



CapitaLand Limited

Presentation For DBS Vickers Securities – The Pulse of Asia Conference

7 July 2015



Disclaimer

This presentation may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, availability of real estate properties, competition from other companies and venues for the sale/distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward looking statements, which are based on current view of management on future events.



Contents

- Financial Highlights
- Business Highlights
- Financials & Capital Management
- Conclusion



Overview – 1Q 2015

Revenue

Continuing Operations

\$S\$915.0

million

▲ 49% YoY

EBIT

Continuing Operations

\$S\$381.5

million

▼ 9% YoY

PATMI

Continuing Operations

\$S\$161.3

million

▲ 9% YoY

Total Operating

PATMI¹

\$S\$155.3

million

▼ 0.3% YoY

Note:

1. Includes \$S\$44.7 million fair value gain arising from the change in use of a development project in China, from construction for sale to leasing as an investment property (Ascott Heng Shan)



Overview (Cont'd)

Strong Operating Performances By SBUs

- **Higher revenue 49% ↑ y-o-y**
 - higher contribution from development projects in Singapore, China and Vietnam
- **Achieved total operating PATMI of S\$155.3 million in 1Q 2015 (vs. S\$155.7 million¹ in 1Q 2014)**

Balance Sheet Strength

- **Balance sheet and key coverage ratios remain robust**
 - Net Debt/Equity at 0.58x (compared to 0.57x in FY2014)
 - Interest servicing ratio (ISR) at 4.2x² (compared to 4.6x in FY2014)
 - Interest coverage ratio (ICR) 6.8x² (compared to 7.2x in FY2014)

Note

1. Included operating PATMI from discontinued operation, Australand of S\$16.3 million.

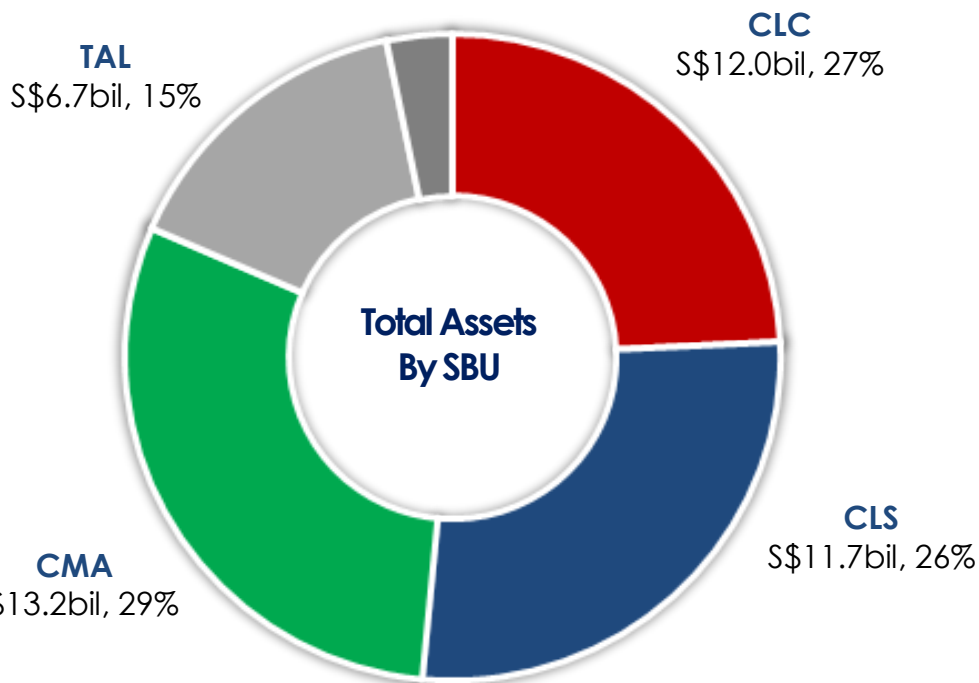
2. On a run rate basis

Deepening Presence In Core Markets, While Building A Pan-Asia Portfolio

- Total RE AUM Of S\$72.2 Billion¹ And Total Assets Of S\$45.0 Billion² As Of 1Q 2015
- 83% Of Total Assets Are In Core Markets Of Singapore & China

Corporate & Others***

S\$1.4bil, 3%

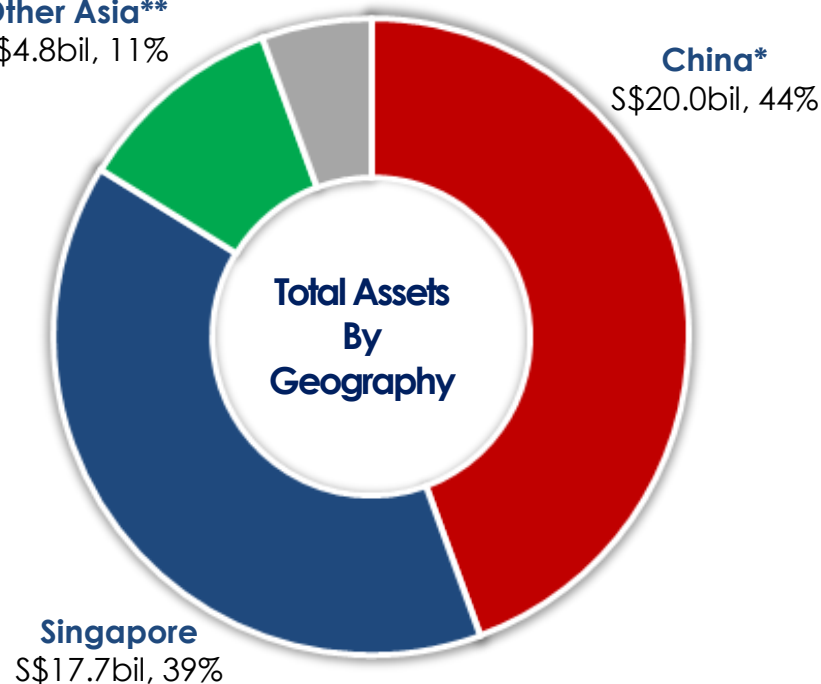


Europe & Others#

S\$2.5bil, 6%

Other Asia**

S\$4.8bil, 11%



Note:

1. Refers to the total value of all real estate managed by CL Group entities stated at 100% of property carrying value

2. Defined as total assets owned by CL Group at book value and excludes treasury cash held by CL and its treasury vehicles

* China includes Hong Kong

** Excludes Singapore and China. Includes projects in GCC

*** Includes Surbana, StorHub and other businesses in Vietnam, Japan and GCC

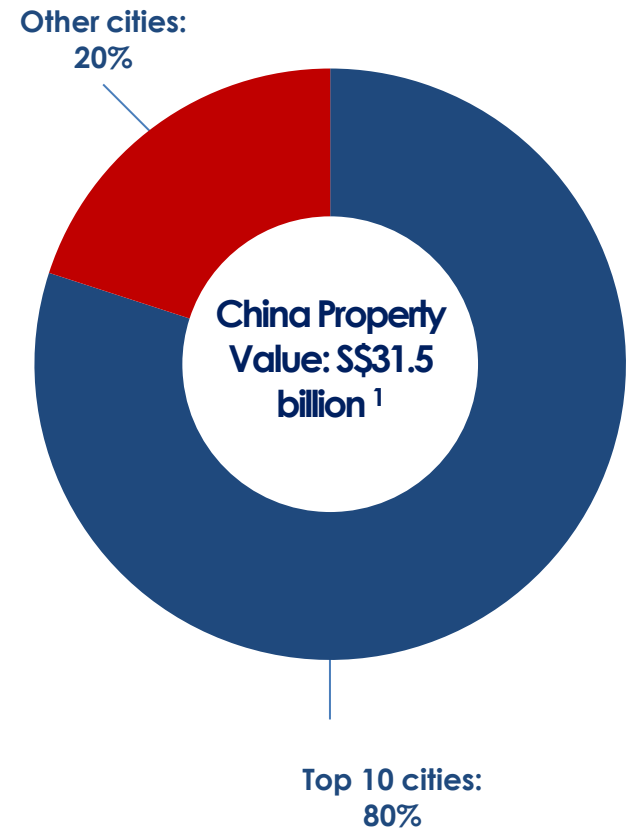
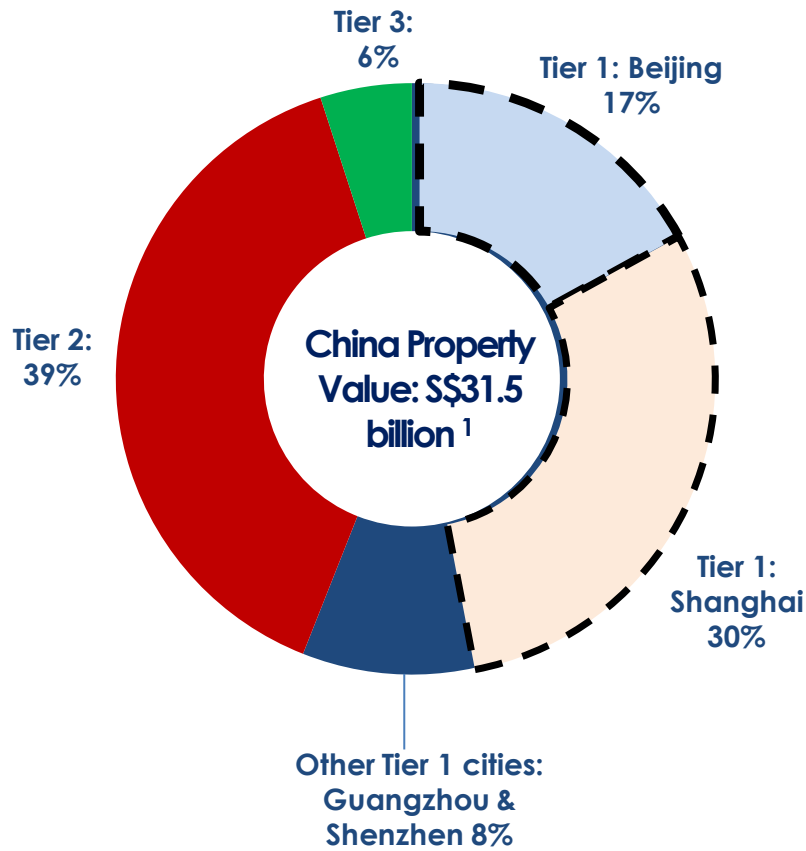
Includes Australia



In China: Focus On Tier 1 & Tier 2 Cities

Tier 1 & Tier 2 Cities Make Up ~95% Of China's Property Value

China's Top 10 Cities² In CL's 5 City Clusters; Make up ~80% of China's Property Value



Note:

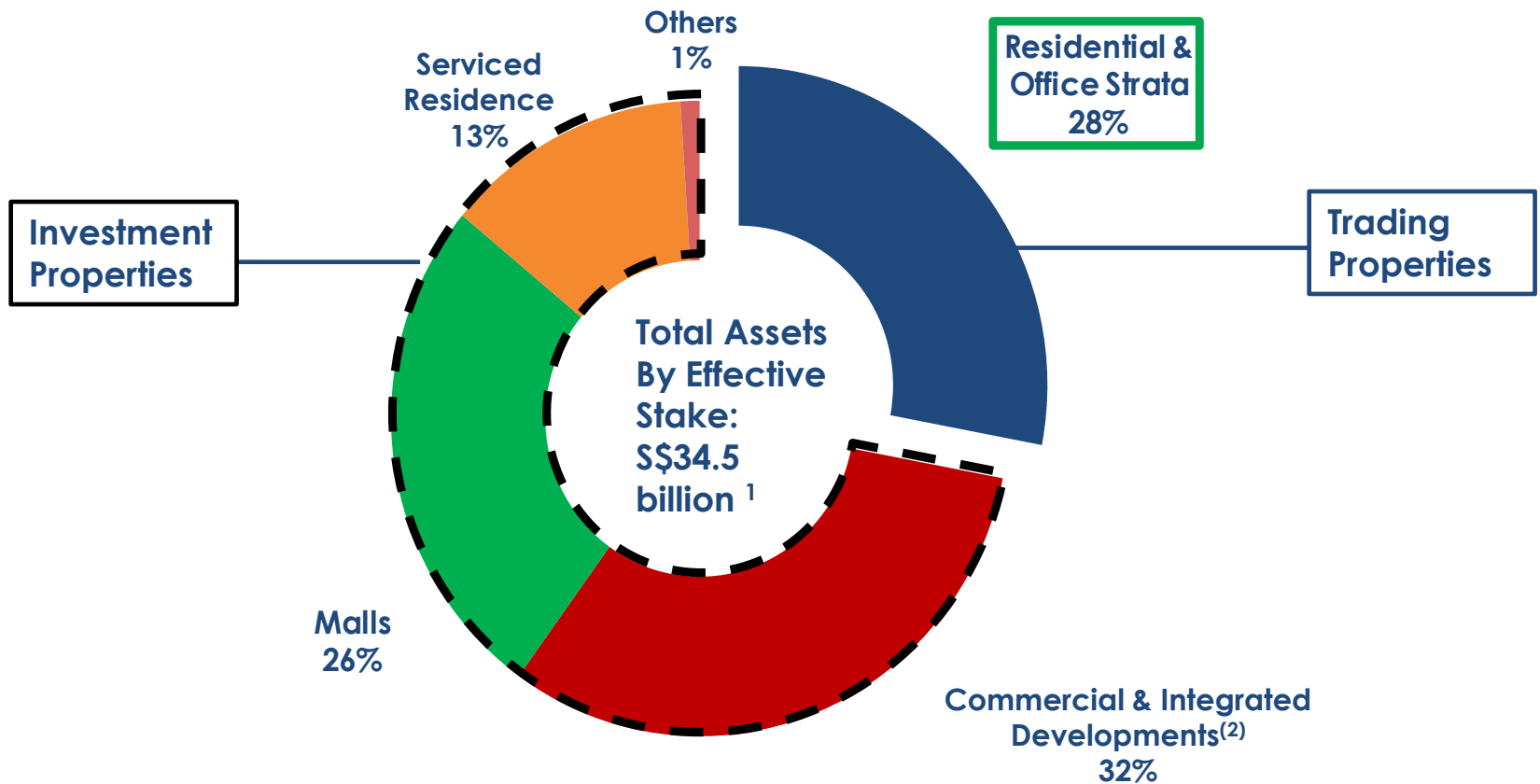
¹ As of 31 Mar 2015

² Top 10 cities in terms of GDP per capita include: Beijing, Shanghai, Guangzhou, Shenzhen, Tianjin, Hangzhou, Ningbo, Chengdu, Chongqing, Wuhan

³ On a 100% basis. Includes assets held by CapitaLand China, CapitaMalls Asia and Ascott in China (both operational and non-operational). Excludes properties that are under management contracts

Financial Highlights

An Optimal Portfolio Mix (As Of 31 March 2015)



**Majority or ~3 / 4 Of Total Assets Contribute To Recurring Income;
~1/4 Of Total Assets Contribute To Trading Income**

Note:

