

CapitaLand China Residential and Strata Sales Pipeline as at Sep 2016

Tier	City	Project	Effective Stake	Type	Initial Sales	Constr. Start	Completion	Total Units	Total Area (sqm)	Units Launched	Area Launched (sqm)	Future Launched Units	Future Launched Area (sqm)	Sold Units	Sold Area (sqm)	Unsold Units	Unsold Area (sqm)
1	Beijing	The Beaufort	100%	Residential	2010	2010	2017	955	85,038	955	85,038	-	-	944	83,072	11	1,966
				Commercial	2012	2010	2017		3,235		1,054		2,181		1,054		-
		Vermont Hills ¹	80%	Residential	2015	2014	2021	1,036	389,501	174	98,445	862	291,056	124	67,180	50	31,265
				Commercial	2019	2014	2019		4,001		-		4,001		-		-
	Guangzhou	Città di Mare	45%	Residential	2016	2014	2021	4,262	615,709	-	-	4,262	615,709	-	-	-	-
				Commercial	2017	2014	2021		6,713		-		6,713		-		-
		Dolce Vita	48%	Residential	2011	2010	2017	2,796	350,983	2,796	350,983	-	-	2,754	337,860	42	13,123
				Commercial	2013	2010	2017		5,420		3,620		1,800		3,490		130
		LFIE (PYD)	45%	Residential	2018	2018	2024	4,814	486,794	-	-	4,814	486,794	-	-	-	-
		Project Datansha Ph 1A	80%	Residential	2017	2016	2018	922	95,437	-	-	922	95,437	-	-	-	-
		Vista Garden	100%	Residential	2014	2013	2016	1,939	169,283	1,936	169,118	3	165	1,547	137,322	389	31,796
				Commercial	2017	2013	2016		22,657		-		22,657		-		-
	Shanghai	Hanzhonglu Plot 92	70%	Residential	2018	2016	2019	138	26,912	-	-	138	26,912	-	-	-	-
				Commercial	2019	2016	2019		2,626		-		2,626		-		-
		Lotus Mansion ¹	80%	Residential	2014	2013	2015	398	48,935	398	48,935	-	-	398	48,935	-	-
				Commercial	2016	2013	2016		274		-		274		-		-
		New Horizon Phase 1	95%	Residential	2014	2013	2015	970	84,856	970	84,856	-	-	970	84,856	-	-
				Commercial	2016	2013	2015		367		-		367		-		-
		New Horizon Phase 2	95%	Residential	2016	2015	2018	766	67,091	280	26,451	486	40,640	244	23,196	36	3,255
				Commercial	2018	2015	2018		14,700		-		14,700		-		-
	The Paragon	99%	Residential	2011	2007	2014	178	45,893	178	45,893	-	-	170	43,055	8	2,838	
			Commercial	2016	2007	2014		3,270		-		3,270		-		-	
		The Pinnacle ¹	80%	Residential	2010	2009	2013	539	52,844	539	52,844	-	-	539	52,844	-	-
				Commercial	2015	2009	2013		270		270		-		-		270
	Shenzhen	ONE iPARK	73%	Int Devt - Resi	2015	2013	2016	243	36,600	241	36,271	2	329	201	28,578	40	7,693
Tier 1 Total								19,956	2,619,409	8,467	1,003,777	11,489	1,615,632	7,891	911,442	576	92,336
2	Chengdu	Century Park (East site)	60%	Residential	2016	2016	2021	1,881	223,127	95	13,711	1,786	209,416	75	10,763	20	2,948
				Commercial	2019	2016	2021		13,054		-		13,054		-		-
		Century Park (West site)	60%	Residential	2014	2014	2018	2,003	192,128	2,003	192,128	-	-	1,978	189,758	25	2,370
				Commercial	2017	2014	2018		13,249		-		13,249		-		-
		Parc Botanica	56%	Residential	2013	2013	2018	3,834	343,452	1,700	149,649	2,134	193,803	1,699	149,259	1	390
				Commercial	2017	2013	2018		19,263		-		19,263		-		-
	Hangzhou	The Botanica	15%	Residential	2005	2004	2014	9,664	983,300	9,664	983,300	-	-	9,664	983,300	-	0
				Commercial	2008	2004	2014		52,913		52,106		806		51,590		516
		The Loft	100%	Residential	2009	2008	2013	4,446	458,470	4,446	458,470	-	-	4,446	458,470	-	-
				Commercial	2014	2008	2013		1,466		1,466		-		220		1,246
		Skyline (Raffles City Chengdu)	55%	Int Devt - Resi	2013	2008	2015	88	28,581	88	28,581	-	-	3	762	85	27,819
		Imperial Bay	100%	Residential	2011	2010	2014	462	83,179	462	83,179	-	-	462	83,179	-	-
