

CapitalLand China Residential and Strata Sales Pipeline as at Sep 2017

Tier	City	Project	Effective Stake	Type	Initial Sales	Constr. Start	Completion	Total Units	Total Area (sqm)	Units Launched	Area Launched (sqm)	Future Launched Units	Future Launched Area (sqm)	Sold Units	Sold Area (sqm)	Unsold Units	Unsold Area (sqm)	
1	Beijing	Beaufort	100%	Commercial	2012	2010	2017		2,144		2,144		-		1,054		1,090	
		Vermont Hills	100%	Residential Commercial	2015 2020	2014 2014	2022 2019	936	375,305 4,324	261	147,025 -	675	228,280 4,324	172	95,767 -	89	51,258 -	
	Guangzhou	Città di Mare	45%	Residential Commercial	2017 2018	2014 2014	2018 2018	1,067	148,876 5,257	867	96,630 -	200	52,246 5,257	769	86,434 -	98	10,196 -	
		Dolce Vita	48%	Commercial	2013	2010	2017		5,377		5,377		-		3,620		1,758	
		LFIE (PYD)	45%	Residential	2019	2018	2024	4,814	486,794	-	-	4,814	486,794	-	-	-	-	
		Project Datansha Ph 1A	80%	Residential	2017	2016	2018	922	95,437	-	-	922	95,437	-	-	-	-	
		Vista Garden	100%	Residential Commercial	2014 2017	2013 2013	2017 2017	1,939	169,275 22,657	1,939	169,275 13,849	-	- 8,808	1,939	169,275 543	-	- 13,306	
		Shanghai	Hanzhonglu Plot 92	70%	Residential Commercial	2018 2019	2017 2017	2019 2019	138	26,912 2,626	-	-	138	26,912 2,626	-	-	-	-
	New Horizon Phase 1		95%	Commercial	2016	2013	2015		367		-		367		-		-	
	New Horizon Phase 2		95%	Residential Commercial	2016 2018	2015 2015	2018 2018	765	68,733 14,700	765	68,733 -	-	- 14,700	748	67,271 -	17	1,461 -	
	The Paragon		99%	Residential Commercial	2011 2016	2007 2007	2014 2014	178	45,905 3,270	178	45,905 -	-	- 3,270	175	44,646 -	3	1,260 -	
	Shenzhen		One iPark	73%	Int Devt - Resi	2015	2013	2016	243	36,600	243	36,600	-	-	240	36,019	3	581
			Tier 1 Total								11,002	1,514,559	4,253	585,539	6,749	929,020	4,043	504,628
	2	Chengdu	Century Park (East site)	60%	Residential Commercial	2016 2019	2016 2016	2021 2021	1,881	223,127 13,054	221	26,633 -	1,660	196,494 13,054	216	25,923 -	5	710 -
Century Park (West site)			60%	Residential Commercial	2014 2017	2014 2014	2017 2017	2,003	192,106 13,249	2,003	192,106 -	-	- 13,249	1,993	191,122 -	10	984 -	
Parc Botanica			56%	Residential Commercial	2013 2017	2013 2013	2018 2018	3,830	349,792 20,859	2,474	204,684 -	1,356	145,108 20,859	2,446	203,243 -	28	1,441 -	
The Loft			100%	Commercial	2014	2008	2013		1,206		1,206		-		262		944	
Skyline (Raffles City Chengdu)			55%	Int Devt - Resi	2013	2008	2015	88	28,512	88	28,512	-	-	3	762	85	27,750	
Chongqing		Raffles City Residences	63%	Int Devt - Resi Int Devt - Com	2016 2018	2015 2015	2019 2018	1,401	321,065 80,000	500	108,882 -	901	212,182 80,000	223	44,449 -	277	64,434 -	
		Hangzhou	Riverfront	100%	Residential Commercial	2015 2016	2013 2013	2017 2017	830	77,722 468	830	77,722 -	-	- 468	829	77,417 -	1	304 -
Sky Habitat (Raffles City Hangzhou)			55%	Int Devt - Resi	2015	2010	2017	102	33,895	102	33,895	-	-	90	29,705	12	4,189	
Skyview (Raffles City Hangzhou)			55%	Int Devt - Resi	2017	2010	2018	45	10,376	45	10,376	-	-	45	10,376	-	-	
Raffles City Hangzhou Office Tower 1			55%	Int Devt - Com	2014	2010	2017		23,756		23,756		-		22,638		1,119	
Ningbo		Summit Era	100%	Residential Commercial	2015 2017	2014 2014	2017 2017	1,085	117,042 2,647	1,085	117,042 2,647	-	- -	1,043	111,476 119	42	5,566 2,528	
		Summit Residences (Plot 1)	100%	Residential	2013	2012	2014	38	10,209	38	10,209	-	-	34	9,105	4	1,104	
		The Summit Executive Apartments (Raffles City Ningbo)	55%	Int Devt - Resi	2012	2009	2013	180	18,538	180	18,538	-	-	56	5,633	124	12,905	
		Y-Town (Liang Cang Site)	100%	Int Devt - Com	2018	2017	2019		15,854		-		15,854		-		-	
Shenyang		Lake Botanica	60%	Residential Commercial	2009 2015	2009 2011	2022 2022	9,080	770,812 55,033	4,563	374,429 1,486	4,517	396,383 53,547	4,477	369,477 1,176	86	4,952 310	
		Tianjin	100%	Residential	2011	2011	2014	1,305	112,346	1,305	112,346	-	-	1,245	105,857	60	6,489	
Wuhan		The Lakeside	100%	Residential Commercial	2012 2017	2012 2012	2019 2017	2,246	215,790 3,680	1,528	135,344 2,060	718	80,446 1,620	1,077	92,632 1,411	451	42,713 648	
		Xian	La Botanica	38%	Residential Commercial	2008 2016	2008 2008	2022 2022	27,620	2,714,786 174,003	17,036	1,658,602 5,567	10,584	1,056,184 168,436	15,972	1,542,681 3,549	1,064	115,922 2,018
Tier 2 Total								51,734	5,599,926	31,998	3,146,042	19,736	2,453,884	29,749	2,849,012	2,249	297,029	
3		Foshan	Beau Residences	100%	Commercial	2009	2007	2012		1,296		-		1,296		-		-
	Kunshan	The Metropolis	100%	Residential Commercial	2010 2014	2009 2013	2020 2020	5,745	576,463 73,651	4,708	461,577 2,358	1,037	114,886 71,293	4,695	460,141 2,251	13	1,436 107	
Tier 3 Total								5,745	651,410	4,708	463,935	1,037	187,475	4,695	462,392	13	1,543	
Grand Total								68,481	7,765,896	40,959	4,195,516	27,522	3,570,380	38,487	3,816,032	2,472	379,484	

Residential	66,422	6,777,432	39,801	3,898,263	26,621	2,879,169	37,830	3,652,466	1,971	245,797
Commercial		419,868		36,694		383,174		13,985		22,709
Int Devt - Resi	2,059	448,985	1,158	236,803	901	212,182	657	126,943	501	109,859
Int Devt - Com		119,611		23,756		95,854		22,638		1,119

Notes:
a. Effective Stake %: CL's effective stake held in the projects.
b. The no of units, area and expected date of initial sales/construction start date/completion for new projects/ phases that are not launched are based on current design planning and are subject to
c. Sales information is based on options issued.