1. Refers to total asset by effective stake , excluding treasury cash.
2. Excludes residential component.



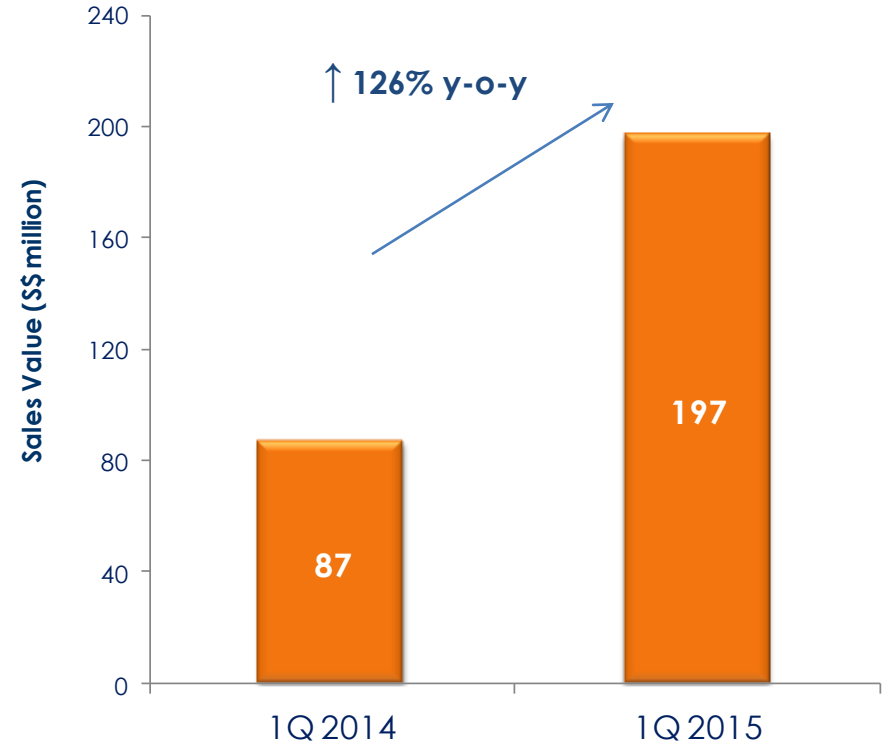
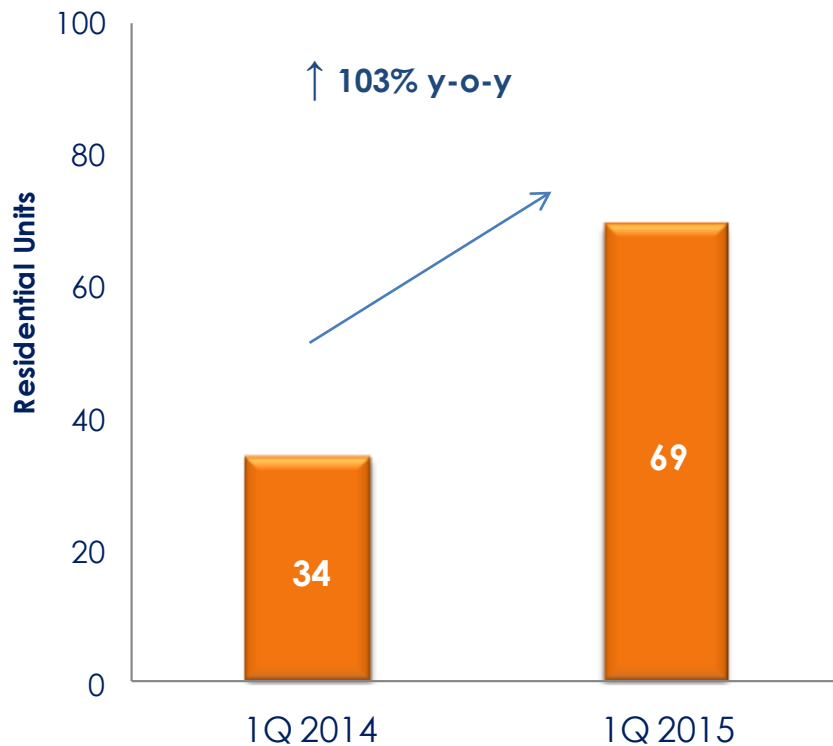
Business Highlights - Residential

ION Orchard, Singapore



Singapore Residential – Remains Resilient

Sold 69 Units Worth S\$197 Million In 1Q 2015



**Sales Were Mainly From 2 Projects:
Urban Resort Condominium (17 units) And Marine Blue (28 units)**



Launched Projects Substantially Sold¹

Project	Total Units	Units Sold As Of 31 Mar 2015	% of Total Units Sold	% Completed
				As At 31 Mar 2015
The Orchard Residences	175	167	95%	100%
Urban Resort Condominium	64	61	95%	100%
The Interlace	1,040	878	84%	100%
d'Leeton	1,715	1,497	87%	100%
Bedok Residences	583	569	98%	93%
Sky Habitat	509	354	70%	97%
Sky Vue	694	508	73%	38%

Future Project Launches	Total Units
The Nassim	55
Marine Blue	124 ²
Cairnhill	268
Landed development@ Coronation Road	109

Low Exposure - Singapore Residential Exposure At S\$2.7 Billion³ Is <7.8% Of CapitaLand's Total Assets (On An Effective Stake Basis)

Note

- Figures might not correspond with income recognition
- As at 31 Mar 2015, 28 units or 56% of the 50 units released during the preview of Marine Blue were sold
- Based on total project development expenditure to completion of unlaunched units worth S\$1.6 billion and launched & unsold units worth S\$1.1 billion as of 31 March 2015



Projects Subjected To “Sell-By Date” In 2015

Project	Sell-By Date	Total Units	Unsold Units as at 31 Mar 2015	Six-Month Extension Charge In 2015	
				Estimated Lump Sum (S\$' million)	Per Unsold Unit (psf basis)
Urban Resort Condominium	13-Sep-2015	64	3	0.3 ¹	~S\$100K (S\$19 psf)
The Interlace	13-Sep-2015	1,040	162	3.4 ²	~S\$21K (S\$7 psf)

Limited Impact On CapitaLand's Overall Financials

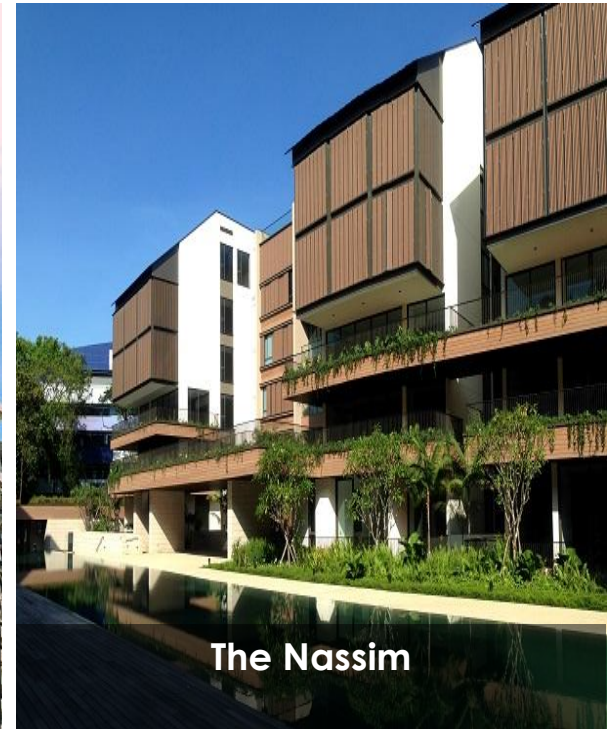
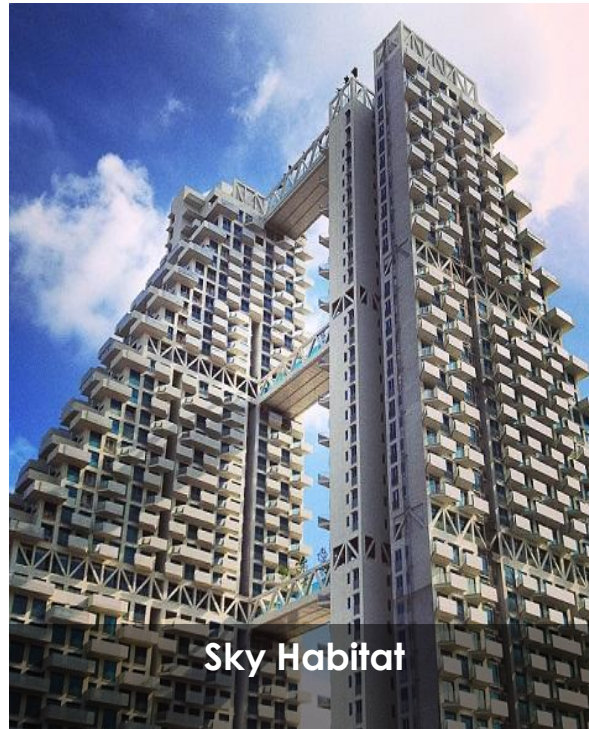
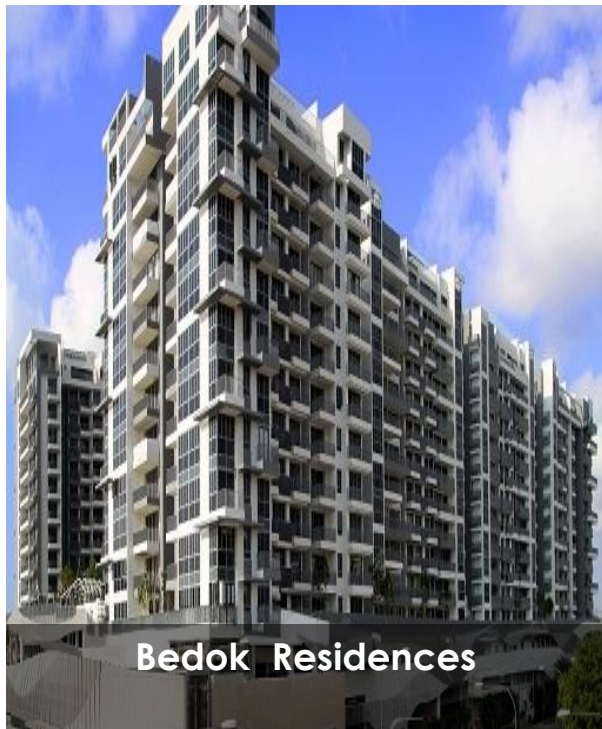
Note:

1. Urban Resort Condominium: This refers to the second six-month extension charge from 14 Sep 2015 to 13 Mar 2016 should the three units remain unsold as of 13 Sep 2015.
2. The Interlace: This refers to the first six-month extension charge should the 162 units remain unsold as of 13 Sep 2015.



Projects On Schedule To Be Completed In 2015

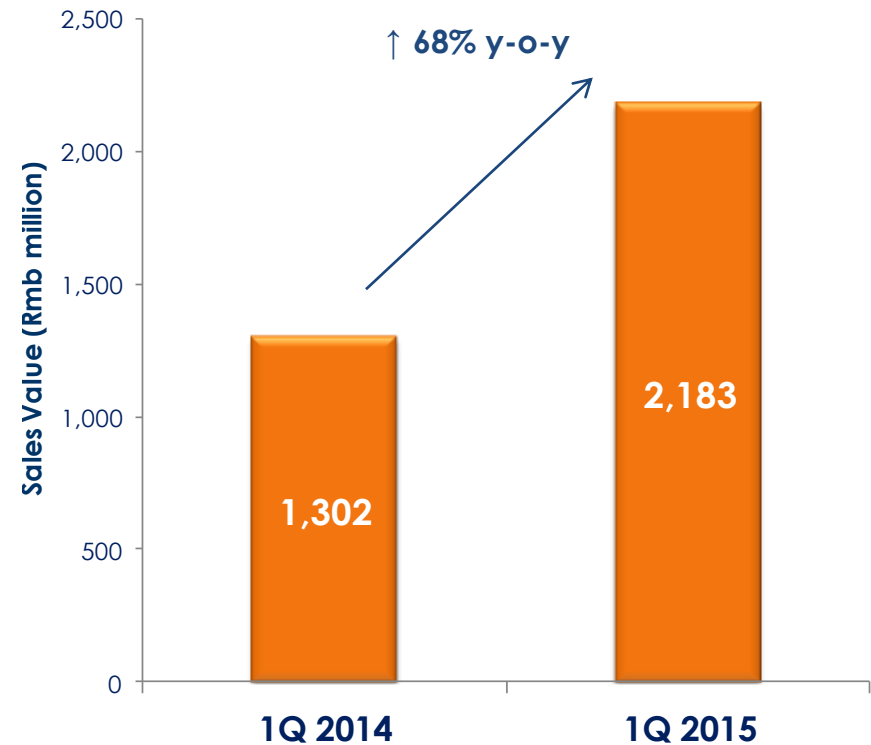
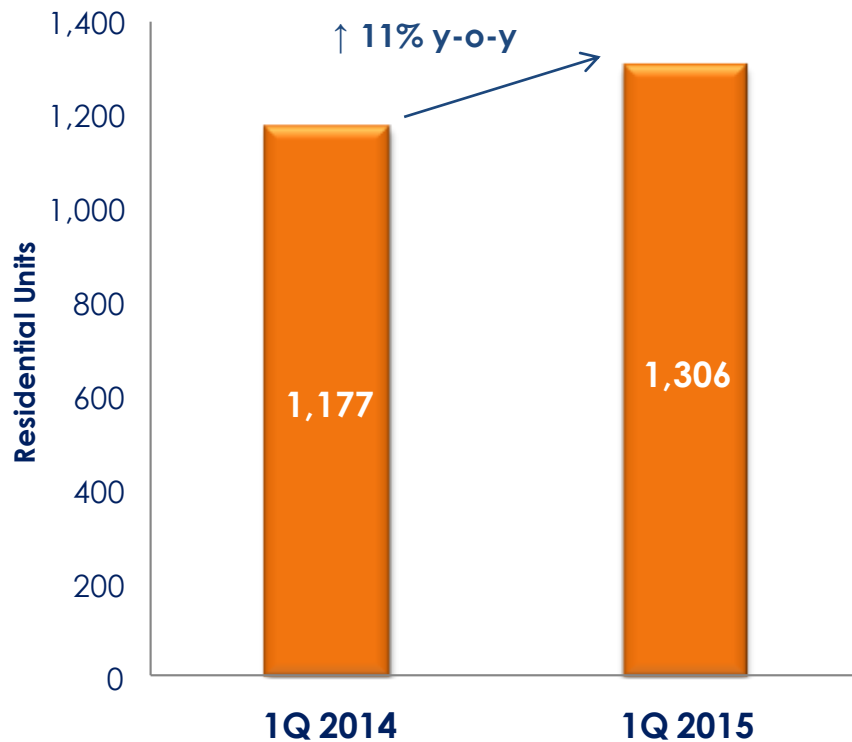
Bedok Residences, Sky Habitat And The Nassim To Achieve TOP In 2015





China Residential – Improved Performance In 1Q 2015, Sales Value $\uparrow$ 68% y-o-y

~69% Of Launched Units Sold To-Date



Note:

1. Units sold includes options issued as of 31 Mar 2015.
2. Above data is on a 100% basis and includes CL Township and Raffles City strata/trading.
3. Value includes carpark and commercial.



