

CapitaLand China Residential and Strata Sales Pipeline as at March 2019

Tier	City	Project	Effective Stake	Type	Initial Sales	Constr. Start	Completion	Total Units	Total Area (sqm)	Units Launched	Area Launched (sqm)	Future Launched Units	Future Launched Area (sqm)	Sold Units	Sold Area (sqm)	Unsold Launched Units	Unsold Launched Area (sqm)	
1	Beijing	The Beaufort	100%	Commercial	2012	2010	2017		2,144		2,144		-		1,054		1,090	
		Vermont Hills	100%	Residential Commercial	2015 2020	2014 2014	2022 2022	922	436,534 4,327	261	147,025 -	661	289,509 4,327	233	129,394 -	28	17,631 -	
	Guangzhou	Città di Mare	45%	Residential Commercial	2017 2018	2014 2014	2019 2019	1,067	151,336 5,718	1,067	151,336 4,658	-	- 1,060	992	125,985 4,658	75	25,351 -	
		LFIE (PYD)	45%	Residential	2019	2019	2025	4,386	486,794	-	-	4,386	486,794	-	-	-	-	
		La Riva Ph 1A	80%	Residential	2018	2016	2020	922	95,532	619	64,120	303	31,412	251	26,690	368	37,430	
		Vista Garden	100%	Commercial	2017	2013	2017		22,102		13,849		8,253		1,005		12,844	
		Residential site at Zengcheng	100%	Residential	2019	2019	2022	1,312	141,248	-	-	1,312	141,248	-	-	-	-	
		Guangzhou Science City	75%	Int Devt - Com	2020	2019	2022		42,632		-		42,632		-		-	
		Shanghai	JinganOne	70%	Residential Commercial	2019 2019	2017 2017	2020 2020	138	27,072 3,023	-	-	138	27,072 3,023	-	-	-	-
			New Horizon Phase 2	95%	Commercial	2020	2015	2018		14,700		-		14,700		-		-
	The Paragon		99%	Commercial	2019	2007	2014		3,270		-		3,270		-		-	
	Tier 1 Total								8,747	1,436,432	1,947	383,132	6,800	1,053,300	1,476	288,786	471	94,346
	2	Chengdu	Century Park (East site)	60%	Residential Commercial	2016 2019	2016 2016	2021 2021	1,881	221,473 13,039	893	104,773 -	988	116,700 13,039	845	100,067	48	4,705
			Century Park (West site)	60%	Residential Commercial	2014 2017	2014 2014	2018 2018	2,003	192,127 14,653	2,003	192,127 11,525	-	- 3,128	1,993	191,122 4,843	10	1,005 6,682
Parc Botanica			56%	Residential Commercial	2013 2017	2013 2013	2019 2019	3,830	345,867 20,859	2,862	242,800 -	968	103,067 20,859	2,862	242,800 -	-	-	
The Loft			100%	Commercial	2014	2008	2013		1,206		1,206		-		262		944	
Chongqing			Raffles City Residences	63%	Int Devt - Resi Int Devt - Com	2016 2019	2015 2015	2021 2019	1,401	319,906 79,018	769	162,970 50,895	632	156,936 28,123	574	119,875 677	195	43,095 50,218
		Spring	100%	Residential Commercial	2018 2018	2012 2012	2024 2018	2,157	295,038 95,357	75	9,842 7,236	2,082	285,196 88,121	50	6,045 7,236	25	3,797 -	
		Ningbo	Summit Era	100%	Commercial	2017	2014	2017		2,649		2,649		-		2,649		-
			The Summit Executive Apartments (Raffles City Ningbo)	55%	Int Devt - Resi	2012	2009	2013	180	18,538	180	18,538	-	-	86	8,289	94	10,249
Y-Town			100%	Commercial	2018	2017	2019		15,965		4,514		11,451		3,387		1,127	
Shenyang		Lake Botanica	60%	Residential Commercial	2009 2015	2009 2011	2022 2022	6,035	512,250 55,034	5,347	452,148 1,486	688	60,102 53,548	5,097	427,179 1,486	250	24,969 -	
Wuhan		The Lakeside	100%	Residential Commercial	2012 2017	2012 2012	2020 2017	2,246	215,466 3,680	1,900	175,131 2,059	346	40,335 1,621	1,887	173,656 2,059	13	1,475 -	
		CapitaMall Westgate (Gutian)	100%	Int Devt - Com	2017	2014	2018		39,182		3,423		35,759		535		2,888	
		Xian	La Botanica	38%	Residential Commercial	2008 2016	2008 2008	2023 2022	27,921	2,819,068 209,452	18,660	1,822,612 24,179	9,261	996,456 185,273	18,652	1,821,548 17,167	8	1,064 7,012
Tier 2 Total								47,654	5,489,827	32,689	3,290,113	14,965	2,199,714	32,046	3,130,882	643	159,231	
3		Kunshan	The Metropolis	100%	Residential Commercial	2010 2014	2009 2013	2020 2020	5,745	576,463 73,651	5,744	576,336 4,598	1	127 69,053	5,700	570,941 2,836	44	5,395 1,762
			Tier 3 Total								5,745	650,114	5,744	580,934	1	69,180	5,700	573,777
Grand Total								62,146	7,576,373	40,380	4,254,179	21,766	3,322,194	39,222	3,993,446	1,158	260,733	

