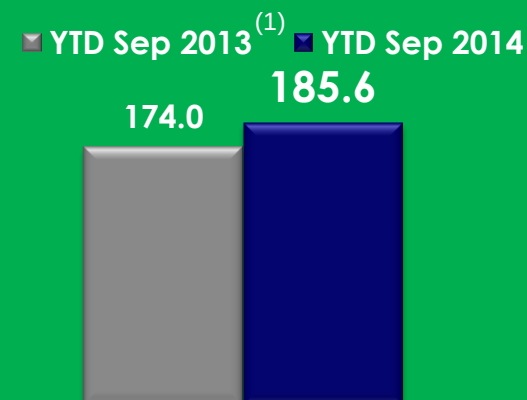
S\$ million



**Gross Revenue**  
Higher revenue from all properties except One George Street<sup>(2)</sup>



**Net Property Income**  
Higher property tax partially offset the increase in revenue



**Distributable Income**  
Higher NPI, lower interest expenses, higher distributable income from RCS Trust and QCT

## Notes:

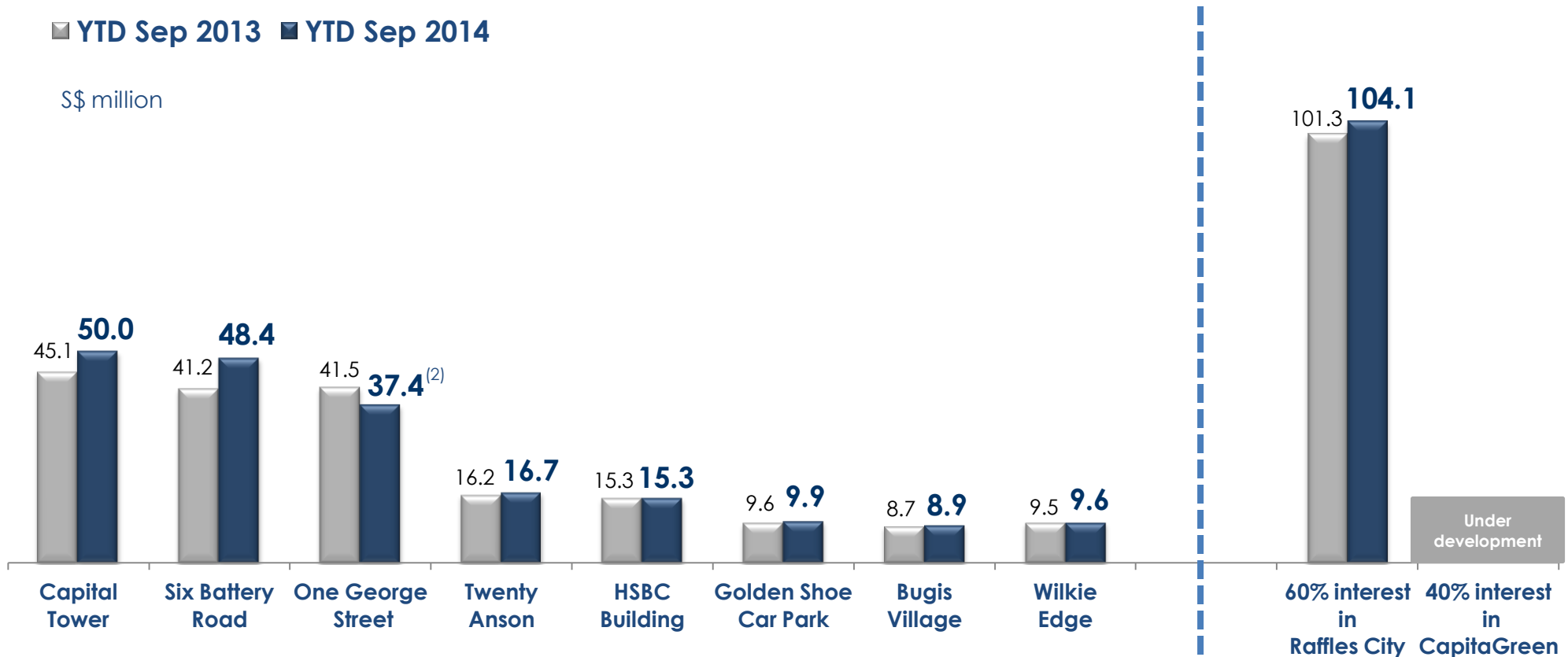
- (1) YTD Sep 2013 gross revenue and net property income have been restated with the adoption of FRS 111 Joint Arrangements.
- (2) Due to cessation of yield protection income on 10 Jul 2013.