Healthy Response From Recent Launches

Riverfront, Hangzhou



- Launched Blk 1 & 2 (144 units on 28 Mar 2015)
- Achieved sales rate of 65% with ASP ~RMB26.3k
- Sales value ~RMB220.8m

Lotus Mansion, Shanghai



- Launched Blk 2 & 5 (90 units on 28 Mar 2015)
- Achieved sales rate of 37% with ASP ~RMB51.4k
- Sales value ~RMB226.7m

La Botanica, Xi'an



- Launched Phase 6 (102 units on 17 Mar 2015 and 229 units on 28 Mar 2015)
- Achieved sales rate of 44% with ASP ~RMB5.6k
- Sales value ~RMB71.3m

Note: Sales rate computed based on options issued as of 31 Mar 2015.



Strengthen Leadership Position In China

- Acquired remaining 60% equity interest in CL Township in Mar 2015
- Full ownership of CL Township allows integration of development business into CL China
- 5 projects located in 4 cities, with a current GFA pipeline of 3.6m sqm (CLC's share 1.6m sqm)

Chengdu (2003) - The Botanica

GFA – 1.0m sqm (~ 99% launch)
CLC Effective Share: 15%



Wuxi (2005) - Central Park City

GFA – 656k sqm (~ 63% launch)
CLC Effective Share: 15%



Xi'an (2006) - La Botanica

GFA – 3.0m sqm (~ 33% launch)
CLC Effective Share: 38%



Shenyang, Liaoning (2007)

Chengdu (2011) - Long Quan Yi – Parc Botanica

GFA – 358k sqm (~ 26% launch)
CLC Effective Share: 56%



Shenyang (2007) - Lake Botanica

GFA – 1.2m sqm (~ 20% launch)
CLC Effective Share: 60%



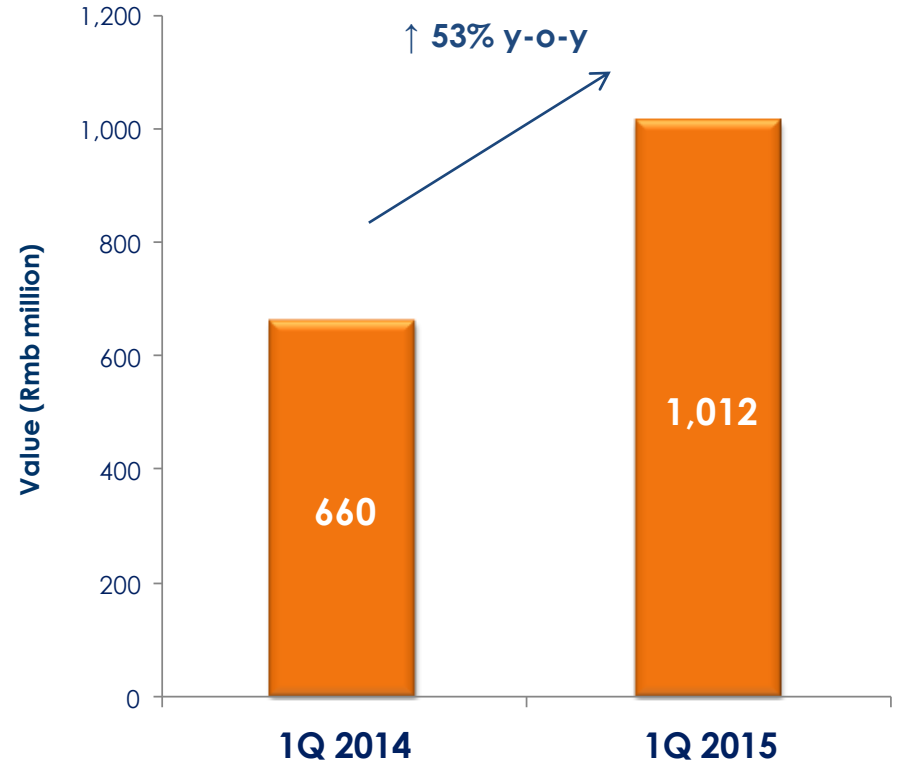
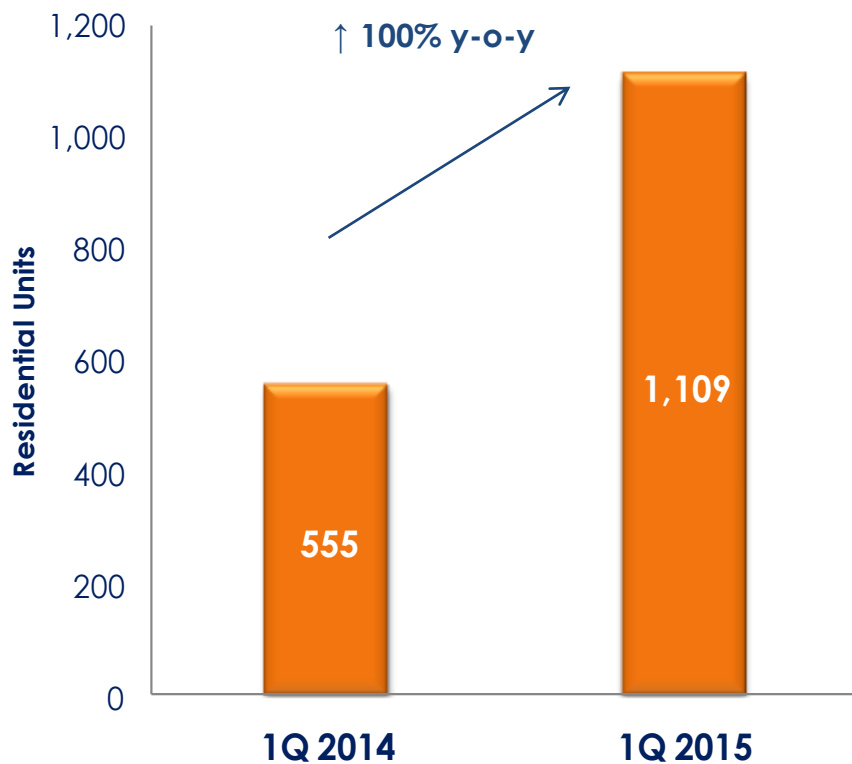
Note:

1. Pipeline represents unsold and yet to launch area as at 31 Mar 2015.
2. % launched based on area launched over project's estimated total area.



Over 1,100 Units Handed Over In 1Q 2015; Value Handed Over ↑ 53% Y-O-Y

Mainly Due To Parc Botanica, Chengdu And La Botanica, Xi'an



Note:

1. Above data is on a 100% basis and includes CL Township and Raffles City strata/trading
2. Value includes carpark and commercial.



Steady Pipeline For Next 9 Months In 2015

- ~ 7,600 Units Launch-Ready
- Close To A Third Of Launch-Ready Units From Tier 1 Cities

Project	City	Launch-Ready Units For The Next 9 Months
Tier 1 Cities		
Vermont Hills	Beijing	88
Dolce Vita	Guangzhou	352
Vista Garden	Guangzhou	1,274
Lotus Mansion	Shanghai	49
Raffles City Shenzhen – Ph 3 Apt	Shenzhen	243
Sub-Total		2,006
Other Cities		
Riverfront	Hangzhou	482
Raffles City Hangzhou – SOHO	Hangzhou	102
Summit Era	Ningbo	1,085
Parc Botanica	Chengdu	456
Lakeside	Wuhan	380
Central Park City	Wuxi	992
Lake Botanica	Shenyang	495
La Botanica	Xi'an	1,642
Grand Total		7,640



New Projects Expected To Commence Handover

New Horizon, Shanghai



Expected completion of
7 blocks (470 units) in 2Q
2015

Lotus Mansion, Shanghai



Expected completion of 8
blocks (398 units) in 4Q
2015

Vista Garden, Guangzhou



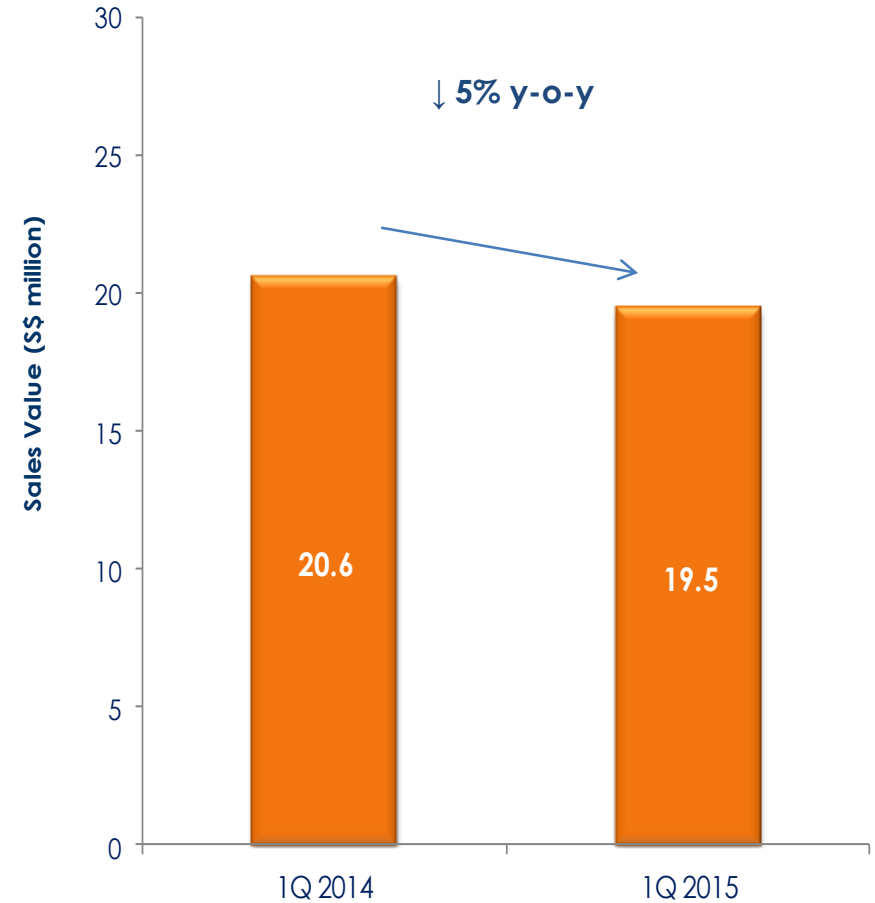
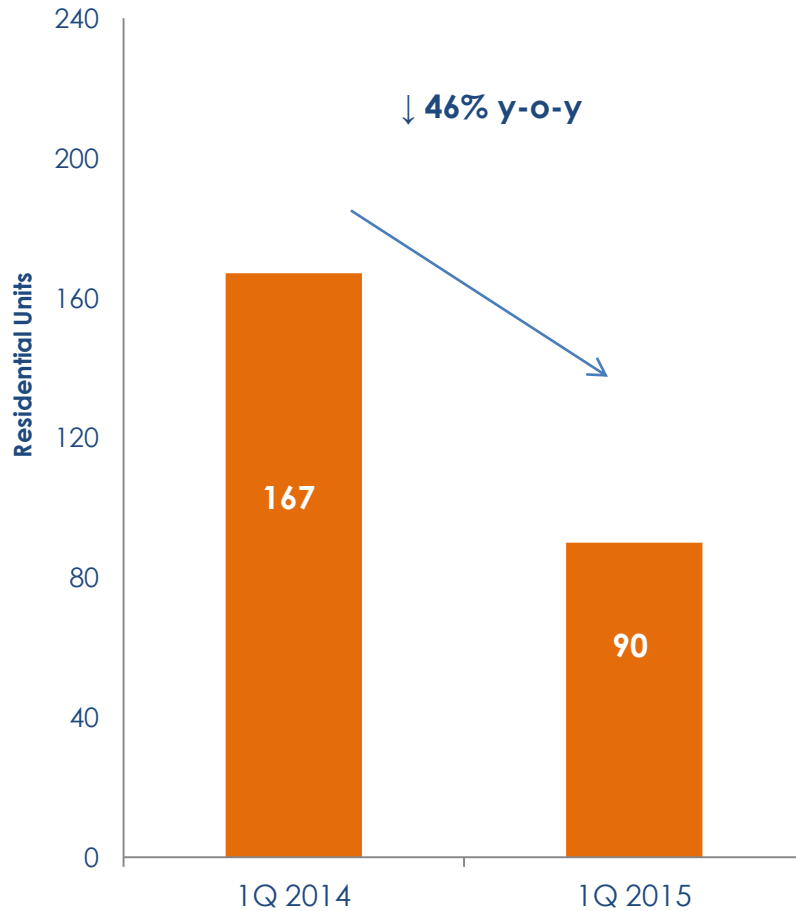
Expected completion of
7 blocks (1,025 units) in 2H
2015

Note: Sales rate computed based on options issued as of 31Mar 2015.



Vietnam Residential

- Achieved Sales Of 90 Units At Over S\$19 Mil.





Healthy Project Pipeline

Target To Launch 2 Projects

- **The Krista (Ho Chi Minh City)**
- In 2Q 2015
- **Season Avenue (Hanoi)**
- In 3Q 2015
- **Total inventory ~1,800 units**



The Krista Perspective



Launched Projects Substantially Sold

Project	Total units	Units launched	Units sold as of 31 Mar 2015	% of launched units sold	% completed (as of 31 Mar 2015)
The Vista	750	678	614	91%	100%
Mulberry Lane	1,478	1,311	1,064	81%	100%
ParcSpring	402	402	394	98%	100%
Vista Verde	1,152	683	466	68%	13.6%



Business Highlights - Commercial Properties & Integrated Developments

Raffles City Beijing, China



Office Occupancy Remains High Due To Continued Leasing Momentum

CCT's Portfolio Committed Occupancy (Including CapitaGreen)	CCT's Grade A Offices Occupancy (Including CapitaGreen)
97.0%	95.7%
Core CBD occupancy 96.1%	Grade A office market occupancy 94.9%

Upward Trend Of CCT's Monthly Average Office Rent ⁽¹⁾



Note:

1. Average rent per month for office portfolio (\$\$ psf) = $\frac{\text{Total committed gross rent for office per month}}{\text{Committed area of office per month}}$



CapitaGreen Achieved 76.4% Leasing Commitment



- Total Net Lettable Area: 702,000 sq ft
- No. of storeys - 40
- Committed occupancy for 536,500 sq ft or 76.4% of building's NLA (as of 21 April 2015)