				Commercial	2014	2010	2014		799		799		-		-		799
		Riverfront	100%	Residential	2015	2013	2016	686	69,648	679	68,980	7	668	646	64,397	33	4,583
			Commercial	2016	2013	2016		468		-		468		-		-	
	Ningbo	Sky Habitat (Raffles City Hangzhou)	55%	Int Devt - Resi	2015	2010	2017	102	33,895	102	33,895	-	-	52	17,022	50	16,873
		Raffles City Hangzhou Office Tower 1	55%	Int Devt - Com	2014	2010	2017		23,756		23,756		-		10,994		12,762
		Summit Era	100%	Residential	2015	2014	2016	1,085	117,273	604	64,279	481	52,994	464	49,091	140	15,188
				Commercial	2017	2014	2016		2,585		-		2,585		-		-
	Shenyang	Summit Residences (Plot 1)	100%	Residential	2013	2012	2014	38	10,147	38	10,147	-	-	20	5,433	18	4,714
		The Summit Executive Apartments (Raffles City Ningbo)	55%	Int Devt - Resi	2012	2009	2013	180	19,732	180	19,732	-	-	46	4,797	134	14,935
		Lake Botanica	60%	Residential	2009	2009	2022	9,080	770,812	3,967	325,086	5,113	445,726	3,596	293,185	371	31,901
			Commercial	2015	2011	2022		55,033		1,570		53,463		509		1,061	
	Tianjin	International Trade Centre	100%	Residential	2011	2011	2014	1,305	112,346	1,305	112,346	-	-	1,102	91,672	203	20,674
	Wuhan	The Lakeside	100%	Residential	2012	2012	2019	2,202	215,615	946	80,891	1,256	134,724	862	73,786	84	7,105
			Commercial		2012	2016		3,707		-		3,707		-		-	
Wuxi	Central Park City	15%	Residential	2007	2007	2018	5,339	596,175	4,447	506,738	892	89,437	4,424	504,126	23	2,612	
			Commercial	2007	2007	2018		57,867		5,395		52,472		4,455		940	
Xian	La Botanica	38%	Residential	2008	2008	2022	28,409	2,699,900	13,231	1,262,817	15,178	1,437,083	12,892	1,226,488	339	36,329	
			Commercial	2016	2008	2022		330,004		-		330,004		-		-	
Tier 2 Total								70,804	7,531,944	43,957	4,479,022	26,847	3,052,922	42,431	4,273,256	1,526	205,766
3	Foshan	Beau Residences	100%	Residential	2009	2007	2012	648	47,086	648	47,086	-	-	648	47,086	-	-
				Commercial	2009	2007	2012		1,296		1,296		-		-		1,296
		La Cite	100%	Residential	2011	2007	2014	879	72,276	879	72,276	-	-	879	72,276	-	-
			Commercial	2013	2007	2014		8,855		8,855		-		4,568		4,287	
	Kunshan	Riverside Ville	100%	Residential	2009	2007	2011	758	110,573	758	110,573	-	-	758	110,573	-	-
			Commercial	2011	2007	2011		9,367		9,367		-		1,848		7,519	
Tier 3 Total								8,030	899,567	6,458	656,264	1,572	243,303	6,444	641,147	14	15,117
Grand Total								98,790	11,050,920	58,882	6,139,063	39,908	4,911,857	56,766	5,825,845	2,116	313,218

Residential	98,177	10,201,246	58,271	5,909,319	39,906	4,291,928	56,464	5,694,785	1,807	214,534
Commercial		707,109		87,509		619,600		68,908		18,602
Int Devt - Resi	613	118,808	611	118,479	2	329	302	51,159	309	67,320
Int Devt - Com		23,756		23,756		-		10,994		12,762

Notes:
a. Effective Stake %: CL's effective stake held in the projects.
b. The no of units, area and expected date of initial sales/construction start date/completion for new projects/ phases that are not launched are based on current design planning and are subject to changes.
c. Sales information is based on options issued.

¹ On 4 October 2016, CapitaLand Limited ("CL") acquired the minority stakes in the projects, namely The Metropolis, The Pinnacle, Lotus Mansion and Vermont Hills, which were under CapitaLand China Development Fund II Limited. Arising from the acquisition, these projects will become 100% wholly owned subsidiaries of CL with effect from October 2016.