# YTD Sep 2014 revenue by property

Increased 4.9% YoY (excludes joint ventures)<sup>(1)</sup>

■ YTD Sep 2013 ■ YTD Sep 2014

S\$ million



## Notes:

(1) CCT's 60% interest in RCS Trust and 40% interest in MSO Trust were accounted for using equity method.

(2) Due to cessation of yield protection income on 10 Jul 2013.

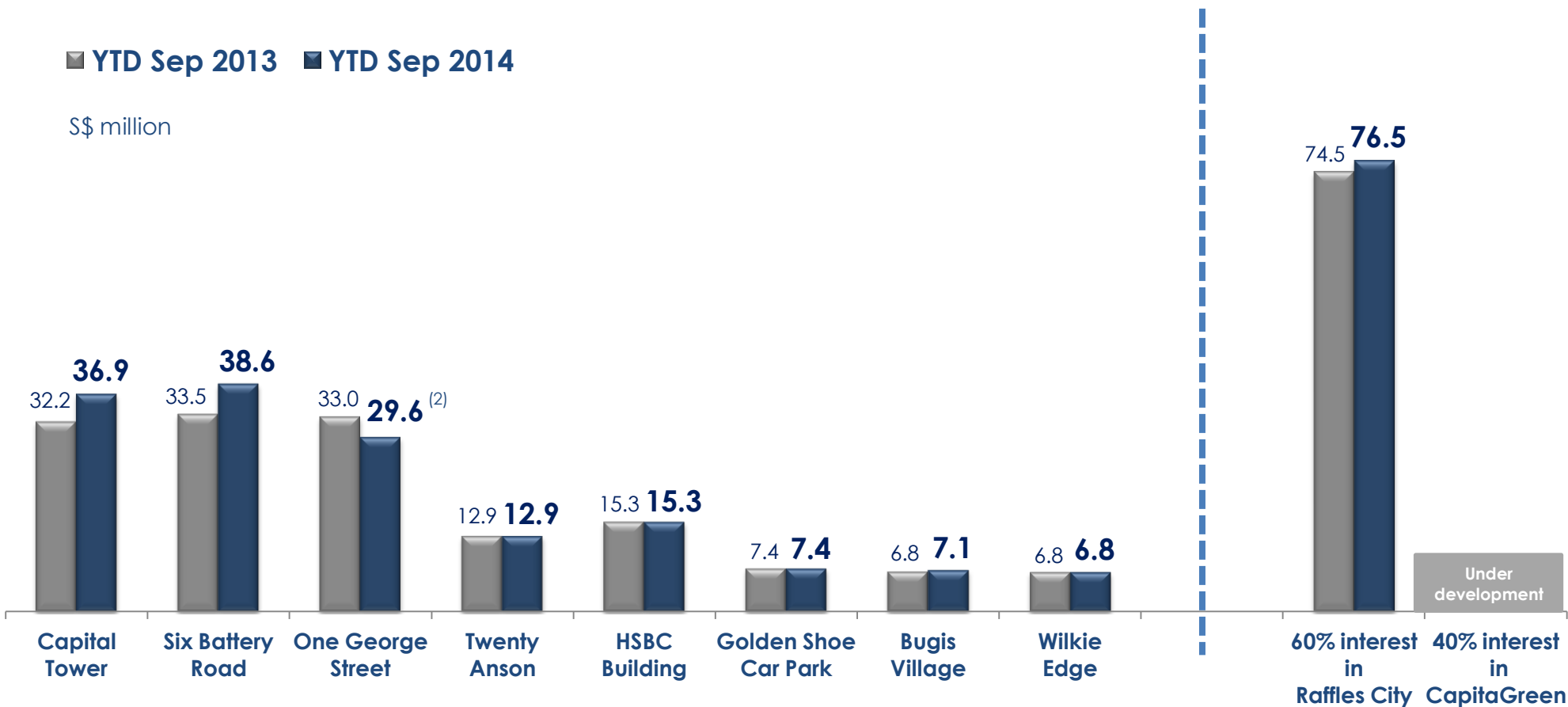


# YTD Sep 2014 NPI by property

Increased 4.5% YoY (excludes joint ventures)<sup>(1)</sup>

■ YTD Sep 2013 ■ YTD Sep 2014

S\$ million



## Notes:

(1) CCT's 60% interest in RCS Trust and 40% interest in MSO Trust were accounted for using equity method.

(2) Due to cessation of yield protection income on 10 Jul 2013.



# Portfolio committed occupancy rate<sup>(1)</sup> consistently above 90%

|                                           | 2004        | 2005        | 2006        | 2007        | 2008        | 2009        | 2010        | 2011                | 2012                | 2013                | 1Q 2014     | 2Q 2014     | 3Q 2014     |
|-------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|---------------------|---------------------|-------------|-------------|-------------|
| Capital Tower                             | 94.5        | 100.0       | 100.0       | 100.0       | 99.9        | 99.9        | 99.9        | 100.0               | 100.0               | 100.0               | 100.0       | 100.0       | 100.0       |
| Six Battery Road                          | 97.5        | 99.5        | 100.0       | 99.9        | 98.6        | 99.2        | 99.7        | 85.4 <sup>(2)</sup> | 93.0 <sup>(2)</sup> | 98.6 <sup>(2)</sup> | 99.2        | 99.2        | 99.2        |
| Bugis Village                             | 92.9        | 92.1        | 95.3        | 99.1        | 96.6        | 93.8        | 93.4        | 98.8                | 97.1                | 97.2                | 98.3        | 96.6        | 95.7        |