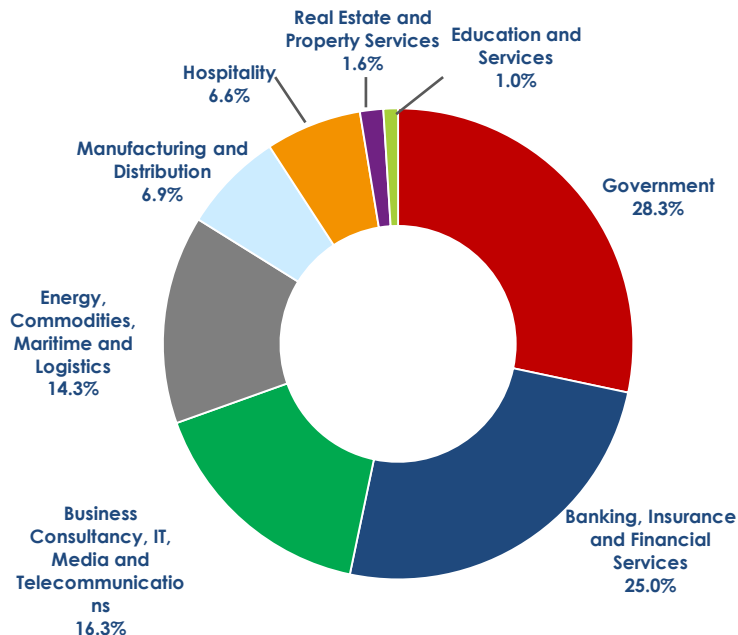


Raffles City Portfolio – Stable Returns For Raffles City Singapore

Name Of Property	Year Of Opening	Total GFA (sqm)	CL Effective Stake (%)	Net Property Income (\$ Million) (100% basis)		NPI Y-o-Y Growth (%)	NPI Yield On Valuation (%) (100% basis)
				1Q 2015	1Q 2014		
Raffles City Singapore	1986	~ 320,490	30.1	43.9	42.8	2.6	5.7

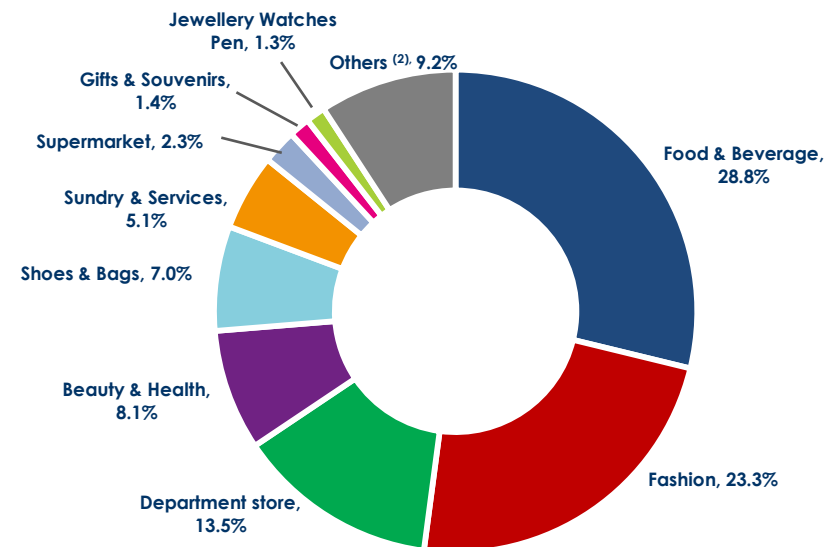
Trade Mix – Raffles City Tower (Office)

Tenant Business Sector Analysis by Gross Rental Income as at 31 December 2014



Trade Mix – Raffles City Shopping Centre

Tenant Business Sector Analysis by Gross Rental Income for the Month of December 2014⁽¹⁾



(1)
(2)

Excludes gross turnover rent.

Others include Luxury, Books & Stationery, Sporting Goods & Apparel, Electrical & Electronics, Houseware & Furnishings, Art Gallery, Music & Video, Toys & Hobbies and Information Technology.



Raffles City Portfolio –

NPI Remains Robust For China Operational Assets

Name Of Property	Year Of Opening	Total GFA (sqm)	CL Effective Stake (%)	Net Property Income ¹ (RMB Million) (100% basis)		NPI Y-o-Y Growth (%)	NPI Yield On Valuation ² (%) (100% basis)
				1Q 2015	1Q 2014		
Raffles City Shanghai	2003	~139,000	30.7	136	128	6.3	Stabilised assets: 7% to 8%
Raffles City Beijing	2009	~111,000	55.0	64	65	(1.5) ³	
Raffles City Chengdu	2012	~240,000	55.0	32	30	6.7	Non-stabilised assets: ~3%
Raffles City Ningbo	2012	~101,000	55.0	18	19	(5.4) ⁴	

Notes:

1. Excludes strata/trading components

2. On an annualised basis

3. Due to change in tenants in the office component during 1Q 2015

4. Due to rental incentives given to attract and retain quality tenants for the retail component



Raffles City Portfolio

Committed Occupancy Rates For China

Operational Assets Remain Strong

Properties	2009	2010	2011	2012	2013	2014	1Q 2015
Raffles City Shanghai							
- Retail	100%	100%	100%	100%	100%	100%	100%
- Office	93%	96%	100%	100%	98%	100%	99%
Raffles City Beijing							
- Retail	94%	100%	100%	100%	100%	100%	100%
- Office	44%	99%	100%	98%	100%	98%	97%
Raffles City Chengdu							
- Retail				98%	98%	98%	100%
- Office Tower 1					4%	47%	51%
- Office Tower 2				42%	61%	79%	79%
Raffles City Ningbo							
- Retail				82%	97%	94%	96%
- Office				21%	78%	96%	97%

Note:

1. Raffles City Shanghai has been operational since 2003.
2. Raffles City Beijing commenced operations in phases from 2Q 2009.
3. Raffles City Chengdu commenced operation in phases from 3Q 2012.
4. Raffles City Ningbo commenced operations in late 3Q 2012.



Pipeline Of Upcoming Raffles City Projects



Raffles City Changning

Office Tower 2 and 3 : 2H 2015
Retail and Office Tower 1 : 2017



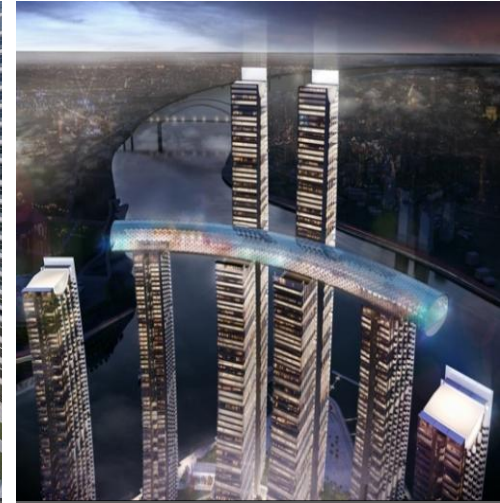
Raffles City Hangzhou

Office and Retail : 2016
Hotel and Service Residence : 2017



Raffles City Shenzhen

Office, Retail and Service
Residence : 2017



Raffles City Chongqing

Office, Retail and
Service Residence : 2018
Hotel: 2019

Year Of
Opening¹

2015

2016

2017

2018

Note:

1. Refers to the year of opening of the first component in the particular Raffles City development



Raffles City Changning

- Commencement Of Pre-Leasing Activities



Final stages of curtain wall installation at West Podium and Tower 3



Structural completion for Tower 2



Leasing show suite completed with strong pre-leasing interest





Raffles City Hangzhou

- Construction On Track



Curtain wall installation in progress



Strata-Office sales rate ~34%
Sales value ~RMB 262m



Raffles City Shenzhen

- Launch Of Phase 3 In 2H 2015¹



Phase 1: iPark fully sold
and handed over



Phase 2: Raffles City Shenzhen
Podium built up to level 2



Phase 3: Strata/Trading
Block 1 tower built up to level 5

Note:

1. Subject to regulatory approvals and market conditions



Raffles City Chongqing

-Obtained Overall Project Planning & Design Approval



Excavation and lateral support works completed



Main contractors appointed to commence work in 2H 2015

Business Highlights – Shopping Malls



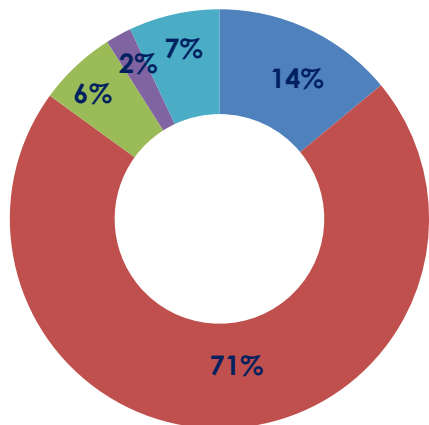
Plaza Singapura, Singapore



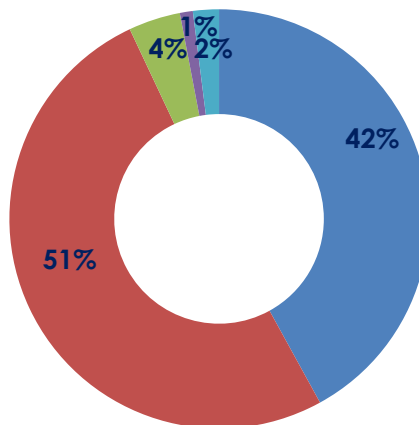
Singapore & China Remain As Core Markets

As at 31 Mar 2015 ¹	Singapore	China	Malaysia	Japan	India	Total
GFA (mil. sq ft) ²	13.9	70.4	5.6	2.1	6.6	98.6
Property Value (\$\$ bil.) ³	16.3	19.5	1.6	0.6	0.5	38.5
No. of Malls	20	64	6	6	9	105

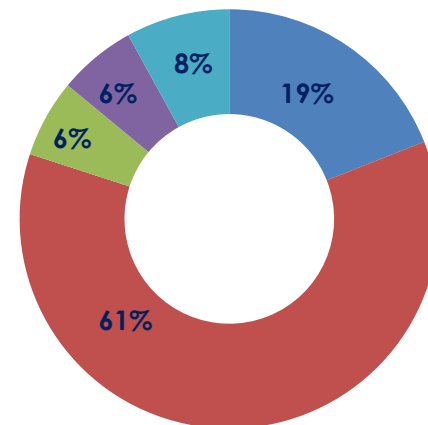
GFA



Property Value



No. of Malls



■ Singapore ■ China ■ Malaysia ■ Japan ■ India

Note:

1. On a 100% basis.
2. For projects under development, GFA is estimated.
3. Property Value is from CMA perspective. For committed projects the acquisitions of which have not been completed, property value is based on deposits paid.



Same-Mall NPI Growth (100% basis)

Country	Local Currency (mil)	1Q 2015	1Q 2014	Change (%)
Singapore	SGD	237	226	+4.8%
China ¹	RMB	869	808	+7.6%
Malaysia	MYR	70	69	+1.2%
Japan ²	JPY	742	723	+2.6%
India	INR	51	51	+0.7%



Note: The above figures are on a 100% basis, with the NPI of each mall taken in its entirety regardless of CMA's interest. This analysis compares the performance of the same set of property components opened prior to 1 Jan 2014.

(1) Excludes CapitaMall Minzhongleyuan, CapitaMall Shawan, and CapitaMall Kunshan.

(2) Excludes Ito Yokado Eniwa and Narashino Shopping Centre of which the divestments by CMA were completed in March and December 2014 respectively.

Operational Highlights

- Y-O-Y Performance In Core Markets For 1Q 2015

	Singapore	China
Tenants' sales ¹	+3.2% total tenants' sales	+12.9% total tenants' sales
	+3.2% per sq ft	+10.9% per sq m
Shopper traffic ¹	+6.6%	+5.2%
Same-mall NPI growth	+4.8%	+7.6%
Committed occupancy rate ²	97.3%	94.3%
NPI yield on valuation ³	6.0%	6.0%

Note

1. On a same-mall basis.
2. Average committed occupancy rates as at 31 Mar 2015.
3. Average NPI yields based on valuations as at 31 Dec 2014.



China – Majority Of Malls In Tier 1 & Tier 2 Cities

Tenant Sales And NPI Growth Remain Strong

City Tier	Number of Operating Malls	Cost (100% basis) (RMB bil.)	NPI Yield on Cost (%) (100% basis)		Yield Improvement	Tenants' Sales (psm) Growth ¹
			1Q 2015	1Q 2014	1Q 2015 vs. 1Q 2014	1Q 2015 vs. 1Q 2014
Tier 1 cities ²	13	26.8	8.4	7.9	+6.9%	+8.4%
Tier 2 cities ³	17	15.1	6.5	5.6	+16.0%	+12.0%
Tier 3 & other cities ^{4, 5}	18	4.6	8.3	8.2	+1.8%	+10.6%

1Q 2015	NPI Yield on Cost	Gross Revenue on Cost
China Portfolio	7.6%	12.4%

Note:

1. The above figures are on a same-mall basis (100%) and tenants' sales exclude sales from supermarkets and department stores.
2. Tier 1: Beijing, Shanghai, Guangzhou, and Shenzhen.
3. Tier 2: Provincial capital and city enjoying provincial-level status. Excludes CapitaMall Minzhongleyuan, CapitaMall Shawan, and CapitaMall Tianfu.
4. Excludes CapitaMall Kunshan.
5. NPI yield on cost is calculated on a median basis.



Completed AEI Of CapitaMall Shawan, China

Reopened On 23 Jan 2015 After 5.5 Months Of AEI; ↑84% Shopper Traffic

- Brought in new supermarket and increased space for specialty tenants



New supermarket: Yong Hui



Supermarket area reduced 31%
(from 9.7 sq m to 6.6 sq m)

- Improved layout; increased children's and F&B trades on Level 3 to appeal to families



Shops on L1 replaced with low height kiosks to improve visibility of tenants

Note

39 1. Refers to shopper traffic improvement for month of Mar 15 (Post AEI) Vs Mar 14 (Pre AEI).