Residential	60,565	6,516,268	39,431	3,938,250	21,134	2,578,018	38,562	3,815,427	869	122,823
Commercial		560,829		80,103		480,726		48,642		31,461
Int Devt - Resi	1,581	338,444	949	181,508	632	156,936	660	128,164	289	53,344
Int Devt - Com		160,832		54,318		106,514		1,212		53,106

Notes:

a. Effective Stake %: CL's effective stake held in the projects.

b. The no of units, area and expected date of initial sales/construction start date/completion for new projects/ phases that are not launched are based on current design planning and are subject to changes.

c. Sales information is based on options issued.

d. CapitaLand acquired Science City, Guangzhou, in Nov 2018 and is in the process of obtaining the land title.

CapitalLand Vietnam Residential and Strata Sales Pipeline as at March 2019

Tier	City	Project	Effective Stake	Type	Initial Sales	Construction Start	Completion	Total Units	Total Area (sqm)	Units Launched	Area launched (sqm)	Future Launched Units	Future Launched Area (sqm)	Sold Units	Sold Area (sqm)	Unsold Launched Units	Unsold Launched Area (sqm)
1	Ho Chi Minh City	De La Sol	100%	Residential	2018	2018	2020	870	68,669	652	49,971	218	18,698	628	46,804	24	3,167
		D1MENSION	100%	Integrated	2016	2016	2019	102	8,825	102	8,825	-	-	66	5,033	36	3,792
		Feliz en Vista	80%	Residential	2016	2016	2020	973	98,183	973	98,183	-	-	971	97,905	2	278
		d'Edge	90%	Residential	2017	2017	2020	273	30,002	273	30,002	-	-	271	29,835	2	167
		D2eight ¹	50%	Residential	2018	2018	2019	28	3,326	28	3,326	-	-	28	3,326	-	-
		Vista Verde	50%	Residential	2014	2014	2017	1,152	114,503	1,152	114,503	-	-	1,141	111,253	11	3,250
		Vista Verde - Phase 3 ²	50%	Residential	2014	2014	2020	88	35,473	-	-	88	35,473	-	-	-	-
		Site at District 2 ²	100%	Residential	2019	2019	2021	169	50,304	-	-	169	50,304	-	-	-	-
Ho Chi Minh City Total								3,655	409,285	3,180	304,810	475	104,475	3,105	294,156	75	10,654
1	Hanoi	Seasons Avenue	35%	Residential	2015	2015	2018	1,300	119,185	1,300	119,185	-	-	1,290	118,245	10	940
		Mulberry Lane	70%	Residential	2009	2009	2014	1,478	165,976	1,478	165,976	-	-	1,466	163,331	12	2,645
		Integrated site at Tay Ho ²	100%	Integrated	2019	2019	2022	380	63,688	-	-	380	63,688	-	-	-	-
Hanoi Total								3,158	348,849	2,778	285,161	380	63,688	2,756	281,576	22	3,585
Grand Total								6,813	758,134	5,958	589,971	855	168,163	5,861	575,732	97	14,239

- Note:**
1. Total area for D2eight is the land area
 2. Total number of units, area and expected date of initial sales/construction start date/completion that are not launched are based on current design planning and subject to changes