| Golden Shoe Car Park                      | 100.0       | 85.4        | 98.0        | 96.4        | 100.0       | 100.0       | 95.2        | 100.0               | 100.0               | 94.6                | 96.9        | 97.1        | 100.0       |
| HSBC Building                             |             | 100.0       | 100.0       | 100.0       | 100.0       | 100.0       | 100.0       | 100.0               | 100.0               | 100.0               | 100.0       | 100.0       | 100.0       |
| Raffles City (60% interest)               |             |             | 99.5        | 99.3        | 99.9        | 99.3        | 99.1        | 98.9                | 100.0               | 100.0               | 100.0       | 99.9        | 99.9        |
| Wilkie Edge <sup>(3)</sup>                |             |             |             |             | 52.5        | 77.9        | 98.4        | 98.4                | 93.9                | 99.6                | 99.6        | 98.7        | 98.2        |
| One George Street                         |             |             |             |             | 100.0       | 96.3        | 100.0       | 93.3                | 92.5                | 95.5                | 100.0       | 100.0       | 100.0       |
| CapitaGreen (40% interest) <sup>(4)</sup> |             |             |             |             |             |             |             | NA                  | NA                  | NA                  | NA          | NA          | NA          |
| Twenty Anson                              |             |             |             |             |             |             |             |                     | 100.0               | 98.1                | 95.0        | 97.8        | 97.8        |
| <b>Portfolio Occupancy</b>                | <b>95.2</b> | <b>99.1</b> | <b>99.6</b> | <b>99.6</b> | <b>96.2</b> | <b>94.8</b> | <b>99.3</b> | <b>95.8</b>         | <b>97.2</b>         | <b>98.7</b>         | <b>99.4</b> | <b>99.4</b> | <b>99.4</b> |