Shopping Malls

Mall Highlights During 1Q 2015

Successful Marcom Activities Held At Our Malls



The Star Vista, Singapore



Westgate, Singapore



Queensbay Mall, Malaysia



CapitaMall Tianfu, China



Upcoming Malls In 2015

**International Trade
Centre, Tianjin, China**



**CapitaMall 1818,
Wuhan, China**



**CapitaMall SKY+,
Guangzhou, China**



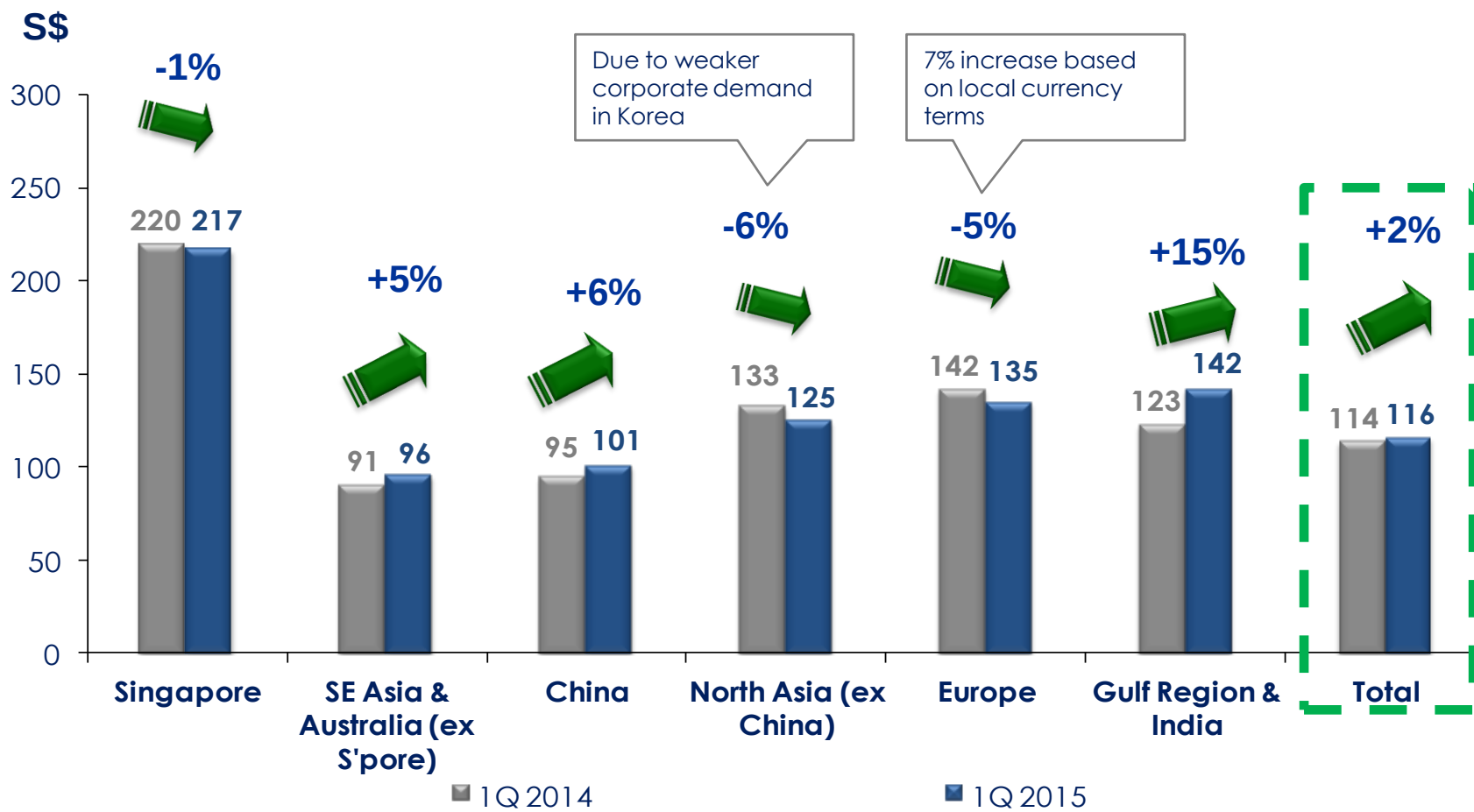
Business Highlights - Serviced Residences



Ascott Huai Hai Road Shanghai,
China

Resilient Operational Performance

Overall RevPAU Increased 2% YoY



Note:

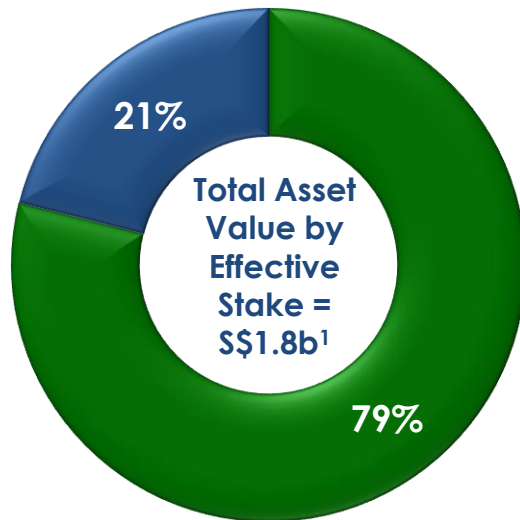
1. Same store. Include all serviced residences owned, leased and managed. Foreign currencies are converted to SGD at average rates for the period.
2. RevPAU – Revenue per available unit



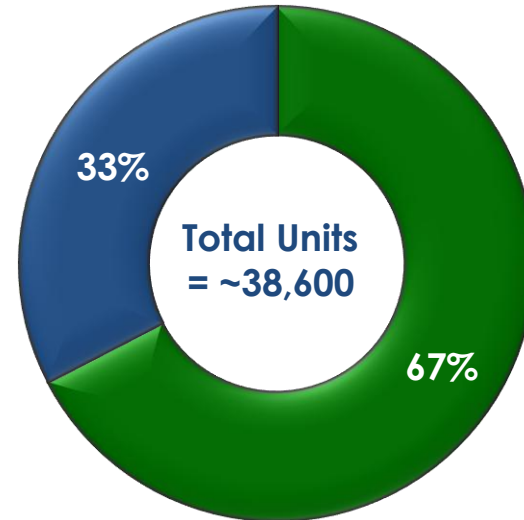
~S\$370 Million Of Assets Under Development

Potential Uplift To Returns When PUD Becomes Fully Operational

**Breakdown Of Operational Assets And PUD
By Total Asset Value By Effective Stake¹**



**Breakdown Of Operational Assets And PUD
By Units**



■ Operational ■ Under Development

**Additional S\$61.2 Million Fee Income
When Pipeline Units Turn Operational And Stabilised ²**

Note:

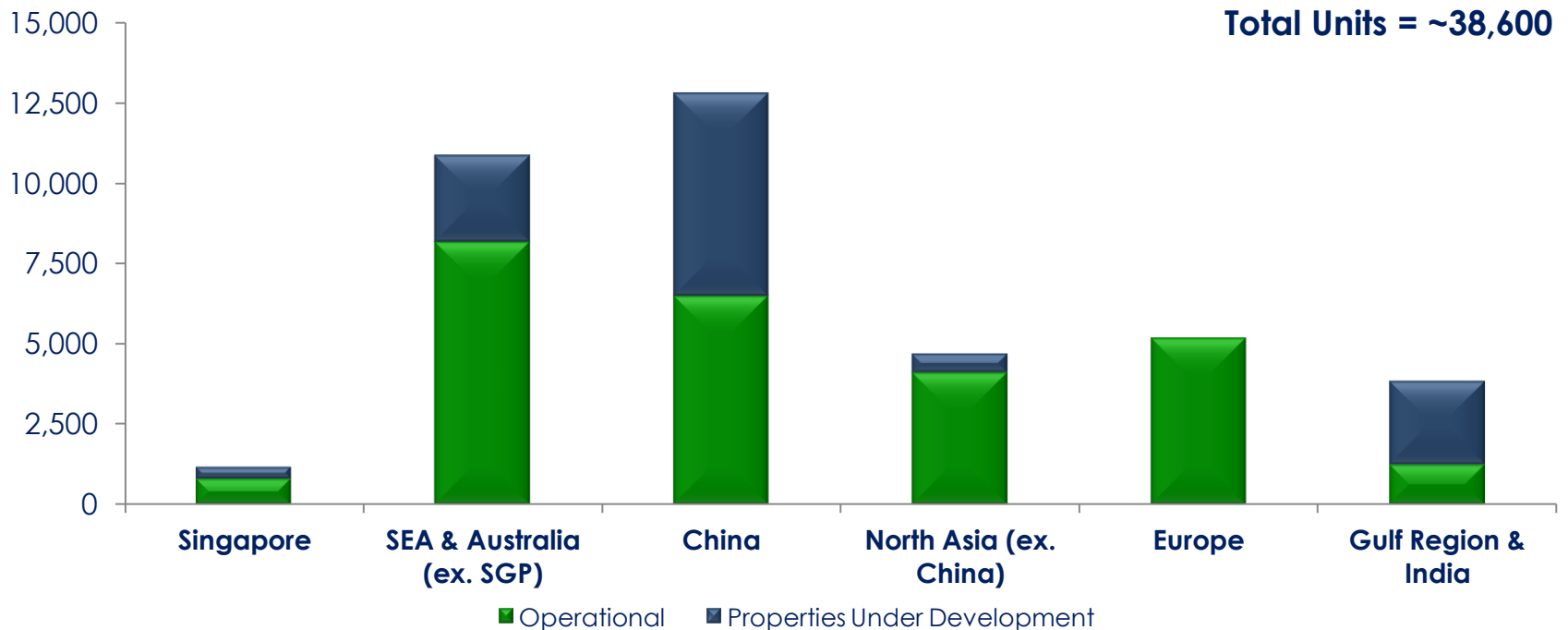
1. This represents Ascott's effective share of subsidiaries', associates' /joint ventures' and other investments' total asset value, but excluding the operating assets under Ascott Residence Trust and other asset items like cash balance
2. Assuming stabilised year of operation. Out of the S\$61 million fee income from pipeline units including the units opened in 2014, about 5% pertains to properties owned by Ascott.



Strong And Healthy Pipeline

Another ~1,500 Pipeline Units To Be Opened In 2015

Breakdown Of Total Units By Geography



All Operational Units Contributed S\$38.2 Million
To Fee Income In 1Q 2015



Continue To Build Scale & Accelerate Growth

A) Expanded Global Footprint Into Istanbul And Deepened Presence In Key Gateway Cities in Asia

- **First-foray into Turkey**
 - Secured a contract to manage its first serviced residence in fast-growing Istanbul
- **China, Hong Kong and Malaysia**
 - Secured new management contracts in 1Q 2015
- **Added a total of over 740 units in 1Q 2015**



B) Over 780 Units Opened In 1Q 2015

- **Malaysia, Thailand**
 - Opened its first serviced residences in Cyberjaya and Nusajaya in Malaysia and Sri Racha, Thailand
- **Investment properties that turned operational**
 - Somerset Central TD Hai Phong City
 - Citadines Suites Arc de Triomphe Paris





Enhancing Competitiveness By Incorporating Technology & Innovation

- Ascott To Roll Out Smart Home Technologies
- Exclusive Partnership With Samsung To Create Differentiated Customer Experience For Guests

***To Jointly Develop Internet of Things Solutions
– smart solutions customised for its serviced
residences***

- Ascott will work closely with Samsung Electronics to co-innovate and test customised hospitality solutions
- Development work to commence at Ascott's Innovation Hub in Singapore by June 2015
- Ascott to test bed the new technologies at selected Ascott serviced residences by 1H 2016

SAMSUNG



**Ascott Is The First Global Serviced Residence Company
To Embrace Smart Home Technologies**

Financials & Capital Management

One George Street, Singapore





Financial Performance For 1Q 2015

(\$\$'million)

(From Continuing Operations)

	1Q 2014	1Q 2015	Change
Revenue	612.6	915.0	 49%
EBIT	419.5	381.5	 9%
PATMI	147.4	161.3	 9%
Total PATMI¹	182.8	161.3	 12%
Operating Profits	155.7	155.3	 0.3%
Portfolio Gains	9.0	1.9	 79%
Revaluation Gains /(Impairments)	18.1	4.1	 77%

9% Increase In PATMI From Continuing Operations

Note:

1. For 1Q 2014 Total PATMI includes \$\$35.4 million from discontinued operation

EBIT By SBUs – 1Q 2015

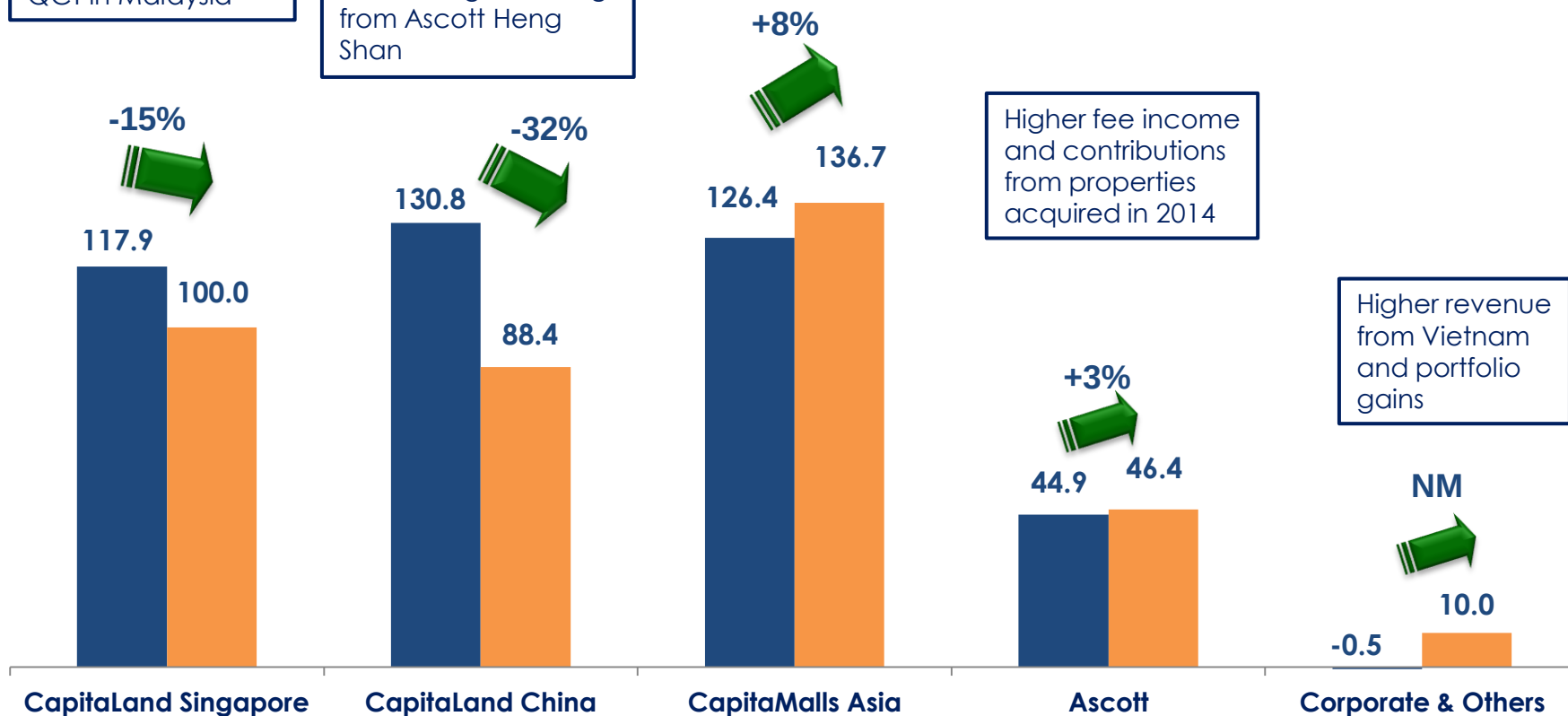
S\$'million

Mainly due to S\$18.9 million loss arising from dilution of CCT's interest in QCT in Malaysia

Lower contributions from development projects and listed associates. Higher FX losses, absence of reversal of cost accruals in 1Q 2014, partially mitigated by fair value gain arising from Ascott Heng Shan

Higher revenue, share of results from CMT and portfolio of malls in China

■ 1Q 2014
■ 1Q 2015



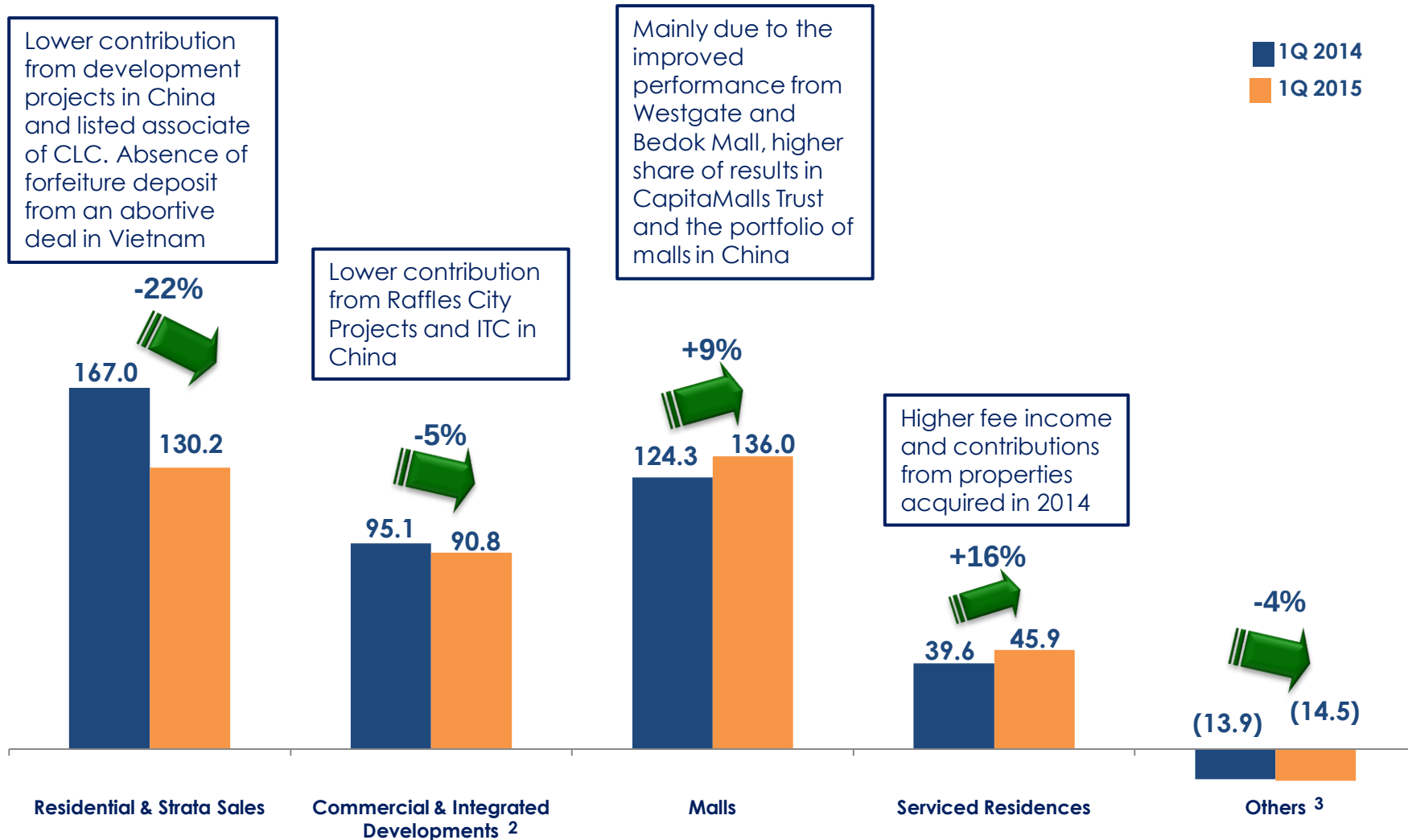
Note:

1. Corporate & Others include Storhub and other businesses in Vietnam, Japan and GCC



Operating EBIT¹ By Asset Classes – 1Q 2015

S\$'million

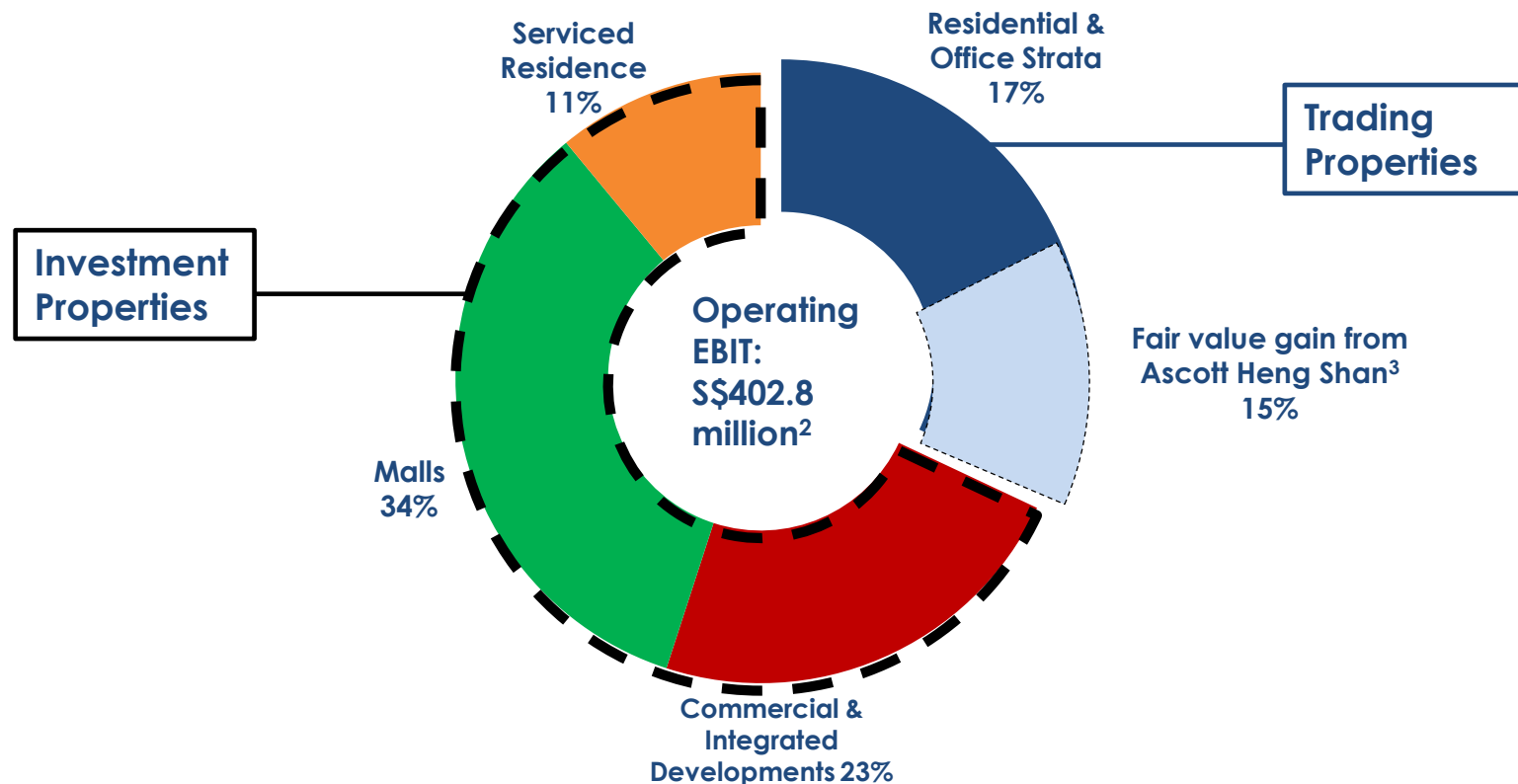


Note:

1. Refers to only continuing operations
2. Including both retail and office component of Minhang Plaza and Hongkou Plaza
3. Mainly relate to corporate and unallocated costs



Well-Balanced Operating EBIT¹ Contribution By Various Asset Classes



For 1Q 2015, ~68% Of Operating EBIT Contribution Comes From Investment Properties Which Is Recurring By Nature

Note:

1. As of 31 Mar 2015. Refers to Total EBIT from continuing operations excluding portfolio gain, revaluation gains and impairments.
2. Excludes corporate and unallocated costs of (S\$14.5 million)
3. Includes S\$59.6 million fair value gain arising from the change in use of a development project from construction for sale to leasing as an investment property



Capital Management

Balance Sheet & Liquidity Position

Leverage Ratios

Net Debt/Total Assets¹

0.32

0.32

Net Debt/Equity

0.57

0.58

Coverage Ratios

Interest Coverage Ratio^{2,4}

7.2

6.8

Interest Service Ratio⁴

4.6

4.2

Others

% Fixed Rate Debt

75%

70%

Ave Debt Maturity³ (Yr)

3.3

3.5

NTA per share (\$)

3.83

3.94

Balance Sheet Remains Robust

Note:

1. Total assets excludes cash

2. EBITDA includes revaluation gain

3. Based on put dates of Convertible Bond holders

4. On run rate basis

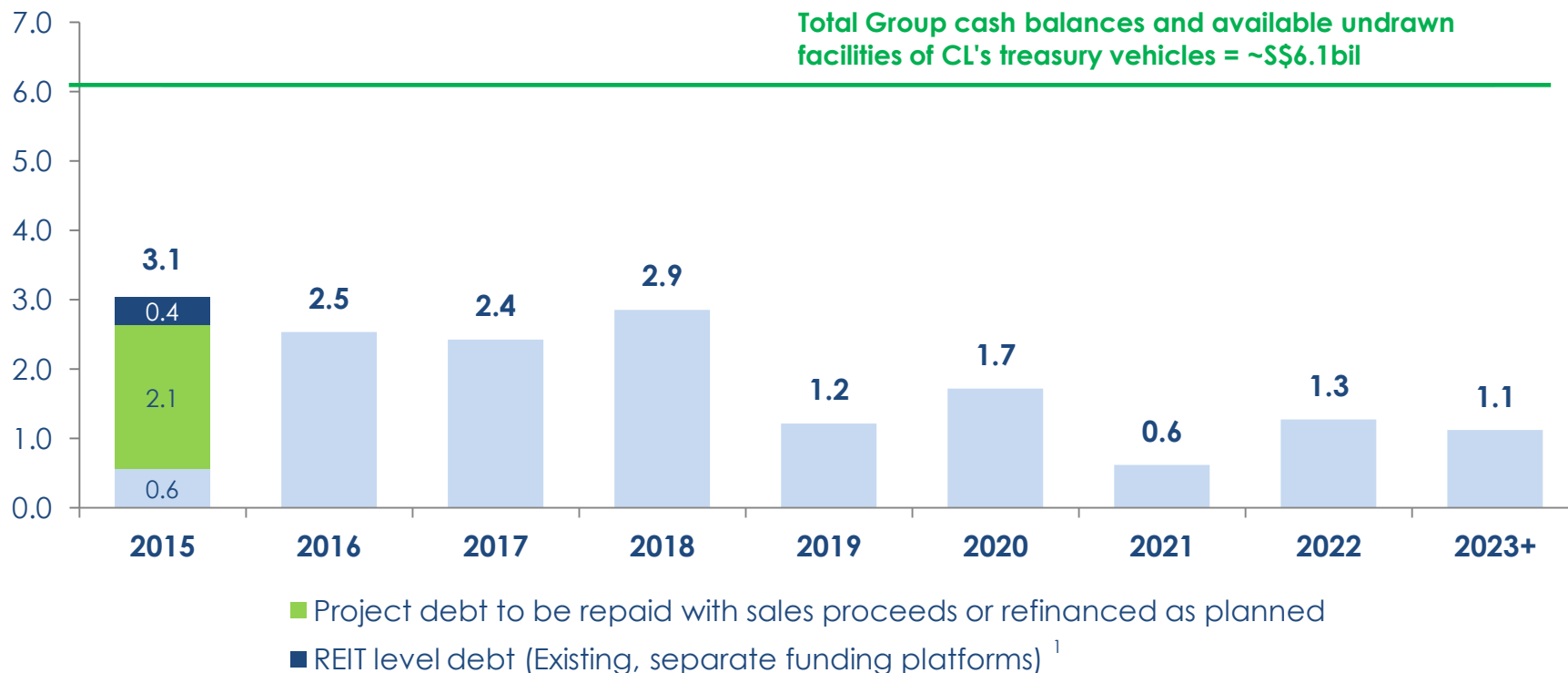
Interest Coverage Ratio = EBITDA / Net Interest Expenses; Interest Service Ratio = Operating Cashflow / Net Interest Paid

Capital Management

Debt Maturity Profile (As at 31 March 2015)

82% Of Debt Maturing In 2015 Relates To Debt From REITs And Project-Related Debt

S\$' billion



Well-Managed Maturity Profile²

Note:

1. Ascott Residence Trust, CapitaCommercial Trust and CapitaMalls Malaysia Trust.
2. Based on the put dates of the convertible bonds,

Conclusion

Six Battery Road, Singapore



Conclusion

- A well-balanced portfolio of investment properties and residential projects will continue to generate recurring income and trading profits, despite a challenging market environment
- Singapore and China remain as core markets and will pursue growth opportunities in Vietnam, Indonesia and Malaysia
- Look at opportunities in key gateway cities globally for serviced residence business
- Capital management strategy remains unchanged through funds, joint ventures, listed REITs and various capital market platforms
- Grow AUM and well-positioned to capitalise on any new opportunities



CapitaLand

Thank You

A low-angle photograph of the Capital Tower in Singapore, showing its distinctive stepped design and glass facade against a blue sky with white clouds. The tower is the central focus, with its upper sections featuring a more complex, multi-faceted top.

Supplementary slides

Capital Tower, Singapore



Residential / Trading Sales & Completion Status

Projects	Units launched	CL effective stake %	% of launched sold ¹ As at 31 Mar 2015	Average Selling Price ² RMB/Sqm	Completed in 1Q 2015	Expected Completion for launched units		
						2Q to 4Q 2015	2016	2017
SHANGHAI								
The Paragon	178 ⁴	99%	57%	126,833	0	0	0	0
Lotus Mansion – Blk 2 to 8	349 ³	80%	68%	49,383	0	349	0	0
New Horizon – Blk 1 to 3, 5 to 8	470 ³	95%	63%	10,962	0	470	0	0
KUNSHAN								
The Metropolis – Blk 11, 12 and 13	448 ⁴		99%		0	0	0	0
The Metropolis – Blk 22 and 23	543		96%		0	543	0	0
The Metropolis – Blk 15 and 18	709		43%		0	0	709	0
The Metropolis – Total	1,700	70%	75%	13,779	0	543	709	0
HANGZHOU								
Imperial Bay	462 ⁴	50%	91%	23,161	0	0	0	0
Riverfront – Blk 1 & 2	144 ³	100%	65%	26,310	0	0	144	0
NINGBO								
The Summit Executive Apartments (RCN)	180 ⁴	55%	17%	24,348	0	0	0	0
Summit Residences (Plot 1)	38 ⁴	50%	21%	23,198	0	0	0	0
TIANJIN								
International Trade Centre	1,305 ⁴	100%	24%	20,976	0	0	0	0
WUHAN								
Lakeside	518 ³	100%	28%	4,404	518	0	0	0
GUANGZHOU								
Dolce Vita – Blk C7 and C8	194 ⁴		100%		0	0	0	0
Dolce Vita – Blk D1 to D3, E1 to E3	378 ⁴		99%		0	0	0	0
Dolce Vita – Blk F1-1 to F1-10	60		98%		0	60	0	0
Dolce Vita – Blk B2-3 to B2-4, B3-3 to B3-4	528 ³		67%		0	0	528	0
Dolce Vita – Blk A (Villa)	98 ³		14%		98	0	0	0
Dolce Vita – Total	1,258	48%	79%	21,401	98	60	528	0
Vista Garden – Blk A1 to A6	661	100%	56%	7,784	0	661	0	0
FOSHAN								
La Cite – Blk 1, 3, 4, 5 and 8	542 ⁴	100%	51%	8,206	0	0	0	0
CHENGDU								
Chengdu Century Park - Blk 5, 7 & 8 (West site)	472 ³	60%	33%	11,024	0	0	472	0
Raffles Collection (RCC)	76	55%	4%	26,533	0	76	0	0
Sub-total	8,353		56%		616	2,159	1,853	0