## Notes:

- (1) For years 2004 to 2009, portfolio occupancy rate includes Starhub Centre and Robinson Point which were divested in 2010
- (2) Six Battery Road's AEI has been completed in Dec 2013
- (3) Wilkie Edge is a property legally completed in Dec 2008
- (4) CapitaGreen is the Grade A office tower under development on the former site of Market Street Car Park. Development is expected to be completed by end 2014





# Improvement in rents raised valuation of CCT's properties by 1.4% (excluding Raffles City Singapore and CapitaGreen)

| Investment Properties                                                                       | 31 Dec 2013<br>S\$m | 30 Jun 2014<br>S\$m | Variance<br>% | 30 Jun 2014<br>S\$psf |
|---------------------------------------------------------------------------------------------|---------------------|---------------------|---------------|-----------------------|
| <b><u>CCT Group</u></b>                                                                     |                     |                     |               |                       |
| Capital Tower                                                                               | 1,282.0             | <b>1,301.0</b>      | 1.5           | 1,764                 |
| Six Battery Road                                                                            | 1,285.0             | <b>1,312.0</b>      | 2.1           | 2,653                 |
| One George Street                                                                           | 959.0               | <b>963.0</b>        | 0.4           | 2,152                 |
| Twenty Anson                                                                                | 431.0               | <b>431.0</b>        | 0.0           | 2,113                 |
| HSBC Building                                                                               | 429.0               | <b>446.0</b>        | 4.0           | 2,225                 |
| Golden Shoe Car Park                                                                        | 138.4               | <b>139.0</b>        | 0.4           | NM <sup>(3)</sup>     |
| Wilkie Edge                                                                                 | 186.0               | <b>188.0</b>        | 1.1           | 1,239                 |
| Bugis Village <sup>(1)</sup>                                                                | 58.6                | <b>57.9</b>         | (1.2)         | 478                   |
| <b>CCT Group</b>                                                                            | <b>4,769.0</b>      | <b>4,837.9</b>      | <b>1.4</b>    |                       |
| <b><u>Joint Ventures</u></b>                                                                |                     |                     |               |                       |
| Raffles City Singapore (60% interest)                                                       | 1,810.8             | <b>1,846.8</b>      | 2.0           | NM <sup>(3)</sup>     |
| CapitaGreen <sup>(2)</sup> (40% interest) –<br>book value of property under<br>construction | 380.0               | <b>438.5</b>        | 15.4          | NM <sup>(3)</sup>     |

Notes:

- (1) Excludes Bugis Village which has lower rental rates assumed due to the right of the President of the Republic of Singapore, as Lessor under the State Lease, to terminate the said Lease on 1 April 2019 upon payment of S\$6,610,208.53 plus accrued interest.
- (2) Land valuation of CapitaGreen as at 30 Jun 2014 was S\$284.8 million (40% interest) and took into consideration all applicable differential premiums paid to government authority.
- (3) NM – Not Meaningful



# Higher value largely driven by better rents achieved in 1H 2014

- For June 2014 valuation, a different set of valuers<sup>(1)</sup> was appointed as per the Property Fund Guidelines.
- Office rent growth rates<sup>(2)</sup> assumed for the discounted cashflow method averaged 4.1%<sup>(3)</sup> per annum over 10 years, more conservative than the 4.9% assumed in the previous valuation.
- Market rents assumed are generally lower than CCT's recently achieved rents.