Residential / Trading Sales & Completion Status (Cont'd)

Projects	Units launched	CL effective stake %	% of launched sold ¹ As at 31 Mar 2015	Average Selling Price ² RMB/Sqm	Completed in	Expected Completion for launched units		
					1Q 2015	2Q to 4Q 2015	2016	2017
WUXI								
Central Park City - Phase 3 (Plot C2)	492 ⁴	15%	96%	6,806	0	128	0	0
SHENYANG								
Lake Botanica - Phase 2 (Plot 5)	1,453 ⁴	60%	83%	4,753	0	0	0	0
Lake Botanica - Phase 3 (Plot 6)	309 ³		33%		0	309	0	0
	1,762		74%		0	309	0	0
XIAN								
La Botanica - Phase 2A (2R8)	424 ⁴	38%	96%	5,282	0	0	0	0
La Botanica - Phase 3AC2 (3R3)	1,712 ⁴		100%		0	0	0	0
La Botanica - Phase 4 (4R1)	1,114		65%		0	620	494	0
La Botanica - Phase 5 (2R6)	612 ⁴		84%		0	0	0	0
La Botanica - Phase 6 (2R2)	1,359 ³		76%		0	0	0	1,359
La Botanica - Total	5,221		84%		0	620	494	1,359
CHENGDU								
Parc Botanica - Phase 1 (Plot B-1)	1,053	56%	71%	6,090	866	187	0	0
Sub-total	8,528		81%		866	1,244	494	1,359
CLC Group	16,881		69%		1,482	3,403	2,347	1,359

Note:

¹ % sold: units sold (Options issued as of 31 Mar 2015) against units launched.² Average selling price (RMB) per sqm is derived using the area sold and sales value achieved (including options issued) in the latest transacted quarter.³ Launches from new project in 1Q 2015, namely Riverfront: 144 units. Launches from existing projects in 1Q 2015, namely Chengdu Century Park: 240 units, Dolce Vita: 194 units, Lakeside: 142 units, New Horizon: 104 units, Lotus Mansion: 90 units, La Botanica (Xian): 331 units and Lake Botanica (Shenyang): 113 units.⁴ Projects/Phases fully completed prior to 1Q 2015.



Raffles City Portfolio (FY2014)

Name Of Property	Year Of Opening	Total GFA (sqm)	CL Effective Stake (%)	Net Property Income ¹ (RMB Million) (100% basis)		NPI Y-o-Y Growth (%)	NPI Yield On Valuation (%) (100% basis)
				FY 2014	FY 2013		
Raffles City Shanghai	2003	~139,000	30.7	503	440	14.3	Stabilised assets: ~7%
Raffles City Beijing	2009	~111,000	55.0	254	216	17.6	
Raffles City Chengdu	2012	~240,000	55.0	103	77	33.8 ²	Non-stabilised assets: 2% to 3%
Raffles City Ningbo	2012	~101,000	55.0	65	43	51.2	

Notes:

1. Excludes strata/trading components
2. 2013 NPI did not include results of Serviced Residences as it only commenced operations from 2014.

Steady Performance – By Markets

Malls opened before 1 Jan 2014	1Q 2015		1Q 2015 vs. 1Q 2014 (%)*	
	NPI Yield (%) on Valuation ¹	Committed Occupancy Rate (%) ²	Shopper Traffic	Tenants' Sales on a per sq ft or per sq m basis
Singapore	6.0%	97.3%	+6.6%	+3.2%
China	6.0%	94.3%	+5.2%	+10.9%
Malaysia	6.9%	97.6%	(6.2%)	-
Japan	5.7%	97.6%	+17.4%	+11.0%
India	5.2%	89.3%	+2.5%	+9.5%

Note: The above figures are on a 100% basis, with the NPI yield and occupancy of each mall taken in their entirety regardless of CMA's interest. This analysis takes into account all property components that were opened prior to 1 Jan 2014 and CapitaMall Minzhongleyuan, CapitaMall Shawan and CapitaMall Kunshan.

(1) Average NPI yields based on valuations as at 31 Dec 2014.

(2) Average committed occupancy rates as at 31 Mar 2015.

* Notes on Shopper Traffic and Tenants' Sales:

Singapore: Excludes Bugis Junction (which was undergoing AEI),

China: Excludes 3 master-leased malls under CRCT. Excludes tenants' sales from supermarkets & department stores.

Malaysia: Point of sales system not ready.

Japan: For Olinas Mall, Vivit Minami-Funabashi, and Chitose Mall only.



Shopping Malls

Steady Performance – By REITs¹

REITs	1Q 2015		1Q 2015 vs. 1Q 2014(%)	
	Committed Occupancy Rate (%)	Same Mall NPI Growth (%)	Shopper Traffic	Tenants' Sales on a per sq ft or per sq m basis
CMT	97.1%	+3.0%	4.7%	+2.5%
CRCT	95.1%	+1.9%	+1.6%	+14.3%
CMMT	97.5%	2.1%	(9.9%)	-



Note

1. As extracted from the respective REITs' 1Q 2015 results presentations.



NPI Breakdown By Country (By Effective Stake)

Country	Local Currency (mil)	1Q 2015	1Q 2014	Change (%)
Singapore	SGD	79	74	+6.3%
China	RMB	309	287	+7.7%
Malaysia	RM	36	35	+0.5%
Japan	JPY	666	680	(2.1%)
India	INR	29	12	+145.8%



Note: The above figures are on the basis of CMA's effective stakes in the respective properties. This analysis takes into account all property components that were open as at 31 Mar 2015 and 31 Mar 2014 respectively.



Pipeline Of Malls Opening In The Next 3 Years

Country	No. of Properties as of 31 Mar 2015			
	Operational	Target to be opened in 2015	Target to be opened in 2016 & beyond	Total
Singapore	19	-	1	20
China	52	3	9	64
Malaysia	5 ¹	-	1	6
Japan	6	-	-	6
India	4	-	5	9
Total	86	3	16	105

Note:

1. Not including Tropicana City Mall, the proposed acquisition by CMMT which is subject to the satisfactory completion of due diligence and fulfillment of various conditions precedent in the conditional sale and purchase agreement signed.



1Q 2015 PATMI Contribution

(\$\$ mil)		1Q 2015 Contribution by Country					
		S'pore	China	M'sia	Japan	India	Total
Subs	Property Income – Opg/Newly Opened Malls	22	7	25	7	0	61
	Property Income – PUD	0	(1)	0	0	0	(1)
	Residential Profits	7	0	0	0	0	7
	Portfolio loss	0	0	0	0	(1)	(1)
	Management Fee Business	16	6	0	0	(1)	21
	Others	4	1	0	0	0	5
	Country Finance Cost, Tax and NCI	(16)	(8)	(15)	(1)	0	(40)
	Subsidiaries' Contribution	33	5	10	6	(2)	52
Assoc & JCE	Property Income – Opg/Newly Opened Malls	60	65	0	0	0	125
	Property Income – PUD	(1)	(1)	0	0	0	(2)
	Portfolio Loss ¹	0	0	0	0	0	0
	Others	(2)	(9)	0	0	0	(11)
	Country Finance Cost, Tax and NCI	(15)	(37)	0	0	0	(52)
	Assoc & JCE's Contribution	42	18	0	0	0	60
	PATMI by country	75	23	10	6	(2)	112
	Operating PATMI by Country	75	23	10	6	(1)	113
	Total before Corporate & Treasury related Costs/Tax	75	23	10	6	(2)	112
	Corporate & Treasury related Costs/Tax ²						(27)
	PATMI						85
	Operating PATMI						86

Note:

1. Net of taxes and NCI.

2. Includes corporate cost, treasury finance cost & corporate tax of S\$13mil, S\$12 mil and S\$2 mil respectively.

Ascott's Units Under Management (31 March 2015)

	ART	ASRCF	Owned	Minority Owned	3 rd Party Managed	Leased	Total
Singapore	497		371		250	70	1,188
Indonesia	407				1,813		2,220
Malaysia	205			221	1,503		1,929
Philippines	584				944		1,528
Thailand				651	1,227		1,878
Vietnam	818		132		1,114		2,064
Myanmar					153		153
Laos					116		116
STH EAST ASIA TOTAL	2,511		503	872	7,120	70	11,076
China	1,947	1,214	261		9,364	36	12,822
Japan	2,490		429	493	283	129	3,824
South Korea					879		879
NORTH ASIA TOTAL	4,438	1,371	690	493	10,155	165	17,312
India			1,044		624	96	1,764
SOUTH ASIA TOTAL			1,044		624	96	1,764
Australia	397		414			175	986
AUSTRALASIA TOTAL	397		414			175	986
United Kingdom	600		230			136	966
France-Paris	994		112		236	516	1,858
France-Outside Paris	677				1	436	1,114
Belgium	323						323
Germany	430		292				722
Spain	131						131
Georgia					66		66
EUROPE TOTAL	3,155		634		303	1,088	5,180
U.A.E					235		235
Saudi Arabia					675		675
Bahrain					118		118
Qatar					454		454
Oman					455		455
Turkey					159		159
GULF REGION TOTAL					2,096		2,096
SERVICE APARTMENTS	8,508	1,214	2,856	872	19,610	1,524	34,584
Corporate Leasing							
CORP LEASING TOTAL	1,992		429	493	1,059	70	4,043
GRAND TOTAL	10,500	1,214	3,285	1,365	20,669	1,594	38,627



EBIT By SBUs – 1Q 2015

(\$'million)

	Operating EBIT ⁴	Portfolio Gain/ (Losses)	Revaluation Gain/ Impairment	Total
CapitaLand Singapore¹	117.6	(17.6)	-	100.0
CapitaLand China²	79.8	4.5	4.1	88.4
CapitaMalls Asia	138.0	(1.3)	-	136.7
Ascott	45.8	0.6	-	46.4
Corporate and Others³	7.2	2.8	-	10.0
Total EBIT	388.4	(11.0)	4.1	381.5

Four SBUs Contributed ~97% of Total EBIT

Notes

1. Includes residential businesses in Malaysia.
2. Excludes Retail and Serviced Residences in China.
3. Includes StorHub, financial services and other businesses in Vietnam, Japan and GCC.
4. Operating EBIT includes S\$59.6 million fair value gain arising from the change in use of a development project from construction for sale to leasing as an investment property (Ascott Heng Shan)



EBIT By Geography – 1Q 2015

(\$\$'million)

	Operating EBIT	Portfolio Gain/ (Losses)	Revaluation Gain/ Impairments	Total
Singapore	198.8	-	-	198.8
China¹	113.8	5.1	4.1	123.0
Other Asia²	62.5	(20.0)	-	42.6
Europe & Others³	13.3	3.9	-	17.2
Total EBIT	388.4	(11.0)	4.1	381.5

Singapore and China Comprise 84% of Total EBIT

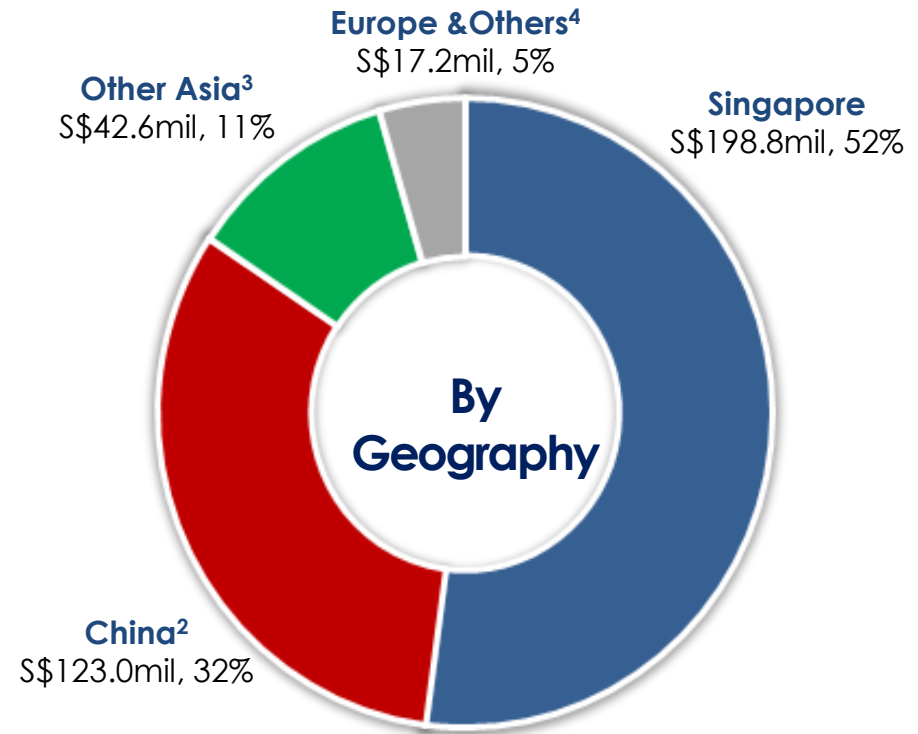
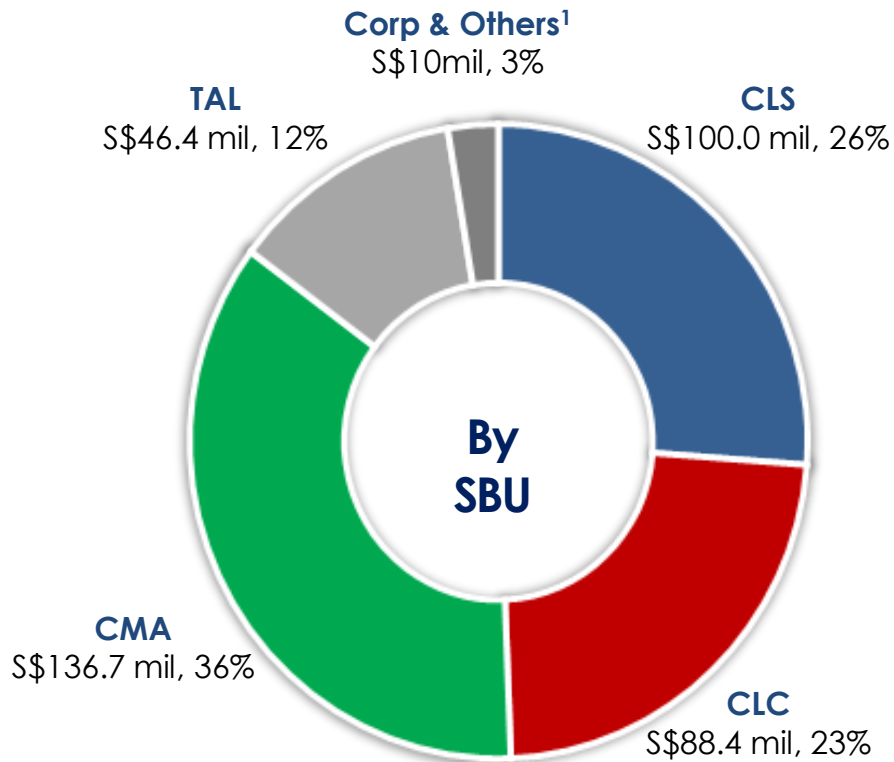
Note:

1. China including Hong Kong. Operating EBIT includes \$59.6 million fair value gain arising from the change in use of a development project from construction for sale to leasing as an investment property (Ascott Heng Shan)
2. Excludes Singapore and China and includes projects in GCC.
3. Includes Australia.



Group EBIT (As Of 31 March 2015)

84% Of Group EBIT Of S\$381.5 Mil. From Singapore & China

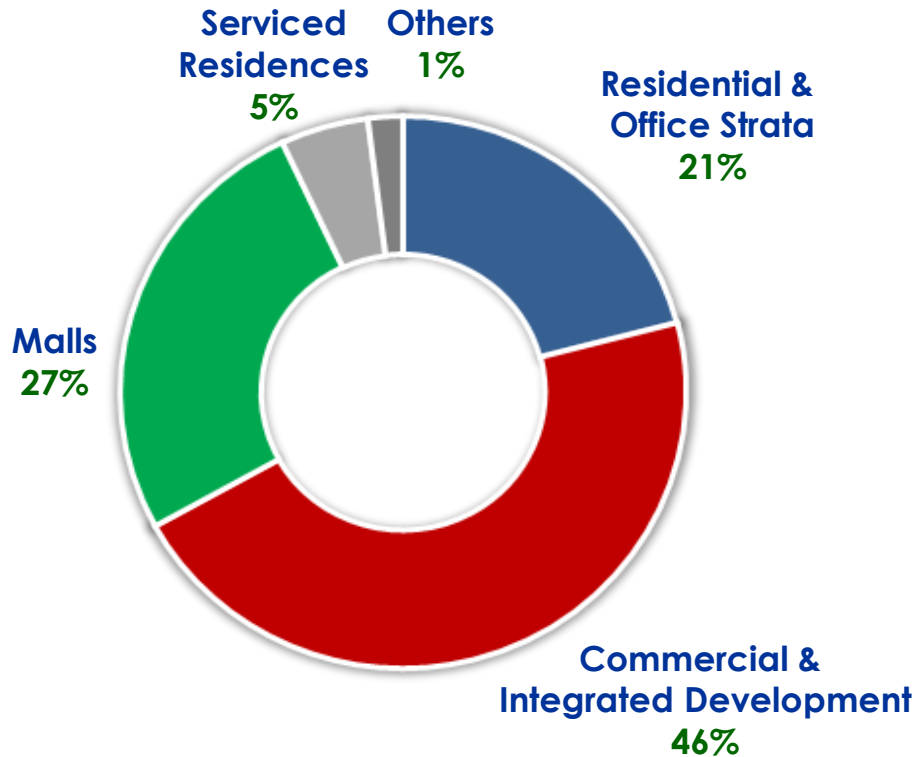


1. Corporate & Others include Storhub, financial services and other businesses in Vietnam, Japan and GCC
2. China including Hong Kong. EBIT includes S\$59.6million fair value gain arising from the change in use of a development project from construction for sale to leasing as an investment property (Ascott Heng Shan)
3. Excludes Singapore & China and includes projects in GCC
4. Includes Australia

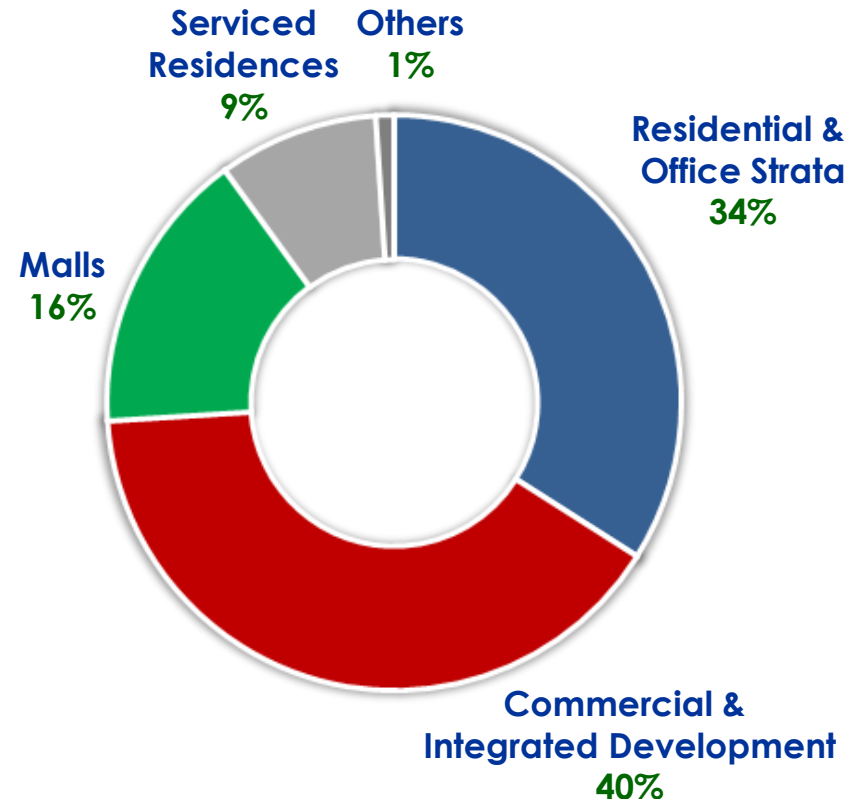


Well-Diversified Portfolio In Core Markets

**Singapore Assets - S\$17.7billion
(39% of Group's Total Assets¹)**



**China Assets - S\$20.0billion
(44% of Group's Total Assets¹)**



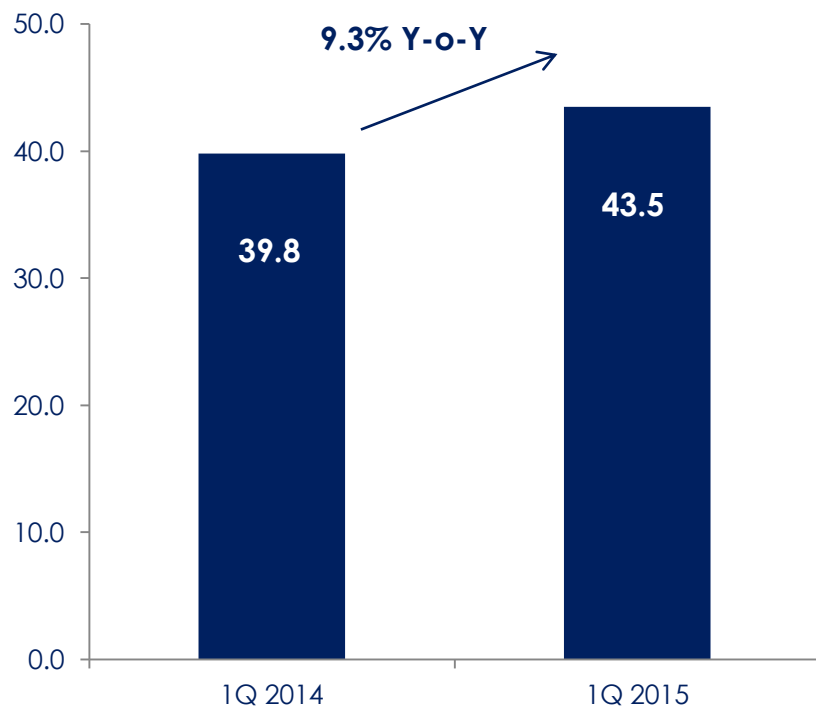
Well-balanced To Ride Through Cycles

Note:

1. Excluding treasury cash held by CapitaLand and its treasury vehicles.

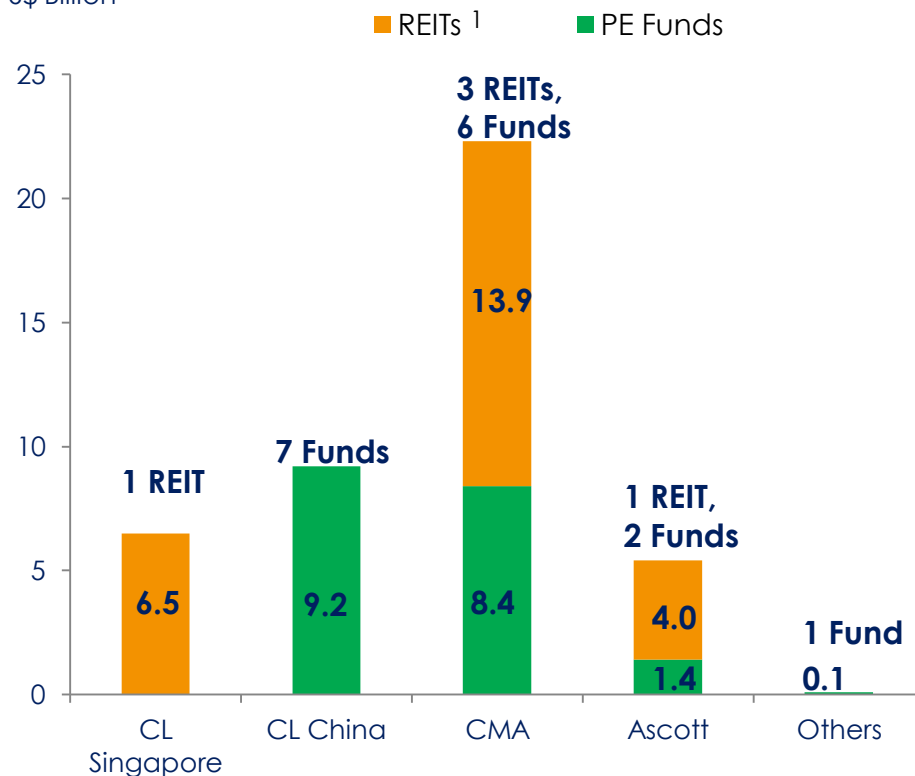
Total Assets Under Management (AUM)

S\$ Billion



1Q 2015 AUM Breakdown By SBUs

S\$ Billion



Total REITs/Fund Management Fees Earned In 1Q 2015 Are S\$ 48.8 Million

Note (1): Denotes total assets managed



Group Managed Real Estate Assets¹ Of S\$72.2 Billion

Group Managed Real Estate Assets	As at 31 March 2015 (\$ bil)
On Balance Sheet & JVs	21.5
Funds	18.3
REITs ²	23.9
Others ³	8.5
Total	72.2

Note:

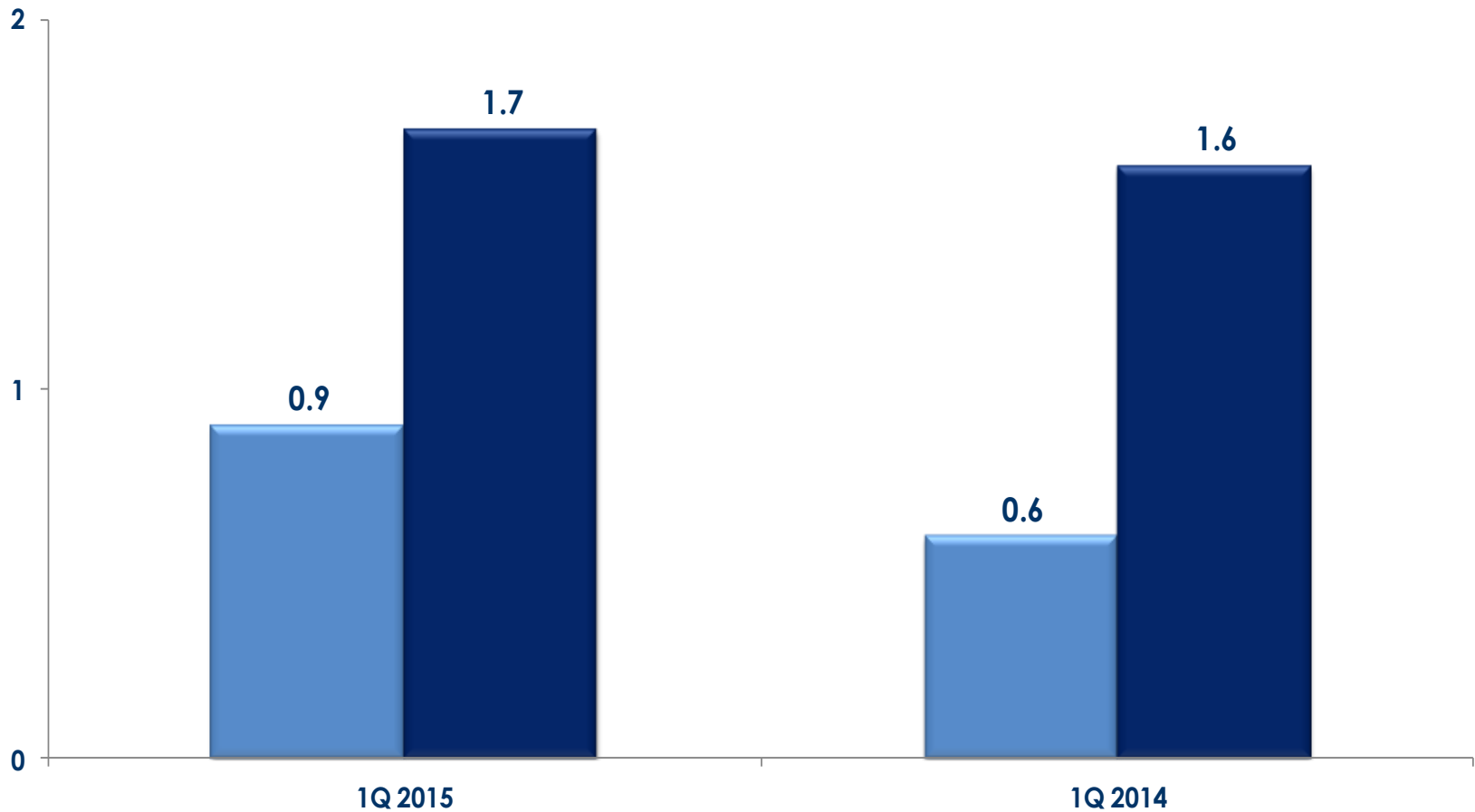
1. Group Managed Real Estate Assets is the value of all real estate managed by CapitaLand Group entities stated at 100% of the property carrying value.
2. Includes CCT, ART and CMMT which have been consolidated with effect from 1 Jan 2014.
3. Others include 100% value of properties under management contracts.



Revenue Under Management

S\$' billion

■ Statutory Revenue ■ Revenue Under Management





Asset Matrix - Diversified Portfolio Excluding Treasury Cash⁴ As At 31 March 2015

	S'pore	China ⁽¹⁾	Other Asia ⁽²⁾	Europe & Others ⁽³⁾	Total
	S\$ mil	S\$ mil	S\$ mil	S\$ mil	S\$ mil
CapitaLand Singapore	11,568	-	144	-	11,712
CapitaLand China	-	11,973	-	-	11,973
CapitaMalls Asia	4,454	6,436	2,302	-	13,192
Ascott	1,051	1,519	1,636	2,449	6,656
CL Regional Investments	254	54	719	28	1,055
CL Corporate	400	-	-	-	400
Total	17,727	19,982	4,802	2,477	44,988

Note:

1. China including Hong Kong.
2. Excludes Singapore and China and includes projects in GCC.
3. Includes Australia.
4. Comprises cash held by CL and its treasury vehicles.