|                            | Capitalisation Rates |        |        |        |        |        |        |             | Discount Rates |        |        |        |        |        |        |             |
|----------------------------|----------------------|--------|--------|--------|--------|--------|--------|-------------|----------------|--------|--------|--------|--------|--------|--------|-------------|
|                            | Dec 07               | Dec 08 | Dec 09 | Dec 10 | Dec 11 | Dec 12 | Dec 13 | Jun 14      | Dec 07         | Dec 08 | Dec 09 | Dec 10 | Dec 11 | Dec 12 | Dec 13 | Jun 14      |
| Capital Tower              | 4.00                 | 4.50   | 4.25   | 4.15   | 4.00   | 3.75   | 3.75   | <b>3.85</b> | 7.75           | 8.00   | 8.00   | 7.75   | 7.50   | 8.00   | 8.00   | <b>7.50</b> |
| Six Battery Road           | 4.00                 | 4.50   | 4.25   | 4.00   | 4.00   | 3.75   | 3.75   | <b>3.75</b> | 7.75           | 8.00   | 8.00   | 7.75   | 7.50   | 8.00   | 8.00   | <b>7.50</b> |
| One George Street          | NA                   | 4.50   | 4.25   | 4.15   | 4.00   | 3.75   | 3.75   | <b>3.85</b> | NA             | 8.00   | 8.00   | 7.75   | 7.50   | 8.00   | 8.00   | <b>7.50</b> |
| HSBC Building              | 4.25                 | 4.50   | 4.25   | 4.00   | 4.00   | 3.75   | 3.75   | <b>3.85</b> | 7.75           | 8.00   | 8.00   | 7.75   | 7.50   | 8.00   | 8.00   | <b>7.50</b> |
| Twenty Anson               | NA                   | NA     | NA     | NA     | NA     | 3.75   | 3.75   | <b>3.85</b> | NA             | NA     | NA     | NA     | NA     | 8.00   | 8.00   | <b>7.50</b> |
| Wilkie Edge <sup>(4)</sup> | NA                   | 4.75   | 4.50   | 4.40   | 4.40   | 4.25   | 4.25   | <b>4.25</b> | NA             | 8.00   | 8.00   | 8.00   | 7.75   | 8.00   | 8.00   | <b>7.50</b> |
| Raffles City SG            |                      |        |        |        |        |        |        |             |                |        |        |        |        |        |        |             |
| Office                     | 4.25                 | 4.50   | 4.50   | 4.50   | 4.50   | 4.25   | 4.25   | <b>4.25</b> |                |        |        | 7.75   | 7.50   | 7.50   | 7.35   | <b>7.50</b> |
| Retail                     | 5.25                 | 5.50   | 5.60   | 5.50   | 5.40   | 5.40   | 5.25   | <b>5.25</b> | 8.00           | 8.00   | 8.00   | 8.00   | 7.75   | 7.80   | 7.65   | <b>7.50</b> |
| Hotel                      | 5.50                 | 5.75   | 5.85   | 5.75   | 5.75   | 5.75   | 5.55   | <b>5.25</b> |                |        |        | 7.75   | 7.75   | 8.00   | 7.75   | <b>7.75</b> |

Notes:

- (1) CBRE was appointed for the June 2014 valuation whereas JLL was appointed for the preceding two years (except Raffles City Singapore which was done by Knight Frank).
- (2) Excludes Bugis Village which has lower rental rates assumed due to the right of the President of the Republic of Singapore, as Lessor under the State Lease, to terminate the said Lease on 1 April 2019 upon payment of S\$6,610,208.53 plus accrued interest.
- (3) Calculated on a simple average basis
- (4) Refers to office capitalisation rate only



# Commitment to environmental sustainability and improved energy efficiency



| No. | CCT Properties                         | Green Mark Award                       |
|-----|----------------------------------------|----------------------------------------|
| 1   | Six Battery Road                       | Platinum                               |
| 2   | Twenty Anson                           | Platinum                               |
| 3   | CapitaGreen (Under development)        | Platinum                               |
| 4   | Capital Tower                          | Platinum                               |
| 5   | One George Street                      | Gold <sup>Plus</sup>                   |
| 6   | Golden Shoe Car Park                   | Gold <sup>Plus</sup>                   |
| 7   | Raffles City Singapore                 | Gold                                   |
| 8   | Wilkie Edge                            | Gold                                   |
| 9   | HSBC Building                          | Certified                              |
| 10  | Six Battery Road Tenant Service Centre | Gold <sup>Plus</sup> (Office Interior) |



Since 18 September 2009, CCT has been and continues to be a constituent of FTSE4Good Index Series (FTSE4Good), a series of benchmark and tradable indices derived from the globally recognized FTSE Global Equity Index Series



# Property details (1)



|                                | Capital Tower     | Six Battery Road | One George Street | Raffles City Singapore (100%)                                  | Twenty Anson  |
|--------------------------------|-------------------|------------------|-------------------|----------------------------------------------------------------|---------------|
| <b>Address</b>                 | 168 Robinson Road | 6 Battery Road   | 1 George Street   | 250/252 North Bridge Road; 2 Stamford Road; 80 Bras Basah Road | 20 Anson Road |
| <b>NLA (sq ft)</b>             | 738,000           | 495,000          | 448,000           | 802,000<br>(Office: 381,000, Retail: 421,000)                  | 204,000       |
| <b>Leasehold expiring</b>      | 31-Dec-2094       | 19-Apr-2825      | 21-Jan-2102       | 15-Jul-2078                                                    | 22-Nov-2106   |
| <b>Committed occupancy</b>     | 100.0%            | 99.2%            | 100.0%            | 99.9%                                                          | 97.8%         |
| <b>Valuation (30 Jun 2014)</b> | S\$1,301.0m       | S\$1,312.0m      | S\$963.0m         | S\$3,078.0m (100%)<br>S\$1,846.8m (60%)                        | S\$431.0 m    |
| <b>Car park lots</b>           | 415               | 190              | 178               | 1,045                                                          | 55            |





# Property details (2)



|                                | HSBC Building   | Wilkie Edge   | Bugis Village <sup>(1)</sup>                                                             | Golden Shoe Car Park | CapitaGreen <sup>(2)</sup>      |
|--------------------------------|-----------------|---------------|------------------------------------------------------------------------------------------|----------------------|---------------------------------|
| <b>Address</b>                 | 21 Collyer Quay | 8 Wilkie Road | 62 to 67 Queen Street, 151 to 166 Rochor Road, 229 to 253 (odd nos only) Victoria Street | 50 Market Street     | 138 Market Street               |
| <b>NLA (sq ft)</b>             | 200,000         | 151,000       | 121,000                                                                                  | 47,000               | 700,000 (100%)                  |
| <b>Leasehold expiring</b>      | 18-Dec-2849     | 20-Feb-2105   | 30-Mar-2088                                                                              | 31-Jan-2081          | 31-Mar-2073                     |
| <b>Committed occupancy</b>     | 100.0%          | 98.2%         | 95.7%                                                                                    | 100.0%               | Under development               |
| <b>Valuation (30 Jun 2014)</b> | S\$446.0m       | S\$188.0m     | S\$57.9m                                                                                 | S\$139.0m            | S\$1,400m (total estimated pde) |
| <b>Car park lots</b>           | NA              | 215           | NA                                                                                       | 1,053                | 180                             |

## Notes:

- (1) The leasehold title and the valuation take into account the right of the President of the Republic of Singapore, as Lessor under the State Lease, to terminate the State Lease on 1 Apr 2019 upon payment of S\$6,610,208.53 plus accrued interest.
- (2) Figures shown are 100% interest. CCT owns 40% of CapitaGreen development with a call option to acquire balance 60% within 3 years upon receipt of temporary occupation permit. Development expected to complete by end 2014.